

Steel to meet Owen in bid to salvage pact

By Philip Webster, Chief Political Correspondent

Mr David Steel is to fly to London today for talks with Dr David Owen in an attempt to rescue the Alliance from the crisis into which it has been plunged by the Liberal leader's defeat on nuclear defence at the party assembly in Eastbourne.

He will leave the assembly this afternoon and travel by helicopter to London for a television interview with Dr Owen tonight in which they will try to start repairing the Alliance's battered credibility. But their talks beforehand will take place against the threat of sharply deteriorating relations between the Liberals and the Social Democratic Party where there is dismay at the decision of the assembly to reject the compromise plan for an Anglo-French deterrent initiative, and the failure of Mr Steel to deliver his party. In the opinion of senior figures of both parties the prospect of an eventual merger between had been put back for years.

Mr Steel moved yesterday to restore his own authority in the Liberal Party by backing new moves to tighten discipline among its MPs, three of whom deserted him when he most needed their support.

He made clear that he proposes to push ahead with his search for a European solution with Dr Owen and laid plans for a conference of Alliance parliamentary candidates before Christmas.

That will effectively over-

ride the assembly decision and endorse a joint Alliance defence policy for the general election, based on the European initiative and worked out by the two leaders and the parties' policy committees.

Such a conference, which was backed at a late-night meeting of Liberal MPs.

Mr Cyril Smith, Liberal MP for Rochdale, is to stand again at the next general election, reversing his decision to quit. In making the announcement yesterday at the Liberal Assembly in Eastbourne, Mr Smith gave public backing to Mr David Steel and said he was totally in favour of the Alliance.

Assembly reports 4
Geoffrey Smith 4
What package? 16
Time for change 16
Frank Johnson 22

would first have to be agreed with the SDP, and is bound to be discussed at today's talks.

If necessary a reconvened Liberal assembly could be called to ratify any deal.

Mr Steel last night underlined his determination to go over his assembly. In an Independent Television News interview he said that neither he nor Dr Owen would be moved on the basis of 27 votes at an assembly "when we have got a responsibility to the country as a whole and our parties as a whole".

But he was criticized within his party for misreading the assembly and being unnecessarily hawkish in his public pronouncements before the debate: some of his close friends thought he had been provocative in declaring his readiness to maintain and modernize the deterrent.

There was also criticism from within the SDP. There was no public comment from Dr Owen, who clearly wants to avoid raising the temperature any higher. Friends were saying that he is closer personally to Mr Steel than ever before, but they speculated that he must have been exercising considerable restraint to avoid venting his wrath at the assembly. The Liberal MPs had agonized well into the early hours; there had been recriminations of disloyalty against the three rebels, Mr Simon Hughes, Mr Michael Meadowcroft and Mr Archie Kirkwood.

As a result Mr Steel, at the urging of Mr David Alton, his chief whip, is to introduce the rule of collective responsibility in the parliamentary party. Party spokesmen who defy the line will be dismissed.

Mr Hughes's speech was being held responsible for swaying the vote. Mr Alton said one or two of his colleagues, because they were parliamentarians, may have lulled the conference into a false sense of security.

Daniloff talks at critical stage

From Christopher Thomas Washington

High-level talks between American and Soviet officials last night reached a critical stage in trying to secure the release of Mr Nicholas Daniloff, the journalist held in Moscow on a spying charge.

A senior Administration official said the Soviet Union had not made any acceptable proposals. But Soviet officials said there were "good chances" of settling quickly the cases of Mr Daniloff and Mr Gennady Zakharov, a Soviet physicist accused of espionage by the US.

According to one account yesterday, Moscow is proposing the expulsion of Mr Daniloff, followed later by the release of an important dissident. Then the US would allow Mr Zakharov to return home. American negotiators, however, are determined that the final formula must not show any trade between Mr Daniloff and Mr Zakharov.

Mr George Shultz, the US Secretary of State, and Mr Edward Shevardnadze, the Soviet Foreign Minister, held two unannounced meetings in New York on Tuesday, where they are attending the United Nations General Assembly.

Moscow appears to be anxious to settle the Daniloff affair in order to clear the way for an early superpower summit. Mr Gennady Gerasimov, the chief Soviet Foreign Ministry spokesman, said in New York yesterday that there were three obstacles to a summit — the case of Mr Zakharov, the Daniloff affair, and the expulsion of 25 personnel from the Soviet mission to the UN.

A date for Mr Zakharov's trial was to have been set by Judge Joseph McLaughlin in the US District Court in New York yesterday, but prosecutors instead asked for the appointment of a security specialist to protect any classified documents that might come up in the proceedings.

His outspoken remarks, to be broadcast on Channel 4 this weekend, came hard on the heels of a similar attack by Mr Caspar Weinberger, the American Defence Secretary.

Mr Weinberger's comments enraged Labour MPs, who denounced them as interference in Britain's internal politics.

In an interview for the programme *Defending Europe*, Mr Perle said: "The programme of the British Labour Party under Neil Kinnock is so wildly irresponsible, so separate and apart from the historic Nato strategy, that I think a Labour government that stood by its present policies — and I rather doubt that they would — would, if it didn't destroy the alliance, at least diminish its effective ability to do the task for which it was created."

Mr Weinberger said in an interview taped in Washington, to be broadcast on the BBC programme *Panorama* on Monday, that Labour's



TSB fever in the City: A bowler-hatted supervisor oversees the last-minute rush as yet more armfuls of hopeful applications arrive. (Photographs: Chris Harris and Tim Bishop)

Crowds race to get TSB shares

By Rubin Young

City gents who turned out early yesterday morning in the hopes of seeing mounted police stag-hunting down Lombard Street as the TSB issue closed, in the event saw little sport.

Although crowds of late applicants descended on the TSB headquarters and the Royal Bank of Scotland, on the opposite side of the street, the queues were short and fast-moving, and the mounted police, who had been called out to control possibly riotous crowds of would-be profiteers were not required for anything more pressing than a few photographs.

There was an impressive last minute rush although application lists had been open more than a week at 1,600 TSB branches up and down the country.

Several applicants in Lombard Street, and at the five other London banks still accepting forms, yesterday

Flotation record 23

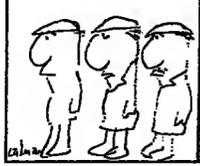
morning hurled themselves through the doors at the stroke of ten, as the offer closed.

Counting and sorting the applications is to continue throughout the weekend. It is hoped that the basis on which the shares will be allocated will be announced on Monday. Yesterday it was already plain that the issue was heavily oversubscribed, and Sir John Read, the TSB chairman, said that it was possible that there would have to be a ballot.

Large-scale applications are certain to be heavily reduced or ruled out completely. Sir John said: "The priority is to have the widest possible share ownership."

At several of the principal receiving banks video cameras were installed to film everyone depositing application forms. Peat Marwick, the auditors policing the issue, have already called to scrutinize every application made at certain banks in the City.

If they gave us over DOLE money in TSB shares we could all RETIRE...



Perle makes new attack on Labour defence policy

By David Sapped and Nicholas Wood

The US Assistant Secretary of Defence, Mr Richard Perle, believes that Labour's defence policy is so "wildly irresponsible" that it could destroy the Nato alliance.

His outspoken remarks, to be broadcast on Channel 4 this weekend, came hard on the heels of a similar attack by Mr Caspar Weinberger, the American Defence Secretary.

Mr Weinberger's comments enraged Labour MPs, who denounced them as interference in Britain's internal politics.

In an interview for the programme *Defending Europe*, Mr Perle said: "The programme of the British Labour Party under Neil Kinnock is so wildly irresponsible, so separate and apart from the historic Nato strategy, that I think a Labour government that stood by its present policies — and I rather doubt that they would — would, if it didn't destroy the alliance, at least diminish its effective ability to do the task for which it was created."

Mr Weinberger said in an interview taped in Washington, to be broadcast on the BBC programme *Panorama* on Monday, that Labour's

Payments deficit a record

By David Smith Economics Correspondent

Britain's balance of payments plunged to a record deficit last month as imports of manufactured goods surged and exports fell.

The Bank of England again had to step in to support the pound.

There was a visible trade deficit of £1,486 million in August compared with £588 million in July. The deficit on the current account — after taking into account services and other invisible trade items — was £886 million after a £12 million surplus in July.

Treasury officials said the figures were "highly erratic" and that a shift into balance of payments deficit next year, expected by the majority of forecasters, was by no means certain.

The figures — they were much worse than the City expected — put the pound under pressure and the Bank of England intervened in the market to support it. The sterling index closed 0.3 down at 69.4 and the pound fell 35 points to \$1.4460.

The visible trade deficit of £1,486 million last month compared with the previous worst figure of £1,205 million in March.

Record deficit, page 23

Today

Fracas in the Lobby



How Robert Kilroy-Silk's battle against Militant led to a fierce confrontation in the Commons

Page 13

Tomorrow



Resigned to defeat

Kilroy-Silk on why he decided to give up his seat

Portfolio

Yesterday's £4,000 prize in The Times Portfolio Gold competition was shared by two readers, Mr Z R J Szcucki of Isleworth, west London, and Mrs Christine Davey of Aylesbury, Bucks. There is a further £4,000 to be won today. Portfolio list page 27; rules and how to play, information service, page 22.

Gun runners

Hamburg police said they had uncovered two groups of arms brokers which arranged illegal sales worth £950 million to Iran and Iraq

Unifil pullout

Unifil troops withdrew from many villages in southern Lebanon amid continuing threats against French troops; and Israel pledged to stay in the border zone

Table with 2 columns: Home News, Crosswords, etc. and their respective page numbers.

Warning to Heffer by union

By a Staff Reporter

In a move designed to preserve the pre-election unity of the Labour Party, Mr Eric Heffer, the former chairman, who supports members of Militant Tendency, was yesterday given a warning about his conduct at next week's conference in Blackpool.

Mr Heffer has been left in no doubt that a repeat performance of last year when he stormed off the stage during Mr Neil Kinnock's address will be totally unacceptable.

The warning was delivered by the left-dominated national

Spectrum 13

executive committee of the builders' union which provides him with sponsorship worth thousands of pounds to represent its interests in Parliament.

The Union of Construction Allied Trades and Technicians is desperate to see the return of a Labour Government.

Mr Jack Rogers, the executive member who moved the resolution censuring Mr Heffer, said the union would not attempt a repetition of last year's action which gave party opponents a field day.

Although not spelt out, the implicit threat behind the union's demand of good behaviour is that unless he complies, Mr Heffer will be deprived of his union sponsorship.

Chernobyl invitation for Walker

From Pearce Wright Science Editor Vienna

Mr Peter Walker, the Secretary of State for Energy, has been invited to visit the Chernobyl nuclear power station some time next year, after it has been returned to regular operation for several months.

The offer was made during a private meeting on Tuesday night with Mr Boris Shcherbina, Deputy Prime Minister of the Soviet Union, who took charge after the nuclear reactor exploded at Chernobyl.

They met before the start of a conference of the International Atomic Energy Agency, which is working on the first international code of behaviour in nuclear accidents. It will oblige countries to tell each other about nuclear accidents that threaten to spread radiation.

They also discussed how to encourage adoption of an anti-terrorism treaty, which would give better protection against sabotage and the theft of material which could be used to make a crude bomb.

Mr Shcherbina said Russia will not consider compensation for disruption caused to countries most affected by fallout from the Chernobyl accident. The issue has surfaced at the conference.

Mr Walker had a meeting with Mr Jiang Xin Xiong, the new Chinese Minister for Nuclear Industry.

Plant to reopen, page 7

Havers to quit as MP

Sir Michael Havers, the Attorney-General, yesterday announced he would not stand for Parliament at the next election (Martin Fletcher writes). In doing so, he gave rise to speculation that he could be the next Lord Chancellor.

Sir Michael, aged 63, who had a heart by-pass operation last year, said in a statement that although he was in ex-

cellent health it was time to give way to a younger man.

Privately, however, he has let it be known that he would like to remain in politics.

Sir Michael has represented Wimbledon since 1970 and won an 11,546 majority over the Alliance at the last election.

General election: Sir Michael Havers (Conservative), 11,546; Mr David Tovey (Liberal), 11,546; Mr Tony Blair (Labour), 11,546.

RUC officer is cleared of killing

An RUC reservist was yesterday acquitted of the manslaughter of a man who died after being hit by a plastic bullet.

At Belfast Crown Court, Mr Nigel Hegarty, aged 28, was found not guilty of unlawfully killing Mr John Downes, aged 22, in August 1984.

The court had been told that Mr Downes was hit by the plastic bullet as police tried unsuccessfully to arrest Mr Martin Galvin, the American Noraid leader, during an anti-internment rally.

Report, page 2

Stuffed owl tests right of church bats

By Craig Seton

The use of a stuffed-brown owl to try and frighten away bats that have occupied the rafters of St James church at Birmingham, Worcestershire, is illegal, Church of England officials have been told.

The Birmingham bats, and the best way to get rid of them from the parish church in the tiny hamlet, has figured prominently in the letters columns of *The Times*. But according to the Nature Conservancy Council, any attempt to drive the nocturnal creatures from their roosts is contrary to the Wildlife and Countryside Act 1981.

Major Harry Porter, the

Birmingham church warden, wrote an anguished letter to *The Times* asking which species of owl was most likely to be effective against the bats, whose droppings had made the job of the church cleaners "almost impossible".

Since then a stuffed brown owl has been provided by a local ornithologist and placed on a windowsill in the church. Major Porter insists that it will stay, whatever the conservationists say.

He said yesterday: "There is no shortage of places for bats to go. To keep our church clean would cost £25 a week. A retired clergyman does it for us free and he asked us to find

a stuffed owl to keep the bat colony down to reasonable proportions. If the Nature Conservancy Council thinks we are doing any harm, it can take us to court."

Readers of *The Times* have suggested other deterrents, most of them also apparently illegal. They include starting a motor cycle in church, burning incense and the use of a falcon to drive them out.

Dr Johnnie Birks, local official of the Nature Conservancy Council, said: "Strictly speaking it is an offence to use the stuffed owl because it involves trying to get rid of a protected species from its

habitat. Bats are pretty scarce."

The Worcestershire Bat Group is planning to meet church officials to discuss other ways of dealing with the Birmingham bats.

The Rev Leonard Williams, the retired vicar who cleans St James church with his wife, Virginia, asked for a stuffed owl because he had heard of it working against other bat colonies.

He said: "I did not know it was illegal. It is nonsense. I am all for conserving cows as well, but I do not want them living in my home and I would dissuade them from doing so."

Solicitor sought by Interpol

By Ian Smith

Interpol has joined the search for Mr Ian Wood, the solicitor who disappeared shortly before his mistress and her daughter, aged three, were found dead at Ughill Hall, Dungworth, near Sheffield four days ago.

A warrant has been issued for his arrest and five homes in the North of England are under armed police guard.

Police are also guarding the hospital where Christopher Ledez, aged five, is on a life support machine.

It was revealed yesterday that his mother was 10-weeks pregnant when killed. Last night French police were interviewing the elderly parents of Danielle Ledez.

The Provost of Sheffield Cathedral, the Very Rev Frank Curtis, last night asked Mr Wood to surrender and promised to meet him anywhere at any time.

Print workers advised to ignore activists

By Tim Jones

Print union members involved in the dispute with News International were yesterday advised not to listen to activists who, at a rally in London today, will urge them to reject the final offer made by the company.

Mr Bill O'Neill, who has led News International's negotiating team during the eight-month Wapping dispute, said the company had no further plans to meet the unions.

The dispute began when 5,500 former employees of the company, mainly members of the two main unions, Sogat '82 and the National Graphical Association, went on strike and were subsequently dismissed. Since then the company has published *The Times*, *The Sunday Times*, *The Sun* and *The News of the World* at its high technology plant at Wapping.

Mr O'Neill, who has said the package, which includes £58 million financial compensa-

tion, is the "best, last and final offer", re-emphasized yesterday that a requirement of the offer is that each union agrees to recommend acceptance to its members.

The company yesterday specifically reminded the NGA, which has yet to decide whether to ballot its members, of the pre-condition.

Mr O'Neill said: "In view of disturbing reports on how some parts of the ballots may be conducted, the company expects the unions to have voting carried out in a proper manner." This was a reference to reports that ballot papers may only be distributed to those members who attend meetings or rallies.

He said: "Activists advocating a rejection of News International's offer are the same group who last January talked their members into going on strike. Their advice now is about as good as it was then."

Bovis at the Royal Academy

'New Architecture' Exhibition, Oct 3 - Dec 21.

This is the first major exhibition of British architecture for almost 50 years.

Co-sponsored by Bovis Construction, it features the work of three of the foremost architects of our time: Norman Foster, Richard Rogers and James Stirling.

Work on show includes a study of the new Lloyd's Building, designed by Richard Rogers & Partners and carried out under management contract by Bovis.

All three exhibitors are recipients of the Royal Gold Medal for Architecture. And it's interesting that out of the 10 major architectural awards made in the U.K. between 1975 and 1985, Bovis were the contractors on no less than five of them.

(There's no disguising quality.)

For more information, or help with your next building project, please call John Newton on 01-422 3488. Bovis Construction Limited, Bovis House, Northolt Road, Harrow, Middx. HA2 0EE.



Bar reviews complaints system and cash awards

By Frances Gibb, Legal Affairs Correspondent

The Bar is looking at its complaints machinery to see if reforms in the interests of the public are needed, including whether there should be a power to award compensation in minor negligence cases.

There has been a rise in the number of complaints against barristers this year in line with the much higher public profile that the Bar has adopted. The total is likely to reach 500 compared with fewer than 200 in previous years.

Last year three barristers were disbarred and one reprimanded. This year, in line with the rise in complaints, the total is likely to be more than double.

But the review of the complaints system is taking place as part of a wide-scale overhaul of the Bar's code of conduct under Mr Mark Litman, QC, to bring it into line with modern needs and requirements.

The main complaints body of the Bar is its professional conduct committee, composed of barristers and laymen chaired by the Bar vice-chairman. It has powers to investigate and sift all complaints about barristers including inefficiency and maladministration.

It refers the more serious allegations, which may amount to professional misconduct and any disputed allegation of a breach of proper professional standards, to a disciplinary tribunal. No complaint is dismissed without the agreement of the committee's lay members.

The committee already has power to look at cases of bad work and even negligence by barristers. But it has no power to award compensation where negligence has resulted in financial loss to a client, although the disciplinary tribunal can order a barrister to repay or forego fees.

The only option for the client is to sue in the courts, but any legal proceedings must be confined to written work unconnected with litigation. Barristers cannot be sued for advocacy or work done in preparation for it.

Mr Roben Alexander QC, Bar chairman, said: "We believe the present complaints system works well in terms of speed and the way it deals with complaints. But public requirements do alter and we are looking to see if there is any way it might be improved."

The Bar has invited General Sir George Conner, a lay representative on the professional conduct committee, to head a small group with another lay member, Lord Henderson, to examine the complaints system and consider, among other things, if there should be provision for compensation awards.

The Law Society recently overhauled its complaints machinery and has set up a new Solicitors' Complaints Bureau geographically and administratively separate from the society's Chancery Lane headquarters.

Day strike by workers over dockyard Act

By Martin Fletcher, Political Reporter

More than 20,000 dockyard workers at Devonport and Rosyth are to stage a one-day strike tomorrow in protest at the Dockyard Services Act which comes into force today.

Following advice from Lord Denning, the former Master of the Rolls, the 18 dockyard unions may also issue a writ against the Government for its alleged failure to consult them fully on the proposed transfer of the yards to commercial management.

The unions are discussing the matter with Lord Denning and their own legal advisers. The strike is designed to persuade the Government to drop the commercial management scheme which it plans to implement by next April, and to frighten off the remaining bidders for the management contract, including the Devonport management group.

Apart from the management group, only two American-led consortia - Brown and Root and Foster Wheeler - are still interested in Devonport. The Ministry of Defence is hoping to announce the winning tenders within the next few weeks.

Anderton summons over file on Taylor

By Ian Smith

The High Court is to be asked to order Mr James Anderton, chief constable of Greater Manchester, and his police authority to show Mr Kevin Taylor a confidential file on their investigation into his alleged criminal associations.

Solicitors issued summonses yesterday, on behalf of Mr Taylor, a Manchester businessman, requiring both Mr Anderton and the authority to appear before the High Court Chancery division in London next Thursday when Mr Taylor will submit a 15-page affidavit supporting his application for access to the file.

Mr Taylor says that police failure to bring charges against him adds fuel to the speculation that the investigation is a smokescreen to justify the suspension of Mr John Stalker, Greater Manchester's deputy chief constable.

Mr Taylor is bitter about the 20-month investigation into his business and private life which culminated in the suspension of Mr Stalker, of whom he is a friend.

Mr Stalker was reinstated last month after an inquiry by Mr Colin Sampson, chief constable of West Yorkshire.

Mr Taylor is determined to clear his own name. He is convinced that access to police notebooks and other information used to obtain a search warrant to enter his home in Bury, Lancashire, last May will show that police have no evidence against him.

Mr Taylor said last night: "This case is going to cost me a lot of money but at last I am doing something about it."

Mr Taylor claims he is the victim of police harassment and an innocent casualty in the row which has raged for the past year between Mr Anderton and left-wing members of the police authority.

Mr Christopher Berry, who is representing Mr Taylor, said: "For a very long time Mr Taylor has kept in the background and put up with being presented as a villain."

The district auditor is to hold a special audit meeting in Derbyshire in November after two complaints by ratepayers against Mr Alf Parrish, the former chief constable.

The objections were raised last November into expenditure of more than £30,000 - including £28,000 for refurbishing his office - £22,000 of which came from the police housing account, allegedly without a budget allocation or authorization by the police committee.



Dr Alan Borg, director of the Imperial War Museum, marks the on-site redevelopment of the museum in south-east London, yesterday. (Photograph: Peter Treloar)

New galleries for Tate

The Tate Gallery yesterday announced a £34-million project to build three new museums in a new art complex adjacent to its location at Millbank in central London (Nicholas Beeson writes).

The new museums, a sculpture gallery, an art museum and a study centre will be built in the same complex as the Clore Gallery on a site next to the Tate Gallery in Fimlico.

The Tate Gallery Foundation will launch a fund-raising campaign for the project next month.

The next step in the expansion programme will be the opening in the summer 1988 of the Tate Gallery Liverpool at the city's Albert Dock. In the last 18 months £1.1 million, of the £1.7 million needed, has been raised from the public sector.

RUC man cleared of Noraid rally death

A full-time RUC reservist was acquitted yesterday of the manslaughter of a man shot by a plastic bullet. Mr John Downes died as police tried unsuccessfully to arrest Mr Martin Galvin, the American Noraid leader, during an anti-Internment rally in Belfast in August 1984.

Constable Nigel Hegarty, aged 28, had denied unlawfully killing Mr Downes, aged 22. The prosecution alleged that he had breached guidelines on the use of plastic bullet guns, particularly those governing the minimum range over which they may be fired.

Press photographs and television news film of the incident had shown that Constable Hegarty had fired a round at Mr Downes as he rushed forward, holding an upraised stick, in an apparent attempt to strike another police officer.

Judgment was reserved after the completion of evidence in Belfast Crown Court last week.

Yesterday, Mr Justice Hutton rejected the prosecution claims, saying they were made with the benefit of hindsight and in the calm, analytical atmosphere of a courtroom, and not in the circumstances requiring a split-second decision which Constable Hegarty had to make on the day.

The police reservist, whose address was given as the RUC Station, Carrickfergus, Co Antrim, has been on continuous bail and suspended from duty since he was charged 18 months ago.

The rioting which led to Mr Downes' death occurred when the RUC made an abortive attempt to arrest Mr Galvin as he was about to address a rally outside Sinn Fein's Andersonstown, west Belfast, headquarters.

Mr Galvin was banned by the Home Secretary from entering the United Kingdom, but he made a brief appearance at the rally.

Lawson seizes on Opposition tax plan as poll issue

By Richard Evans, Political Correspondent

Mr Nigel Lawson, Chancellor of the Exchequer, yesterday seized on the prospect of taxation as a potential general election issue and accused the Labour and Alliance parties of vying with each other over who could increase taxes most.

But in a speech at Uxbridge, west London, he significantly did not refer specifically to the SDP's radical plan to reform the tax and benefits system, and instead concentrated his attack on Mr Roy Hattersley and Labour's plan to penalize top earners.

Dr David Owen, the SDP leader, predicted at his party conference in Harrogate last week that tax would be an important issue at the next election and he said he relished the prospect.

Mr Lawson's response yesterday was equally clear. "Excellent. Because the choice before the British people, when in due course the time comes, is now clear. Our aim is to continue to reduce taxes. Whereas both Labour and the SDP want to put them up."

He added: "Our policy is clear: we want to see lower taxes for everyone. And this aim is shared by governments in the other major industrialized countries."

"Over the past few months the United States, France, and Germany have all announced plans to reduce income tax, while here in Britain the Opposition parties resolutely march in the opposite direction, vying with each other over who will increase taxes most."

Despite Labour denials, Mr Lawson repeated his accusation that Mr Hattersley's "unattractive" package of tax increases, aimed at raising £3.6 billion from the top 5 per cent of earners, would mean a 70 per cent marginal rate of tax for well over a million people.

"What would that do to the initiative and enterprise on which our economic success as a nation depends? The only countries to benefit from such a level of tax would be those on the receiving end of the new brain drain, which it would most assuredly bring about."

Even if Mr Hattersley was able to raise the money from top earners, it would still pay for only a small fraction of Labour's public expenditure plans. "They would still have to finance the other £24 billion or so of the extra £28 billion they propose to spend."

Mr Lawson said that Labour's "combination of spurious precision and uncosted promises" would fool nobody. People had not forgotten that the last Labour government had raised the basic rate of income tax to 35p in the pound and allowed inflation to erode the real value of tax thresholds.

Thatcher's support in decline

By Political Editor

Satisfaction with Mrs Thatcher's performance as Prime Minister has dropped sharply, according to an opinion poll released today, less than two weeks before the Conservative Party conference.

The Marplan poll, published in *Today*, puts support for Labour at 40 per cent, the Conservatives at 34 per cent and the SDP/Liberal Alliance at 24 per cent.

Only 27 per cent of those polled rated Mrs Thatcher's performance as Prime Minister as effective, compared with a 63 per cent rating in 1983. Those who rate her as ineffective have increased from 9 per cent to 33 per cent.

In September last year the Alliance held a 10 per cent lead in the Marplan poll. But in spite of the success of this year's SDP conference, the Alliance position is likely to suffer from the split on defence policy at the Liberal conference in Eastbourne.

The poll was conducted between September 19 and 23, before the defence vote at the Liberal assembly.

The Alliance made no improvement in its rating in the past month.

Labour 'to fleece' ratepayers

By Our Political Reporter

The Labour Party was muddled in its attitude towards council spending, Mr Nicholas Ridley, Secretary of State for the Environment, said yesterday.

One arm of the party was calling for a big increase in budgets as part of its creation package, while another was worried about loans being taken out by Labour local authorities to meet current commitments, he said.

Mr Ridley told a meeting at the Carlton Club, London, that a circular to councils from the Labour local government committee told them to prepare for a sudden expansion of their activities. He added: "There are to be no holds barred when it comes to fleecing the ratepayer."

"Not only will all restrictions on spending be lifted, but an appendix to the circular recommends that all restraints on capital borrowing should be removed. Who is going to pay for the borrowing?"

Mr Ridley said that Labour had set up a joint committee to investigate the indebtedness of its councils, which suggested that its pledge on borrowing was less than absolute.

Marxist infiltration claim

By Richard Evans, Political Correspondent

The Labour party has been infiltrated successfully by three Trotskyist organisations in addition to the Militant Tendency, according to a pamphlet written by a former adviser to the Prime Minister and published yesterday.

Mr Peter Shipley, a specialist observer of left wing affairs who worked for Mrs Thatcher's policy unit until two years ago, names the far left groups as Socialist Organiser Alliance, Socialist League and Socialist Viewpoint.

And he claims that the number of Labour MPs who support such organisations and their allies "could well enter double figures after the next election."

"It continues to control the Labour party Young Socialists with a representative on the National Executive Committee and has two of its supporters, Terry Fields and Dave Nellist, in the House of Commons."

Kilroy-Silk's diary, page 13

Teacher 'fairly dismissed'

By Mark Dowd

A school woodwork technician was fairly dismissed from his post at a north London school after writing "wogland" across an Asian schoolboy's work, an industrial tribunal ruled yesterday.

Mr Leslie Ostergaard, aged 62, of Longstone Avenue, Willesden, north west London, had challenged Brent council's decision to dismiss him because he had already been punished and had apologized to the boy, aged 16.

But Mr Eric Wintmore, the chairman of the tribunal sitting at Chelsea, said: "We have no hesitation in saying this was a very offensive and foolish thing to write. That it was written and on a pupil's work only makes it worse."

"Mr Ostergaard was dealing with a coloured pupil in a school in which 80 per cent of pupils are from ethnic minorities, in an area where the whole subject of race relations is a sensitive one", he added.

Mr John Gallagher, representing Mr Ostergaard, had told the hearing that Brent Council broke "every principle of English justice" when it dismissed Mr Ostergaard.

"The local authority acted manifestly unfairly in trying to punish a man twice for the same matter," Mr Ostergaard had received an oral warning from the headmaster.

The council had acted after a teacher reported the incident, he said.

After the tribunal's decision Mr Ostergaard said: "It upsets me that I have been branded as a racist, I am not a racist at all. It was a little incident which was accepted as a joke."

Student loans win support

By Mark Dowd

University leaders yesterday announced their "reluctant support" for a mixed system of student grants and loans, ending years of opposition to the principle that students ought to pay part of their maintenance costs.

The decision will almost certainly signal the eventual death knell of the traditional system of means-tested grants.

At a meeting in Edinburgh, vice-chancellors and other senior university officials agreed such a scheme as "unavoidable" if student numbers were to be substantially increased.

Professor Fred Holliday, Vice-Chancellor of Durham University and chairman of the awards sub-committee which has been investigating the question of student funding over the past year, said: "Our top priority is to get more students into higher education. In our judgment, inadequate grants are blocking that. We did not think grants would be restored to a proper level and since students do not have enough to live on, we are looking for the most certain way of getting that money for them."

The low level of student grants, which even in the estimation of the Department of Education and Science has declined by 12 per cent in real terms since 1979, was cited as a reason why some students were being deterred from entering higher education.

Miss Vicky Phillips, the President of the National Union of Students, described the vice-chancellors' decision as a stab in the back.

Currie backtracks on 'poverty' remarks

By Jill Sherman and Richard Evans

Mrs Edwina Currie, a junior health minister, backtracked yesterday after a barrage of criticism greeted her remarks that ill health was not linked with poverty in the North-East.

Mr Roy Hattersley, Labour's deputy leader, said Mrs Currie's remarks "reveal an ignorance and bigotry excessive even by this Government's standards and a breathtaking insensitivity excessive even by Mrs Currie's standards."

Mrs Currie was at pains in Newcastle to distance the effects of government economic policy, particularly unemployment, on the stark figures in the Bristol report, which showed that deprivation accounted for 1,500 deaths a year in the region and a 65 per cent higher level of permanent sickness.

The report's author, Professor Peter Townsend, accused Mrs Currie of sounding off without reading its contents.

"Our findings are indisputable. We have provided scientific evidence, on the basis of a detailed study of 678 wards, of the strong relationship between material deprivation and ill health and mortality."

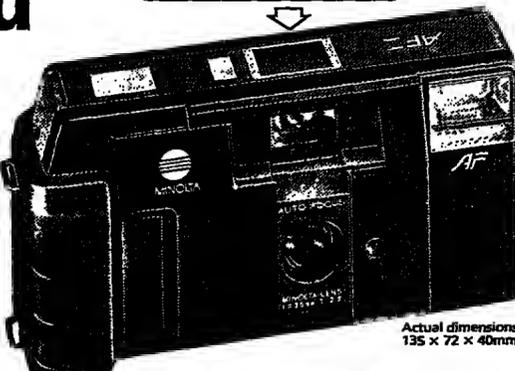
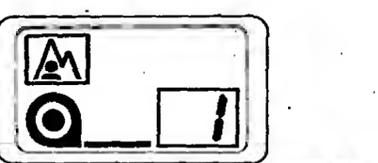
Among her critics yesterday was Mr Michael Meacher, Labour's chief health spokesman, who said: "Fecklessness and ignorance do not cause ill health amongst low-income families. Lack of money - caused by unemployment, low-pay and reductions in benefit levels - does."

The Nanking Cargo

PORCELAIN RAISED FROM THE WRECK OF THE GELDERMALSEN SUNK IN THE SOUTH CHINA SEA 234 YEARS AGO

This remarkable cargo was auctioned in Amsterdam amidst frenzied scenes not normally associated with auctions. We have Tea Bowls & Saucers in Blue and Red, and Bamboo & Peony designs at £170.00 and £160.00 per set respectively. To order write Order Form to Spink Modern Collections Ltd., FREEPOST, 29-35 Gladstone Road, Croydon, CR9 3RP, Quoting Ref T.3

Little pictures to give you great ones.



Actual dimensions 135 x 72 x 40mm

The large LCD panel set into the top of the sleek new Minolta AF-Z displays these little pictures to help you take great ones. All push-button selected.

Film Loaded - This comes on when there's film in the camera. (Useful!) And with flashing arrows pointing out winding on and auto rewinding when you've finished the roll, you have Total Film Freedom.

Normal Mode - Open the lens cover. This symbol says you're ready to shoot.

Line up the small oblong in the viewfinder with your subject and press the "take" button halfway down. Minolta's advanced 13 point autofocus system takes over and before you can blink, it's in focus! Press all the way and the picture's yours.

Keeping the button pressed halfway down lets you recompose pictures, too, as in the illustration. That's Focus Lock for you!

The oblong is where exposure's measured from, as well. It's called "Subject Weighted Metering" which means forget about your worries because what you're

concentrating on is exposed automatically. And perfectly. Even when you recompose, because Exposure Lock works just like Focus Lock!

If it's too dark, the amazing AF-Z won't let you take a picture until it turns its own built-in flash on!

Fill Flash Mode - Select this and just the right amount of flash comes automatically to balance light in shadows on a sunny day, for instance.

Continuous Shooting Mode - Select this and keep the "take" button pressed down for family action sequences in daylight at a picture a second.

Self Timer Mode - Select this and there's 10 seconds to get yourself into the group and say cheese. It's easiest to get into the picture at your Minolta Dealer. Find out how to get the best of everything at the best of prices - around £140 (or less).

The Minolta AF-Z

available from Wallace Heaton and Dixons and all good photo shops.

MINOLTA

BVA on G...
SMOKE
Riff...
Mother's...
Parents start legal action over therapy
Archbis...

BMA to put pressure on Government to ban smoking by under-18s

By Thomson Prentice, Science Correspondent

The Government should raise the legal age at which children can buy cigarettes from 16 to 18 to protect the health of the new generation, the British Medical Association said yesterday.

Children spend £70 million a year on smoking and 41 per cent of school pupils smoke, compared to 36 per cent of men and 32 per cent of women in the population as a whole, Dr John Dawson, BMA under-secretary, said.

Raising the legal smoking age to 18 would put cigarettes on a par with alcohol and bring it closer to the "magic age" of 20, beyond which it was rare for anyone to start smoking, Dr Dawson told a London news conference.

Medical research has shown that up to 100,000 people a year in Britain die prematurely as a result of smoking. "A new generation of people is growing up addicted to nicotine," he said.

Dr Dawson urged the Government to take more action to discourage the young from smoking, including banning cigarette advertising and

sponsorship of sport and other public events.

The police could help by enforcing the existing law prohibiting shopkeepers selling tobacco to children aged under 16, he said.

The BMA will attempt to raise the legal smoking age through a private member's Bill in the next parliamentary session. It is seeking talks with the police on stricter enforcement of the law applying to shopkeepers.

"There appear to be very few prosecutions but it is not a trivial offence if children's health is endangered," a spokeswoman said.

If the age limit was raised to 18, shopkeepers would be less able to claim that they believed children who bought cigarettes were old enough.

"We believe that retailers' organizations support our campaign but many shops are not concerned enough."

"Any teenager in a school uniform would be instantly recognizable as too young to be sold cigarettes," the spokeswoman said.

The association will also ask

the Department of Health to co-ordinate advice for people who want to give up tobacco.

"Nicotine is a drug and giving up is not simply a question of willpower. People do need help," she said.

Britain and other countries in the World Health Organization are being asked to take action against smoking. "To ensure that children and young people are protected from becoming addicted."

A book launched at the news conference, *Tobacco: The Truth Behind The Smoke Screen* (Penguin £2.95), by James Wilkinson, the BBC Television science correspondent, presents scientific evidence of the effects of smoking, and says that children are the most vulnerable.

The pro-smoking group, Forest, said that raising the age limit to 18 would be counter-productive. "Nobody wants to see children smoking, but the BMA campaign may perversely glamourize smoking in the eyes of some impressionable young people," Mr Stephen Eyres, its director, said.



Mrs Danielle Ledez, aged 38, who was found shot dead on Monday at the home of Mr Ian Wood, the missing solicitor, with her daughter, Stephanie, aged three, who also died, and her son, Christopher, aged five, who is critically ill in hospital.

Subsidized directors face drop in earnings

By Jonathan Miller

New rules to limit employees' profits when subsidized theatre productions are commercialized were recommended yesterday by the Arts Council inquiry into the British theatre.

The rules would require that publicly-funded theatres receive at least half the earnings when a production is sold.

The inquiry also called for a large increase in subsidies, which it said should come from a £1.4 million levy on the BBC and ITV. The money would be used to establish six new national theatres outside London and to create a development fund to support new projects.

The suggested new rules on employees' profits would substantially increase theatre earnings, but mean a drop in income for some directors, Sir Kenneth Cork, chairman of the inquiry and vice-chairman of the Arts Council, said.

He added that the need for new rules was clear before allegations were made last June that Sir Peter Hall, of the National Theatre, and Mr Trevor Nunn, of the Royal Shakespeare Company, had made excessive profits from the commercialization of subsidized productions. Both have denied the allegations.

The inquiry recommended that directors of national theatres should be employed on fixed-term contracts renewable after stringent review. Sabbatical leave should be limited to no more than six months in any three years.

Sir Kenneth acknowledged the hostility of the broadcasting industry towards the proposed levy, but said the theatre was on the verge of a crisis and that was the only major new source of funding that the committee had been able to identify.

By concentrating work for theatrical professionals in London, the television industry has kept talent out of the provinces, he said. "If they want to starve the areas they've got to pay for it."

There is For All (available from the publications section, Arts Council, 105, Piccadilly, London W1V 0AU; £2).

Portfolio Gold - Cash to go on holiday and garden

A housewife and a retired Civil Servant share yesterday's Portfolio Gold prize of £4,000.

Mrs Christine Davey, aged 46, a housewife from Aylesbury, Buckinghamshire, said: "I cannot believe it."

Mrs Davey, who has been playing the Portfolio Gold game for the past six months, said that she will spend her prize money on landscaping a garden when her family move to a new home in a fortnight.

Mr Zdzislaw Richard Szczepki, aged 63, a retired Civil Servant from Osterley, west London, said he would spend the prize money on a holiday to Norway, Vienna and Rome.

"I last won £90 in a pools prize in 1946 so this win is a wonderful surprise."

Readers who wish to play the game can obtain a Portfolio Gold card by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
PO Box 40,
Blackburn,
BB1 6AJ.



Mr Szczepki, who will use the money for a holiday.

Heart transplants

Rift over 'exhibitionism'

By Thomson Prentice, Science Correspondent

Professor Magdi Yacoub was striving yesterday to heal the wounds of a public argument with the director of the European transplant network, who accused the heart surgeon of "exhibitionism and publicity-seeking."

The accusations from Dr Bernard Cohen came after Professor Yacoub's operation last weekend in which a boy aged 10 weeks was given a new heart and lungs at Harefield Hospital, west London. Subsequent press coverage disclosed that the donor organs came from the body of a five-day-old child in Belgium.

Dr Cohen was reported yesterday as threatening to strike Professor Yacoub from the Euro Transplant Centre's list of doctors who could be offered donor organs from Continental hospitals and health authorities, unless "serious promises of confidentiality" were forthcoming.

"We are unpleasantly sur-

prised by Professor Yacoub's exhibitionism and publicity-seeking once again. It has happened more than once before and we have warned him many times. This time I am extremely angry," Dr Cohen was quoted as saying at the centre in Lieden, in The Netherlands.

"Every time he goes out for publicity, by announcing where he has flown to collect organs, the donor's family suffers great distress and in the end this makes it more difficult for us to obtain organs."

The accusations prompted telephone calls yesterday between the two men and officials at Harefield Hospital, who were also trying to repair the damage.

"It would be tragic if a shortage of donors resulted from what we believe to be no more than a misunderstanding," Mr Jonathan Street, a spokesman for the hospital, said. "Mr Yacoub is anything but publicity-

inded and is emphatic about the need for confidentiality in references to organ donors."

The surgeon flew with colleagues to Belgium last Friday night to collect the infant heart and lungs. The operation was performed on Saturday morning and announced by Harefield on Monday.

The hospital organized a press conference at which Professor Yacoub, making a rare public appearance at the request of the hospital, gave details of the baby's condition.

He has carried out 367 heart transplants in the past six years, including 69 in which the patient also received donor lungs. A total of 243 of those patients are surviving, among them 45 of the heart-lung recipients.

He has succeeded in lowering the age at which such operations can be offered but was criticized two years ago for grafting a new heart into a 10-day-old baby, who lived for a further 18 days.

Crumbling schools on video

By Mark Dowd

A 12-minute video tape depicting the dilapidated state of Bradford's schools is to be sent to the Prime Minister.

Waterlogged school ceilings, crumbling plasterwork and unhygienic Victorian lavatory blocks are featured on the tape, compiled by a council-funded project at a cost of £600.

The tape's commentary, prepared by the council's directorate of educational services, says that many children are working in conditions which would have been condemned as unacceptable by their Victorian forefathers and which fail to meet Department of Education standards.

Bradford's backlog of school building repairs is estimated at £18 million and believed to be growing by £3 million a year.

Mr John Lambert, chairman of Bradford's educational services committee, said yesterday: "Our message is that the children of the district deserve good quality, well-designed schools and that many, especially in the inner city, do not have them."

Women test law on retirement age

By Frances Gibb, Legal Affairs Correspondent

Six women challenged their compulsory retirement by British Gas at the age of 60 in a test case yesterday which has implications for the retirement rights of women in the private sector.

The case, before an industrial tribunal in Chelsea, south-west London, is being brought by the six after a European court ruling established that women in the public sector should be allowed to retire at the same age as men.

The Government introduced amendments to the Sex Discrimination Bill, now before Parliament, after its defeat at the European Court in Luxembourg in the case brought by Miss Helen Marshall, a Southampton dietitian.

Women in both public and private sectors will be able to

Mother's joy over transplant baby

By Trudi McIntosh

The mother of 12 week old Jem Paterson, the world's youngest heart-lung transplant patient, held his hand for the first time yesterday at Harefield Hospital, west London, and said: "We never hesitated about the operation. It was his only chance to live."

Mrs Jane Paterson, aged 31, expressed joy and relief after visiting her son in the hospital's intensive care unit.

With her husband, Mr Ian Paterson, who is also aged 31, beside her, she said of her son: "He has got little, pink hands and lips. Now he just want him home again."

Mr and Mrs Patersons, who have been married for four years, live at Harrow, north-west London.

Since the operation last Saturday, they have waited impatiently to see their son but colds prevented them from holding his hand until yesterday.



Mrs Jane Paterson: Tears of happiness

Belgium were made available at the weekend.

"We cannot thank Professor Yacoub enough," said Mr Paterson, who is a painter and decorator. "But we also want to thank the parents of the baby and hopefully it will give our boy a chance."

Mrs Paterson said she burst into tears of "bappiness and sadness" when she heard that donor organs were available.

"We were devastated when doctors first told us that our boy had only weeks or months to live, and that he would need a heart-lung transplant," she said.

Jem, who was born with a single ventricle in his heart, transposed arteries and a missing mitral valve, was taken taken off a ventilator on Tuesday, and is taking expressed breast milk through a tube.

He developed breathing difficulties two weeks after he was born.

Parents start legal action over therapy

The parents of Allan Wallace started a High Court action yesterday to force their local council to give him the speech therapy he needs.

Allan, aged nine, suffers from a chromosome disorder and doctors say he must have five 30 to 40-minute lessons a week. Oxfordshire Health Authority says it cannot afford more than three.

Allan's parents, Mr and Mrs John Wallace, of Cheney Walk, Abingdon, Oxfordshire, are asking Mr Justice McCullough to declare Oxfordshire County Council is under a duty to provide five. The hearing continues today.

EEC urged to act over threats to consumers

By Angella Johnson

European consumer watchdog groups will today present the British president of the EEC Council of Ministers for Consumer Affairs with a list of demands they say will lead to greater protection for consumer interests within the Community.

Representatives from the 12 member countries will put their proposals to Mr Michael Howard, who is also Minister for Corporate and Consumer Affairs at the Department of Trade and Industry, at a meeting in London.

The groups, including the National Consumer Council and Consumers' Association, want a health and safety policy to prevent the sale of dangerous products across frontiers and closer government action to reduce the 30,000 annual product-related deaths throughout Europe.

Mr Tony Venables, director of the federation of consumer organizations within the European Community - BEUC - highlighted the failure of the Austrian government to immediately inform other countries when they discovered anti-freeze in a number of Austrian produced wines last year.

Halifax aims for estate agency service

The Halifax Building Society, Britain's largest building society, is to set up a national estate agency service once the Building Societies Act becomes law early next year.

The Halifax, with £20 billion in assets, aims to have 100 estate agency offices by 1987. It will be joining the Nationwide Building Society and insurance companies in the fight to buy estate agencies which provide a valuable outlet for financial services products.

The Halifax's first acquisition will be Henry Spencer and Sons, the estate agent which has 20 offices ranging from Cambridgeshire to Yorkshire.

The building society will not disclose the terms of its agreement with Henry Spencer which will come into effect once the Act becomes law.

The estate agent sells on average houses worth £150 million a year and has the lion's share of the residential market in its area.

Residential estate agents are being bought by banks, insurance companies and, latterly, the building societies.

Archbishop goes out with the trash

By Michael Horsnell

Lord Coggan, former Archbishop of Canterbury, may be secretly sick as a parrot that he has been deleted and neither Arthur Scargill nor Tony Benn exists.

On behalf of yesterday's people, Lord Coggan told *The Times* yesterday: "It's a dictionary I consistently use and I expect it to be up to date so I'm not a hit surprised I've been deleted. I'm part of the ebb and flow of history and the lexicographer's art."

"I must say it's nice to be in such exalted company as some of the other deletions but I should add that I haven't passed away yet."

According to Bill McLeod, who directed the team responsible for the revisions, some of

they have changed. Gay, for instance, no longer means principally merry and carefree but homosexual and neither Arthur Scargill nor Tony Benn exists.

On behalf of yesterday's people, Lord Coggan told *The Times* yesterday: "It's a dictionary I consistently use and I expect it to be up to date so I'm not a hit surprised I've been deleted. I'm part of the ebb and flow of history and the lexicographer's art."

"I must say it's nice to be in such exalted company as some of the other deletions but I should add that I haven't passed away yet."

According to Bill McLeod, who directed the team responsible for the revisions, some of

them may well be accorded the opportunity of a comeback in the third edition.

He said: "As Dr Johnson (still included) said: 'Depend upon it sir, when a man is to be hanged tomorrow it concentrates his mind wonderfully.' It has been a difficult decision to delete some people but competition with others and pressure of space have dictated it."

Mr McLeod, who read English Language and Literature at the University of Edinburgh, added: "We went through some agonies over who to leave out and bring in and over the changing usage of words like gay. Then we look a deep breath and jumped in."

To the innovative features of

the first Collins Dictionary, like biographical and geographical subjects, has been added a wealth of technological, society, pop, slang and medical language.

Thus glitch, prazz, funk and zonked indicate that one character's naff vocabulary is another's buzz and that when a lexicographer gets to work, Sod's Law means he will never win.

Collins English Dictionary (£14.50 plain, £16.50 thumb indexed, £35 de luxe leather) is the fruit of 15,000 hours' editorial work by more than 30 staff and specialists who revised the first edition. And, inevitably, it is already out of date. Chernobyl gets neither bang nor whimper.

WALLACE HEATON

World Famous Brands - World Famous Service

New Sleek Slim-style MINOLTA AF-Z Compact Camera

Packed with state-of-the-art technology, yet delightfully simple to use, this 35mm Compact Camera is remarkable value for money. Its superb specification features:

- Precise Autofocus with exposure lock
- Automatic Exposure System
- Automatic Switchover Flash
- Selectable Fill-in Flash to counteract shadows on your subject

● Continuous one-frame-per-second shooting sequence - simply keep your finger on the shutter button!

● Automatic film speed setting with DX coded film, auto wind and auto rewind.

Wallace Heaton Price **£119.99**

FREE Minolta 'Mirror' Book when you buy any Minolta Camera

WALLACE HEATON

The Wallace Heaton Bond

● World's Leading Brands ● 125 Years Expert Service ● Free Local Delivery and Installation

● Comprehensive After-Sales Service ● Full Export Facilities ● Phone/Mail Order Service

127, NEW BOND STREET, LONDON W.1 TELEPHONE: 01-499 8307

Delegates back call by Freud to rebuild education partnership

The Liberals' key priorities in education were to get young people to stay in education and to rebuild the education partnership by respecting the teachers and paying them as they were expected to perform, Mr Clement Freud MP, Liberal education spokesman, said in opening a debate on partnership in education yesterday at the Liberal Assembly in Eastbourne.

He moved a motion, which was carried, condemning the Government's stewardship of education, its refusal to provide adequate funding and its failure to carry through the reforms that would make education more relevant to Britain's future needs.

The motion pledged a Liberal government to securing a lasting agreement on the structure of the teaching profession; expanding provision for in-service teacher training; setting up a central fund to promote a broader and more comprehensive curriculum; encouraging greater involvement of parents and pupils in decision-making; expanding education opportunities for the under-fives; setting out a long-term plan for the expansion of higher education opportunities to meet increased demands and the needs of a technological society; and restoring the Open University's funding to a level that would enable it to satisfy its buoyant demand for places.

An amendment to delete the reference to a central government fund was rejected.

Mr Freud condemned government plans for Crown schools and vouchers in whatever guise. Such measures were like show flats, diverting attention from the scaffolding and faulty drainage round the back of the building.

He said: "This Government believes in market forces, treating education not as a

principle but as a commodity, a consumer good. We reject out of hand what I think of as the washing machine model of education being peddled by Mrs Thatcher and her Secretary of State. Labour's solution is to purchase the washing machine on the never-never, changing the colour of the rinse."

The Liberal concept was rooted in partnership in the community, not a one-off issue like Trustee Savings Bank but a common venture, run for the common wealth.

Education should be a right for all not a privilege for those who could afford it, Miss Sheila Cunliffe, Union of Liberal Students, said when she successfully moved an emergency motion reaffirming the party's opposition to any form of student loans.

Incentives should be given to encourage more women, mature students, the ethnic minorities and those from low income families, to enter higher education and the idea of loans would have the reverse effect.

Mr Roy O'Driscoll, a London School of Economics student, said there was nothing wrong with loans except that they had to be repaid. That was all right providing the student eventually got well paid work, but not so good for the 5 per cent who would not get work of any kind.

Repayment should be linked to an ability to repay and then the problem would be solved, he suggested.

"We need a decent, equitable financial structure to counter the gross imbalances between schools, between regions, between ethnic groups, which have grown under this government, not on any relevant criteria of ability or potential but on a criterion

which should be irrelevant in a Liberal society. We are not promising instant miracles. We are the only party to commit ourselves to a structure of support."

That was not a centrist measure. They were trying to stop education depending on the whim of a transitory Secretary of State, stealing money from local authorities and then inviting them to compete for their own money under the education support grant.

A Liberal central fund would be financed with extra money and be distributed in accordance with the priorities determined by the revitalized education partnership. It was right that the Secretary of State should at the margin have room for innovation.

Liberals recognized that parents and teachers were the natural allies — an alliance that Mrs Margaret Thatcher had tried to wreck but which might in the end wreck her.

Mr Dermot Roof, Oxford West and Abingdon, said the motion did not put enough emphasis on the development of individuals. Education was not just for jobs, it was for life. The motion was rather out of date. There was a lot they could do now in balance councils and councils under Alliance control to put those things into effect.

Mr Richard Hoskins, Wansley and Woodford, said education in Britain was in crisis. The involvement of parents, teachers and staff was needed in the running of schools.

Mr Peter Driver, prospective parliamentary candidate for Eastbourne, opposing the motion, said it had the ingredients for tackling Britain's near tragic educational failures, but there was one startling omission on the



Mr David Steel making child's play of a visit to a school in Eastbourne yesterday.

subject of the needs of handicapped children.

It was no fluke Britain's levels of spending on education were the lowest and levels of unemployment were the highest in the western world. Britain was spending less on education than defence. It was time to spend more when there was record youth unemployment.

Councillor Chris Bradford, Cambridgeshire County Council, moving the amendment to delete the reference to a central government fund, said it was totally against Liberal principles, which were in favour of locally based decisions and not allowing someone in the Department of Education and Science to make decisions for them.

Ms Sheila Ritchie, Aberdeen North, supporting the motion, asked if they were meant to believe education, like health, was safe in Mrs Thatcher's hands? Mr Kenneth Baker, the new Secretary of State for Education,

was supposed to be the acceptable face of Philistinism. They should not kid themselves. He would be no better than Sir Keith Joseph. He could smile and be a villain.

Mr Prakash Mandhira, Harrow, said in a multi-racial society it was important to look closely at the education of under-fives. Inequalities between men and women would remain unless local authorities had a clear programme for education of pre-school children, provision for which should be mandatory.

Ms Wendy Newton, prospective parliamentary candidate for Wansley, responding to the debate, said that parents, teachers, governors and councillors were aware of the crisis of oversized classes, lack of text books and dependence on parent-teacher associations for the purchase of essentials. That had trebled since 1981 for things such as textbooks. In her son's school it matched the capitation re-

ceived from the local authority.

"The Government is peddling old right-wing solutions with its underlying philosophy of a market model for education, but its logic is flawed," she said.

The Government's education policy was ill-founded and short-sighted. Britain was far outstripped by her industrial competitors in provision for places for both technical skills training and higher education, the real value of student grants had been cut by 20 per cent since 1979 and the Government had shown considerable hostility towards students through restricting their entitlement to benefits.

The Government had placed more burdens in front of people from less well off homes entering higher education at a time when industry had massive skills shortages, she said, and the Open University had had to turn away 24,000 hopeful applicants this year.

RACE RELATIONS

Law on discrimination 'would be reviewed'

Black Britons were cast to the bottom of the pile, made the scapegoats for all the ills in society, Mr Edward Ramanaja, Birmingham, said, opening a debate "towards racial justice".

They were denied fundamentals such as a decent environment and housing and were at a disadvantage in education and employment, he added.

He successfully proposed a motion recognizing the multi-cultural and multi-racial nature of British society and the evidence of widespread discrimination and disadvantage suffered by ethnic minorities.

The motion also resolved that in government the Liberal Party would review the 1976 Race Relations Act with a view to its replacement by effective sanctions against unlawful discrimination, realistic remedies for those discriminated against and wider powers of investigation and enforcement.

Mr Keith Whitmore, prospective parliamentary candidate for Manchester Gorton, said it was essential the party committed itself to scrapping the 1981 British Nationality Act.

Mr Zebaino Gifford, Harrow East, said racism was a squalid reality for millions in Britain. Ethnic communities

did not regard racial equality in terms of political fashion but in terms of pressing needs.

Mr Raj Vaghdaia, South Leicestershire, said they rejected the positive discrimination of setting up black sections as practised within the Labour Party. All people, whatever race or colour, were equal.

Mr Michael Meadowcroft, MP for Leeds West, Liberal spokesman on community relations, said the introduction of visas was wrong, it should never have happened and must go.

The Government's recently announced introduction of visa requirements for temporary visitors from Pakistan and certain Commonwealth countries was denounced as "racist in principle and arbitrary in practice" in an emergency motion carried by the assembly.

In the motion the assembly committed Liberals in government to the abolition of the requirement and reaffirmed the party's determination to end those aspects of immigration law and practice that were racist.

Mr Alan Sherwell, parliamentary candidate for Aylesbury, in moving it, said the new regulations would only cause alienation and do no good for community or international relations.

SELECTING CANDIDATES

Women to be included on election shortlist

At least one woman must be included in future in any constituency shortlist of parliamentary candidates, the Assembly decided.

The constitutional change was judged to have received the necessary two-thirds majority on a show of hands, despite protests and calls for a counted vote. It was backed despite impassioned pleas that it would lead to "token women".

The action of a number of Liberal constituency associations in selecting a candidate was discriminatory in the extreme, Mr David Hughes, prospective parliamentary candidate for Westbury, complained when moving the amendment.

Some wrote to all the men

on the list of approved candidates and none of the women.

There were shouts of "rubbish" when he said Liberals had taught the Social Democrats a number of lessons but this was one lesson the SDP could teach them. From the beginning the SDP had ensured their shortlists had both sexes represented.

Ms Liz Brett, Romsey-Waterside, opposing the amendment, said it would not serve any purpose. It would not work. Positive discrimination in favour of any group in society was a dangerous game.

Ms Liz Barker, Association of Liberal Trade Unionists, strongly supporting the amendment, said it was not a solution but an important step

POLLUTION

Plea for acid rain curb

The answer to the problem of acid rain lay in converting every coal-fired power station in the country and not just three or four, Mr Peter Bowler, prospective parliamentary candidate for Rotherham, said.

He successfully proposed an emergency motion calling on

the Government to join the "30 Per Cent Club" immediately and to support the longer-term reduction of 60 per cent in acidic emissions.

Mr Robin Ashby, Lamburn, said he regretted having to oppose the motion but he thought it should be more positive

Cheers greet Cyril Smith's election change of mind

Cheers and a standing ovation greeted the announcement by Mr Cyril Smith, MP for Rochdale, that he had changed his mind and would definitely be standing again at the next general election.

In an address to the assembly he said: "The next election cannot be far away. Many of us are seriously disturbed at the rising threat of socialism, especially as we have seen it demonstrated in the town

balls when Labour become a power-drunk."

"A Labour victory at the next elections would be a major threat to democracy. Our task is to go forward to victory."

"I was anxious myself to take a step down at the next general election, but I believe it is so vital that socialism is stopped, that before I left to come here, I advised the officers in Rochdale Liberal

Party, in response to their unanimous pleas to me, that I would dish Labour at the next general election by carrying the flag in Rochdale."

Mr Smith said in his speech that he wanted to nail two myths, that he had feuded with Mr David Steel and that he was not in favour of the Alliance with the Social Democratic Party. Paying public tribute to the Liberal Party leader, he said he wanted Mr Steel to be Prime Minister and that he was totally in favour of the Alliance.

He added, to laughter: "I have read with great interest that I have had a three year feud with David Steel. What rubbish! If it is true, he must have won without me realizing it. David has been leader of the Liberal Party for 10 years and I consider him to be the best party leader in Britain."

"The party and the country owes him a great debt. I have not always agreed with what he said, or what he has done, but at least he has done something."

Giving full support to the Alliance, he said that with the present scandalous electoral system it would be madness for the Liberals and SDP to fight each other. There was a great deal about which they agreed and so little about which they disagreed, even after yesterday's vote on a non-nuclear defence policy.

He said: "We must fight on together and we will fight on together in alliance."

"The Tories are helping to defeat themselves. Labour puts on a cosmetic front. Our task is to go forward together in alliance, to defeat them



Angry MPs condemn disloyalty over defence

By Philip Webster Chief Political Correspondent

The villains of the piece were missing when Liberal MPs filed into Mr David Steel's Room 217 at the Queen's Hotel in Eastbourne late on Tuesday to survey the disaster of the defence debate.

The three MPs who voted against their leader, Mr Simon Hughes, Mr Michael Meadowcroft and Mr Archie Kirkwood, were delayed. The latter two were playing in the band at the traditional conference reverse: Mr Hughes was at a fringe meeting.

But their absence did not lessen the fury directed particularly at Mr Hughes and Mr Meadowcroft, who made influential speeches against the leadership in the debate, in what was to become one of the most emotional, sorrowful and angry meetings that the Parliamentary Liberal Party has ever held.

Mr Steel had been left down. A remarkably composed Mr Steel began proceedings by telling his colleagues that he

was putting a brave face on his defeat, that his life had not been made easier but that he was determined to go forward and work out an agreed defence policy for the Alliance.

He made a restrained attack on the naivety of his absent colleagues for failing to appreciate the political damage of their actions and the way that they were to be presented in yesterday's newspapers.

But as MPs and the handful of Liberal peers present each made their contributions the volume of criticism rose. The volubrious Mrs Elizabeth Shields, the party's newest MP, was the first to speak, surprising her colleagues with the passion of her attack. Her victory in the Ryedale by-election, she said, had been based on Alliance unity and the actions of Mr Hughes and Mr Meadowcroft had been totally against that spirit.

Mr David Alton, the Liberal Chief Whip and in charge of discipline, accused the three rebels of disloyalty in publishing their dissenting defence paper, *Across the Divide*, last

week without proper consultation with Mr Jim Wallace, the defence spokesman, a criticism echoed by Mr Wallace who said he felt betrayed.

Mr Alton said that the party's rules would have to be changed to subject spokesmen to collective responsibility.

Mr Malcolm Bruce, who spoke in the debate for the leadership line, suggested that Mr Hughes should be disciplined; Mr Alex Carlisle said that before the Alliance became serious contenders for government some of his colleagues would have to grow up.

But the most impassioned remarks came from two of Mr Steel's oldest and closest friends, Lord Mackie of Benshie, the former Scottish Liberal Party chairman who gave Mr Steel his first job as a researcher in the Scottish party, and who has since become a father-figure to him, clearly took it personally.

"David has been treated despicably," he said, "Mr Steel would have every justification in throwing in the towel and resigning. That prompted an

EUROPE

Common policies backed

Echoes of the previous day's decision on defence crept into the assembly debate on a long motion dealing with Europe's role in Britain's future.

In carrying the motion, the product of one of the assembly commissions, the party called for the development of common foreign and defence policies in Europe.

While indicating he proposed to be restrained in not referring to the defence debate vote, Sir Russell Johnston, MP for Inverness, Nairn and Lochaber, leader of the Scottish Liberal Party and Liberal spokesman on European affairs, disclosed to the assembly that while some were jubilant, he was angry.

Mrs Elspeth Buchanan, Glasgow Hillhead and a candidate in the 1984 European elections, backed the call for common European foreign and defence policies.

She said that the Soviet Union was not unilateralist, and nuclear weapons could not be uninvited.

They were there so Mr Simon Hughes could not leave a nuclear-free world to his children. Under the motion carried, the assembly instructed its national executive and policy committee to ensure that all Liberal policies took full account of the European dimension.

Unlike the other parties the Alliance had the courage to call, not just for co-operation in Europe but unity, Mrs Susan Thomas, prospective parliamentary candidate for Mole Valley, said in opening the debate.

HEALTH SERVICE

Increase in NHS finance pledged

The Liberal Party committed itself to a 2 per cent a year real increase in spending on the National Health Service. That figure was not specifically mentioned in a motion on the NHS carried unanimously by the assembly but several speakers said that such a real increase was needed to cover the costs of demographic changes in the population and medical advances.

The original motion before the assembly merely called for increased resources being spent on the NHS. The commitment for a real increase was put in through an amendment moved by Mr Duncan Brack, of the National League of Young Liberals.

The amendment, accepted without a vote, also made clear that the real increase in resources would also cover an increase in NHS pay.

The motion, moved by Dr Derek Pheby, Wincanton, secretary of the Liberal health policy panel, called for a reallocation of resources with greater emphasis on primary and community care and preventive medicine, increased access to health information and direct democratic control.

There was loud applause for Ms Rosemary Cooper, party candidate in the by-election when Mr Kilroy Silk resigned as Labour MP for Knowsley North, said the people of Knowsley were fed up with MPs who wanted to be somebody; they wanted an MP who would do something for them.

Dr Pheby said that despite Conservative claims, expenditure on hospital and community services in 1984-85 went down. It was time the National Health Service became just that and not a national illness service. There should be a statutory complaints procedure.

Mr Brack said they must commit the party to a real increase in NHS funding sufficient to maintain standards and increase NHS staff pay. Two per cent was the bottom line below which expenditure must not fall because if it did, it meant cuts. Low pay was the reason for the increased demoralization within the service.

Mr Nigel Priestley, prospective parliamentary candidate for Colne Valley, while welcoming a commitment to a 2 per cent real increase in funding, gave a warning that they could not go into an election saying they would pay for everything because it created unrealistic expectations.

Mr Martyn Smith, prospective parliamentary candidate for West Bromwich East, backing the call for a real increase in resources, told the assembly that the agreement reached between the health teams of the Liberal Party and Social Democratic Party was being held up by the fears of the Treasury team.

The first level of costing showed an essential need for the NHS to get something like £1 billion and then further increases of several hundred millions a year.

Mr Archie Kirkwood, MP for Roxburgh and Berwickshire, and Liberal spokesman on health, said health would be a priority for Liberals.

Today's agenda

The Alliance consultative policy document, *Partnership for Progress*, will be considered today. There are to be debates on energy policy, on food, farming and on freedom and choice for women. Emergency motions on South Africa and health in the northern region will be taken as well as a question session on the environment.

COMMENTARY



Geoffrey Smith

Cyril Smith did his best to raise Liberal spirits yesterday. But it will take more than his robust declaration that he will fight the next election to wipe out the effects of the defence debate the day before.

For public consumption Liberal spokesmen have naturally been doing their best to make light of the leadership's defeat then. Not a good result, they are saying, but not a catastrophe either.

That is simply putting a brave face on it. There is a widespread sense of gloom in Eastbourne, especially among Liberal candidates who foresee the prospect of facing the electorate on behalf of a diminished Alliance. For them it may seem that the position could hardly be worse.

That is wrong. Not only could the party be worse, but it probably will be after the debate on nuclear power this morning. It is widely expected that the conference will then pass a resolution calling on the Government, among other things, "to commence a planned phasing out of all nuclear power".

Even if that is amended, as it may well be, to refer only to nuclear fission not fusion, it will still mean that another major issue the Liberals were taking a stand this week that conflicted with that taken by the Social Democrats last week.

Differences may be deep

This would be no more than a passing embarrassment if it were simply one of those accidents that is always likely to occur at a conference that nobody would accuse of being over-managed. But neither the vote on defence policy, nor the resolution on nuclear power which will be debated this morning, can be classed as an aberration.

What should be troubling Liberals and Social Democrats today is not just the difficulty of reconciling their differences on specific policies, but the possibility that these differences indicate a deeper conflict of attitudes.

Such a suggestion always provokes indignant denials in many Alliance quarters. What about those numerous constituencies up and down the country, one is asked, in which local Liberals and Social Democrats are indistinguishable?

All this is true, but it is not the whole truth. It is soon evident at their respective conferences, when they gather to discuss policy, that there is a Social Democratic political personality which is not the same as the Liberal political personality.

Social Democrats are more headhunted, more aware of electoral realities and of the uglier facts in the world around them, more responsive to leadership. Liberals are more idealistic, more inclined to trust human nature, more individualistic.

A question of policy logic

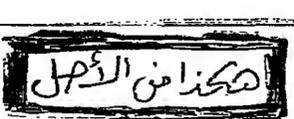
It is these differences of attitude which are now appearing in the conflicts over policy. After Chernobyl there is anxiety about nuclear power in both parties, but Social Democrats are more easily swayed by the economic difficulties of phasing it out. A disarmament agreement that would make it unnecessary for Britain to keep a nuclear deterrent would be eagerly welcomed by both parties, but Liberals are more readily persuaded that it is likely to be achieved.

In so far as this is just a difference of emphasis it is tolerable, even constructive. No vigorous party can be monolithic in its thinking. The threat for the Alliance is of a point being reached where there was a conflict between political and policy logic.

Political logic requires not only the development of a joint programme, but also the steady convergence of the two parties - though not a merger this side of the election.

But parties, especially a party with such deep wells of emotion as the Liberals, will not be guided solely by such political calculations if the logic of their thinking on policy tugs them too far apart.

What we shall now see over the next few months is whether the thinking of Social Democrats and Liberals can be brought close enough to allow them to act in what they know is their own political interest.



Hurd urges tight EEC frontier controls in war against terrorists

By Richard Evans, Political Correspondent

The European Community must tighten its external frontier controls in the growing battle against terrorism, crime and drugs, Mr Douglas Hurd, the Home Secretary, said in Bonn last night.

He was speaking on the eve of today's specially convened summit meeting in London where ministers from the 12 Community countries will discuss how to step up the fight against terrorists in the wake of the latest outrages in France.

Mr Hurd contrasted the wish to remove internal obstructions within Europe in order to boost trade, with the need to prevent terrorists getting inside the EEC.

"If we are to minimise the barriers which apply at our internal frontiers we must first satisfy ourselves that the reduction of frontier controls will be compatible with the fight against terrorism, crime and drugs to which we all attach so much importance," Mr Hurd, who was address-

ing the Anglo-German Association, added: "If controls at internal borders are to be reduced, then consideration must also be given to tightening controls at common external borders, so that we may be more confident that those inside the Community have a right to be there."

Frontier controls were a crucial element in the measures which EEC countries had to take to curb the threats posed by terrorism, drug trafficking and organized crime.

"Simply to relax frontier controls, without doing more elsewhere, would add to those threats. That would not accord with the interests of the Community as a whole, of any member state, or of our people who would have to face the consequence of such negligence."

He disclosed that intelligence about the activities of terrorist groups was increasingly hard to come by.

But he said that while Britain retained the presidency of the EEC he would concentrate on pressing "for the closest sharing of information, the pooling of analysis, skills, techniques and resources so that all the information about their activities which can be obtained is available to us".



The Queen's Gurkha Engineers, who yesterday had the freedom of the city of Rochester conferred upon them, being inspected by the Mayor, Mr Richard Andrews, in the shadow of the castle. (Photograph: James Gray)

Chemists urged to protect their role

By a Staff Reporter

Pharmacists were yesterday warned to treat with caution a proposal that would change the law and make it unnecessary for them to be present when medicines are supplied.

Dr Hopkin Maddock, past president, told the annual conference of the Pharmaceutical Society of Great Britain that pharmacists should not destroy their unique relationship with patients.

He was reacting to recommendations in the recent report of the Nuffield Foundation inquiry into pharmacy, which proposed to alter the Medicines Act.

"If you don't have a car you will be taking the first step down a slippery slope that will eventually see the demise of our noble profession, whose principal function is the protection of the public," he said.

Dr Maddock told an audience of 1,000 pharmacists in Jersey that the public had a unique relationship with the pharmacist in that people knew that he or she was the only member of the health care team who could be found, in a particular place, at any time during the working day. "Don't destroy this relationship," he pleaded.

Baggage scan device is developed for airports

Airport officials will next week be shown a new system for screening passengers' luggage which could revolutionize security procedures in Britain (Harvey Elliott writes).

The device, invented by a team of British scientists after the crash of an Air India jumbo jet in the Irish Sea, automatically screens luggage as passengers get boarding cards at check-in desks.

A security guard, who could be sitting in a separate room, will monitor the contents of luggage on a console, but the bags, which will be weighed at

the same time, will not be loaded on to aircraft until the guard is satisfied it is safe.

Although hand baggage is subject to X-ray and often hand search, luggage which is checked in to go into the hold of an aircraft is not usually screened in the same way.

Airlines flying to sensitive destinations, such as the Middle East or Northern Ireland, ask passengers to identify their bags before loading. But many security experts say this can often lead to worrying security gaps

Police officers 'wrestled in bear hug' on pitch

A police constable described at Cardiff Crown Court yesterday how he grappled with another officer as fists flew during a needle rugby match. Police Constable Keith Jones, aged 40, said he and Richard Johnson rolled over and over in a bear-hug struggle.

Johnson, aged 31, had won the ball in a line-out and was challenged by PC Jones in the game between Newport and Cardiff police.

The prosecution alleges PC Jones, 6ft 2in, twice punched his opponent and gouged his eye. Johnson, it is said, retaliated and hit into his Newport

opponent's ear lobe, then ripped it off.

Johnson told the court: "I was in discomfort caused by having my eye-ball pushed back into the socket with considerable force. I was dazed after being punched twice."

The referee abandoned the game with five minutes to go. Johnson was taken back to the dressing room where teammates saw his face was red and his eye was puffy.

Johnson, of Hurford Street, Pontypridd, Mid Glamorgan, denies wounding with intent to cause grievous bodily harm. The case continues.

Privatized jails 'will save cash'

By Peter Evans Home Affairs Correspondent

Prisons could be built and run by private companies, saving taxpayers' money, Sir Edward Gardner, QC, chairman of the Parliamentary Select Committee on Home Affairs, said yesterday.

Sir Edward told the annual conference of the Howard League for Penal Reform: "The rise in crimes of violence, the growth of terrorism and the gruesome threat of a prodigious increase in drug-trafficking, leaves us with no choice but to build new prisons."

The Government's building programme for 16 prisons, 14 of which were planned to open by 1991, was now well under way, he said. The cost to the taxpayer was bound to be heavy, but he suggested the burden might be lightened by having new prisons built and administered by private companies.

Mr Alex Carlile QC, Liberal spokesman on home affairs and the law, told the conference there should be a permanent staff college for magistrates and judges.

"In particular, new judges should undergo training which would provide a far greater understanding of the consequences of imprisonment, and of the interests of society in using it only as the sentence of last resort."

Hope for baby of dead wife

Doctors keeping a clinically dead woman alive so they can save her unborn baby said yesterday that the child had a good chance of survival.

They hope to deliver the baby in four to six weeks by Caesarean section, even though the mother may be brain-dead.

The married woman aged 24, who is from Cleveland, suffered a severe brain haemorrhage at home and was admitted to Middlesbrough General Hospital.

Doctors were unable to save her, but she is being kept breathing on a life support machine.

Dr John Drury, a senior administrator at the Middlesbrough hospital, said: "She is pregnant and now on a life support machine. The foetus is 24 weeks old and, as far as we can tell, in good shape."

"A team of consultants, including an obstetrician and neurosurgeon, and an intensive care consultant, are watching very closely to decide the best moment to deliver the foetus by Caesarean section. "After the foetus reaches 28-30 weeks it should have a good chance of survival. "The mother's condition is stable. It's possible that she is brain dead but we have not yet done full tests as there is no intention of switching off her life support system."

Black enterprise New magazine teaches entrepreneurial skills

By Jonathon Miller, Media Correspondent

To get to the office of Mr Bunny Barnett, the Jamaican-born political activist turned publisher, you have first to negotiate your way through sacks of sassafras - more than 500 lbs of it.

He is storing it for a friend who wants to get into the herbal soft drinks business. Sassafras, he says, is as good a way of succeeding in business as any other. And Mr Barnett sincerely wants blacks to succeed.

From his editorial office in Kentish Town, north London, Mr Barnett has launched a crusade to turn Britain's blacks into entrepreneurs.

Wealth, his business magazine for blacks, contains a guide to sources of capital, a feature on the law of contracts, and a survey of initiatives to help businessmen to get started.

The pitch is disturbing to some of Mr Barnett's politically active friends. "The militants say we shouldn't be in business, we should be in politics. But the ideologues were not coming up with the answers. *Wealth* is about gaining confidence, the will to achieve, setting goals."

Measured by conventional yardsticks, Mr Barnett is hardly wealthy himself. He lives in a rented house in Golders Green, north London, and his salary is £12,500. But Mr Barnett says he gets his satisfaction from watching others prosper. "I feel wealthy inside. I feel good", he said.

During the sixties, Mr Barnett stayed up late into the night, drinking endless cups of coffee, talking about racialism and oppression.

"It was an agonizing time for me", he recalls. In the end, he changed direction, opening a co-operative bakery in 1969 and then enrolling at the

North London Polytechnic to study business.

In 1983, after a time with a freelance management consultancy, he created the Paul Bogle Foundation, named after the Jamaican folk hero honoured by the British for leading a peasant uprising.

The foundation, which has received financial support



Mr Bunny Barnett encouraging blacks into business.

from Levi Strauss, the American clothing manufacturer, Calor Gas, National Westminster Bank and Citibank, has in turn spawned *Wealth* and will soon launch a minority business investment fund to channel money directly to black entrepreneurs.

But, Mr Barnett says, blacks looking for easy money need not apply. He believes that handing out grants to black businesses, with no strings attached, will only perpetuate a culture of dependency. To succeed, people should learn to identify opportunities, write credible business plans, understand balance sheets and make a personal financial commitment to success.

Don't take out or renew your home contents insurance until you've rung this number

0800 919 319

YOUR CALL IS FREE
Monday-Friday 8.30am-8.30pm

FREE QUOTATION
WHETHER YOU ARE AN AA MEMBER OR NOT

Take a fresh look at home and contents insurance.

AA Homesure is a new service for householders who are looking for a straightforward, cost-effective way to cover their property for all it's worth.

There are no complicated forms to fill in. With AA Homesure you can make sure that your home contents are properly insured at the right price - quickly and simply. All you need to do is call us on 0800 919 319 today at no cost to you and answer a few simple questions, for example -

- Where do you live - your postcode?
- How many bedrooms are there in your home?

Our team is waiting right now to take your call. Their objective is to offer you the best in house contents insurance available in the UK.

Quotations are also available to cover your jewellery valuables and personal possessions against loss or damage in and away from your home - anywhere in the world.

No fuss. No bother

There's no need to list and value *all* your household goods individually, as long as the total of all your household contents, including jewellery valuables and personal possessions, comes to less than £25,000 (as is the case for over 90% of all householders). For higher values we would need to know the full replacement cost.

Completely insured? Think again

There are tens of thousands of people in Britain who genuinely believe that they are fully insured. Yet their cover is dangerously inadequate. Don't take the risk. Check your home contents insurance today.

Moreover AA Homesure Buildings insurance can give you wider cover for less outlay - ask for a quotation.

Call AA Homesure for your peace of mind

Don't take the risk of being under-insured. Low insurance can mean no insurance. Simply ring 0800 919 319 (we pay for the call) to request your free quotation and price check - right now.

Simply a better policy

- No need to value all your contents individually, if the total value is under £25,000.
- Up to £25,000 cover.
- No administration fees to pay.
- FREE local advice service.
- Easy ways to pay.
- No complicated forms to complete.
- Arranged by Britain's largest Motor Insurance Broker and the world's largest Motoring Organisation.

At no extra charge

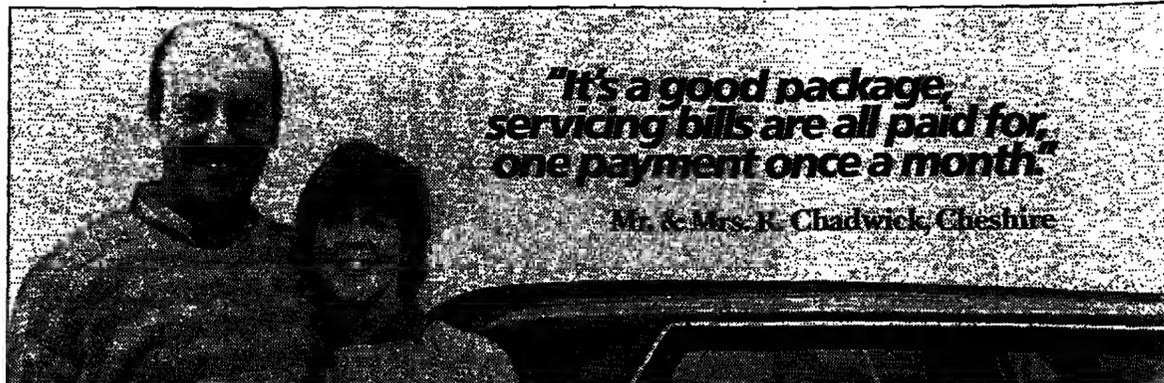
- New for old replacement cover.
- Accidental damage protection on TV's, hi-fi, video and radio.
- £1,000,000 personal liability cover.
- £300 cover for mis-used credit cards* stolen cash* freezer food spoilage.

Applications are subject to acceptance by the underwriters.

Dial LINKLINE 0800 919 319 NOW at no cost to you. Monday-Friday 8.30am-8.30pm

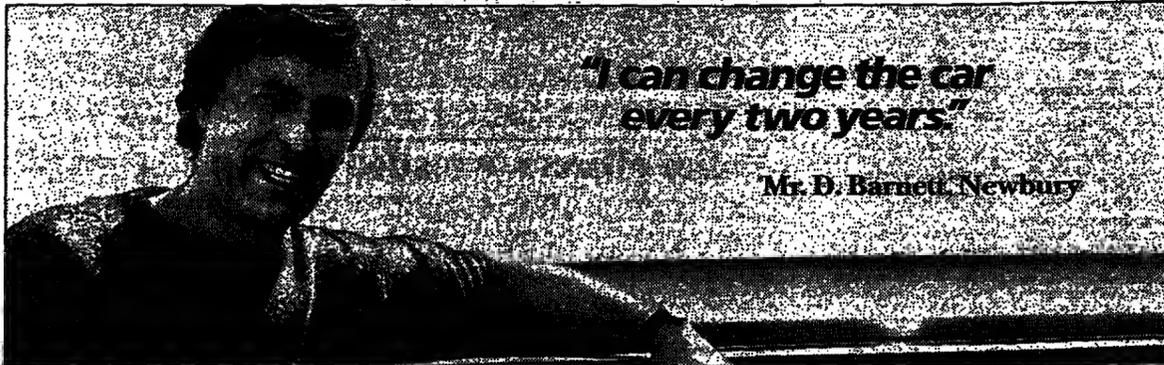
NEW HOMESURE

SIMPLY A BETTER POLICY



**"It's a good package,
servicing bills are all paid for,
one payment once a month."**

Mr. & Mrs. R. Chadwick, Cheshire



**"I can change the car
every two years."**

Mr. D. Barnett, Newbury

NOW EVERYONE CAN MOVE UP TO A BRAND NEW MONTEGO.



Car Shown - MG Montego EFI**

Every day more and more people are discovering more and more reasons to buy a brand new Montego on the Carefree Motoring Plan.

For a start you can drive away a new Montego 1.3 for a deposit equivalent to just three monthly payments.

Then you make 24 monthly payments that work out to a weekly equivalent of just £43.65. You can then return the car with no more to pay or keep it for a final payment or enter another plan. You'll have no servicing costs to pay during the agreement.† Batteries, tyres and exhausts are covered too.

Number plates and delivery are included and from day one you'll have full AA Membership including Roadside Assistance, Homestart and Relay.

So like Mr. & Mrs. Chadwick & Mr. Barnett talk to your Austin Rover dealer about the Montego Carefree Motoring Plan and buy motoring peace of mind for two years.

MONTEGO 1.3			
Cash price	£5932.95	Amount of Credit	£5365.56
Deposit	£567.39	Final Payment	£2875.00
24 Monthly Payments (Weekly Equivalent)	£189.13 (£43.65)	Total Amount Payable*	£7981.51
APR 26.2%			



MONTEGO

DETAILS CORRECT AT TIME OF GOING TO PRESS. SUBJECT TO VEHICLE AVAILABILITY THIS IS A CREDIT PLAN THROUGH AUSTIN ROVER FINANCE, 100 STRATFORD ROAD, SHIRLEY, 4/11 HILL, WEST MIDLANDS, B30 8BH. AVAILABLE TO ANYONE AGED 18 OR OVER AT A PARTICIPATING DEALER. *SERVICING MUST BE CONDUCTED IN ACCORDANCE WITH THE MANUFACTURER'S SERVICE SCHEDULE. PLAN ENDS WITH A FINAL PAYMENT. †EXCESS MILEAGE CHARGE OVER 5000 MILES OVER 2 MONTHS. **MG MONTEGO EFI CASH PRICE, DELIVERY (APR 26.4%)

Shia vi

Escapers
swim canal
to West

Chernob

٤٥٠٠٠٠

Crisis for Unifil in southern Lebanon

Shia villages abandoned after threats to French

From Robert Fisk, Tibnin, southern Lebanon

The embattled United Nations force in southern Lebanon has contracted its area of operations and permanently abandoned control of several Shia Muslim villages, as it attempts to avoid further attacks on soldiers of its French contingent.

But many officers in the UN Interim Force in Lebanon (Unifil) are said to favour a total French withdrawal from southern Lebanon, blaming the French themselves for much of the violence visited upon them.

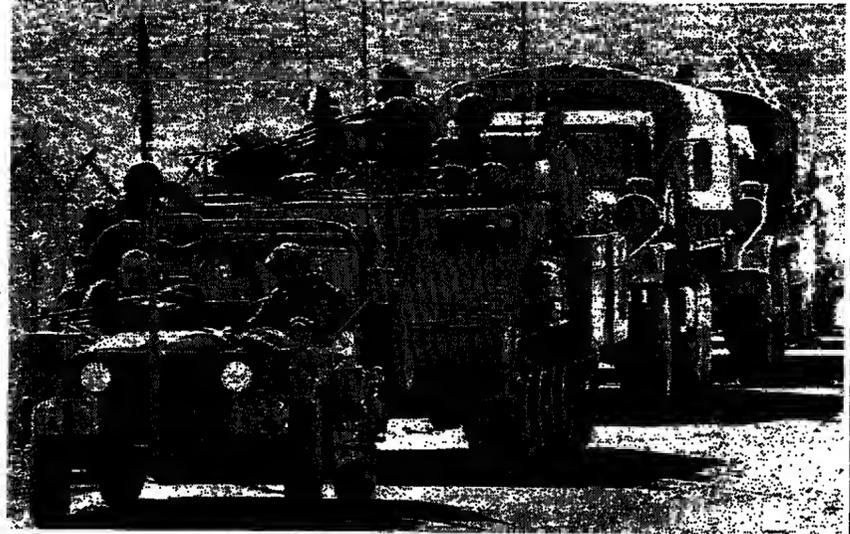
French troops were still maintaining their battalion headquarters at Marrakch yesterday as units from the Nepalese and Ghanaian battalions prepared to take over their compound. But the French post at the neighbouring village of Teir Dibba has not been handed over to any other contingent.

Children were yesterday tearing away the barbed wire from the checkpoint that once marked the north-western corner of the UN zone in Lebanon, while sandbagged positions to the south had been left unguarded, giving local militiamen free right of access to the UN area.

The sense of abandonment — the discarded sandbags, the metal chicanes thrown to one side of the road, the empty bunkers with their regimental badges still emblazoned on the side — is hauntingly familiar.

Similar scenes preceded the departure of the multinational force from Beirut in late 1983 and early 1984, when their contingents also withdrew from vulnerable positions along their perimeter.

Across the entire UN zone, there is a noticeable and



An Israeli military convoy entering the southern Lebanon border zone yesterday, in contravention of the UN Security Council vote calling for Israel's total withdrawal from Lebanon.

sudden transfer of local loyalty from the Shia Muslim Amal militia, which favours a UN presence, to the more extreme and pro-Iran Hezbollah (Party of God) movement, whose members have been accused of the attacks on the French.

Even here in Tibnin, where the Irish UN contingent has experienced few problems with local militiamen, Amal commanders are now privately admitting to UN soldiers that they are now Hezbollah members.

On the walls of the little hilltop village, Hezbollah posters have appeared, the Arabic word *Allah* — with the second 'l' surmounted by a drawing of a rifle — taking the place of Amal's familiar logo.

At a medal parade for soldiers of the UN Norwegian maintenance company attached to the Irish contingent at Tibnin yesterday, Major-General Gustav Hagglund, the force commander, made several references to the crisis through which the international force is now passing.

He regarded Tuesday night's UN Security Council vote, calling for a total Israeli withdrawal and the completion of Unifil's mandate down to the Israeli-Lebanese border, as an "encouraging sign", but regretted the UN's failure to fulfil its mandate until now "even after eight long years of work and sacrifice".

Many UN officers say privately that French troops have only themselves to blame for the recent attacks upon them.

"The French brought much of this on themselves," one UN officer said. "They are arrogant, they dabble in Middle East politics by selling

arms to Iraq, and then they go crying for help to the Security Council when they get hit. The lesson is that no peacekeeping force in Lebanon should include a contingent which is selling arms to one side in an Arab war or which has a colonial history in the area. And no paratroop units should be used. They are too rough."

The 1,050-strong French contingent is drawn from a parachute regiment.

This sentiment appears to be widely shared in UN units.

Individual contingents in the UN are, nevertheless, anxious to distance themselves from the French, prominently displaying their country's national colours on their vehicles.

The Irish contingent is still coming under regular gunfire at Beit Yahoun, where Lebanese guerrillas, who have warned the Irish that the road they are using is mined, sometimes employ the nearest UN bunker as cover for their fire against the Israeli-paid "South Lebanon Army."

Near Abbasijeh yesterday, a Nepalese soldier was slightly wounded in the face by a 10-year-old boy who — perhaps mistaking him for a member of the French contingent which had just left his position — shot him in the nose.

In southern Lebanon as a whole — and despite reports of a brief Israeli raid through the UN's Norwegian battalion in the eastern sector — there appears to be little fear that the Israeli troops that massed along the frontier three days ago will enter Lebanon.



Unifil forces from Ghana, Nepal and Finland are replacing the French in 10 front-line positions in area 1 east of Tyre.

Peres vows continued SLA support

From Ian Murray, Jerusalem

Mr Shimon Peres yesterday said that he hoped the UN Security Council would soon come to terms with reality following its vote instructing Israel to end its support for the "South Lebanon Army" militia and to withdraw completely from the area, allowing UNIFIL troops to deploy along the border.

Speaking in Jerusalem, the Israeli Prime Minister said his country would leave south Lebanon immediately if forces capable of securing the border were in place.

Unifil was not able to do that, he said, and so Israel would stay on supporting the SLA.

Mr Yitzhak Shamir, the Israeli Foreign Minister, who was in New York for the vote, said that the idea of allowing UN troops to take over ignored the population in the "security zone" in south Lebanon as well as the security of settlements in northern Israel.

New group claims two kidnaps

Beirut — Yet another unknown group, Revolutionary Justice, stepped into the gloomy world of Lebanese kidnap claims yesterday with photographs of Mr Joseph Cicippio, the American finance officer at the American University abducted 13 days ago, and of a man they claim is a French citizen who disappeared in East Beirut early this year (Robert Fisk writes).

The organization claimed both men were spies and that they face trial.

Mr Cicippio's Lebanese wife said the photograph was of her husband.

The kidnappers said the Frenchman is M Marcel Coudry. No such name exists in the files of the Lebanese Interior Ministry, which issues residence permits, but the French Foreign Ministry in Paris said a French citizen named Marcel Khodari disappeared last February.

Hamburg police stop arms deals

From John England, Bonn

Police in Hamburg have uncovered two big rings of brokers engaged in illegal arms dealings. The deals were arranging shipments of weapons to Iraq and Iran worth nearly \$250 million, it was disclosed yesterday.

The rings, which were unconnected, had arranged deals for the delivery of aircraft, tanks, weapons and equipment, including American Cobra combat helicopters, M 113 and M 48 tanks, engines for Soviet MIG 23 fighter bombers, artillery gun barrels and huge quantities of anti-tank bazookas, sub-machine guns and ammunition of various calibres, a police spokesman said.

The deals had not taken place, however, because of police intervention and the failure of one group to obtain end-user certificates required for sales of war weapons.

Police have seized many documents in searches of the homes and offices of five suspects, mostly businessmen. The searches followed a tip-off that Cobra helicopters, worth about £100 million, were to be shipped from the makers via a Hamburg group to an unknown buyer in the Gulf war area.

The businessmen, all belonging to the first ring, had allegedly arranged arms deals with a sales volume of about DM 900 million (£300 million) using their legal commercial channels.

Police began investigating the second ring in April, and six out of nine suspects had been detained, the spokesman said. All face possible charges under West Germany's war weapons control law, which bans arms exports to "tension areas" without government approval.

The second ring had planned a DM 1,600 million shipment of Cobra helicopters, M 48 tanks, Sidewinder missiles, howitzers, flame-throwers and tank engines from Britain, Belgium and Italy to Iran via Switzerland, but was hindered by a lack of end-user certificates.

The suspects are still being questioned by the Hamburg public prosecutor's office.

Move on lawyers in Shin Bet case

Jerusalem — The Israel Bar Association is trying to force disciplinary proceedings against two unnamed lawyers who have admitted falsifying evidence and suborning witnesses in the Shin Bet counter-intelligence agency (Ian Murray writes).

The two have already been pardoned for their criminal actions, which they confessed in writing to President Herzog, when they explained how they had masterminded the cover-up before official inquiries into the death of two Palestinians in Shin Bet custody.

The Bar Association has failed in its petitions to the High Court to have those pardons declared illegal.

Four killed

Colombo — Four members of the security forces acting as a railway clearing patrol were killed near Sri Lanka's eastern province port town of Trincomalee when they were shot at by Tamil guerrillas.

Oil destroyed

Madrid (Reuters) — Four million litres of lethally adulterated cooking oil, suspected of causing the deaths of more than 360 people and injuring a further 20,000 in Spain's worst food poisoning outbreak in 1981, will be sent to Denmark and destroyed.

TV acquittal

Sydney (Reuters) — An Australian court acquitted a woman convicted of murdering her husband after nine witnesses said that TV coverage of a cricket match showed him among the spectators.

MP fined

Düsseldorf (Reuters) — A West German court dismissed the case against Herr Walter Kolbow, an opposition Member of Parliament being tried on a charge of having betrayed defence secrets, but fined him £6,600.

Heroin haul

Madrid (Reuters) — Madrid airport police arrested a Bahraini with heroin worth £1.6 million hidden in a suitcase when he arrived from Bombay.

Seoul protest

Seoul (AP) — Police fired tear gas to disperse 400 stone-throwing students protesting against the government and the Asian Games.

Air sickness

Copenhagen (Reuters) — Flights were cancelled at Copenhagen airport after 29 out of 30 assistant flight controllers in a pay dispute reported sick.

Quake rescue

Athens — Engineers inspecting houses that survived earthquakes in the Kalamata area rescued Mrs Angheliki Tenente, aged 70, from a damaged shack where she had been for ten days.

Leader sacked

Madrid — The Popular Alliance, Spain's chief Opposition party, has dismissed Señor Carlos Ruiz Soto, its Madrid regional leader for five years, at the behest of Señor Manuel Fraga, the national party leader.

Escapers swim canal to West

From John England, Bonn

Three East Germans escaped to West Berlin early yesterday by swimming the Teltow canal in the south of the city, after making their way unharmed through barriers on the eastern bank.

Police said East German border guards had fired no shots at the men — two aged about 20, the other aged 40 — who were from the Potsdam district.

The three were taken to hospital suffering from exposure, but were later handed over to the US military authorities, to whose sector they had landed.

A total of 10 East Germans have now escaped to the West by swimming waterways at night in the last five weeks.

In Bonn, however, the West German Government yesterday was still awaiting a full report from the Czechoslovak Government on the killing by Czechoslovak border guards last Thursday of a retired West German army officer, Herr Johann Dick, on West German soil.

● Envoy summoned: West Germany protested to Czechoslovakia for the second time in five days yesterday over the shooting of Herr Dick, the Foreign Ministry said (Reuters reports). Dr Dusan Spacil, the Czechoslovak Ambassador, was summoned and told Bonn wanted prompt clarification of the circumstances of the killing.

French anti-drug campaign Addicts face enforced cure

From Diana Geddes, Paris

France is to spend an additional £25 million in an all-out campaign against drugs which will force drug addicts to undergo a cure or face imprisonment.

Drug traffickers willing to turn police informer will have their sentences reduced and the French Government will double its drug prevention budget.

The Justice Minister, M Albert Chalusson, said the changes constituted a complete alteration of government philosophy on drug users, who would now be considered criminals, not sick people.

Officials put the number of drug addicts in France at 120,000, with a further 800,000 occasional users. More than a quarter are aged under 20.

Nearly 30,000 drug-related arrests were made last year, 25 per cent more than in the previous year. M Chalusson said drug addiction was directly related to the rise in crime and the spread of Aids.

The maximum penalty for drug users is to be increased from one to two years and they will be obliged to undergo a cure. If they do not undergo a cure they will be imprisoned and forced to do so there. At present an addict who is not a drug trafficker is not usually prosecuted.

The prosecution will no longer have to prove personal use of drugs by the suspected addict. Possession of drugs will constitute personal use.

At present there are 600 hospital beds for treatment of addicts, with a further 4,000 places on offer in private drug detoxification centres. The Government will create a further 4,600 places during the next few months, where addicts may go voluntarily for treatment.

France has no private prisons at present, though the Government is considering the creation of private prisons for ordinary criminals to help take the pressure off the country's overcrowded public establishments.

Drug traffickers will no longer be able to serve several sentences concurrently and the period during which a trafficker may be prosecuted after committing a drug-related crime is to be extended from three to 10 years.

If convicted in his absence a trafficker may be liable to serve the sentence for up to 20 years instead of the present 10 years.

Part of the new campaign will be aimed specifically at schoolchildren.

Soweto official attacked

From Ray Kennedy, Johannesburg

The home of the director of housing for Soweto, the black ghetto outside Johannesburg, was extensively damaged yesterday by a limpet mine.

Mrs Del Kavan was unhurt, but the attack in a well-to-do white suburb of Johannesburg was immediately linked to her tough attitude towards rent defaulters in the township.

She has been blamed in some black circles for the deaths of at least 24 people in Soweto's White City district last month, when security forces opened fire on residents resisting eviction.

Shortly after the shootings Mrs Kavan resigned her membership of the white liberal opposition Progressive Federal Party.

The attack was the first in a white suburb in two years of black revolt.

● WASHINGTON: Georgetown University in Washington, a leading Jesuit university, has announced that it is to sell all its holdings in companies doing business in South Africa (Michael Binyon writes).

Its board said the action would involve about a sixth of its investments, with a total market value of \$28.6 million (£19.5 million).

The decision is part of a move by universities, in response to strong student pressure, to use their financial leverage to try to force an end to apartheid.

Black miners pay last tribute to their dead

From Michael Hornsby, Embalshale, Transvaal

About 5,000 black miners gathered in a dusty football stadium here yesterday to pay tribute to 177 comrades who died in the Kinross gold mine fire last week, and to vent their anger against the mining companies they hold responsible.

A large well-armed police contingent, supported by a score or more of armoured vehicles, kept a watch on the proceedings from outside the stadium but did not intervene, though the meeting was certainly illegal under the state of emergency.

The gathering was addressed by Mrs Winnie Mandela, wife of the jailed African National Congress leader, Mr Nelson Mandela. It was her most outspoken public appearance since the emergency was declared on June 12.

Dressed in the green, gold and black colours of the outlawed ANC, Mrs Mandela told the miners: "You are the ones who dig the wealth of this land. You hold the golden key for our liberation. The moment you stop digging their gold, the moment you stop digging diamonds for them, is the moment you will be free."

The memorial meeting was organized by the National Union of Mineworkers, whose General Secretary, Mr Cyril Ramaphosa, contrasted it with a service at Kinross last Monday organized, as he put it, "by the bloodsuckers who murdered our comrades".

Mr Ramaphosa, whose union claims as members about a third of the more than 600,000 blacks employed in the mining industry, said the NUM was calling on blacks at mines throughout the country to stay away from work on October 1 in memory of their dead colleagues.

Three Iranians charged after explosives find

Paris — Three Iranians were charged yesterday with possessing explosives after the discovery on Monday of 33 lb of explosives near Châlons-sur-Marne (Diana Geddes writes).

They are named as Seyed Kalibi, aged 50; Azita Monaschi-pour, aged 29; and Joseph Monaschi-pour, 35.

Five French people were also arrested as alleged friends of Frédéric Oriach, a leader of the group Action Directe.

Malta lets Italian go

From Austin Sammut, Valletta

The president of the European Young Christian Democrats, Signor Andrea de Gutry, charged with infringing the Foreign Interference Act, has finally been allowed to leave Malta, after police held up his departure in defiance of a court order.

Signor de Gutry, an Italian, was arrested after addressing an opposition Nationalist Party rally here on Sunday. No foreigner can take part in political activities in Malta without the permission of the Foreign Minister, but the Nationalist Party does not recognize the Act.

On Tuesday a magistrates' court released him on bail and ruled he could fly home.

The case was referred to the Constitutional Court, which annulled the relevant section of the Act earlier this year.

As Signor de Gutry was about to board a flight to Rome on Tuesday, police took him back to court. But the court confirmed its order, and he left Malta yesterday.

Admiral fuels protest over fleet's visit

Sydney — An Australian Admiral dismayed the Government yesterday by saying that a fleet including British and United States ships will inevitably be carrying nuclear weapons when it sails into Sydney Harbour on Sunday (Stephen Taylor writes).

The statement was immediately seized upon by anti-nuclear groups as evidence of danger when 40 warships gather here to celebrate the 75th anniversary of the Royal Australian Navy. A big demonstration is planned for the fleet's arrival.

Rear-Admiral David Martin, who is in charge of the celebrations, said that "inevitably, some of these ships will be carrying nuclear weapons".

He later described his statement as "a gaffe", and said he had meant to say it was not inevitable that they would be carrying the weapons.

Chernobyl to restart in November

From Pearce Wright, Vienna

The Soviet Union plans to restart the nuclear power station at Chernobyl by the middle of November. Safety tests are nearly complete on two of the remaining nuclear reactors.

Entombment of the Number 4 unit, which exploded on April 26, should be finished next week. The third reactor, operated from the same control centre as the one that exploded, is still shut down.

Details of the urgent need to restart operations, if winter power cuts in Ukraine are to be avoided, were given to a special session of the International Atomic Energy Agency by Mr Boris Scherbina, Soviet Deputy Prime Minister.

They were given to a meeting of government ministers from 75 countries who are attending the special meeting called to agree to two international conventions: one for a system of early notification of nuclear accidents and the other for emergency help.

The description of the reopening he gave confirms the assessment of the accident published this week by scientists from the Lawrence Livermore National Laboratory in California, one of the three main US nuclear research centres.

They concluded that the Chernobyl explosion released more long-term radiation than all the bombs, weapons tests and leaks from civil installations so far.

They also predicted that, if reactor units 1 and 2 were restarted, the Russians would have to change the staff periodically, because of the radiation in the evacuation zone of 30 kilometres (18½ miles) around the plant.

Mr Scherbina said yesterday that a special team of operators had been assembled. They live in Kiev and would travel to the plant for shifts.

He said 11 people were still in hospital under intensive care, but there were no other cases of acute radiation sickness.

Reporting on the resettlement of those evacuated from the 30-kilometre zone, he said 71 new villages and 8,000 homes had been built in the area.

In addition to restarting the Chernobyl power station, he said the Soviet Union intends to stick to its target of doubling nuclear power in 10 years.

He asserted that "mankind has moved too far into the nuclear age to go back. With no absolute guarantee of safety, international co-operation is essential in devising a programme for safety".

He said the Soviet Union was ready to sign the proposed conventions on early notification of accidents.

He said militarism had created a critical situation that was difficult to control with each new twist in the arms race.

Endorsing the measures for nuclear safety for Britain, Mr

Admiral fuels protest over fleet's visit

Sydney — An Australian Admiral dismayed the Government yesterday by saying that a fleet including British and United States ships will inevitably be carrying nuclear weapons when it sails into Sydney Harbour on Sunday (Stephen Taylor writes).

The statement was immediately seized upon by anti-nuclear groups as evidence of danger when 40 warships gather here to celebrate the 75th anniversary of the Royal Australian Navy. A big demonstration is planned for the fleet's arrival.

Rear-Admiral David Martin, who is in charge of the celebrations, said that "inevitably, some of these ships will be carrying nuclear weapons".

He later described his statement as "a gaffe", and said he had meant to say it was not inevitable that they would be carrying the weapons.

...and the sensory interpretation of brain signals

Fibre optic sensors may soon be used to control a robotic suit of armour for combat troops.

Another link you may have missed between the purely academic and the sternly economic.

Read New Scientist. Make the connection.

Who said purely academic?

newscientist

Today and every Thursday

VE UP EGO.

GO

WITEGO

Reagan arms control proposals

Kremlin issues bitter condemnation of US 'error and prejudice'

From Christopher Walker, Moscow

A senior Kremlin official yesterday scathingly denounced President Reagan's keynote address this week to the United Nations...

Addressing a press conference called to discuss the speech, Mr Yuri Vorontsov, the First Deputy Foreign Minister, also accused President Reagan of deliberately breaching the confidentiality of recent private correspondence with Mr Mikhail Gorbachev...

The bitterness of the attack, which carried all the hallmarks of having been carefully drafted in advance of the conference, contrasted with the more optimistic noises about possible arms control agreements...

Mr Vorontsov faced hostile questioning on the Nicholas Daniloff affair, which he

claimed had been "blown out of all proportion" in the US. He dismissed the suggestion by Mr Walt Rogers, of ABC television, that recent remarks by Mr Gorbachev had prejudiced the chance of Mr Daniloff receiving a fair trial in the Soviet Union.

"If the case is brought to court, the trial will be fair and all circumstances of the Daniloff case will be thoroughly examined," the official said in remarks which reflected Kremlin irritation at the prominence the affair has been attracting in the West.

"We do not believe these issues cannot be resolved," he said. "But we are against bringing these issues to the front pages of newspapers and attaching undue attention to them."

Mr Vorontsov told more than 400 newsmen at the Foreign Ministry press centre that President Reagan had known in advance, from the private letter sent to him by Mr Gorbachev, that the main US arms control proposals which he outlined to the UN would be rejected by the Soviet side.

He cited particularly the President's call for a seven-year ban on deployment of the Strategic Defence Initiative, in contrast to the Kremlin's demand for a 15 to 20-year commitment by both sides to the 1972 anti-ballistic missile treaty, with all Star Wars work limited to the laboratory.

"Mr Reagan's speech and analysis of the American position again turned in one's mind the idea that has already been conveyed to him by the Soviet side," Mr Vorontsov said. "Is the American leadership really willing to look for agreements that will lead to the termination of the arms race?"

"We informed the President on several occasions of our conviction that the issue of ending nuclear tests can be resolved," Mr Vorontsov said. "Verification has long since stopped being an obstacle."

This question should be resolved drastically, by way of banning all nuclear explosions. Regulating their yield and number means the continuation of testing."



Señor Edmundo Jarquin and Miss Claudia Chamorro Barrios, Nicaragua's ambassadors to Mexico and Costa Rica respectively, after they were married in Mexico City on Tuesday.

13 die in night raid on Togo barracks

Lomé (Reuters) - About 50 dissidents, who attacked the barracks home of General Gnassingbe Eyadema, the President of Togo, on Tuesday night, were driven off by security forces, military sources said yesterday.

Six civilians and seven attackers died in the ensuing fighting. Military sources said that the group infiltrated from Ghana and surrounded the barracks in an attempt to kill or capture the general, aged 50, who has ruled the West African country for 19 years.

General Eyadema yesterday showed foreign diplomats 19 captured attackers and an assortment of Soviet-made weapons, including rocket launchers, bazookas and automatic rifles.

Other targets of the all-night attack were the headquarters of the ruling Rally of the Togolese People (RPT) and the national radio.

It appeared to have been the most serious challenge yet to General Eyadema's iron rule. Gunfire was heard until mid-morning as security forces tracked down remnants of the invading force.

Markets and shops stayed shut and troops set up road blocks and searched vehicles. The Ghanaian border, a short distance from Lomé, was closed until further notice.

Death of missionary in Kenya CID office

From Charles Harrison Nairobi

An American missionary, collapsed and died in the CID headquarters here yesterday after being arrested over allegations that the Associated Christian Churches of East Africa, an American-backed missionary organization, had imported radio equipment and guns without permission from the Kenyan authorities.

Mr Lyle Marvin Hudson and another American, Mr Richard Hamilton, were arrested at Kisumu, in western Kenya, last Friday and were held in a suburban police station in Nairobi over the weekend. They were released after undertaking to report daily to the CID.

A Kenyan official said Mr Hudson died in the CID waiting room, apparently from a heart condition. President Moi attacked the church on Tuesday for trying to import radios and arms.

The Associated Christian Churches of East Africa has been operating in sparsely populated areas of north-west Kenya where there are no telephones.

The incident is likely to cause severe embarrassment to the Kenyan authorities, who have in the past been accused of torturing people under investigation for crimes.

Airlift to southern Sudan delayed

Nairobi - A food airlift to parts of southern Sudan, where an estimated two million people are suffering from famine, has been delayed (Charles Harrison writes). A freight plane being flown to Khartoum has not yet arrived, and officials say it will take several days to get the operation started. Plans are to fly food supplies to Malakal, where a civilian airliner was destroyed by a missile fired by the rebel Sudan People's Liberation Army last month.

Brigadier Baledino, the military governor in Wau, has appealed for supplies. He says 30,000 people have fled, looking for food in the surrounding countryside, but there are still 130,000 people there with little food available.

Aid agencies are planning to send food supplies by road to Juba, farther south.

ROME: The Pope has appealed to the international community to offer emergency aid to those people facing starvation in southern Sudan.

United front against 'scourge'

Britain and Russia in anti-terror pact

From Zoriana Pysariwsky, New York

The British and Soviet governments have agreed to embark on an historic dialogue on ways to combat terrorism, adding to the steadily warming trend in Anglo-Soviet relations which reached their lowest ebb after the tit-for-tat expulsions last year.

The decision to hold an unprecedented and continuing series of meetings on terrorism came from talks on Tuesday between Sir Geoffrey Howe, the Foreign Secretary, and his Soviet counterpart, Mr Eduard Shevardnadze. British sources said the details of the meetings on terrorism, including their timings and level of representation, had yet to be worked out, but they were envisaged for the near future.

Although the idea had been mooted during Mr Shevardnadze's official visit to London in July, it was not given shape until Tuesday, when the two ministers decided to give it their formal stamp of approval while Washington and Moscow continued to square off over the Daniloff affair. Sources said that Soviet

participation in formal discussions on an issue that had dominated the attention of the West was an indication of Moscow's growing feeling of vulnerability to terrorist strikes after four of its diplomats were kidnapped in Beirut last year.

In his speech before the UN General Assembly on Tuesday, Mr Shevardnadze said that terrorism was a "scourge of mankind".

During his meeting with the Soviet Foreign Minister, Sir Geoffrey made clear that Britain felt it was up to the Russians to break the impasse over the fate of Mr Nicholas Daniloff, the American journalist arrested in Moscow on charges of espionage.

The atmosphere of their hour-long meeting, which was described as "direct and friendly", sharply contrasted with the session last year which was marred as it came in the wake of two rounds of the tit-for-tat expulsions - a total of 62 - which began with the defection in London of a high ranking KGB officer.

Tough tactics to halt attacks at airports

From John Best, Ottawa

Israel and Canada have put forward blueprints for combating terrorism at airports around the world in response to the recent wave of hijackings, bombings and other terrorist outrages.

Israel's package of measures, unveiled at the opening session of the International Civil Aviation Organization's (ICAO) 26th general assembly in Montreal, is especially tough and wide-ranging.

Among other things, it calls for a 20-year minimum prison term for any terrorist act even where there is no loss of life. Where a life is taken, a mandatory life sentence is to be imposed.

"Sometimes offenders are not punished at all," a spokesman for the Israeli delegation, Mr Jitzchak Alster, told reporters.

The Israeli 15-point programme would give states "universal jurisdiction" to prosecute any terrorist they catch, even if the crime in question was committed outside their territories.

It also includes a provision making it mandatory for states to extradite suspected terrorists, whether or not an extradition treaty exists.

Other proposals in the Israeli package include one calling for X-raying the luggage of suspicious passengers and another calling for close scrutiny of passports, as well as hand searches of all luggage "including a search for double bottoms in suitcases".

The Israelis want existing international conventions amended to add terrorist attacks on airports, airline offices, passenger terminals and other aviation facilities to the list of international crimes.

The Canadian proposal would make it an international crime to commit an act of violence at an international airport that interferes with the safety of air travel.

More particularly the proposal would make it a crime to place bombs or other explosives in airports; damage or destroy security facilities; or penetrate airports' security areas with the intention of endangering civil aviation.

"As recent incidents have grimly demonstrated, airports have become the newest focus of terrorist activity," the Canadian Minister of Transport, Mr John Crosbie, told delegates.

International conventions already in existence cover security threats against aircraft in flight, but they do not cover adequately terrorist activities at airports.

The Canadian plan is supported by Austria, The Netherlands, Australia, Belgium and other countries. Israel's still needs co-sponsors.

Whenever resolution is adopted by the assembly will go to the 33-member council of the ICAO for approval.

Advertisement for Siemens X-Ray equipment. Features a large image of an X-ray machine with the Siemens logo and the text 'An entirely new view of heart disease treatment.' Below the main image is a smaller photo of a person at a computer terminal.

Vertical text: L'Espresso



BICOR® Cardiovascular imaging system.

Anything that helps diagnose heart disease early enough to prevent serious illness, is welcome. For heart specialists and patients alike.

BICOR can do this and more, because it's a major advance in diagnostic imaging. Developed by Siemens, this new system can look at the heart from a greater variety of angles than ever before. What's more, images are greatly improved in quality, thanks to a combination of high resolution image intensifiers and digital television techniques.

But there's more to BICOR than diagnosis. As well as speeding up investigations, actual treatment can also be carried out in the X-Ray Department. All in all, patients' stay in hospital is dramatically reduced, and in some cases, open heart surgery can be avoided.

Siemens is one of the world's largest and most innovative electrical and electronics companies. Here in the UK we employ around 3000 people in Research & Development, Manufacturing, Engineering, Service and other customer related activities.

Siemens technology embraces computer and business communication systems, telecommunication networks, electronic components, power engineering, industrial automation and medical engineering.

Siemens Limited, Siemens House Windmill Road, Sunbury-on-Thames Middlesex TW16 7HS Telephone: 0932 785691

Innovation · Technology · Quality : Siemens

iths ad.

World Bridge US shows supremacy

From A Bridge Correspondent, Miami Beach

The supremacy of US players in pairs contests was well illustrated in the first quarter of the world open pairs semi-finals being played here. Ten American pairs figured in the top 13 at that stage, when the leading British pair, when Roman Smolski and Jim

at the same time playing a four-session tournament for the final six places.

In the women's series, 80 pairs are competing for 24 places, while in the repêchage 40 pairs are competing for the final four places.

Mechanical problems in the scoring of the women's event delayed the scoring of the first quarter until play had ended in the second quarter.

One hundred and sixty-eight pairs are competing for eight places in the three-day final, and 160 other pairs are

Salvador Army claims propaganda victory as guerrillas start to defect

From Philip Jacobson, San Salvador

Gaunt and bone-weary after five years of front-line duty with the Salvadoran guerrillas, the two young men slung their M-16 rifles on their backs and walked out of the bush to surrender.

Herson and Rolando told security authorities in the garrison town of San Vicente, east of the capital, that the "inhuman conditions" they had endured for so long had finally become too much.

Worn down by the constant shortage of food, medical supplies and clothing, they had finally concluded that it was a hopeless struggle.

According to the two defectors, only the constant vigilance of their commanders in the FAL, the armed wing of the Communist Party, prevented many more of their former comrades giving up.

There was a widespread feeling among the rank and file, they said, that the struggle against government forces was causing too much civilian bloodshed and hardship.

Herson and Rolando had participated in numerous attacks on buses and trucks in the region around San Vicente, as well as the extensive sabotage of power and phone lines.

Like the other main guerrilla factions in El Salvador, FAL has been switching its

operations from confronting the Government's increasingly powerful armed forces to "destabilization" of the tottering economy.

Measured in terms of the cost of damage to the country, it is proving a highly effective campaign. But such operations have lost the guerrillas significant support among ordinary peasants, especially the rural campesinos on whom the burden of the seemingly endless conflict falls most heavily.

The Government and its military commanders have been quick to exploit this widespread war-weariness through a variety of "hears and minds" programmes. A national reconstruction plan to repair the many ruined roads and blown-up bridges is under way, together with attempts to resettle thousands of refugees from the worst combat zones.

Not long ago, the Salvadoran Chief of Staff, General Adolfo Blandón, made a surprise appearance in the town of Perquin, in the middle of a region that was formerly under guerrilla control. He was there to assure residents they had nothing to fear and much to gain from the return of the Army.

Memories of military atrocities are still fresh in these

parts, but the residents submitted happily enough to free haircuts from General Blandón's troops and an impromptu performance by a group of clowns accompanying the general.

More appreciated, perhaps, were supplies of urgently needed medicine and a promise that Perquin's electricity and telephone services would be restored.

Besides these attempts to win over civilian opinion, the Army is eager to exploit the doubts and hardships that drove Herson and Rolando to hang up their guns.

Patrols in what was once guerrilla heartland are now often accompanied by a "psy-ops" — psychological warfare teams — handing out sweets to the kids and bombarding the surrounding countryside with leaflets describing the rewards for every guerrilla weapon handed in. Ear-splitting tapes of music and political persuasion are also broadcast over loudspeakers.

The Government claims, as it would, that this campaign is paying dividends. Senior military sources say the overall number of guerrillas in the field has been halved to between 5,000 and 6,000 in the past few years.



Members of the Japanese National Railway Union protesting against privatization near railway headquarters in Tokyo.

Attack on rail signals halts lines to Tokyo

Tokyo — Services on six railway lines into Tokyo were halted yesterday after a co-ordinated attack on communications and signalling systems, delaying more than a million commuters (Our Correspondent writes).

Thirteen Japanese National Railway (JNR) lines were damaged in 21 places, disrupting traffic from early morning until late afternoon. The systems were either burnt or the cables cut.

Primary suspects are radical groups involved in the campaign against the break-up into regional companies and privatization of JNR. A similar attack last November inconvenienced six million commuters and ended in destruction of a station set on fire by militants.

A JNR worker was killed at the beginning of this month when pipes armed with metal pipes raided JNR flats and attacked pro-privatization unionists in their beds.

Yesterday's attacks coincided with a meeting of Kokuro, the railwaymen's national union, which is considering an accommodation with the Government which would include a no-strike agreement and meet government demands on retrenchment of the thousands of men privatization will make redundant.

US minorities accuse Nakasone of racial slur

From David Watts Tokyo

Mr Yasuhiro Nakasone, the Japanese Prime Minister, is under heavy fire from ethnic minorities in the United States for what they see as racial slurs made at a seminar of his Liberal Democratic Party.

The congressional black and Hispanic caucuses have written to the Japanese Embassy in Washington seeking clarification of comments on Monday in which Mr Nakasone implied that these minorities lower the average intelligence level in the US.

With the increased emphasis on high academic achievement, Japan is becoming a considerably intelligent society, far more so than the United States and other countries on average," he told the seminar. "A large number of blacks, Mexicans and Puerto Ricans live in the United States. On average the level is still extremely low."

Mr Nakasone explained yesterday that he had meant that the US had made great achievements in the Apollo programme and the Strategic Defence Initiative, but because of its multiracial make-up there were areas beyond its reach, such as education.

He had had no intention of slandering or discriminating racially.

The Chief Cabinet Secretary, Mr Masaharu Gotoda, said the Prime Minister's real intention had been conveyed to the US through its embassy, and the Americans had shown "oral understanding".

The comments are likely to tarnish Mr Nakasone's image in the US, but in Japan it is not the first time he has made what is misleadingly known here as a "slip of the tongue".

Some years ago, as he walked through a hospital for Hiroshima bomb victims, he commented that Japan was fortunate to be composed of one racial group, apparently unaware that the ward was full of ethnic Koreans.

Filipino pirates kill 10 in boat hijack

From Keith Dalton, Manila

Heavily armed pirates robbed and killed 10 passengers on a small motor launch they hijacked to the southern Philippines island chain of Tawi Tawi, military officials said yesterday.

In the Monday morning attack eight men were shot dead and two schoolgirls — one aged 14 and the other 18 — were kidnapped. The girls' bodies were later washed ashore.

Less than 10 miles north of Manila, a suspected communist liquidation squad yesterday ambushed and killed Lieutenant-Colonel Angel Lunsang, the deputy paramilitary police chief of Bulacan, peppering his car with automatic fire.

Several hours later, four suspected urban guerrillas were shot dead in a battle with police in a Manila suburb. The men opened fire when approached and threw a grenade which wrecked a police car and injured three policemen. In the shooting that followed all four gunmen were killed.

Meanwhile, armed forces headquarters in Manila reported a large-scale military sweep of jungle south-east of Manila for several hundred communist rebels, who on Monday raided neighbouring towns, killing two people and abducting two soldiers.

Responding to the flare-up in rebel attacks, Mr Juan Ponce Enrile, the Defence Minister, toured Quezon province, scene of the offensive, and said the military would adopt a "more aggressive posture" against the rebels.

A Cabinet review on Tuesday of the insurgency situation left "a general feeling of impatience if not frustration," a Cabinet minister said.

The pirate attack was the worst in many months. The pirates, riding in two motorboats, boarded the slow-moving vessel off Simunul island and, after robbing the passengers, separated the men from the women.

They then opened fire, killing eight men. Four others, apparently left for dead by the pirates, were found seriously wounded by a military patrol.

The schoolgirls, Sylvia Maldua, aged 14, and Sally Hajula, aged 18, were kidnapped and later killed.

Prospering peasants ditch Mao

From David Bonavia Hong Kong

Peasants in the late Chairman Mao Tse-tung's birthplace are becoming rich through business activities which he strongly opposed.

An official report from the village of Shaochuan in the southern province of Hunan says private restaurants, souvenir stalls, processed foods and cels were bringing prosperity to peasants.

The peasants say they understand they are not going against Mao's policies.

Some of the peasants at first refused to go along with such "capitalist" practices when Chinese agriculture was reformed after 1979 and the people's communes established by Mao were disbanded. However, later they were "educated" to realize that there was no harm in making money through honest work and commerce.

Opposition outburst in Canberra

Canberra (Reuters) — Australia's Liberal Party Opposition leader, Mr John Howard, was suspended from the Federal Parliament yesterday amid rowdy scenes after he called the Treasurer, Mr Paul Keating, a liar.

Mr Howard was suspended for 24 hours after refusing to withdraw a claim that Mr Keating had lied during a bitter row over the Labor Government's new fringe benefits tax. Early this year Mr Keating accused Mr Howard of orchestrating an Opposition smear campaign against him.

Mr Howard, the first Opposition leader to be suspended from Parliament for 37 years, carried the skirmish with Mr Keating over into a later news conference.

"Mr Keating is parading some precious flowers. In fact, he has an appalling record as a mud slinger... he can dish it out, but he can't take it," Mr Howard said.

Suharto approves plan for tunnel-bridge link

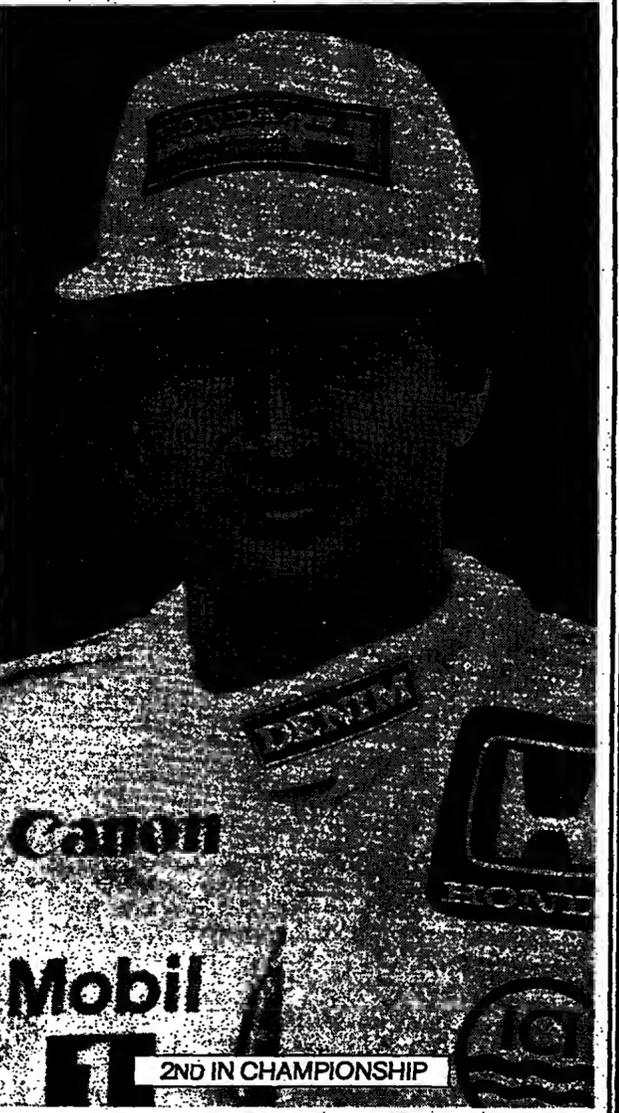
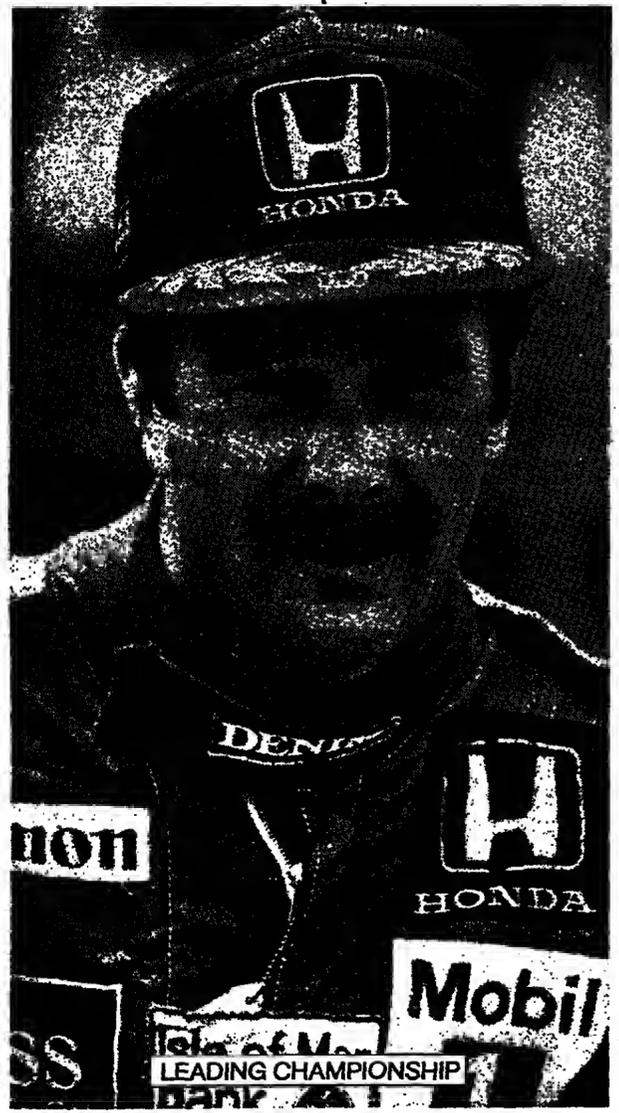
Jakarta (AFP) — President Suharto of Indonesia has approved plans to link Sumatra, Java and Bali with tunnels and bridges, it was reported here yesterday.

The project was initially proposed in the 1960s as a link between Java and Sumatra, but was shelved for lack of funds and technological know-how, the Minister of Research and Technology, Mr B.J. Habibie, said.

But the idea has been revived, with an extension to Bali and the name Tri Nusa Bhina Sakti (Three-Island Link-up), the Kompas newspaper quoted Mr Habibie as telling a seminar of 100 Japanese and Indonesian experts. President Suharto has given his blessing to the project, the minister added.

Technical and engineering studies should begin immediately, Mr Habibie said, recalling that a 30-mile tunnel linking Selkan and Hokkaido islands in northern Japan took more than 40 years to realize.

One question which the current seminar, organized by the Indonesian-Japanese Science and Technology Forum, or subsequent forums will try to answer is whether tunnels or bridges would be the best solution for linking the islands.



Maybe the other teams need an oil change.

While many Britons were basking in the Portuguese sunshine, Nigel Mansell was basking in the glory of a Portuguese Grand Prix win.

A win that not only put him 10 points ahead of team mate Nelson Piquet, but also secured the Constructors Championship for Williams.

We're pleased that our expertise in synthetic

lubricants has helped in both Nigel and Williams' success. With Mobil 1 Rally Formula, that same expertise is available for your car.

May we suggest you change your oil too?
Mobil 1 Rally Formula
The world's most advanced motor oil.

Attack on rail signals halts lines to Tokyo

lur

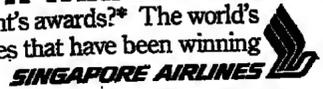
no pirates kill in boat hijack

ering Oppositio
ants outburst
Mao Canberra

to approves plan
unnel-bridge link



WE ALWAYS THOUGHT SHE HAD A WINNING SMILE.
 We wonder why we were given most votes at last night's awards?* The world's most advanced 747's? Non-stop flights? Or the smiles that have been winning us friends for years.



*Executive Travel Magazine Award voted by Britain's most frequent travellers.

ALL CREDIT TO CAPRI.

This is a great time to choose a Capri and take advantage of Ford Credit's special finance scheme. Compare the savings on the typical cost of credit now, with the August figures shown below.



CAPRI 1.6 LASER

APR	9.5%	21.4%*
Cash Price**	£7152.01	£7152.01
Initial Payment (Minimum 20%)	£1430.40	£1430.40
36 Monthly Payments of	£182.30	£211.38
Charge for Credit	£841.19	£1888.07
Total Credit Price	£7993.20	£9040.08

CUSTOMER CREDIT SAVING £1,046



CAPRI 2.0 LASER

APR	9.5%	21.4%*
Cash Price**	£7606.92	£7606.92
Initial Payment (Minimum 20%)	£1521.38	£1521.38
36 Monthly Payments of	£193.89	£224.83
Charge for Credit	£894.50	£2008.34
Total Credit Price	£8501.42	£9615.26

CUSTOMER CREDIT SAVING £1,113



CAPRI 2.8 inj.

APR	9.5%	21.4%*
Cash Price**	£11001.85	£11001.85
Initial Payment (Minimum 20%)	£2200.37	£2200.37
36 Monthly Payments of	£280.42	£325.17
Charge for Credit	£1293.64	£2904.64
Total Credit Price	£12295.49	£13906.49

CUSTOMER CREDIT SAVING £1,611

*This represents a typical Ford Credit interest rate for a new Capri during August 1986.

**Maximum retail price as at August 18th, 1986, excludes delivery, number plates and road fund licence.

And don't forget that these examples are based on the maximum retail price of the car. However, if you go along to your Ford dealer today, you may get an even better deal and still use the 4.9% p.a. (9.5% APR) rate on any Capri.

What's more, if you want to finance your purchase over just two years, the same 4.9% p.a. (9.5% APR) rate still applies. So hurry. These schemes are only available until October 31st, 1986.

The above finance plan is subject to credit approval and applies to Capri vehicles registered between September 1st and October 31st in England, Scotland and Wales and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Ltd., Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note: various factory fitted options are available at extra cost.



Pi
HARD LABOUR
Part 4: Consp...

Having resigned
Front Bench
continued his
Militant, de
who was lea
vote at his res
But his cons
exercising
and the un
the informati

OCTOBER 25, 1986

R
date it was
40 years
William
ship the
ped
German
very sad
maintained
After the
mother
John K
with my
when the
the start
ended up
lowed m
very hap
had two
in the r
ert Sob
Robert
certific
refused
name for
he'd say
I'll bring
I was ab
why I had
my head
simply
Kilroy b
the hyp
at LSE
college
it came

OCTOBER 25-26

At the man
meeting
admitted
agency
letter from
Liverpool
the Transp
union, seek
constitu
refused h
does these
I was also
correspon
retary. He
but made
effect, th
support
nored. Th
and a th
copy to m
was the
secretary
"But I've
because he
secretary
constitu

Extracted from Har...
Political Diary of R...
Silk, to be published...
Windsor on September 21, 1986

THE P
FEE

Mo
Dino...
you bring...
to bear the...
part...
Mo

كلام الصح

Pinpointing the enemy

HARD LABOUR THE POLITICAL DIARY OF ROBERT KILROY-SILK

Part 4: Conspiracy of silence

Having resigned from Labour's Front Bench, Robert Kilroy-Silk continued his battle against Militant, determined to find out who was legitimately entitled to vote at his reselection meeting. But his constituency secretary was exercising her own powers of veto and the unions were refusing him the information he badly needed

OCTOBER 23, 1985

Reading the paper on the plane to Looe... my eyes - for some reason - lifted to the date. It was on this date more than 40 years ago that my father, William Silk, was killed when his ship, the *Charlydis*, was torpedoed in the Channel by a German submarine. It made me very sad, and the sadness remained with me all day. After the death of my father, my mother married his best friend, John Kilroy, who had competed with my father for her favours when they were still at school in the slums of Birmingham. She ended up marrying them both. She loved my stepfather, and it was a very happy marriage. As a result I had two surnames. At home and in the neighbourhood I was Robert Kilroy, but at school I was Robert Silk, the name on my birth certificate. My stepfather always refused to adopt me or change my name legally. "He's Billy's lad," he'd say. "He'll stay Billy's lad, but I'll bring him up as mine."

I was always having to explain why I had different names. It was my headmaster who suggested the Kilroy before the Silk, but without the hyphen. Some editor or printer at LSE when I worked for the college newspaper put that in, and it stayed.

OCTOBER 25-26

At the management committee meeting this week, the constituency secretary, Cathy Toner, admitted that she had received a letter from the secretary of the Liverpool North Branch of TASS, the Transport and Salaried Staffs union, seeking affiliation to the constituency, and that she had refused him. I like the way she does these things so cavalierly. I was also sent copies of the correspondence by the TASS secretary. He first wrote on March 18, but made the mistake of saying, in effect, that the branch would support me. His letter was ignored. They wrote again in June and a third time, by messenger delivery to the secretary, with a copy to me, on October 15. This was the letter the constituency secretary referred to, adding tartly: "But I've turned them down because he (the TASS branch secretary) doesn't live in the constituency."

Extracted from *Hard Labour: The Political Diary of Robert Kilroy-Silk*, to be published by Chatto & Windus on September 29 at £9.95.

True enough, but this, as she must know, is not a reason for refusing to allow his branch to affiliate. If it is, then why, one wonders, didn't she refuse the affiliation of all the Transport and General Workers Union branches whose secretaries do not live in the constituency? That she made a mistake is not in doubt; that it was a deliberate one is more than likely. It will go into our files.

Liverpool's win over Luton on Saturday helped to lessen the gloom. The consoling thing about Manchester United's win and the fact that we're still 10 points adrift of them in the first division is that they beat Chelsea. Two southern teams beaten by two northern teams is a good way to end a Saturday. I had a cold and wet garden planting bulbs.

OCTOBER 27

Michael Cockerell's film about my reselection difficulties was on the BBC today. It left me slightly disappointed. It was fair enough, and on my side. It spoke of the "bloody battle" for Knowsley North and accurately presented my views and allegations. Cockerell reported faithfully the packing of meetings, the influence of Militant and its base in Liverpool, and that national party officials had described what was happening in my constituency as a "scandal".

But he also said that I would fight a by-election if deselected. We played the film back again, and nowhere did I say that: it was his assumption, but it will cause me trouble.

The surprise was the discussion that took place in the studio afterwards. Jeremy Corbyn, the hard-left MP for Kingston North, made me blaze. Oh, he declared, nothing to worry about here. All got up by the media. He doesn't know anything about my constituency. He's never asked me about it and has never, as far as I'm aware, visited it. Yet there he was 200 miles away in the warmth of the television studios pontificating about it and me.

OCTOBER 28

We've found another one. Dave Kerr, a Militant supporter, an employee of Liverpool City Council and press officer for the constituency party, is not, according to the Tobacco Workers' Union, a delegate. Yet that is how he appears on the list of delegates that the secretary has prepared for Peter Killen, the assistant regional organizer for the Labour Party in the north-west. It really is extraordinary how two of the noisiest and most active



Constituency secretary Cathy Toner: "That she made a mistake is not in doubt"



Derek Hatton: "Ecstatic Albert Hall reception from 4,000 Militant supporters"

It's as if they feel they're on the brink of taking over the party

Kilroy-Silk on the brazen attitude of the Liverpool Militants

of the delegates, who always sit in the front row and are experts at hurling abuse, are not even entitled to be at the meetings, let alone play any part in them, according to the union they say has sent them.

I don't understand how it is that the secretary doesn't know all this. After all, she was quick to tell the TASS man to get lost. Why hasn't she ever noticed that Kerr and others like him have not been nominated by the unions they claim to have been nominated by?

The removal of Kerr doesn't make a great deal of difference to the vote. There are now 140 delegates. I still need 72 votes to win and I have 66 with another 10 possible. But it's a morale boost for me.

NOVEMBER 4

I was hoping for a quiet Monday. Some hope. The telephone ring just before 7 am. "I have it from an authoritative source that you have resigned from the Front Bench team," said a breathless Chris Munniceff, the Press Association's chief political reporter.

"That's right," I said. "Is it because of your problems with reselection?" "Yes," I felt weary. "I'd have to go through the whole story again, not just to various reporters but on the Jimmy Young programme later that morning. I repeated that I was confronted by a conspiracy, conceived in Liverpool by Militant, to take over my

constituency, that they used the tactics of the caucus, of packing meetings and of intimidation, and that I could not give as much time and energy to my shadow ministerial duties as they needed or as I wanted to give.

Irritatingly, Jimmy Young said to me: "You haven't solved the unemployment, though, have you Robert? At least, that's what they say."

"No," I said. "Nor has the Militant MP, Terry Fields. Nor has Eric Heffer. Nor can he while we have the Tories in power." Immediately the programme ended. I received a call from my mole in the TGWU. He had bad news. Apparently Peter Killen had asked for the number of members in the branches of the union that are affiliated to my constituency. As the number of delegates is based on the number of members in the branch living in the constituency, it is obviously important to have this information if we are to confirm that the union's branches are entitled to the number of delegates that they have.

The information was refused. "At least Killen will owe you the score," my informant went on. "Can you get me the membership figures?" I asked hopefully. "It's already being done. It may take some time, but I'll make sure that you get them."

What is interesting about the TGWU and the Liverpool Militants is how brazen they've become. It's as if they feel that they're on the brink of taking over the party, or have already taken it over and know that they cannot be dislodged. Indeed, that is what many people on Merseyside are now saying. They allege that Militant has infiltrated the council and the Labour Party so thoroughly that it will never lose effective control of either.

In any event, Hatton is so cocksure that he not only attended a Militant rally last night in the Albert Hall, where he received an ecstatic reception from 4,000 Militant supporters, but he went on in an attack on Neil and suggested that he started "to lead and represent your people in the same way that Thatcher leads and represents hers."

It's turning out just as I thought: everybody will be to blame for what happens in Liverpool except Hatton and the Militants.

appointments following the annual elections to the Shadow Cabinet and Neil's reallocation of responsibilities. Instead it dominated them.

Just before lunch I recorded an interview with Sir Robin Day for the BBC's *The World At One*. He asked whether I thought the NEC should condemn Tony Mulhearn's candidature if he were to be selected instead of me. That, I said, would be a matter for the NEC. Then he changed tack. "Would you expect Mr Kinnock to condemn it?"

"I can't say what Neil would do," I replied. "Would you hope that he would condemn it?"

"I think he has to make his own decisions."

"What would you hope that decision would be?"

"I hope that he would tell the truth."

"What would telling the truth be in so far as Mr Mulhearn is concerned?"

"Well, clearly - and you're doing a very good job of pushing me into a corner - aren't you hoping that the truth would be that Mr Mulhearn's membership of Militant Tendency makes him inappropriate for membership of the Labour Party and inappropriate as a Labour candidate and potential Labour MP?"

That felt better. News from the front line today could be interpreted as both promising and ominous. The good news from the GMBATU, the general and municipal workers' union, is that they do not have five delegates to my management committee from the Liverpool Militant-dominated Branch 5 as the list of delegates given to Peter Killen by the constituency secretary claims. They have only three. They've already said Lawler is not a delegate, so that means another one off, but we don't yet know whom. There are now 139 delegates. I need 70 votes to win and I still have 66 and 10 possibles. Are we getting there, albeit slowly?

The bad news, this time from the TGWU, is that Peter Killen was prevented from entering Transport House in Liverpool to verify the fact that Phil McSorley was indeed nominated as a delegate. He was going to meet the secretary of Phil McSorley's branch, 6/67, in order to be shown the correspondence book containing the copy of the letter nominating Phil to my management committee. Incidentally, he was met in the car park by Len McCuskey, the full-time political liaison officer who, I have heard, is no friend of mine, to put it at its best, and told that he had instructions from the regional secretary not to admit him.

It's absolutely unheard of. What are they hiding? Why are they so desperate?

© Robert Kilroy-Silk 1986

TOMORROW

As Kinnock wavers, Kilroy-Silk decides that the political game is no longer worth the candle

'Whatever you do, don't hit him'

After Michael Cockerell's BBC-TV film was shown Jan, my wife, and I walked in the woods. We decided that the film was okay. We could live with it. But I still had to see Jeremy Corbyn, the hard-left MP whose contribution to the studio discussion had made me furious. Jan was angry with him, but more worried about what I'd do to him. I couldn't wait to give him an example of the "healthy debate" he thought was being conducted in Knowsley. Two days later, I saw Corbyn in the division lobby. I'd been looking for him in the Commons all day. I was talking to Barry Sheerman and John Evans, the MP for St Helen's North, strategically placed near the exit through which all Labour MPs would have to pass, not far from where Bob Farry had offered me that "deal" all those months ago. Evans could see that I was distracted. "You're not listening," he complained in his fine Geordie accent.

"I'm looking for Corbyn," I explained. "I want a word with him."

"Oh Christ," he said. "You know what it's about?" I said.

"Oh aye. Look Rob," he said, "whatever you do, don't hit him." That was the last thing Jan had said to me. I was about to tell him that when I saw Corbyn walking towards us with Michael Meacher from the far end of the wide carpeted, book-lined corridor.

I stride towards them. "Remember," John Evans called from behind, "don't hit him."

"Hello, mate," Corbyn said to me. "Don't you 'mate' me," I answered.

Meacher disappeared. "Since when," I asked, blocking Corbyn's way, "have you been an expert on my constituency, eh?"

Since when have you been qualified to pontificate on television about it? So it was all just 'healthy debate', was it? I demanded. "Well, how do you like some healthy debate?"



Jeremy Corbyn: fracas in the lobby with Kilroy-Silk

I don't remember how long I "spoke" to him. I do remember that I said all that I wanted to say and that he became aware of my displeasure. The creep. There must have been upwards of 200 Labour MPs in the lobby at the time, but no one attempted to intervene and no one said a word. I learnt afterwards that that was because most of them were waiting, hoping for me to hit him. There was, apparently, a great demand for the video of the film afterwards and several showings were provided in the Whips' Office.

Distracted by all this, I made the mistake of thinking that we had finished voting, and I came home. I was therefore able to watch *News at Ten* in my own house, a rare luxury. Then, at the end, Alistair Burnet said that there had been a scuffle between two Labour MPs in the lobby tonight and quoted Corbyn as saying that I was a boxer and he was a runner, as he ran, I couldn't believe it. How could he say that about himself?

CONCISE CROSSWORD NO 1063

- ACROSS
- 8 Hastily prepared (5,5)
 - 9 Young lion (3)
 - 10 Musicians group (9)
 - 11 Desert (5)
 - 13 City outskirts (7)
 - 16 Overlook (7)
 - 19 Finnish steam bath (5)
 - 22 Magnolia (5,4)
 - 24 Clumsy boat (3)
 - 25 New convict (5,8)

- DOWN
- 1 Trousers straps (6)
 - 2 Broken stones (6)
 - 3 Accelerator (8)
 - 4 Carries out (6)
 - 5 Without charge (4)
 - 6 Table servant (6)
 - 7 Side roads (6)
 - 12 Infarm (6)
 - 17 In great numbers (6)
 - 18 Sticky roll (3)
 - 20 Messy (6)
 - 21 Reddish brown (6)
 - 23 Foot track (4)

SOLUTION TO NO 1062
ACROSS: 1 Rubato 4 Madame 7 Togs 8 Effusive 9 Decrepit 13 Gem 16 Judas Iscariot 17 Rid 19 Transfer 24 Skin-deep 25 Beer 26 Yarns 27 Exceed
DOWN: 1 Ruth 2 Bighanded 3 Obese 4 Muffin 5 Dash 6 Movie 10 Reser 11 Pasha 12 Teams 13 Guinevere 14 Mote 15 Ajar 18 Inkle 20 Reeds 21 Nappa 22 Knur 23 Prod

THE POWER BEHIND FERRARI

Dino, Daytona, Testarossa, GTO... this week Motor puts you behind the wheel of some of the most famous creations to bear the Prancing Horse badge in the second of a four part series on Europe's most exciting car makers.

Motor Don't miss it AT YOUR NEWSAGENT 65P

I must confess I didn't expect to get such banner headlines over my resignation: among the surprises were the page two lead in *The Times* and the top of the page in the *Daily Telegraph*. "Bovver: Bob Quits Top Job Over Left" in *The Sun* was probably more to be expected. And the irony, of course, is that none of this was supposed to happen. My resignation was to have been overshadowed by the announcement of the Front Bench

TOMORROW

As Kinnock wavers, Kilroy-Silk decides that the political game is no longer worth the candle

BOOKS 1

Happy Birthday don of detectives

"For what may prove to be Appleby's final performance..." intones the blurp on the front cover.

CRIME

Marcel Berlins

APPLEBY AND THE OSPREYS By Michael Innes Gollancz, £7.95

commissioned short crime stories. This is his retirement cr me de la cr me, and a smashing assortment it is too.

John Creasey's Crime Collection 1986, edited by Herbert Harris Gollancz, £8.95. Up against such competition, this high-quality short story offering is by no means disgraced.

Dead Birds, by John Milne (Hornish Hamilton, £10.95). Ex-cop private eye Jimmy Jenner, minus one leg and hard of hearing, fluffs his mind job in boxing milieu.

Southern Seas, by Manuel Vazquez Montalban (Pho Press, £9.95). Intelligent, literate poe n whodunit with engaging Barcelona sleuth, socialist and gourmet Pepe Carvalho, grubbing into killing of businessman on his way to Pacific to emulate Gauguin, but instead found dead on local building site.

Sleeping Dog, by Dick Lochte (Macmillan £8.95). Precocious teenager Serendipity hires seedy P.I. Leo Bloodworth to find her missing dog. Dog-heat leads entertainingly to people-murder, and it's all told wittily through the alibi of a first person of the pushy youngster and the reluctant, embarrassed investigator. Unusual and fun.

Dead on Arrival, by Dorothy Simpson (Michael Joseph, £9.95). Typically tight, low-key investigation of the murder of a ne'er-do-well in a small Kent town, with the very human Inspector Tbanet. Few writers can match Simpson's control of her characters and plot, or her unobtrusive build-up of tension.

Inspector Appleby appeared first in Death of the President's Lodging, published in 1936 at seven shillings and sixpence. "Worthy of a place among some of the best recent novels", The Times enthused. The young policeman went on to be Commissioner of Scotland Yard and to a knighthood; and he continued solving crimes after his retirement.

In Appleby and the Ospreys (people, not birds) he is, as he has been often before, a guest at a country house which becomes the setting for a bizarre murder. The body is duly found in the library, there are bats and butlers, antique coins and eccentric fellow-guests and family-members. Sir John, witty, urbane, and learned does what he has done for a half-century.

Later Applebys are less intimidating to the Ordinary Reader than some of the early offerings. The hero is a little less inclined to show off his knowledge of esoteric subjects and writings; his jokes and asides are less obscure.

Yet to the end (if indeed it is) Innes has retained the master of the donnish mystery, the languid crime story written as much for the delectation of High Table at Christ Church, where, shorn of his pseudonym, J.I.M. Stewart spent much of his academic career, as for the general reading public.

His popularity through more than 50 books (not all them Applebys), in spite of his sometimes tiresome bouts of intellectual superiority and obscurantism, says a great deal for his meticulous plot construction, sense of timing, and seldom faltering pace.

The Best of Winter's Crimes, edited by George Hardinge (Macmillan, 2 vols, £8.95 each). For 17 years Lord Hardinge has presided over the first class "Winter's Crimes" selection of specially

Searching for Mummy

NOVEL of the week

Victoria Glendinning

GABRIEL'S LAMENT By Paul Bailey Cape, £9.95



Cunning constructor of complex tragic-comedy

One day in 1950, when Gabriel is 12, his pretty young mother leaves a fish pie ready for supper, and goes out. She does not come back. This is every child's nightmare; and Gabriel's Lament, Paul Bailey's most complex novel so far, seems to me a sad story, though it can be read as a funny one. It's a book worth reading twice. Its point is that the bells of grief and shame and lost love are preferable to the grotesque pretences that people construct to deny them.

Gabriel is left with his old father, who prevaricates: Mummy is on holiday, or has telephoned while he was at school. Finally, he announces she has found a younger man and will never come back. Gabriel, doggedly expecting her home day after day, becomes disturbed and physically retarded, "my body expressing the grief my mind was unaware of". Not until he is middle-aged does Mummy stop haunting him when, after a breakdown, he opens the box that was his father's only legacy and learns the truth. Then, Gabriel writes his

life-story, this "lament". He knows now what happened to Mummy but we don't, until the end. The cleverest writing here is in the way Bailey directs the reader's imagination (but not romantic Gabriel's) into horrid assumptions about the "terrible knowledge" about her fate that Gabriel's father conceals. The novel stands or falls on the figure of Father. Gabriel's breakdown happens in America, where he is lecturing on itinerant preachers, about whom he has written a book that has made him rich. It is because of his father that he is

own secret shames behind a wordy barrage of boasts, anecdotes, cruel facetiousness, and hectoring homilies. Gabriel, when he leaves home, finds nearly all his friends covering up in the same garrulous way, giving "eccentric performances" for their own comfort or, like American TV evangelists, for profit.

This is a book packed with "characters": neurotics and obsessional talkers. It is touch-and-go whether Father himself is a great comic creator or a bore, just as it is touch-and-go whether Gabriel is a seeker after love, truth, and "the commonplace history of life as it is lived", or just a bit of a wimp. But the points are forcefully made, and the novel, like all Paul Bailey's books, is most cunningly constructed. His writing is calm and fastidious even when his subject-matter is anything but. And Father's frightfulness certainly makes one share Gabriel's determination (as he tears off the dress he wears in secret to bring Mummy closer) to be rid of "the terrible warmth of deception that is no-warmth at all."

Life of the thug who made God

FICTION

Andrew Sinclair

AUGUSTUS By Allan Massie The Bodley Head, £9.95 DVORAK IN LOVE By Josef Skvorecky Choro & Windus, £10.95 THE BACHELOR'S BRIDE By Stephen Koch Marion Boyars, £10.95

The lost memoirs of the Roman Emperor Augustus have apparently been discovered and given to the novelist Allan Massie to translate in his modern style. Massie has the pleasure of being his own reviewer and commentator under the nom de plume of Professor Fraser-Graham, who substantiates the authenticity of the imperial memoirs, praises their extremes of colloquialism and formal beauty, and questions Massie's competence as a translator. After this Ossian fun and games, Massie writes a witty, illuminating, and elegant account of the life and fortunes of Augustus from the killing of Julius Caesar until his own death. Far more entertaining than Robert Graves's Claudius, if less profound than Marguerite Yourcenar's Memoirs of Hadrian, Augustus proves that Massie is the best novelist north of the Scots border where the Roman Empire reached its limits. He makes Augustus credible as a man, witty, ruthless, shrewd, generous, admirable. He describes the Emperor's deep attachment to his wife Livia, and his veneration of Vergil, whose Aeneid is published despite the poet's will that it be burned after his death. The fictitious Professor Fraser-Graham did not praise the real author enough; but then, as Augustus said of Cicero, "Beware the man who speaks well of you" - even if he is yourself.

Stephen Koch's prose is almost photographic, so exactly does it catch the fever, humour, folly, and pretentiousness of the Manhattan art world. It depicts in words the silk-screen paintings that express Dworkin's claim to genius. The narrator and critic is always talking about the present absence of Dworkin's work. And that is the success and failure of the novel. We are present at a brilliant time when to be with artists was very heaven, but all feeling is absent. Dworkin's death moves us no more than the shimmer on the surface of his pictures.

Piers Paul Read has shown before - in novels such as The Junkies, set in Germany, or in the non-fictional Alive, set in Uruguay and Chile - that he can take a foreign setting, maybe historical, and write about it in convincing detail. This time his theme is the destructive ideological divisions in the France of the 1930s and the war period, and this long and ambitious political-documentary-cum-adventure-story relates the lives of its fictional characters to the public events that shape them so decisively.

His aim is to show how decent and honest Frenchmen, even belonging to the same family, could hold diametrically opposing views about politics and religion, and how this fatally weakened France, leading first to the defeat of 1940 and then to the terrors of the Resistance, and the blood-letting of the Liberation. His hero, Bertrand de Roujay, is a liberal figure caught in the middle. He comes from a prosperous landowning family of extreme-Right Catholics in Provence (his brother joins the legion that fought alongside the Wehrmacht on the Russian Front); and he marries into an academic family of Communists and Marxists. Bertrand is a "free" Frenchman not only in the sense that he joins de Gaulle in London, but because he alone in this gallery of hipots is relatively untrammelled by ideology, (save by a puritan Catholic conscience on sexual matters) and so can think clearly and act decisively as a patriot.

After a failed marriage and a listless life as a sous-pr f in a small provincial city, de Roujay escapes via Lisbon to London in 1940. But here too he finds little but feuding, with the prickly Gaullists and the devoted British at each other's throats. He takes a particular dislike to the English landed

Satires from the Eminence Chauve

Germaine Greer

ANOTHER VOICE An Alternative Anatomy By Auberon Waugh Sidgwick & Jackson, £9.95

Auberon Waugh is "Britain's leading living journalist". I learn from the jacket blurb on this selection of his writings. It was my hap on a sunless day last December to travel in a taxi with the L.L.J. through the blank concrete canyon of this city. Unexpectedly, in a corner, I spied a magnificent Mahonia in full bloom. I couldn't prevent myself yelping "Look!". From under the wide brim of his caterpillar-shit green velvet, Mr Waugh was already looking: "Warm the heart, doesn't it?" said he. The L.L.J. has written billions of words to disguise the fact that he has a heart at all, and may be said to have succeeded, if not entirely admirably, in this peculiar exercise.

Satiric writing has not been given its due praise in this country since Matthew Arnold imposed the criterion of high seriousness as the distinguishing mark of the classic, even though some of our greatest classics are anything but high or serious. Children ought to read Byron's Don Juan at school.

Since Arnold, unhappy Victorian inspector of schools that he was, laid his dead hand on culture and anarchy (the twin Gods of the satirists' pantheon), great literature has been associated by schoolchildren with gloom, misery, and maladaptation. (This is a ridiculous overstatement in the tradition of the L.L.J. himself, and evidence of the effect that reading 84 of his Spectator pieces on the trot may have on the unwarby but conscientious reviewer.)

Satire was taught by the Sons of Leavis himself: a Son of Arnold, as if it were entirely a matter of the satiric positive; similarly Sidgwick & Jackson (alias Lord Porn) tell us that Bron is "serious at bottom", as if everyone were not serious there. What is important about a satirist is whether he is effective in making us laugh or squirm. Unfortunately, a generation illiterate in satire simply gets upset with a writer like Bron, fails to repay him in his own coin, and bores itself silly with piously condemning him.

Mr Waugh is versed enough in the Scriptures to know that if he has set himself up as a flagellum Dei, he must expect to be burned in the fire. He says: "I have long been in favour of savage penalties for those who make bad jokes in public", knowing that he is among the offenders. If the New Statesman gave him a good review, he would be driven to be even more unforgivable in the future. He gives a hint of his method in one of several pieces inspired by Taunton Post Office, in this case reacting to the death of Baby Malcolm as a result of parental neglect.

One woman gave it as her opinion that the entire Welfare Department responsible should be sent to prison. When I suggested, in my helpful way, that hanging was too good a fate for these welfare workers, there was a slight pause and moderation asserted itself.

Beneath Waugh's most extravagant attitude, there is a profound confidence that common sense will assert itself, once the absurdity of an unexamined position is pointed out. This confidence is itself misplaced: too often Waugh finds that his public has not been goaded to react, and overbalances himself in an effort to swing the pendulum back to the centre again. Some of his jokes are impenetrable to those who have never been to a Private Eye lunch, but then, Pope's best jokes in the Dunciad are hardly less as impenetrable.

As long as nobody (especially not Waugh) seriously thinks he is "Britain's leading living journalist", he is a useful gadfly stinging the torpid body politic. But to be effective his touch must remain dry and light. He becomes simply tired when he is reduced to imitating the vices he condemns, in pilloping floppiness to become sloppy, boorishness boorish, and hysteria hysterical.

Waugh ought to be critical of himself as one of his own "New Britons": he not only reads The Sunday Times, he is "white and overweight, flip, cynical, ignorant and boastful". An Ethiopian would find it hard to distinguish between his and Sir James Goldsmith's "disgustingly ugly face".

His hatred of humbug exists in him alongside a tendency to humbug, as it does in all of us. He can be careless about language, ignorant of social history (which would give dozens of precedents for the uncontrollability of the nation's youths, for example), uninterested in political philosophy, and complacent about all his defects. Nevertheless, his writing contains a thousand sizzling little shocks that can stir the circulation and give more zest to the most serious of us. It is no small praise to say that Waugh has never been co-opted even by the causes he appeared to support. If he wrote less and less hastily he might be a classic.

Lisons Enfants de la Patrie

John Ardagh

THE FREE FRENCHMAN By Piers Paul Read Secker & Warburg, £10.95

gentry, with their ghastly food and sloppy clothes; and his second marriage, to Jessy of Yorkshire, proves as disastrous as his first, to Madeline la Rouge (not very free in his private life, this Frenchman). Meanwhile, back amid the vineyards and the olive groves, the host of secondary characters in this complex book are busily carrying each other up in the name of La France. Read gives a sharp account of the moral confusions of the Vichy era.

He eschews the lyrical/pastoral/sentimental approach of so many English and American novels about provincial France, and he shows the French in harsh and clear light. His book has been meticulously researched, and for most of its length I found it realistic and plausible.

Towards the end, around 1943-4, the warty narrative gathers pace and becomes more exciting. But the denouement at the Liberation goes over the top into melodrama, as the corpses pile up, and so do the improbable coincidences. Read here deserts realism and seems to be aiming for the cathartic effect of some Aeschylus or Jacobean tragedy. Or else, with an eye maybe on the movie or TV possibilities, he wants to spice the politics with Monty-and-thunder-adventure. As a result, the ideological themes presented earlier in the book are not followed through at the climax, where the moral state of France at the Liberation gets buried beneath the crescendo of quick-fire action.

Murder by mammon

Rodney Cowton

THE FINANCING OF TERROR By James Adams New English Library, £13.95

The battle against terrorism cannot be won by air raids on Libya, nor by ambushes on the Irish border. Victory can be achieved only by cutting the sources of the terrorists' finance.

That is James Adams' central thesis, and it means waging war against drug trafficking in Latin America, smuggling, extortion rackets and tax exemption, certificate frauds in Northern Ireland, and the activities of front organizations in the world's main financial centres.

It is wrong to suppose that the essence of modern terrorism is men assembling bombs in garrets, or at the other extreme, nations such as Libya, Syria, and Iran sustaining terrorism through huge financial support.

becoming financially independent of state sponsors. He reckons that the PLO and its subsidiary groups have assets of about \$3 billions, and that in 1983 state-sponsored donations accounted for only about one-sixth of their income. In the case of the IRA, contributions by supporters account for an even smaller proportion of its total income. This alarming book adds to our understanding of the larger terrorist organizations.

The existence of such an organization cannot be threatened by picking up the occasional would-be bomber. The only long-term answer is to dig up its financial roots. The question is whether governments have the will and the competence to do it.

BOOKS

DORIS LESSING THE GOOD TERRORIST The Good Terrorist Doris Lessing/Gollancz £2.95 Another powerful novel by Doris Lessing, winner of the 1986 WHS Literary Award.

BOOK SUPPLY SERVICE Books published in Britain, United States and worldwide. Academic, professional, commercial, fiction and non-fiction. For details please contact: ASHFORD BOOKSERVICES Ashford, Kent TN23 4LJ. Telephone: 0223 25283

ADVERTISMENT AUTHORS WANTED BY N.Y. PUBLISHER Looking mainly for established names, scripts of all types, fiction, non-fiction, poetry, juvenile, scholarly and religious works etc. New authors welcomed. Send to free booklet K56, Vintage Press, 516 W. 34th St., New York, N.Y. 10017 U.S.A.

Three gruesome murders - ruthless exploitation - a threat to a Soviet pipeline - and time is running out... RED GAS The new thriller from EDWARD TOPOL bestselling author of Red Square ON SALE NOW £9.95 Macdonald

GRAHAM GREENE GETTING TO KNOW THE GENERAL The Story of an Involvement 'Deeply felt, at times funny and for Greene surprisingly frank' - Sunday Times

'The author uses words as a machine-gunner uses bullets... a marvellous thriller. A splendid novel of, and for, our times.' Sunday Telegraph '... achieves a resonance beyond the headlines.' The Guardian '... pitches headlong into the turmoil of present day South Africa. Exciting and entertaining.' Sunday Express 'Seymour on song - very exciting.' Daily Mail

GERALD SEYMOUR A SONG IN THE MORNING

BOOKS HIROSHIMA JOE Hiroshima Joe Martin Booth/Arrow £2.95 The appalling costs of war have rarely been so powerfully or passionately conveyed in a novel. WHSMITH

Peter Ackroyd reviews the... Cambridge... the ship... of time... made... respect... ANTHONY'S... Flame into B... GEORGE ADAM... MY PRI... AND JO... an autobiogra...

BOOKS 2

The Resurrection Man

Peter Ackroyd reviews the don who loves life, Cambridge, menhirs, and the shipwrecks of time; and made digging respectable

SOME SMALL HARVEST
By Glyn Daniel
Thames & Hudson, £12.95

Archaeology has now become a glamorous discipline. In this autobiography Professor Glyn Daniel locates its popularity in the early Fifties; although no doubt the origins of its appeal might be found in the excavations of Layard in Mesopotamia or of Schliemann at Mycenae. Perhaps one might even go further back to the Eighteenth Century, when antiquarians travelled around the ruins of England with Camden's *Britannia* in one hand and Burke's *Philosophical Enquiry into the Sublime and Beautiful* in the other.

The profession has been democratized since those happy days, however, as the swarms of ley-line hunters and von Daniken enthusiasts make all too painfully clear. But this popularization is in some measure due to Professor Daniel himself, who, in the days of Ur-television, chaired a programme known as *Animal, Vegetable, Mineral?* These were the days of necessarily "live" broadcasting, when Margaret Mead, as Professor Daniel recounts in one of the many funny stories that enliven these memoirs, could emerge from an intoxicated silence to observe of the chairman himself: "...you've got more brains than I first credited you with."

But, on less frequent occasions, stray objects were called up from the vasty deep and were promptly identified by experts - prominent amongst them Sir Mortimer Wheeler, whose most famous line was: "I was there when this thing was dug up." Relentlessly middle-brow it may have been, but *Animal, Vegetable, Mineral?* was nevertheless responsible for a whole generation of young children who wanted to be nothing other than archaeologists.



And what of Professor Daniel himself? He now has an international reputation for his archaeological investigations, particularly in the strangely seductive area of megalithic monuments. It is hard not to like a man who specializes in prehistoric chamber tombs. But how did he acquire his thirst for prehistory? He was born in Pembroke (in 1914) and on the first page of this autobiography declares himself to be an "Ancient Briton". From his earliest days he was surrounded by the landscape of the distant past; he was brought up close to Bronze Age round barrows; and one of his most vivid childhood memories is of an old woman who lived in a "dark Neolithic cottage, some strange survival of prehistoric times". In this countryside, then, "past, present and future were one in some mystical confusion that my reason tells me not to resolve."

Indeed he makes no effort to do so here, and these memoirs are notably free from even a hint of introspection; the only obsession he admits to is one for food, and his permanent fascination with the remote reaches of humankind is to be traced only by accident, as it were, in his account of his childhood studies and his admission to Cambridge University where, with

various interruptions, he has spent the rest of his life.

He must be an inspiring teacher - among his pupils were Barry Cunliffe and Colin Renfrew - but such is his reserve about his own skills that the rest of the world will never know. It is typical of this entertaining but somewhat anodyne book that he should be more interested in the university than in himself, and, in a number of anecdotes, he effortlessly summons up the ghosts of Cambridge past.

In that hot-house atmosphere strange blossoms emerge from their various little pots, and Professor Daniel spends less time explaining his burgeoning interest in megalithic culture than he does in recounting the equally inexplicable relics of the common room.

But this interest in stories and in personalities eventually becomes so strong that it has all the makings of a defensive manœuvre: it is as if he does not really want anyone to get too close to his real concerns, and he protects with a fierce privacy his genuine passions. His real interests lie in megaliths and in the history of archaeology, for example, and yet he treats them only sketchily here with a chapter of some 30 pages in a book almost fifteen times that

length. This is a pity as well as being a mistake, since Professor Daniel is at his most eloquent when he can bring himself to talk about his vocation. When he describes those "shipwrecks of time" that have dominated his life, you see for the first time precisely what kind of man he is.

What does emerge clearly, for example, is his open-mindedness. In a profession that like any other has its fair share of pedants and bores, he seems to have retained both the scepticism and the sense of humour that are so necessary in the steady pursuit of any one goal.

Although he passes over most recent controversies (he makes only one small reference to the battle between "classical archaeology" and "new archaeology") he understands that archaeology, like all other quasi-scientific or "objective" disciplines, is in large part determined by such subjective matters as individual temperament and belief; the decay in evolutionary theory, so rigorously denied by its adherents, is evidence of that. Professor Daniel himself seems to have accepted with some equanimity the complete change in the contemporary understanding of megaliths; and his own understanding of the frailty of his colleagues seems to have prompted his interest in the subject of

archaeological frauds and fakes.

He is very good, for example, on what he describes as "bullshit archaeology": the "ley-hunters and the pyramidists". I am sure his scepticism is in large part justified; but scepticism can be taken too far. These obsessive, credulous people are probably closer in spirit to the men and women of pre-history than are sceptical academics; it is possible that, even if they are quite in the dark, they may occasionally stumble upon a solid truth. And while we are indulging in such non-academic speculations, we might as well point out that fraudulence and fakery do not seem to be recognized as being central to scientific discovery as parody and plagiarism are to literary creation.

Some Small Harvest does not deal with such matters, and in fact pretends to be nothing other than what it is - an amiable and slightly rambling *tour d'horizon*. In a sense this is an autobiography with the real life left out - the autobiography of a successful semi-public man, a quondam television personality, a professor. And yet from time to time the small Welsh boy, who was once fascinated by the remote past all around him, manages to peer out from these pages. You can almost see him marvelling at his luck.

British Bulldog's finest hour

David Hunt

THE ROAD TO VICTORY
Winston S. Churchill, 1941-1945
By Martin Gilbert
Hocmema, £31

The seventh volume of Martin Gilbert's immense biography of Churchill, the bulkiest so far, covers the period from Pearl Harbour to the end of the war in Europe at an average of thirty-three pages per month. Such amplitude may be palliated by the reflection that this was the time when his hero's reputation reached its greatest height. The next volume will be time enough for "the setting sun, and music at the close"; this can end fittingly with Churchill's VE-Day peroration: "Advance, Britannia! Long live the cause of freedom!"

Research has been admirably thorough. Every page bears numerous references to official papers, and the facts can be relied on; but Martin Gilbert has also made copious use of more personal sources. He has drawn on the contemporary records and subsequent reminiscences of everyone who was close to Churchill, from secretary-typists to Parliamentary colleagues. His predecessor in the task, Randolph Churchill, began to record interviews more than twenty years ago. The result is a vivid and convincing narrative.

Although this is not a history of the war, but strictly of Churchill's part in it, military operations naturally dominate the narrative. Martin Gilbert would not, I think, claim to be a military historian; but he understands the principles of war very well. I was struck, for instance, by a footnote that suddenly showed how clearly he had grasped what the Italian campaign was about, a subject on which many have blundered. Churchill observes that the Italian surrender would force the Germans to form a front "on the Alps or the Po". Gilbert comments that it seemed then too much to hope that they could be "lured into fighting in Southern Italy". It was not until later that Churchill realized that the value of a secondary theatre lay in containing the enemy rather than gaining territory.

In fact the book is an excellent basis for an informed judgment on Churchill as a strategist. He was undoubtedly an infuriating one for his advisers. He would become obsessed with one operation at the expense of all others. He convinced himself that the German war could only be won by landing in northern Norway, and the Japanese war

by capturing northern Sumatra; both wars were won without either operation. When it seemed possible that we might seize Rhodes he "worked himself into a frenzy of excitement" according to Brooke who added "I can control him no more". This linked with his other and most frustrated obsession: to bring Turkey into the war, thus compensating for the great psychological damage he suffered over the Dardanelles. But Brooke was wrong. The contrast with the even more obsession-ridden Hitler was that Churchill would never, in the last resort, act independently of his military advisers. That was another lesson of the Dardanelles.

It will be more difficult after this volume to support the popular thesis that Churchill favoured a Mediterranean strategy over a cross-Channel operation and was opposed by the Americans. He is shown as insisting on an Overlord in 1943 while Eisenhower called "a drop in the bucket" and "unnecessary" compared with the invasion of Italy.

Contemporary preoccupations have their influence. If Martin Gilbert had been writing five years ago there would have been less on the treatment of Russians serving in the Wehrmacht and if ten years ago on the bombing of Dresden. The description of the Yalta Conference is persuasively detailed, bringing out the full measure of Churchill's achievement, unhelped by the moribund Roosevelt.

Personalities are brightly delineated, though I miss Randolph's spicy potted biographies. The greatest is naturally Churchill himself. After the most disillusioning of his grapplings with the reluctant Turks he said to his daughter Sarah, as she tucked him into bed, "The President of the Turks kissed me - twice. The trouble with me is that I am irresistible!" Such is indeed the impression left by this lively and well-documented account of the years of his greatest triumphs.

"The most understanding introduction to Lawrence so far"
SUNDAY TIMES
ANTHONY BURGESS
Flame into Being
"A first-class, entertaining encounter with Lawrence"
NEW STATESMAN
"Stimulating, often incisive, always fresh"
PUBLISHERS WEEKLY
TRUST ABACUSTO BRING YOU THE BEST
Now in paperback

GEORGE ADAMSON
MY PRIDE AND JOY
an autobiography
"A lion of a man whose life is the story of vanishing Africa"
HAMMOND INNES
"A fascinating tale by a fascinating man"
DESMOND MORRIS
"It is a triumph, a feast of wisdom, and should not be missed on any account"
BRYAN FORBES
"It is hard to know which part of this rich, full book is the most absorbing"
MAIL ON SUNDAY
COLLINS HARVILL

THE TIMES
COMPUTER HORIZONS
DP MANAGERS ■ SOFTWARE SYSTEMS ENGINEERS ■ SYSTEMS ANALYSTS ■ PROGRAMMERS & DESIGNERS ■ SALES & MARKETING ■ TECHNICAL AUTHORS
A wide range of computer appointments appears every Tuesday.

FREE PENGUINS
FROM THE TIMES

Educational Supplement
Take out a year's subscription to the TES and you can choose free Penguin books from our literary editor's Penguin choice. A selection that ranges from Jane Austen to Tom Wolfe.
Choose any two titles from the selection of four or any three from the selection of six. Or choose one from each.

CHOOSE ANY 2 TITLES

1 The Penguin Complete Novels of Jane Austen	2 The Discoveries Daniel J Borzaris
3 The Purple Decade Tom Wolfe	4 The Pelican History of the U.S.A. Hank Brown

OR CHOOSE ANY 3 TITLES

5 The Definitive Biography of Winston Churchill Richard Baskin	6 Lolita Vladimir Nabokov
7 The Sailor Who Fell From Grace Tom Wolfe	8 The Member of the Wedding Carson McCullers
9 A Good Man in Africa William Boyd	10 How Many to China Gavin Young

OR CHOOSE ONE FROM EACH SELECTION

Please send me a year's subscription to the Times Educational Supplement at £30 plus my free Penguins. P2T

Name _____

Address _____

My choice of books is _____ (enter numbers here)

a) I enclose my cheque for £30 made payable to The Times Supplement

b) Please charge my credit card. Signed _____

Card No: _____

Please send this coupon together with your payment to Linda Bardas, The Times Educational Supplement, Priory House, St John's Lane, London EC4M 6JL. This offer is open to new subscribers in the UK only and closes on December 31 1986.

"Doctors spent fourteen years developing this diet."

It changed my life in as many days."

MRS SUE SMITH OF PETERBOROUGH EXPLAINS HOW THE CAMBRIDGE DIET HAS CHANGED HER LIFE.

"I was determined to lose weight, and so having been disappointed by other calorie-controlled diets, I decided to try the Cambridge Diet. It was incredible. I started losing weight literally within the first few days, and after only 2 weeks the pounds had really started falling away. These early results were most encouraging and I soon began to believe I could at last reach my target weight - and in a very short time, too. In fact, it took me just 6 weeks in all."

FEWER CALORIES, YET MORE NUTRITION.

The Cambridge Diet is a unique very low calorie diet which contains all the vitamins, nutrients and trace elements you need for a dieting period in just 330 Calories a day.

It is one of the most nutritionally dense foods known to man and is the only very low calorie diet to have been granted patents worldwide.

DEVELOPED BY DOCTORS AND CLINICALLY TESTED.

The Cambridge Diet was developed and tested by doctors at the West Middlesex Hospital and at Addenbrooke's, Cambridge over a period of fourteen years - a longer test than any other diet in history.

The man who pioneered it is Dr. Alan Howard MA, PhD, nutritional research lecturer at Cambridge University Department of Medicine and Chairman of the Food Education Society.

EASY TO STICK TO. SIMPLE TO PREPARE.

When you start the Cambridge Diet, you won't believe how easy it is to stick to.

the Cambridge Diet

TO: CAMBRIDGE NUTRITION LIMITED, DEPT. TIME, FREEPOST, 69-75 THORPE ROAD, NORWICH NR1 1BR
Please send me, by return, further information about the Cambridge Diet (no stamp required)

NAME: MR MRS MISS _____

ADDRESS: _____

POST CODE: (Your correct postcode will help avoid postal delays)

TELEPHONE: _____

Cambridge Nutrition Limited is a non-profit making organisation. All profits and royalties go to the Howard Foundation to help fund bio-medical research.

THE TIMES DIARY

Butcher's hatchet

As a cabinet committee considers its response to the Peacock Report on broadcasting, I hear that it is not only the BBC's The Monocled Gnomer that is strengthening the case of those who wish to remove power from the ITV-BBC duopoly...

Discretion

The frantic rewriting of David Steel's closing speech to the Liberal assembly tomorrow, after his defeat in the nuclear weapons debate, has had its lighter moments...

Liberal assembly: Robin Oakley on the implications of the defence vote; Ronald Butt on misfit Steel

What sort of package is now in store?

While euphoric Liberal activists were still cherishing every gibe at the expense of the SDP and their own leader in Eastbourne's Congress Theatre late on Tuesday night, David Steel and his parliamentary colleagues were attending what some called the gloomiest meeting of their careers...

He began with an important concession from former unilateralist Paddy Ashdown last year when he withdrew his opposition to cruise. But the real hope was the appointment of an SDP/Liberal commission to lay the basis for a joint policy on what was likely to be a key question at the next election...

The clash became a public one when Steel said it would be nonsense for the SDP and Liberals to go into an election with differing policies on defence. It would, he said, be "unacceptable to me and incredible to the electorate". But Owen countered that if he did not get what he called a "sound" defence policy then he was prepared to risk it...

tion that they forgot to sell the minimum European deterrent to the Liberal rank and file, to whom it was largely a new concept. They imagined that by raising the prospect of an early election they could whip the Liberals into line. They assumed that because last year's Liberal assembly revealed a new responsibility the character of the party had fundamentally changed...

Time for change at the top

The Social Democrats are generally presented as the sensible and straightforward party and the Liberals as silly, idealistic and unrealistic. There is something in this. If they were free to act on their own, the Social Democrats and their leader would be offering policies which accorded more clearly with the hard facts of the real world than those which have generally been characteristic of the Liberals...

Politics is all: Kenneth Minogue attacks a fashionable doctrine

It is widely recognized that ideas have consequences. What is less widely recognized is that simple, rather philosophical ideas can have hidden and rather sinister consequences. In recent months, one familiar idea has been responsible for most of the prevailing irrationalities...



Keeping out the new barbarians

less ferocity. Take, for example, the declaration by the PLO in the early 1970s that tourists to Israel constituted "legitimate targets" for guerrilla attack. What the doctrine means in practice is that you cannot separate politics from innocence...

between the public and private spheres of life was subsequent to this kind of religious specialising. In time, people acquired great confidence and fluency in setting up special domains, ranging from universities and tennis clubs to Virginia Woolf's Room of Her Own. Civilization consists in the multiplication of such special places, often with their own particular dress, rules, and sometimes even forms of speech...

took no notice, and poured into Spain year after year. They looked it in a positive bear-hug of economic and social ties from which to large measure resulted the steady transformation of the regime and, eventually, Spain's transition to democracy. A man with a refreshing grip on civilized distinctions was, as it turns out, the late Field Marshal Rommel. The story is told of his meeting an Australian officer in the Western Desert, and saying: "This is not your war, why are you here? Are you here for the sport?"...

Careers corner today, and we are lucky indeed to have the services of Lord Manpower to give advice to all those who have written in. As chairman of 48 advisory employment agencies, he is uniquely placed to put his experience at our disposal. I would like to have 48 jobs like you, Lord Manpower. How do I go about it? I don't have any at the moment. - TH of Paddington. Well, for a start, you don't call them jobs, you call them posts. For another thing, you should have a little of some sort in my own case, my parents had the foresight to christen me with the unusual first name of Lord, but the more normal course is to become an embarrassment to the government and be kicked upstairs to the House of Lords. As an unemployed person, you are an embarrassment to the government; you should write to them, explaining your position. Whenever I go swimming at my local pool, I can't help thinking how easy it must be to become a life-guard, as they sit around all day doing nothing. Is any training involved? - PC of Chiswick. Good Lord, yes. They do three weeks training in blowing whistles at people, another in twining their whistles on a string, three weeks shouting at people who can't hear them, and two weeks training in sitting at the top of tall ladders without falling off. They also learn how to swim in tracksuits, which is all they ever wear. It seems to be taken for granted that spies have to work for one of the big powers. But in the old days, in Sherlock Holmes's stories, for instance, the agents were all freelance, selling to the highest bidder. Can one become an independent spy? - DB of Leeds. A self-employed spy? Well, it's certainly possible, though I have to point out that if you are captured, there will be nobody you can be swapped for. The best plan is to travel by rail as much as possible, looking for those secret papers that civil servants are selling them to the Sunday papers. If you don't find any, you can always make some up. I believe that is what ordinary agents do most of the time.

moreover... Miles Kington

Doleful? Take your cue here

I would like to work as a busker on a busy high street, but there seem to be too many bye-laws against it. Any ideas? - FC of Epsom. Yes. Get yourself registered as a shop selling jeans. These are allowed to spill loud music into the high street - at least, the police seem powerless to stop them. How do I become one of the 48 scriptwriters credited after every new wave comedy show on TV? - JW of Clapham. You go to university with the producer. I didn't go to university. How do I get a drama series on television? - SK of Devon. You go to a television company with an idea for a drama series. They tell you that it is promising but that unfortunately it won't fit in their budget. Later you turn on your TV and see your drama series being produced. Unfortunately it is under somebody else's name. I would like to buy some farmland now the price has fallen so drastically. How should I use it? - IC of Whitstable. Don't, for heaven sake. Make the mistake of growing anything. That way ruin lies. Personally, I would build a replica of Stonehenge and make your property a haven for hippies and Americans. I have a gift for foretelling the future, and I have just received advance notice that the Alliance will be swept to power at a snap election to be held early next year. How can I capitalize on this knowledge? - BD of Birmingham. Never mind about that. Who will win the 3.40 at Ascot today? Are you the same "Smelly" Manpower who was with me in the sixth form at Earlwood School? He was a rather colourless, boring, ineffectual boy with lumpy glasses held together with sticky tape. If so, how did you ever get to where you are now? - HJ of Rugby. By being boring, ineffectual and colourless, of course. I now have contact lenses. By the way, if you are - as I suspect - "Spotty" Jones, I would like my protractor and ruler back as I am now chairman of several important Channel Tunnel committees. (Do you have any career problems? Just write to "Smelly" Manpower.)

BARRY FANTONI



In terms of world peace I'm all for dropping Trident, Polaris and Owen

Fallout

Temper frayed in Eastbourne the other evening between Liberal peacenik MP Paddy Ashdown and the CND leader, Bruce Kent. The row began when Ashdown told a fringe meeting that it made sense for Britain and France to cooperate to reduce the number of nuclear weapons. Kent sat in the audience, took note of what was said, and then, at a later CND meeting, savagely reached Ashdown, who sought out his erstwhile ally and harangued him all the way down the corridor of the conference hotel. "He said he believed in a Euro-bomb, and of course I don't," Ashdown told me, denying as "wonderful embellishment" accounts that he had chased Kent down the passage. Kent later admitted he had misunderstood Ashdown and had written promising to correct the mistake: "We were both very excited and it was a very high tension evening."

Visa vetoes

One of the many journalists applying to the Ministry of Defence to attend next week's funeral of Flight Lieutenant Miguel Gimenez, the Argentine pilot whose body was recently discovered in the Falklands, is Dr Guillermo Makin. Makin is a Cambridge don who also works for the Buenos Aires newspaper Clarin and is the only accredited Argentine journalist working in Britain. He tells me that the government has already refused two previous requests to visit the islands - on the grounds that the timing was inappropriate - and he is not optimistic about the chances now. George Foulkes, the Labour foreign affairs spokesman recently in the Falklands, tells me: "Having journalists from Argentina visit the Falklands would allow the islanders' views to be given greater coverage to Argentina."

Morning call

The Reform Club's reputation for gentlemanly tranquillity was shattered when its fire alarm sounded at 2 am yesterday and continued ringing until five. At that point a City banker member, who was staying the night, gave up the unequal struggle to return to sleep, and left. At least, it saved him the humiliating rush to be first in the queue for the bathrooms - the shortage of which, I hear, is another of the club's hazards.

PHS



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

NEW SOVIET MAN

In his address to the United Nations General Assembly on Monday President Reagan took as his cue a truism which cannot be repeated too often: nations do not mistrust each other because they are armed; they are armed because they mistrust each other. It is a truism that is especially apposite at present, when the conclusion of the first East-West arms control agreement for seven years has coincided with a telling manifestation of the East-West divide, the Daniloff affair.

The arrest of Nicholas Daniloff has not so far impeded the slow resuscitation of US-Soviet dialogue which has been applauded in many quarters. Words like maturity, common sense, proportion, and priorities have been banded about. Since his arrival in New York a week ago, the Soviet Foreign Minister has preserved a conciliatory facade, he has absorbed America's public anger over Daniloff, he has appeared before President Reagan for what appeared to be a reprimand. He has declined to be drawn on the expulsion of 25 Soviet diplomats to the UN.

His conduct has been a far cry from the all or nothing - talk on Soviet terms or not at all - approach of the late Gromyko years. Mr Shevardnadze has behaved like the international statesman the Soviet Union needs. It is a kind of progress.

Yet the progress has been achieved so far in two limited arenas and by two different means and it is not necessarily transferable. Progress has been achieved, first, during Mr Shevardnadze's visit to the United States by the simple tactic of removing the fate of Nicholas Daniloff so far as possible from the public stage and continuing the discussion of such weighty matters as the role of the United Nations, East-West arms control and

the next Reagan-Gorbachov summit meeting as though the Daniloff case did not exist.

If those tactics bring about the release of the American journalist without exposing more foreign citizens in Moscow to the risk of becoming hostages, they may be adjudged successful. But there is as yet no guarantee that the Soviet Union will sacrifice the equivalence, once won, between their UN employee Zakharov and Daniloff, and this must be sacrificed if hostage-taking is to be defeated.

The second arena of progress, the Stockholm talks on confidence-building measures, could be stalled almost as soon. The agreement is a classic diplomatic document on a matter of mutual convenience.

It incorporates concessions from both sides, including the acceptance by the Russians - for the time being at least - of the fact that the British and French nuclear warheads should not be reckoned in the Soviet-US equation. It has codified the current state of East-West trust and established it at a slightly higher level than before. But it cannot create trust where none exists, nor can it transfer trust to other East-West forums of discussion.

Earlier this year in Berne, the meeting on human contacts - the human rights counterpart of the Stockholm meeting - broke up without agreement when the United States vetoed the final document. Many European representatives felt betrayed and expressed the belief that a less than satisfactory agreement was better than none. Dissenters in Eastern Europe, however, communicated their relief that a false impression of East-West understanding on human rights had not been conveyed by a half-hearted compromise. Similar prob-

lems will arise later this autumn at Geneva when the missile-counting arms talks come up against President Reagan's Strategic Defence Initiative.

The combination of technical sophistication and the cosmic unknown arouses in Soviet officials still a sense of insecurity and perhaps inadequacy which makes compromise unlikely. And it is the SDI for which the Soviet Foreign Minister reserved his harshest words at the United Nations on Tuesday.

But the American side at Geneva is not being helped by the lukewarm support of its Nato allies for the concept of the SDI (other than as a source of research funds), still less by the half-heartedness with which some people in some Nato countries, Britain included, view their long-term obligations to the Alliance. When it comes to the good repair of alliance cohesion, building confidence at Stockholm is an easier task than negotiating mutual security at Geneva.

In this context, it is understandable that the US Defence Secretary, Caspar Weinberger, should openly express his country's concern that a future British Labour Government would relinquish Britain's nuclear capacity. His remarks were prompted by a *Panorama* inquiry, not issued as a diplomatic demarche. And it is not unreasonable that both Labour politicians and, more important, the voters should harbour no illusions about the consequences of a non-nuclear policy.

But the fact that Mr Weinberger's remarks were leaked in the US, at a delicate moment in East-West diplomacy may both suggest and provoke a lack of trust among allies. At a time when Soviet diplomacy is showing unwonted sophistication, that could rebound to Washington's disadvantage.

RETURNING LOANS

Conservative Education Secretaries, from whatever wing of the party they come, tend to be dragged by brute necessity to the same conclusion. The best way of releasing additional resources to improve education is to make changes in our uniquely generous system of grants for students' living expenses.

The history of student loans is a chequered one. Labour looked seriously at the possibility in the 1970s. Sir Keith Joseph twice put proposals before Cabinet, once in this Parliament and once in the last. Now Kenneth Baker is again raking over the coals.

These recurrent attempts to put student loans on the political map suggest how compelling is the logic which drives Education Secretaries in this direction. They are boxed in on so many fronts - by their lack of direct influence over local authority administration of three quarters of the service, by fluctuations in pupil numbers, by the continuing pressure on public spending totals - that the prospect of releasing funds which have nothing to do with education directly to improve the quality of teaching and of learning is distinctly alluring.

As well as educational attractions, there are economic and fiscal ones. The task of keeping public spending under control in order to contain borrowing and reduce taxes inevitably gets harder year by year. The process of taking

slams slices off the whole range of public spending programmes is one which tends to maximise political discomfort while minimising returns to the Treasury. To make progress the Government has to change the way in which whole services are provided or financed by giving the private sector a larger role and the taxpayer a smaller one.

Nor are the politics altogether unattractive. While free marketers are keen to see greater choice and responsibility returned to consumers of further education, those on the left can see the injustice of transferring money from the average taxpayer to a class of people who over their lifetime will generally earn a higher than average income.

To the extent that parental contributions to student maintenance may be replaced by loans the change will also be welcomed by parents. It was, after all, the rise in parental contributions which prompted the revolt of the shires in the autumn of 1984. Even students may welcome the greater dependability and independence granted, or at least implied, by funding from outside the home.

But there are major political obstacles, too, and these will have to be overcome in the design of the scheme if loans are to gain acceptance where they have failed so often before. The objection to loans is perhaps seen most clearly among those self-made

Thatcherite supporters who would generally support wholeheartedly any switch from public to private finance, or from grant to loan, but who are hesitant about a change which they see as denying to others a chance to better themselves which they themselves enjoyed.

Student loans do not, in fact, kick away the ladder of opportunity. Successful students will have no difficulty in repaying them and should know this in advance. Here the experience of other countries is significant. Loans do not seem to deter highly motivated young people from poorer families in the US.

If, moreover, they cause potential students to think more carefully about the balance of advantage to them of a course of higher education, that might be a positively good thing if loans persuade them to compare the relative long-term advantages of different courses - especially since courses attracting commercial sponsorship will gain a relative advantage. But these concerns argue in favour of generous terms and perhaps safety nets for graduates who fall on hard times.

Public expenditure savings could be some years in coming through. Initially public spending could even be bigger if a proportion of parental contributions is replaced. But if the Treasury wants to win the war it must be prepared to throw away the first skirmish.

STUMPED

If our society has seemed a divided one for the last quarter of a century, the fault must lie with Yorkshire County Cricket Club and its most celebrated player. It has not been an issue of the Red Rose versus the White, the haves and the have-nots, or the North against the South. It has been a case of whether every decent Englishman (or woman) has been for Geoffrey Boycott or against him.

Bear that in mind and his dismissal this week by the county he has always been proud to call his own should cultivate a wistful tear or two. Whatever the rights and wrongs of it, summers will never seem quite the same again.

That he is at least partly to blame for the controversy which has always clouded his illustrious career is beyond question. He has in his time refused to play for England - apparently piqued at not be-

ing appointed captain - has disqualified himself less directly by playing a winter's cricket in South Africa and, on one notorious occasion in India, has walked away from a match pleading sickness, only to be subsequently discovered quietly playing golf. It has not been the kind of conduct to endear him to the England selectors.

But Boycott has been still less popular with his fellow players. He has been accused of dullness at the crease and dourness away from it, of playing for himself rather than for his team, of a selfish dedication to his cricketing career, and of being unacceptably professional.

At 45 years of age, however, he remains a rare cricketer. To be sacked by his county after topping his batting averages again (he averaged over 50 this season) seems a curious way to go. Is he really that unplayable? Industry, politics, fi-

nance are worlds peopled (if not entirely) by extremely "professional" persons, whose contributions to the nation's well-being go unquestioned. Moreover, to dismiss Boycott on the grounds that he is blocking the path of advancement for younger promising players is an explanation which makes little sense outside Yorkshire. Nor is it easy to understand why he should be penalized for making runs slowly, when at least he makes plenty of them.

This nation's cricket grounds have surely not seen the last of Geoffrey Boycott, which must mean that we have not heard the last of him either. This is a happy thought on which to end. Whatever one may have thought of this enigmatic cricketer, the last 24 years would have been the poorer without him. To be stumped by his own county side must make him feel rather hard done by.

LETTERS TO THE EDITOR

Standing in the way of customs

From Mr L. Landau
Sir, I recently returned from a Caribbean cruise, arriving at terminal 4, London Airport, at the same time as perhaps another six jumbo jets.

On entering the "red" customs channel I found only one customs officer in attendance and six people waiting to be dealt with. Ten minutes later the queue had not moved and it became clear that it would take at least another hour to get through. Being impatient, I went to the customs office to enquire why it was that there was only one officer in attendance at what was supposed to be the leading airport terminal in Europe and pointed out to the chief customs officer that there were three officers, ostensibly not doing anything, watching the passengers pass through the "green" section.

As a result of my intervention these officers were brought into the "red" section and the short queue was quickly disposed of. The senior customs officer then asked me to accompany him into the "green" section to see for myself that there was not a single officer on duty and that, as a result, anyone with contraband could enter the United Kingdom without risk of detection. I was told that because of a shortage of staff this was quite a common occurrence.

If the Government is really determined to stop the smuggling of drugs into this country something must be done to improve the customs services at our major airports. It is ludicrous that a total of four or five customs officers should be in attendance to handle the many thousands of passengers arriving at London Airport in any one hour.

The temptation for someone with the odd bottle of Scotch in excess of his allowance to pass through the "green" rather than the "red" channel is understandable, particularly when he may be detained for an hour or so to pay the duty.

My wife carried a large number of fellow passengers from my cruise ship. Most went through the "green" channel, but a few of us took up valuable time of customs officers who could have been better employed.

Yours faithfully,
L. LANDAU, Director,
Dolphin Maritime & Aviation Services, Ltd,
Ship and aircraft brokers,
125/129 High Street,
Edgware, Middlesex,
September 22.

Third World patois

From Mr Morfin Weston
Sir, Mr McCrum's optimism about the future of English (*Spectrum*, September 17) seems to me to be very insecurely based. Let it be admitted straight away that we are here in the realm of speculation, with only language history to serve as a possible pointer; but your correspondent does not adduce any evidence to counter Dr Burchfield's view that English will become increasingly fragmented, an opinion which, at least, derives some support from the history of Latin.

Mr McCrum argues that forces of standardisation (impliedly not available to the Romans) will prevent English from disintegrating completely, although he recognises that powerful local varieties of the language will continue to develop.

At this point his vision of the future becomes difficult to grasp: "Recognising a plurality of English today, we get closer to the world's view of English."

Whatever that means in practice, Mr McCrum has not apparently considered the ill effects of standardisation itself. From long experience of working as a linguist in an international environment in which English is the main *lingua franca*, as it is to an even greater extent in the world as a whole, I am convinced that standardisation - i.e., reduction to the lowest common denominator - is a far worse threat to all forms of English than creative divergence.

Yours faithfully,
MARTIN WESTON,
16 rue des Horticulteurs,
67000 Strasbourg, France,
September 18.

Bath, sin city?

From the Leader of Bath City Council
Sir, I was sorry to read (September 15) of Mr Pearce's experience with certain hooligans during a visit he made to our city earlier this year.

We have around a million visitors a year to Bath from all over the world. The overwhelming response of these people is that they enjoy their visit and can walk freely here, both before and after dark, without feeling at risk. This is especially appreciated by our visitors from America.

It is true that, in common with many other cities, Friday and Saturday nights are busy and there are occasional incidents which we could well do without. Police mobile and foot patrols are increased at these times.

The city and police are not complacent. I can assure your readers that the centre of Bath will not be surrendered to "toughs". Mr Pearce's experience will remain the exception rather than the rule.

Yours faithfully,
ELGAR JENKINS, Leader,
Bath City Council,
Guildhall,
Bath, Avon,
September 19.

Extra charge for church repairs

From Sir Edward Ford
Sir, On September 15 you printed a photograph of Ely Cathedral and disclosed that the minimum sum needed for its basic repair, including £800,000 for the roof of the nave (sic). What your readers may not realise is that the £4 million is raised and spent on these repairs, 15 per cent, or £600,000, will be deducted in VAT. The same fate awaits Salisbury Cathedral, where VAT up to a sum of £900,000 will have to be paid from the £6 million which the public is being asked to subscribe for the repair of the spire.

The Historic Churches Preservation Trust, together with its sister charity, The Incorporated Church Building Society, attempts to help with the repair costs of churches and chapels, which are usually far beyond the capacity of their congregations to defray. Last year, some 265 such buildings were aided by grants and loans in this way to the tune of £565,000. Alas, such a sum is not even sufficient to pay the VAT exacted which, in the same period, last year amounted to over £1 million.

It is, of course, true that the Government, through English Heritage, makes grants towards the cost of these repairs where the buildings are of sufficient historical or architectural merit, though not to cathedrals, which are outside its remit. These grants, given to nearly 500 ecclesiastical buildings last year, amounted to some £4 million.

It is estimated, however, that the total sum expended in any one year on the repair of churches and chapels is over £50 million, from which between £6 million and £7 million is paid to the Government in VAT. The Government, therefore, receives in VAT from the repair of churches considerably

more than it gives in grants to assist such repairs.

Many representations have been made over the years to successive Treasury ministers, who have all made a show of sympathy but have rejected the possibility of exempting ecclesiastical buildings from this crippling impost. It is hard not to regard any Government professions of concern for the preservation of this part of the national heritage as disingenuous.

I remain, yours truly,
EDWARD FORD, Chairman,
Grants Committee,
Historic Churches Preservation Trust and The Incorporated Church Building Society,
Fulham Palace, SW6,
September 22.

From Mr K. M. Taylor

Sir, I sympathise with the Rev R. E. Gage (September 13) in having to find a further £125,000 for his ancient church. Demolition is not an option for churches in use which are a significant element of our architectural and historic heritage.

However, in my experience, some of the breathtaking estimates provided by "approved" builders, contractors and other specialist firms are due to the fact that the Church Commissioners, English Heritage and other supervisory bodies insist on work being carried out to the highest possible specification.

This may well be sound policy in theory, but in many cases the work could be done to an acceptable standard at much lower cost. Yours faithfully,
KETH TAYLOR,
Trustee and Treasurer,
Dunkeswell Abbey Preservation Fund,
Dunkeswell Abbey,
Honiton, Devon.

Pressures on NHS

From Mr Roy Whitney, MP for Weymouth (Conservative)

Sir, Mark McCarthy's article ("Politicians can harm your health service", September 17) is a standard - indeed classic - example of the views on the NHS held by health service insiders which I encountered, very frequently during my twelve months as a health minister, viz. an adequate analysis of the problems, but a failure to propose solutions which really measure up to what is needed.

Mr McCarthy suggests that general practice needs serious attention. It is getting it in Norman Fowler's consultation exercise on the proposals in his primary health care discussion document with a disappointingly negative reaction so far from the GPs.

He is wrong to say that health education hardly exists, but certainly there is great scope for making the Health Education Council much more effective and I was privileged to play a part in

beginning a change in that direction which will soon be bearing fruit. And he is certainly right to say that medical attitudes must change towards greater recognition of the need for caring rather than treatment. But these points do not get near to coping with the pressures generated by an ageing population, medical advance and public expectation of high-quality medical care, exacerbated by the political and structural problems of the NHS.

If a solution really is to be found - which should be one which largely removes the service from the political bear garden and preserves the essence of the NHS to which we are all committed - we need to look much more honestly at radical alternatives in the development of funding and the organisation of health care. Merely squeezing another £100 million or so out of a Chancellor (of any party) will not produce the necessary answer. Yours faithfully,
ROY WHITNEY,
House of Commons,
September 19.

Clearing the air

From Mr N. Waterson and Mr Tony Paterson

Sir, We welcome the announcement (report, September 12) of the £600 million, 10-year programme to curb at last the CEEB's contribution to Scandinavia's

baunting acid rain tragedy, but it is very much a starting point. It will not be enough to clear the air politically or environmentally. A faster, larger programme of "retrofitting" our coal-fired power stations is essential.

Joining the 30 per cent club (as advocated within the DoE but vigorously resisted even now by the CEEB) is the minimum political step necessary for inclusion in a comprehensive green package in the next Conservative manifesto. Since Britain has already cut back its national sulphur emissions by 23 per cent since 1980, we have only to cut another 7 per cent by 1993 to reach the

target. For this the new programme may well suffice.

After joining, we should also promptly ratify the club's protocol. Only seven of the 21 member nations have so far done this. We should also promptly withdraw our reserve on the EEC draft directive on emissions from large combustion plants.

Last month's decision to form HM Inspectorate of Pollution is further evidence of our party's gradual awakening to the political importance of air pollution, especially since Chernobyl. William Waldegrave's role as President of the EEC Environment Council until the end of this year gives us the opportunity, which should be fully used, of putting forward further constructive proposals. Yours faithfully,
NIGEL WATERSON, Chairman,
TONY PATERSON, Research Secretary,
The Bow Group,
240 High Holborn, WCI.

Rugby violence

From Mr J. I. Brennan

Sir, Whilst I admire David Hand's comments on Bishop's conviction for violence on the Rugby field (September 6), I thought he might have addressed himself to the reasons for the unquestionable increase of violence in Rugby Union football.

I played first-class Rugby, some of it at international level, between 1950 and 1961; most of my games were at tight-head prop. In all that time I sustained only one serious injury, the fault being mine - a case of slipshod technique on my part in a tackle.

There were, of course, punch-ups - in such a game the occasional flare-up of temper is inevitable. But what I do not recall is the kind of deliberate assault for which Bishop has been convicted, or what happened, some years ago, to J.P.R. Williams at the hands of the All Blacks. Certainly when I played, if a tackled player did not release the ball as the laws require I would have had no hesitation in encouraging him to do so another way. What I would not have done - and I never saw such a thing done - was to kick him in the face or the groin or the kidneys. This appears now to be common practice.

The reasons, presumably, have to do with sociological changes and attitudes to violence in society in general. They must also have to do with increased competition and desire to win (and despair at losing). I have little doubt that an important factor in this equation is the change in the sort of man who coaches Rugby, especially at schools level.

The man who taught me to play saw it as a mere pastime: when we

ON THIS DAY

SEPTEMBER 25 1816

New Granada (now the Republic of Colombia) was part of the Spanish empire in South America. During the first decade of the 19th century strife and uprisings in favour of independence were widespread, leading to the Spanish conquest between 1814 and 1816. In 1819 Bolivar invaded the country and defeated the forces of Spain.

FROM THE MADRID GAZETTE

MADRID, Sept. 18

His Majesty's corvette the *Diomed*, which arrived in the port of Cadix on the 16th of last month, has brought official dispatches, containing the interesting intelligence of the pacific entrance of the King's troops into the capital of the Viceroyalty of the kingdom of New Granada.

Lieutenant-General Don Pablo Morillo, General in Chief of the Expeditionary Spanish Army, has transmitted to the Secretary of State and Dispatch for the War Department an account of his recent, dated from his headquarters, Santa Fe de Bogota, May 31, in the following terms: -

"... I have the satisfaction to inform your Excellency, that the troops under the command of Colonel Don Miguel de la Torre and Don Sebastian de la Calzada entered this capital of the viceroyalty on the 6th of the present month, after the pretended government and the troops had abandoned it, flying disorderly in different directions."

"On the 9th and 11th, Captain Don Antonio Gomez came up with the enemy, whom he routed with only 200 men, taking all their horses, arms, ammunition, baggage, &c., and throwing into complete disorder the miserable remains of the rebels, who fled towards the plains of St Martin, where the sword of justice will overtake them. Several hundreds of soldiers have come in with their arms, to avail themselves of the pardon which has been granted them."

"Colonel Don Francisco Warleta occupied Medellin on the 6th, and subsequently the whole province of Antioquia, which the Rebel Government abandoned."

"These fortunate events were the result of the march of five columns, extending from Barras to the Atrato, and which, advancing at the same time, penetrated every quarter of the Viceroyalty, formed their junctions at the allotted points, secured the country in their rear, and marched through deserts and uncultivated wastes which are seldom passed, are destitute of habitations, and were then annihilated by unexpected rains. These marches prudently and fortunately directed, and the attacks with which all parts of the territory were menaced, insulated the different provinces; and divided the forces of the enemy, who was defeated before he was aware of our plan of operations. The fifth column, which is that of the Atrato, ought to be already, according to the accounts from Colonel Warleta, united in the little province of Chocó, which the Colonel will attack in the case of resistance."

"The remains of the enemy now possess only the Llanos and Popayan. The winter inundations in the former do not permit any movement to the provinces from Venezuela, for the purpose of reinforcing the rebels of the plains; and they are about to be attacked by Colonel la Torre, who will drive them back on the inundations, and either destroy them or compel them to surrender. Besides, many of the inhabitants of the plains of St Martin, as well as those of Casanare, wish for the arrival of the troops. Colonel Warleta will march upon Popayan as soon as the column of the Atrato and the forces of the Magdalena shall be united."

"I may now, most excellent Sir, be permitted to observe, that the expedition which the King intrusted to my command has, within the period of one year from my arrival in America, fulfilled all that his Majesty was pleased to anticipate in the private instructions addressed to me."

Drivers at risk

From Mr A. J. C. Kerr

Sir, Mr Pierre Tester (September 19) has a valid point about driving hazards. Continental motorways have lay-bys spaced out every five kilometres, suitable for most of the purposes which he mentions. In the UK they are generally unknown, possibly because they would be detrimental to the profits of those holding concessions for service areas. Yours faithfully,
A. J. C. KERR,
52 Castlegate,
Jedburgh, Roxburghshire,
September 19.

Personal affront

From Captain D. C. Hebron, RN

Sir, While walking my dog in Fareham, High Street early this morning I noticed one of the many computer terminals now littering the fronts of banks and building societies flashing with particular urgency: "Sorry, I am temporarily out of action."

Should I call the computer equivalent of the AA or what, I wondered. More seriously, how can a nationwide organisation allow its computer people to misuse the personal pronoun in this way? Yours faithfully,
D. C. HEBRON,
1A Greenbanks Gardens,
Fareham, Hampshire,
September 9.

UP GO.

WITEGO

Rising Sun fills the valleys with a new light

The coal black face of Welsh industry is slowly but surely being scrubbed clean and its aching body is getting a new white overall to wear.

Traditional images of Wales as the land of heavy industry linger on but in reality coal, steel and shipping are no longer the major employers.

Welsh industry has looked abroad for its salvation and foreign companies now employ more workers than the two traditional big employers, coal and steel, put together.

Today's "boys from the valleys" are far more likely to be found in the air-conditioned hum of a Japanese electronics plant.

In the 10 years since its formation, the Welsh Development Agency has been fighting to change the perception of Wales among businessmen across Offa's dyke. It has had to dispel the image of workers with entrenched attitudes and work to

persuade executives and their families that Wales is no longer a land despoiled by slag heaps and dereliction.

The legacy bequeathed the agency in 1976 was bleak and it became bleaker. Coal, steel and textiles were in a relentless decline. When the miners' strike started in 1984 there were 28 pits employing 21,500 men. Now there are just 16 mines and 12,500 miners.

Steel jobs have fallen from a high of 72,000 in 1970 to 20,000, all employed at Fort Talbot and Llanwern, near Newport. Steelmaking has ended at East Moors in Cardiff, Ebbw Vale and Shotton.

The WDA's task of rebuilding an apparently shattered economy, though the slump had yet to bite, was not helped by Welsh reluctance to create its own entrepreneurial society. Outsiders had always been relied on to bring secure work. Only the Welsh year-

ning for education offered hope.

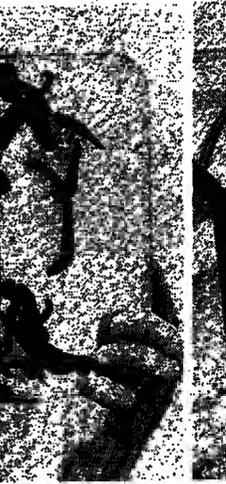
Against this desperate backdrop, the WDA proved it is possible at least to stem the flow of jobs out of the country, and the industrial base is broader than ever. There are now 48,000 workers employed in WDA factories, either rooted or bought from the agency.

What started as a fairly straightforward brief to plough public money into the building of factories ready to root to new firms at a reasonable price has become a far more sophisticated operation.

The Welsh Venture Capital fund, which the WDA operates jointly with other groups such as county councils and leading City institutions, was launched in



The new men: Kazuo Murata, left, at Ynasa, Ebbw Vale, Roy Sawyer, centre, of Bio Pharma, Swansea, with the endangered European medicinal leech, and Huw Roberts, of the Welsh Development Agency



January last year with £5.6 million.

The Cardiff Consortium is an attempt to develop the city as a financial centre. Set up in January this year it offers a single point of access to seven venture capital funds, the WDA being only one. Both are keen to provide cash for companies with growth potential.

The two latest arms of the WDA are Wivest and Wintech. Executives from Wintech, which concentrates on attracting inward investment, travel the world and sell Wales hard. Wivest is a brokerage system which helps firms develop new technology at their Welsh factories. It can put a company needing a working model of a new machine in touch with the

academic institution that might help.

Still the most startling aspect of the new economic structure is the rise of the Rising Sun over the valleys. Wales now has a higher concentration of Japanese companies than any other region in Britain - the number will be 12 when Matsushita arrives in Newport next year.

Panasonic chose Newport for its first European typewriter and office automation plant after the success of its colour television production plant in Cardiff.

But what is it that attracts the shrewd Japanese businessman to a Celtic fringe region? Kazuo Murata of Ynasa smiles a lot when he is asked this frequent question. "I like Wales," he says. "The Welsh are all so friendly and extremely hard workers."

Mr Murata, who likes to be called Ken, arrived in South Wales five years ago from Osaka to set up the British offshoot of Ynasa Batteries in Ebbw Vale and has seen turnover triple. By the end of the year he hopes to employ about 300 workers.

goods more cheaply than their counterparts in Japan.

Since 1979, when the slump became newsworthy, the Japanese have doubled their investment. But they are only one of many countries whose industrialists have chosen to come here. In the last six months five new US investors have been attracted.

High-tech industries are moving on however. And if "microchip" was the buzz word of the 1970s and early 1980s, the new word at the WDA is "bugs".

Biotechnology, the latest phase of the new industrial revolution, encompasses a huge range of developments from research into bugs that eat garbage to a company making bandages from seaweed. Bugs promise to be a growth business.

"It's going to be big, very big. You've heard of Silcoo Valley and Silcoo Glen, well, we are into Cwm Bug - Bug Valley," jokes Huw Roberts, the WDA head of marketing services.

Twenty-nine biotechnology firms have set up in Wales and the academic institutions have

not been slow to jump on the bugwagon. A special two-storey Innovation Centre is being built at University College, Swansea.

Biotechnica in Cardiff, which has strong US links, has developed a microbe that is "eating" New York's garbage. Another biotechnology firm is showing how ancient remedies can have 20th-century applications in the prevention and cure of heart diseases. At Biopharm UK in Swansea the day is spent studying blood-sucking leeches.

Dr Roy Sawyer, the managing director, says: "Leeches are very important beings because they secrete substances like anti-coagulants when they suck the blood of animals."

But biotechnology is only the latest twist in the tale of the development of the new economic culture in Wales. The old clichés of the singing Welsh miners on their way to play rugby after a week down the pit are gone.

Perhaps they should be replaced by the new Welsh white-coated workers brushing up on their Japanese.

Investment by Japan doubled

Hiro Nakamura, the director and general manager of Sony's Bridgend plant which employs 1,500 people, says: "The choice came down to Scotland or Wales. We chose Wales because it had good road and rail links and factory space immediately available."

"Bridgend has a history of constructive industrial relations and the workers are very flexible and hard-working."

These sentiments are echoed by the majority of Japanese firms. A WDA survey revealed this month that Japanese bosses believe their Welsh workers are producing

President and poet pull in tourists

It was a strange meeting of minds. The abstemious peasant farmer from the American Deep South paying homage to a wild Welsh wizard who killed himself by drinking too much whisky in a sleazy New York dive.

Earlier this year, Jimmy Carter, now retired as the world's most powerful man, visited the old shack where his crotchety hero Dylan Thomas once raged against everyone.

Mr Carter had been shocked to learn that there was no plaque to Poets' Corner at Westminster Abbey to honour his hero and promptly used his influence to put matters right. He won, and decided to consolidate his victory by visiting Laugharne in west Wales, a rare and special place forever etched and blessed with the memory of Thomas, genius and drunk.

It was the time when a bomb had gone off in London and Americans, at peace with New York's 1,700 murders a year, were staying away from Britain. Mr Carter visited Wales, paid his homage, fished and relaxed and had the holiday of his life. The highlight was a wine-flowing evening in an inn in Tregaron, a town so remote that it must have reminded him of his Georgia home.

The Wales Tourist Board must have been lighting bonfires. His visit was the seal of approval on advertising agency could ever hope to emulate.

Next month, Welsh tourism is expected to receive a more measured and sombre boost with the publication of the findings of the Commons

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The success of joint participation between the public and private sectors was demonstrated last year when £2.5 million from the WTBS attracted a final spending of more than £16 million.

Projects under way include the first motorway Travel Lodge, to be built alongside the M4 at Sarn Park in Mid Glamorgan. The 40-room complex, where charges will be per room rather than by occupant, will be aimed at families as much as business users.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

The WTBS has earmarked £100,000 in the coming year to promote festivals, including the Cardiff Ffrys, the Royal National Eisteddfod and the International Eisteddfod at Llangollen.

A whole range of rural, cultural and sporting activities has been brought together under the banner of the Mid Wales Festival of the Country-side by Mid Wales Development. Activities include fishing, white water canoeing, mountain bicycling and climbing.

RECORDS
TRADE & INDUSTRY
IN ACTION
1986

One of Wales' premier Industry Year events at the Rhondda Sports Centre, Ystrad, Rhondda. October 7th, 8th and 10th, 1986. An entertaining extravaganza of Rhondda's commercial and industrial achievements.

For further information contact: Tony Roberts on (0443) 434551 or Ian Hill on (0443) 434093.

HOW LITTLE DO YOU WANT TO PAY FOR A NEW FACTORY & HOME?

1500 sq. ft. FACTORY & 3-BEDROOM HOME FROM AROUND **£90** PER WEEK RATES!

A new home for you and your business can easily be yours in Mid Wales from around £90 per week, including rent and rates.

And the weekly cost of high quality larger units is around £40 per 1,000 sq. ft. rent and rates included!

You won't find deals on new factories and modern homes like these anywhere else - maybe that's why you should move to Mid Wales... a new Wales!

Contact us if you'd like to attend one of our special presentations held regularly in many locations, or want our information pack.

MID WALES ...a new Wales!
Mid Wales Development
Mid Wales Development, Dept. D359, FREEPOST, Newtown, Powys SY16 1JB. Tel: (01681) 26965. Or FREEPHONE NEW WALES now!

BSC Industry helps businesses to succeed in six areas in **North and South Wales**

Assistance includes project finance, local managed workshops (South Wales) and support for local Enterprise Agencies. A further twelve areas throughout Scotland and England are also supported by BSC Industry.

Please telephone (01) 686 0366 for further information or write to **BSC Industry** NLA Tower, 12, Addiscombe Road, Croydon, CR9 3JH

"WE SAW ... WE CAME ... WE PROSPERED"

Over 350 companies from all over the world have found Cwmbran the ideal place in which to prosper.

Ideal Location
As Kevin Burke found, one of its many attractions is its exceptionally convenient location. Cwmbran is just 6 minutes from the M4, 10 minutes from the A449/MS0 link to the Midlands, 100 minutes to Paddington by the 125 service from nearby Newport. Two airports and three seaports are within easy reach. Magnificent countryside is right on your doorstep.

Financial Incentives
Then there are the financial attractions. Discretionary grants and other generous incentives. Extremely low rents (from only £2.00 a sq. ft. for advance factory space, and £4.50 for high tech units). Acres of greenfield sites. Plentiful low cost housing. Abundant managerial, technical and labour skills.

Everything you need to set up and succeed you'll find in Cwmbran.

COME AND PROSPER IN CWMBRAN
For further details about Cwmbran simply post the coupon. Or ring Ron Howlett direct on 06333 67777.

Ron Howlett, Managing Director, Cwmbran Development Corporation, Gwent House, Town Centre, Cwmbran, Gwent, NP44 1XZ. Please send me your industrial information pack, plus details of your grants and incentives.

NAME _____
COMPANY _____
POSITION _____
ADDRESS _____
TEL NO. _____

Cwmbran RIGHT ON THE M4 CORRIDOR

NEWPORT M4 BRISTOL

£100,000 to promote festivals

Wales Select Committee which has spent a year examining the industry. In Wales, perhaps more than in any other part of the UK, the signs of relief that tourism is at last being seen as a bona fide industry will be heartfelt.

The Principality's reliance on tourism and leisure is particularly pronounced. Holidaymakers now bring in more than £600 million a year with a further £300 million estimated to be generated by day visitors. Measured as a percentage of the gross domestic product, tourism is second only to manufacturing providing an estimated 90,000 full-time jobs and one of the highest per capita incomes from tourism in Europe.

The opening of Cardiff's 187-room Holiday Inn in July consolidated the city as a top conference centre to match Britain's other leading venues. This development spurred refurbishment programmes at several of the city's leading established hotels and pushed spending on hotel accommodation in Cardiff in the last year past £20 million.

This could be your most profitable posting (and you needn't take your own bath!) **Wrexham**

Thanks to:

- EEC and Development Area incentives
- Rent-free periods in advance factories.
- Welsh Development Agency assistance.
- Excellent industrial relations.
- Easy access to major markets.

Check for yourself by returning our coupon. Or call Bob Dutton or Des Jones at Wrexham (0978) 354611.

To the Chief Executive Officer, The Gridhall, Wrexham LL11 1EX, Cymru, North Wales, U.K. Please send me your brochure.

Name _____
Position _____
Company _____
Address _____
Tel. no. _____

Wrexham, Britain's High-Tech Development Area.

Can TV the lang

Can TV rescue the language?

It began three years ago when Alan Ladd said: "Mae dyn yn gorffod gwneud be' mae dyn yn gorffod gwneud," and the people of Wales laughed.

For Alan Ladd, with the *High Sierra* behind him, was speaking a language no Indian ever encountered.

Those words, which mean, "A man's got to do what a man's got to do", were the first tenuous and nervous steps towards saving one of Europe's oldest living languages with the aid of advanced television technology.

In the battle to maintain the Welsh language's credibility and vitality, its place in everyday life was seen as essential. Yet pumping into every home through the all-powerful medium was a steady diet of American soap operas, game shows and movies.

The solution offered was Sianel Pedwar Cymru, or S4C, the Welsh Fourth TV Channel. Alan Ladd's *Shane*, dubbed into Welsh, was the first Hollywood blockbuster to be presented to the Welsh in their own language.

The Western hero's Welsh drawl brought howls of protest that the channel was presenting an Anglo-centric view of life, albeit transposed into the Welsh language.

Such offerings, argued the cultural purists, together with sports such as wrestling and snooker, a Welsh language version of the quiz show *Mr and Mrs*, and the remaining of the pixie-like *Smurfs* as the *Smyffs* did little to reflect Welsh cultural life.

But they brought in the viewers. Snooker, or *snoccer* in Welsh, attracted top ratings, sitting alongside *Dechrau Cwm*, *Dechrau Canol*, a programme of Welsh hymn-singing.

The schedule of any television channel is a delicate balance between the demands of the viewers, the aspirations of the programme makers and the resources available. Combining drama, light entertainment, children's programmes, sport, news and current affairs and schools programmes, all having a Welsh flavour, with the rescheduled output of the UK Channel Four, was a daunting

task. But by general consensus the S4C programmers succeeded.

Many programmes, especially the high-quality output of drama, have been received with critical acclaim. Awards have been carried off at international festivals in France, Spain, Britain and the United States.

The Welsh now have 25 hours a week of peak-time television in their own language. Although the most expensive station per capita in the world, with programmes watched by just 50,000 viewers costing up to £5 million, the new channel has provided a launching pad towards financial success for several independent producers.

The *Superted* cartoon series, which originated in a studio in Cardiff's Dockland and was first shown on S4C, is now shown in 70 countries. The cartoons of the cuddly crime-fighter were also the first to be shown on the Disney cable channel in the United States and not produced in-house.

From the same stable *Will Cwac Cwac*, the adventure of a duck based on a series of children's books first written in the 1920s and set in rural Wales, achieved a rare double in being bought by both the

Schedules often a delicate balance

United States and the Soviet Union in successive months. Whether the station will halt the continuing decline in the number of Welsh speakers is uncertain.

Every census this century has recorded the steady fall from 50 per cent in 1901 to just 19 per cent in 1981.

Language campaigners point optimistically to a first-time increase between two censuses in the number of children speaking Welsh as a result of the increased investment in teaching the language in schools.

But it may yet be that television, the medium that once threatened to push the language towards oblivion, finally helps to get over the message.



Cutting in swathe at Laura Ashley, left, the biggest employer in Mid-Wales

Target: Thousands of jobs

Next to tourism and agriculture, the task of attracting industry to the vast tracts of rural Wales presents a difficult challenge.

No one wants to destroy the rich green beauty of the region with a network of motorway links and dual carriageways but prospective employers need to know that raw materials can be brought in and products sent out fast.

The agency responsible for boosting the region, Mid Wales Development, has to present the area as a viable alternative. It has adopted an imaginative approach to publicizing the benefits available to outweigh the underlying problems. Promotional ventures include tours by First Division soccer clubs, pop concerts and a countryside festival.

Beneath the surface showmanship there have been some solid achievements for the organization which accounts for a 40 per cent area of Wales but only 8 per cent of the population. The area has had a tragic history of depopulation, but in recent years the population has been rising, while the number of jobs has fallen.

Dr Iain Skewis, who arrived to head Mid Wales Development after a spell with the Highlands and Islands Development Board, is a jovial boss, but he sounds less than optimistic at times. "We need about 2,400 jobs a year between now and 1990

to provide work for the rising population and improve the attractiveness of the area to young people," he said. "Last year we almost made the target, but it was not easy and it is going to be very difficult in the future."

"Employers in hi-tech industries in particular think immediately of the South-East and the Home Counties for factory space. To them it means good road and rail links, easy access to the ports."

Mid Wales Development has a struggle convincing

them that the area is a viable alternative. It has adopted an imaginative approach to publicizing the benefits available to outweigh the underlying problems.

Promotional ventures include tours by First Division soccer clubs, pop concerts and a countryside festival.

Beneath the surface showmanship there have been some solid achievements for the organization which accounts for a 40 per cent area of Wales but only 8 per cent of the population. The area has had a tragic history of depopulation, but in recent years the population has been rising, while the number of jobs has fallen.

Dr Iain Skewis, who arrived to head Mid Wales Development after a spell with the Highlands and Islands Development Board, is a jovial boss, but he sounds less than optimistic at times.

"We need about 2,400 jobs a year between now and 1990

to provide work for the rising population and improve the attractiveness of the area to young people," he said. "Last year we almost made the target, but it was not easy and it is going to be very difficult in the future."

"Employers in hi-tech industries in particular think immediately of the South-East and the Home Counties for factory space. To them it means good road and rail links, easy access to the ports."

Mid Wales Development has a struggle convincing

them that the area is a viable alternative. It has adopted an imaginative approach to publicizing the benefits available to outweigh the underlying problems.

Promotional ventures include tours by First Division soccer clubs, pop concerts and a countryside festival.

Beneath the surface showmanship there have been some solid achievements for the organization which accounts for a 40 per cent area of Wales but only 8 per cent of the population. The area has had a tragic history of depopulation, but in recent years the population has been rising, while the number of jobs has fallen.

Tarmac tentacles extend to the west

As Wales moves away from traditional heavy industries, the value of the M4 corridor and A470 to the Heads of the Valleys is being seen as a major selling point in attracting more work into the Principality.

Ammunition for the sales pitch is the fact that since May 1979, 22 miles of new or improved motorway and 84 miles of trunk road have been provided in Wales as a whole.

The artillery is silenced again when radio newsreaders announce that the Severn Bridge is again clogged by long tailbacks and Wales once more becomes a far distant land. But in 10 years' time, if everything goes according to plan, a £150 million second crossing will be open. From junction 23 on the M4 in Wales drivers will be able to cross into England rejoining the M4 or taking a new link to the M5 south of Bristol.

It all means that Manchester Airport and the industrial base of north-west England are becoming more accessible from North Wales.

That accessibility is crucial in an area bruised by the large job losses at British Steel's Shotton site and closure of Courtauld's Greenfield plant. A spread of foreign alternatives from Japan, Finland, Sweden and the United States are already settling in North Wales as the first steps are taken towards reshaping the area's economy.

MP, Roy Hughes, criticized a CBI competition which came up with the name Croeso Bridge for the second crossing. Mr Kelsall hit back maintaining it had a serious purpose. Entries from as far away as California meant the message was being spread that the era of frequent and extensive traffic jams between England and Wales would soon be at an end.

But as the infrastructure in the south continues to improve, the tentacle of tarmac uncoiling through Wales is also reaching across the north.

The A55, which skirts the shore between Abergele and Colwyn Bay, and other bypass projects are welding North Wales to the English motorway system. Work will shortly begin on the Conway crossing which will be Britain's first immersed tube tunnel.

It all means that Manchester Airport and the industrial base of north-west England are becoming more accessible from North Wales.

That accessibility is crucial in an area bruised by the large job losses at British Steel's Shotton site and closure of Courtauld's Greenfield plant. A spread of foreign alternatives from Japan, Finland, Sweden and the United States are already settling in North Wales as the first steps are taken towards reshaping the area's economy.

"My company really is limited."

- It might be limited by too-high overhead costs.
- By lack of space into which to expand.
- By a scarcity of skilled workers, caused by high property values.
- Why not open up a second unit in Wales?
- You can start from a greenfield site or a brand-new factory, close to your main transport system, whether it be road, rail, sea or air.
- You can take advantage of made-to-measure financial packages.
- You can dip into our pool of skilled labour (as have 12 Japanese companies, with excellent results).
- You can even co-opt our help in identifying new customers.
- And you can revel in the great value of property in Wales and enjoy the stunning scenery of 3 National Parks and 4 areas of 'Outstanding Natural Beauty.' There are no limits to what you can achieve in Wales.
- Dial 100 and ask for Freefone Wales or send off the coupon.

I want to know about Wales

Name _____ Position _____

Company name _____

Address _____

Tel: _____

Send to: Welsh Development Agency, PO Box 100, Greyfriars Road, Cardiff CF1 1WF

THE ARTS

Television
Bleakly riveting drama

Urban alienation seems to be the mood of the moment. *Shift Work* (BBC) picked the message at its bleakest but most beguiling. It was a one-hour film which starred Man-reen Lipman as a minicab driver who picks up an archetypal fat, wealthy Arab at Heathrow Airport; her passenger dies on the hard shoulder of the M4, and what should have been a good fare plus a big tip becomes a nightmare as the distraught driver tries to find a resting place for the corpse in the heartless city.

The hospital refuses him, the mortuary is shut, the police are intimidating and the undertaker needs a death certificate. Between each rejection the woman tries to telephone her children, whose baby-sitter keeps the telephone line occupied by calling his own mother. As the cold, wet, luridly lit night grows longer, the driver becomes fond of her dead passenger and refuses a friend's suggestion that the corpse be quietly dumped in a deserted street.

At last, in a bitter metaphorical comment on society's capacity for caring, they carry the corpse into the private wing of a West End hospital, tuck his well-stuffed wallet under his arm and abandon him with success and clear consciences.

Shift Work was written by Lesley Bruce and directed by Angela Pope, to whom the true story was first told. Pope has a distinguished background in vérité-style social documentaries, and gave this film a laid-back, naturalistic feel which was appropriate to its setting but which could have engaged the eye more positively.

More bleak than comedy, with superb thumbnail characterization of the supporting roles and a magnificent performance by Maureen Lipman, this will be one of the year's most memorable single dramas. It created with subtlety the marginal world of intercity deprivation and its troubled interfaces with authority and the rich.

Celia Brayfield

De Niro at the Royal Court

Robert de Niro is likely to appear at the Royal Court next year in a further exchange between the Sloane Square theatre and Joseph Papp's Public Theater in New York. The play, a contemporary one, is called *Cuba and his Teddy Bear* and is by Reynaldo Povod. Max Stafford Clark, the Court's artistic director, was in negotiation with De Niro yesterday with a view to an opening next March. In return the Court will send *Red* to the Public Theater.

Following *Cuba* Shakespeare will return to Sloane Square after an absence of many years. Stafford Clark will direct *Henry IV, Parts I and II*, plus *Henry V*, which will run in repertory through May, June and July.

THE LEMMINGS ARE COMING

following their sell-out national tour - they're back! 18 September-12 October 8pm (Sundays 3 & 7pm) with familiar faces from Gregory's *Girl* and *The Shinking Feeling*, including John Gordon Sinclair. "A remarkable production" - Irving Wardle THE TIMES "One of the funniest, saddest and most pertinent pieces I have seen in years" - THE LISTENER "Extremely funny with lines that stick in the mind long after" - CITY LIMITS "An eloquent evening" - THE JEWISH CHRONICLE CREDIT CARDS 2 579 6433 Riverside Studios

Theatre
Plunging into extravaganza

The Fair Maid of the West
Swan, Stratford

Not much has been seen of Thomas Heywood's *Fair Maid of the West* on the British stage for a century or two, but she returns to the Swan, in the last of this year's productions, as if she had never gone west at all.

On comes Joe Melia as a quaking Henry V Chorus, only to be howled off and then pelted with fruit when he comes back as a helmeted prologue to *Troilus and Cressida*. By this time, even the paying customers are rooting for "Bess Bridges", and the company capitulates and agrees to play the story of the Plymouth barmaid, even though the members may have to make some of it up as they go along.

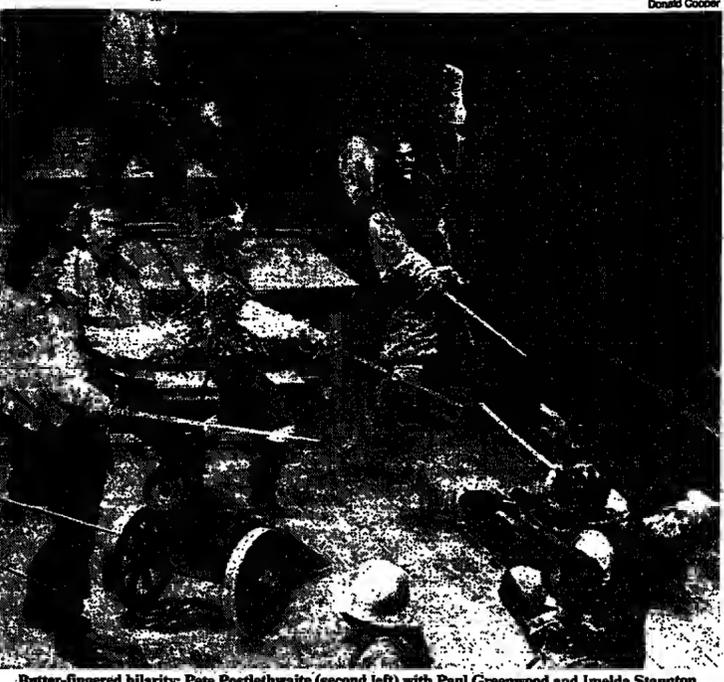
Such is the cunning opening of Trevor Nunn's production, which at once re-creates the atmosphere of Elizabethan jingoism which Bess's story needs as a plant needs water, and also lets you know in advance that this is no performance for the Heywood purist (if such a person exists).

The *Fair Maid* is like the career of Brecht's *Pirate Jenny* gone right. Beginning as the toast of the Hoe drinking set, she falls for the gallant young Spencer, who flees into exile

after a tavern brawl. Migrating to Cornwall, she makes her fortune, only to learn of his supposed death at the hands of the Spaniards; whereupon she buys a ship, has it painted black, and sets sail with a crew of enslaved admirers to wreak revenge on her lover's supposed killers. There ensues a long string of adventures which turn on Bess just missing Spencer on the high seas, and in the court of the King of Fez, before a last-minute reunion which saves both from beheading and extends the fame of Britain from Spain to Morocco.

The story, in other words, begins in the best vein of Elizabethan realism and then takes a plunge into extravaganza. This process begins in Part I and proceeds to the reckless limit in Part II. Mr Nunn has conflated both plays into a three-hour text, and drawn on every available device from John Napier's environmental staging, music, planted audience response and early casting to draw the whole thing into an entertainment, hopefully as consistent as an out-of-season pantomime.

There is no problem whatever with the opening scenes, which show Bess running a tight tavern and staving no nonsense from her clientele. And these scenes do prepare the way for the voyage, as they enable her to recruit her future



Butter-fingered hilarity: Pete Postlethwaite (second left) with Paul Greenwood and Imelda Staunton crew. First she shames a treacherous captain into becoming her devoted ally. Then she rounds on another braggart, Roughman, and wallops him in male attire, proving his cowardice so effectively that she turns him into a real man. Pete Postlethwaite's performance as this oaf is one of the delights of the show. It makes a fascinating sequel to his other braggart, Bobadill, in the Swan production of *Every Man in His Humour*. This time he is a butter-finger, making his first entry by throwing an apple into the air and failing to catch it on his sword; but once he has discovered his courage

no feat of legerdemain is beyond him. The opening scenes are diversified with Elizabethan dance and pastiche folk-song (by Sean Davvy); there is also the sight of Simon Russell Beale trailing round the company, book in hand, reading out urgent dialogue in tones of undisguised panic. A great gear-change takes place when the ship puts to sea, with a prolonged chorus and the transformation of the stage into a deck with a sail surmounted by a top-gallery crew's nest.

It is not only the stage that is transformed. The characters too, keel-hauled along by the plot, lose their original outlines and shrivel into heroic cyphers. At this point, the director moves into the foreground, engineering moments of applied absurdity, going to town on the comedy and thrills of physical action, and building delicate atmospheric bridges with background music.

The main shock comes when we arrive at the court of Mullisheg, where the hitherto unexplained presence of Joe Melia, hanging around on the sidelines, is at last revealed when he lumbers on in a Lurex bedspread to do what he can to salvage the King of Fez. It is a task to daunt the greatest clown; and it taxes Melia's resources of Abernazer-like guile and stand-up comedy to the limit. Thanks to him, the final episodes just about survive. Imelda Staunton, a brisk, diminutive figure with a voice that ranges from fiery command to elegiac song, earns Bess the applause of more than the patriotic plans. Among the husily doubling company I must also single out Paul Greenwood and Trevor Gordon.

Irving Wardle

'Just sparkle!' was Jonathan Miller's advice to Lesley Garrett, who plays Yum-Yum in his new production of *The Mikado* which opens at the Coliseum on Saturday, but she may well do a great deal more than that: interview by Richard Morrison

A night at the operetta

At first, admits Lesley Garrett, she was less than rapturous about being Yum-Yum in Jonathan Miller's new English National Opera production of *The Mikado*. "I slightly resented having to play this empty-headed person, and I couldn't fathom out how to do it. Jonathan wanted the three little maids to be totally carefree and sparkly - as they were in old musicals. It's very difficult for a modern woman just to glitter and stop thinking. I would ask a question, and Jonathan would say 'Oh, stop being intelligent! Just sparkle!'"

Added to that, when she first read through W.S. Gilbert's venerable libretto, she did not exactly fall about laughing. "I thought, oh corn, corn." She had problems, too, finding the right speaking voice. "Coming from Doncaster, it's not the easiest thing to do an *echt* 1930s-BBC accent."

But the young soprano who once learnt circus tricks on a tightrope simply to play Emerelda in *The Bartered Bride* is used to working grittily to get things right. "I soon realized I was just a cog in a style, and how funny it would be to maintain that style." That style, suggested to all the cast by Miller, was of Marx Brothers' films. "I watched *A Night at the Opera*", she says, "and the juve leads in that are Yum-Yum and Nanki-Poo to a T."

But for that elusive accent, she turned to another immortal Celluloid Moment. "I now have what I call my *Brief Encounter* fix. Every other day I take a peep at Celia Johnson

in salient scenes." Miss Garrett obliges with an imitation of Miss Johnson saying "let's be perfectly happy". Her eyelids flutter demurely, her mane of black curls shakes with giggles. It sounds good, and it looks even better.

At least, I suggest, Sullivan's music is relatively straightforward. "Hm, I suppose so," she says, not entirely convinced. "On the other hand everyone knows it so well. You feel that if you drop a spangle the whole audience is going to rise and shout 'Hey, that's not what happens here!'"

Those who watch Lesley Garrett swapping comic business with Eric Idle (a Ko-Ko from *Monty Python* rather than operetta) in the coming weeks, or who remember her scintillating Valencienne in *The Merry Widow* or smouldering Zerlina in *Don Giovanni* at Glyndebourne this summer, would perhaps find it difficult to believe that less than four years ago this vivacious lady went through a trauma which would finish most singers.

Her career had made a promising start: in her last days at the Royal Academy of Music she starred in a still-remembered production of Chabrier's *L'Étoile*, won the Kathleen Ferrier Competition, and was accepted for the National Opera Studio. After a year there, she graduated effortlessly to the professional companies. She was singing Susanna in *Opera North's The Marriage of Figaro* when she began to feel very ill. Stepped in the "good trouper" ethos, she got through all the performances.

Next day she was rushed to hospital. It was a kidney illness, and it took nearly a year for specialists to bring it under control. She still takes antibiotics daily. Worse still, perhaps, she lost her voice completely. "There was nothing physically wrong with it, but a voice doesn't exist in isolation: it is the first place where emotion tells, or sickness or insecurity, if you go through a marriage breakdown, for instance, it affects your voice incredibly." It took her a long time to regain her nerve. "Prior to that illness I had been, well, fearless, is generous - ignorant is more accurate. Still, everyone goes through a watershed, when they lose their innocence and discover life is quite hard. It's not now so effortless for me to walk out on stage. But I still adore it, with a passion unrivalled, I think."

Her comeback was in an open-air production of *Thomas and Sally* in Regent's Park. It rained, most of the time. "I thought I've struggled back for this!" Nevertheless a year later she was an ENO principal. Now she feels the whole experience deepened her perception as a singer. "I can now play vulnerable roles like Zerlina much better, because she's also a person who's on the verge of having everything taken away. Whichever way she moves, she is going to lose something, you know?"

Consequently, she is hoping for roles in which she can express what she describes as a new-found "calm inside myself" - Pamina, perhaps, or Mimi. But for the moment (with Euridice in ENO's riotous staging of Offenbach's *Orpheus* looming after *Mikado*) she is happy to play what she calls "the younger-sister, energetic, flighty types" that fit her looks so well. "Until recently," she says, with endearing self-disparagement, "my usual motto on the stage was: when in doubt, run about."

Irony upon irony

Trumpets and Raspberries
King's, Glasgow

Dario Fo is very much in the air at the moment. Fo productions of all shapes and sizes blossomed at the Edinburgh Festival, and, while at the other end of the country Bristol's Theatre Royal were staging the Italian writer's first farce, the Scottish touring company Borderline stopped off in Glasgow for a week with their exhilaratingly funny production of *Trumpets and Raspberries*.

Fo can transfer peculiarly well to a West of Scotland context (*Can't Pay, Won't Pay* was done in a Glasgow setting by the TAG company to devastatingly funny effect). In this case, despite the fact that Fo here uses the Aldo Moro case as the springboard from which to plunge into his blend of specific political satire and more general politicized farce, the whole plot is semi-transposed successfully, the West of Scotland dialect dwelling happily in a framework of Italian references. Used cannily, this makes for another layer of humour, adding to Fo's ironic use of theatricality. The cast drop topical and local references into the tale of the Fiat factory owner, confused through a kidnap mishap with one of his workers, with ease.

But it is the chemistry of Morag Fullerton's production as a whole, its relaxed assurance with the pace of the farce, that makes it. The cast play with a combination of acceptance and faint astonishment that allow the loaded political points to slide home easily. Billy McElhane makes a smart but stupid police inspector and Brian Pettifer a slightly psychopathic doctor, while the main trio, though sympathetic, amply demonstrate bourgeois intellectualism, chauvinism and possessiveness.

Focusing the production is Andy Gray as Agnelli/Antonio, pivot of the action yet constantly subverting it. He plays the part with great comic presence and timing, together with hints of the panto dame - traditionally strong in Scotland - and finds his able match in Elaine C. Smith. Her absurd accidental execution of the housewife's revenge on her chauvinistic husband is beautifully handled, and the two of them brew up to this, the climax of the farce, with a shrewd and understated timing.

Meanwhile, over in Edinburgh, there is a more uneasy *Accidental Death of an Anarchist* at the Lyceum. Ian Woodridge's production feels nervously frenetic in places, but it contains a strong central performance from John Bett, playing the "maniac" who exposes police corruption through theatrical reconstruction of "events", with a wildly ambivalent gleam in his eye.

Sarah Hemming

Music in London

ASMF/Marriner
Festival Hall

In some ways Sir Neville Marriner's interpretation of *A Child of Our Time* is revelatory. Few would have thought it possible for Tippett's grainy, snubborn orchestral textures to be rendered so pellucid; his awkward choral counterpoints to be projected with such light, spruce ease; or his madrigalian cross-rhythms to be so precisely pointed.

That only really confirms three extremely uncontroversial opinions. The Academy of

St Martin-in-the-Fields instils its remarkable standards of technical discipline into whatever line-up it is currently fielding; its Chorus is its worthy partner in every respect (there were some very sophisticated choral mannerisms to enjoy, and thrilling tone); and Marriner is - in his unassuming and low-profile way - one of the best organized conductors around.

But one does not hire a surgeon, however eminent, to find a man's soul. Nor will a superb musical technician touch the heart of this oratorio unless he shows he is open to its tensions, ambiguities, even

its contradictions. It was interesting, for example, to hear the second spiritual turned into a *tour-de-force* of feather-light playing and singing, but unfortunately the words happen to be "Nobody knows the trouble I see". That emotional blandness was evident too often.

The soloists conveyed more of the score's indignation and pity. In this respect Thomas Allen's measured portentousness was ideal, as was Sarah Walker's intelligently coloured delivery. Philip Langridge was not helped by the jolly lilt of "I have no money for my bread". Margaret

Richard Morrison

Marshall's tone blossomed after a distinctly shaky approach to "Steal away". Earlier, the violinists Christopher Warren-Green and Jonathan Rees and the cellist Timothy Hugh had formed a fluent concertino group in a persuasive performance of Tippett's *Fantasia Concertante* on a Theme of Corelli. In delineating these rich string sonorities, Marriner seemed much more in his element a little reserved at first, but allowing an expansive lyricism to develop during what must, I suppose, now be called the *Akenfield* theme.

Stephen Pettitt

LSO/Hickox
Barbican/Radio 3

For those who go to concerts to listen to the singer rather than the song, this one had plenty to offer. For the rest of us, however, the inclusion of Rossini's *Sabat Mater* in the London Symphony Chorus's opening gambit of the season, given with the help of their sister orchestra, was cause for discomfort.

It is not that the work is devoid of imagination. Indeed, were its spectacular coloratura arias, its stroked drama and its spirited inventiveness translated to a stage setting with a kinetic libretto, the music would work very well. But it is hard to equate this text with Rossini's idiom. One searches for an attendant spirituality, the sort

which the languages of Haydn, Beethoven and even Berlioz readily admitted. And frankly it is not there, not in the awesome fanfares which introduce the final aria nor even in the Germanic counterpoints of the opening and closing choruses.

Thus one had to look to the performance itself for satisfaction, and what a large measure of that the solo soprano, Rosalind Plowright, gave us with her aria "Inflammatus et accensus". The combination of intensity, power and purity which she showed in this most technically challenging piece was impressive indeed; we all knew she is a great singer, but it is still thrilling to have it proved again before one's very ears.

The rest of the team of soloists were no mere supporting cast either. Kathleen

Royal Charity Premiere
TONIGHT at 7.30pm.
CANNON, HAYMARKET, SW1.
In the presence of H.R.H. THE PRINCESS ANNE Mrs. MARK PHILLIPS G.C.V.O.
Eleni. A mother prepared to die for her family - A son, a man driven by revenge.
FROM TOMORROW
CANNON HAYMARKET 839 1527
Progs: 1.20, (Not Sunday) 3.20, 5.50, 8.25, Late Night Shows Fri. & Sat. 11.15 pm

LAST 4 WEEKS
MELBA
MATTHEW SCURFIELD
LINDA MARLOWE
GARY OLSEN
SASHIA REEVES
and
TIM ROTH
BOX OFFICE 01-236 5568
HERMAN THE RAT

tion's debt to party leader

Executive Editor Kenneth Fleet

STOCK MARKET

FT 30 Share 1264.5 (-7.4) FT-SE 100 1603.4 (-6.6) Bargains 21034 USM (Datastream) 123.21 (-0.58)

THE POUND

US Dollar 1.4460 (-0.0035) W German mark 2.9600 (-0.0093) Trade-weighted 69.4 (-0.3)

Barker's dull half

Charles Barker, the advertising and communications group which went public in May, turned in a flat performance in the six months to June 30, according to half-year figures announced yesterday.

Yesterday's figures do not include the costs of the May flotation of Charles Barker which, Mr Snow said, were "very considerable".

The shares fell 7 pence to 133 pence on yesterday's figures. The company is paying an interim dividend of 1p.

Barratt better Barratt Developments, the private housebuilder, increased pretax profits for the year to June 30 from £4.1 million to £25.4 million.

Clerical & Medical's Pedigree Fund has been added to The Times Unit Trust Information Service, which appears today on page 26.

Coats' £65m Coats Vycella yesterday reported pretax profits for the six months to the end of June of £65 million compared with £58.3 million in the same period last year.

23% profit rise Bank of Scotland yesterday announced a 23.5 per cent increase in group pretax profits for the six months to August 31 from £44.7 million to £55.2 million.

\$47m US buy Country and New Town Properties has agreed to buy the Bay Financial Corporation, an American property investment company, for \$47 million (£32.4 million).

BET victory BET, the diversified industrial services group, was within a whisker yesterday of winning its £109 million bid for HAT Group.

Wall Street 24 Unit Trusts 26 Tempus 24 Commodities 26 Comment 25 USM Prices 27 Stock Market 25 Share Prices 27 Frankfur 25 Co News 28 Money Mkts 25 Commercial Foreign Exch 25 Property 28 Traded Opt 25

MARKET SUMMARY

STOCK MARKETS New York Dow Jones 1808.35 (+10.54) Tokyo Nikkei Dow 17955.76 (+248.48) Hong Kong Hang Seng 2008.30 (+15.70) Amsterdam Gen 287.5 (+0.8) Sydney: AC 1235.3 (+1.8) Frankfurt Commerzbank 2013.0 (-6.4) Brussels General 3896.42 (+12.13) Paris: CAC 387.8 (-0.8) Zurich SKA General 520.00 (Same) London closing prices Page 27

INTEREST RATES London: Bank Base 10% 3-month interbank 10 1/4-10 1/2 3-month eligible bills 10-10 1/4 buying rate US: Prime Rate 7.50% Federal Funds 5 1/2-5 3-month Treasury Bills 5.22-5.20 30-year bonds 9 1/4-9 1/2

CURRENCIES London: New York £: \$1.4470 \$: DM2.9600 DM: £0.3360 S: ¥123.9500 F: ¥123.48 E: ¥123.48 ECU £0.707612 SDR £0.855959

MAIN PRICE CHANGES RISES: Crownat Group 65p (+15p) RT Lewis 183p (+13p) Barratt 180p (+14p) Wimpey 211p (+7p) McCrossdale 475p (+10p) Octopus 280p (+15p) Lister 119p (+8p) Bank of Scotland 437p (+10p) D Bryant 229p (+18p) Harvey Thompson 225p (+10p) Nash Industries 68p (+13p) FALLS: Glaxo 952p (-13p) Wellcome 200p (-10p) Diocore 354p (-3p) Siebe 770p (-20p) McLaughlin Harvey 108p (-15p) 30p (-10p) Petrol 180p (-8p) United Scientific 483p (-3p) Steadley 890p (-20p) Carlton 135p (-10p) J Wilkes

GOLD London Fixing: AM \$434.00 PM \$431.50 Close \$433.50-434.50 (£299.50-300.25) New York: Comex \$432.55-433.55

NORTH SEA OIL Brent (Nov) pm \$14.20 bb(\$18.95) Demotes latest trading price

Payments deficit reaches record as imports leap

By David Smith, Economics Correspondent

Britain's balance of payments slumped to a record deficit last month as imports surged and exports fell sharply. The trade deficit was £1,486 million, nearly three times the July deficit of £588 million.

The current account was in deficit by £886 million, also the worst ever, compared with a surplus of £12 million in July. The deficit on manufactures was £1,089 million, also a record.

Officials at the Department of Trade and Industry described the figures as "disappointing". A Treasury spokesman said the figures were highly erratic and there was no presumption of a shift into deficit next year.

In the first eight months of this year the current account was in surplus by just £58 million. At the time of the Budget the Chancellor, Mr Nigel Lawson, forecast a £3.5 billion surplus this year.

Most private economic forecasts are for near-balance this year and a current account deficit of £2 billion or more next year.

Mr Roy Hattersley, Labour's Chancellor-designate, said the August trade figures were "a disaster". He added: "More than anything they reflect this Government's total abandonment of British manufacturing industry."

Exports were down by £519 million to £5,470 million last month. There was a £120 million decline in oil exports and a £205 million fall in exports of the erratic items of trade, mainly aircraft and diamonds.

Imports rose by £379 million to £6,956 million. Officials said that the rise in imports was across the board - the increase in volume, excluding erratics, was 5.9 per cent.

The trade surplus on oil fell by £71 million to £211 million, while the non-oil deficit widened by £828 million to £1,697 million.

Import and export trends are difficult to assess. Import volumes are rising strongly - in the latest three months they were 8.5 per cent higher than a year earlier.

British exporters appear to be doing well in Western Europe, in line with the pound's lower level. In the latest three months exports there rose by 1.5 per cent.

But exports to North America fell by 3.5 per cent and to other developed countries, including Japan, by 2 per cent. Exports to the developing countries dropped by a worrying 9.5 per cent.

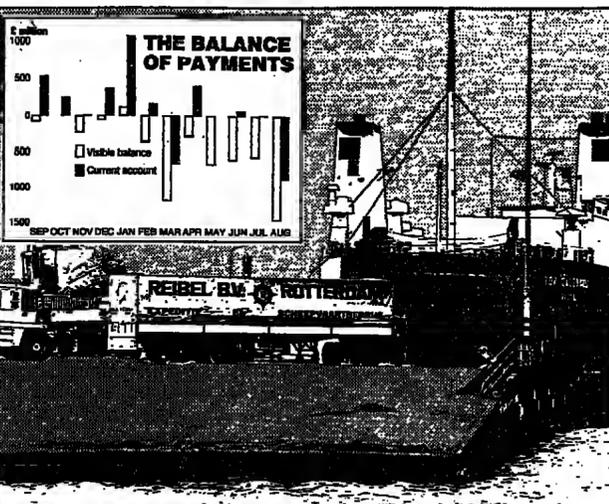
The surplus on invisibles is assumed to be £600 million a month, as in July. In the latest three months the invisibles surplus was estimated at £1.9 billion, against a visible trade deficit of £2.7 billion.

The overall current account was in deficit by £0.8 billion in the June-August period.

Comment 25 million decline in oil exports and a £205 million fall in exports of the erratic items of trade, mainly aircraft and diamonds.

Imports rose by £379 million to £6,956 million. Officials said that the rise in imports was across the board - the increase in volume, excluding erratics, was 5.9 per cent.

The trade surplus on oil fell by £71 million to £211 million, while the non-oil deficit widened by £828 million to £1,697 million.



Grand Met in talks to sell Liggett

By Richard Lander

Grand Metropolitan, the brewing, hotels and leisure group, has confirmed the report in The Times yesterday that it is negotiating the sale of its US cigarette subsidiary, Liggett Group.

The company declined to comment further on any aspect of the deal beyond saying that "the negotiations are unlikely to be concluded for several weeks".

If the talks are successful, Grand Met should receive about £100 million for Liggett, a company it has been trying to sell for more than two years.

Plans to dispose of Liggett to a consortium of management, employees and outside investors for \$325 million (then £250 million), fell through because of a fierce price war in the "generic" (unbranded) cigarette area with the Brown & Williamson subsidiary of BAT.

The worries in the minds of the bankers, who would have financed the leveraged buy-out, proved well-founded. Price discounting on generic cigarettes intensified and Liggett's operating profit crashed to \$6.4 million in the 1985 financial year from \$67.4 million in 1984.

Grand Met has reported that profits improved in the first nine months of the present year in spite of reduced cigarette sales.

Liggett, which also markets cigarettes under the Eve, Chesterfield and Lark brands, is the rump of the company which Grand Met acquired for £225 million in 1980.

Rolls orders Rolls-Royce, Britain's state-owned aero engine maker, has won orders worth more than £60 million for its new RB-211 engines from two international airlines.

They have been ordered by Quantas of Australia for a new extended upper-deck 747-300 airliner and by Cathay Pacific of Hong Kong for a new 747 freighter.

Japan offers Mexico \$1bn loans Tokyo (Reuters) - Japan is ready to provide \$1 billion in loans to Mexico as part of an international effort to help it overcome a huge external debt, the Japanese Finance Ministry said yesterday.

The international package, worked out by the International Monetary Fund and Mexico, will provide \$1.2 billion to help Mexico meet funding needs until the end of 1987.

A ministry spokesman said that the Japanese Export-Import Bank loans would be used to build an oil pipeline to the Pacific coast and a steel plant, and to finance a plan to help exports.

The Mexican Finance Minister, Señor Gustavo Petricoli, who arrived in Tokyo on Saturday, told reporters after meeting the Japanese Finance Minister, Mr Kiichi Miyazawa, that only the details of the loans needed to be worked out.

Negotiations for a \$6 billion loan from international commercial banks, which are also involved in the loan package, are also taking place.

New man clinches deal for Schroders

By Rodney Lord, Economics Editor

Schroder Wagge, the London-based merchant bank, has won an important advisory role in the privatization of the Mass Rapid Transit System in Singapore.

It is the first such deal negotiated by the recently-appointed Schroder director Mr Gerry Grimstone, who last month left his post at the Treasury co-ordinating the British Government's privatization programme.

The deal is a "first" in another sense - the Singapore Government has decided not to privatize the transport authority's capital assets but only the operating company which is to run them.

The physical assets will remain in government ownership. This avoids the problem of trying to sell an enterprise encumbered with large debts incurred in constructing the network.

The technique could well act as a blueprint for subsequent privatizations in Britain and elsewhere. One of the problems encountered in planning the privatization of mature industries is their historical albatross of debt.

The contract to manage the sale has been awarded to a Singapore company SIMBL in association with Schroder Wagge, SIMBL is 49 per cent owned by Schroders.

The Singapore Government is strongly attracted to the principle of wider share ownership and the arrangements for the sale are expected to reflect this. A proportion of shares will be made available in London.

Brent Chemicals makes £12.1m rights issue

By Carol Ferguson

Brent Chemicals International yesterday announced that it is raising £12.1 million by way of a rights issue on a 1-for-4 basis at 120p.

It also said it was paying DM5.5 million (£1.8 million) for Joachim Dyes Lackfabrik GmbH (JDL), a speciality chemicals company based in West Germany.

The rights issue is intended to strengthen Brent Chemicals' balance sheet to enable it to pursue further substantial acquisition opportunities. The company will have no net debt and about £4 million cash after completion of the rights issue and the JDL purchase.

JDL, located in Hanover, supplies a range of coatings used in water-based applications in the packaging industry. Its annual turnover in 1985 was DM9 million and its profit before tax was DM900,000.

Another acquisition could be announced soon. The company hopes to complete negotiations by the end of October for the acquisition of a French company which supplies coatings to the packaging industry.

The statement announcing the rights issue also revealed that interim profit before tax jumped 23 per cent to £3.2 million in the six months to June 30, on turnover up 8 per cent to £28 million. The dividend was increased by 18 per cent to 1p net per share.

SimplyCity

TSB offer sets flotation record

By Richard Thomson Banking Correspondent

The Trustee Savings Bank share offer was hailed as the most popular flotation the stock market has seen when the doors closed on new applications at 10.01am yesterday.

First estimates indicated that the offer attracted about 5 million would-be investors - twice as many as the British Telecom flotation.

Sir John Read, the TSB chairman, said that the need for a large number of private shareholders meant that a ballot was almost certain. Meetings to decide on allocation were already starting last night at Lazard Brothers, the merchant bank handling the issue.

As the counting of the latest applications was started by 7,000 specially recruited temporary workers, it looked as though the issue was about five times oversubscribed.

The large numbers of applicants means that both balloting and scaling down applications will be used in the allocation of shares. And because the TSB is keen to have a large number of private shareholders there is likely to be a ballot among the institutional investors for the first time.

The TSB is likely to acquire considerably more than 2 million shareholders but it cannot give shares to all applicants because of the difficulty and expense of maintaining too large a share register.

The allocation policy will be announced on Monday provided that the applications have been counted by then. Allocation letters will be sent out on October 7. Stock market dealing in the shares starts the following day and most experts anticipate an immediate premium of more than 50p for partly paid share.

Last-minute applications were restrained in many bank offices but the TSB office in Lombard Street in the City estimated that up to 25,000 people passed through its doors between 7am and 10am.

Peat Marwick Mitchell, the accountants policing multiple applications, said that hundreds more people breaking the rules had been discovered since the weekend. They could face criminal prosecution and fines of up to £10,000.

Inevitably, many applications have been inaccurately completed and will not qualify. But Mr Bill Payne of Lloyds Bank, the chief receiving bank for the issue, said that the proportion of such forms was lower than for almost any issue he could remember.

Poor trade figures batter the pound

By Our Economics Correspondent

The Bank of England again supported the pound yesterday after it came under pressure from the publication of the poor August trade figures.

The pound closed weak despite the Bank's action, which dealers described as modest.

The sterling index fell by 0.3 to 69.4 as the pound lost 35 points to \$1.4460, and fell more than a penny to DM2.9603.

It was another volatile day in the foreign exchange markets, with the dollar moving in response to conflicting statements from the United States.

Initially the dollar was weak because of comments by Mr Malcolm Baldrige, the US Secretary of Commerce, who was quoted on a wire service as saying that the dollar needed to go down further.

Later these reported comments were retracted. In the afternoon the dollar improved after Mr Paul Volcker, chairman of the US Federal Reserve Board, said that the dollar's current level was appropriate.

Towards the close in London the dollar faced some selling when Dr Henry Kaufman, of Salomon Brothers, predicted that there would be one or possibly two cuts in the US discount rate in the coming months.

The dollar ended virtually unchanged at DM2.0470 and at Yen154.55. Market conditions remained nervous ahead of today's meeting of the Bundesbank Council in Bonn and the Washington meeting of the Group of Five in Washington on Friday.

Most dealers do not expect a cut in rates by the Bundesbank today, although they continue to hedge their bets yesterday.

In the absence of Bundesbank action, or initiatives from the Group of Five, the pound and the dollar could come under heavy selling pressure next week, dealers said.

Government attacked 'for commercializing aid policy'

By Teresa Poole, Business Correspondent

The Government is accused of showing a "cynical disregard" for the long-term interests of poor countries in a report, published yesterday, which calls for major changes in Britain's aid policy towards the Third World.

Such is the "thorough confusion" in Whitehall and Westminster over basic policy questions that a new White Paper on aid is needed, said Dr Charles Elliott, chairman of the Independent Group on British Aid.

He added: "It is time the Government produced a coherent, consistent, sensible statement of what it is trying to do."

It recommends the abolition of the Aid and Trade Provision, whereby aid is earmarked to support a British contract, and the soft loan facility, which provides subsidized finance for deals benefiting British companies.

About three-quarters of Britain's bilateral aid is tied to the purchase of United Kingdom goods and services which leads to an undue emphasis on projects with a high import demand and which are rarely of benefit to the poor, the IGBA says.

Instead, bilateral aid should be concentrated on projects that will have a direct effect in raising the living standards of the poorest people in the receiving country.

In contrast, the Trade Minister, Mr Alan Clark, is known to be keen that British industry should enjoy the potential benefits of Britain's aid programme.

In particular, the IGBA attacks the Westland helicopter package, funded by £65 million of aid money, as being of dubious developmental value. "By trying to bully India into accepting an aid-trade package mainly designed to keep Westland afloat and independent for a few more months, we sought to impose on her a project which had unfavourable military overtones and had nothing to do with development in the real sense," the report says.

Bad trade figures knock gilts and leave equities dull

By Michael Clark and Carol Leonard

Disastrous trade figures knocked the gilt-edged market for six yesterday, sent the pound tumbling still further and prompted the Bank of England to intervene again, in an attempt to halt the slide. Gilt ended the day near their low point, with longer-dated stocks down by about 1.50 and shorts off by as much as 2 1/2 in brisik trade.

Mr Stephen Lewis, the gilts expert at Phillips & Drew, the broker, said: "The problem last week was an absence of... Nash Industries, the packaging and construction group, started 15p to 63p on the news that Mr David Newton, a stockbroker, is joining the board and taking a near-16 per cent stake. Mr Newton, aged 35, currently with Raphael Zorn, the broker, was the former partner of Kent, East, Newton, now part of Margreth & Aidenbrooke. Last year he reversed Dean Park Flats into Martin Black, a loss-making 'shell' and then sold it in Queens Moat Houses.

buying, but this time round there has been genuine selling in the cash market... Sterling lost 35 points against the dollar - at \$1.4460 - and went down against the trade-weighted basket of European currencies, reaching a low of 69.3, before closing at 69.4 - after 69.7 the previous day.

The Bank stepped in, selling marks and buying sterling at lunchtime, within minutes of the trade figures being announced... "As long as the Bank is prepared to step in and rescue the pound, an increase in interest rates can be averted," was one foreign exchange

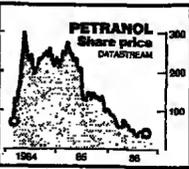
dealer's prediction. "She's not going to do both at once." The FT 30 share index started the day down 1.8 and headed steadily lower, closing at 1,264.5, a fall of 7.4 points. The broader-based FT-SE 100 index finished the day 6.6 points lower at 1,603.4.

The main topic of conversation to the bars and restaurants around Throgmorton Street was the £1.5 billion Trustee Savings Bank flotation, which is estimated to have tied up more than £13 billion of investors' money. Estimates of the level of oversubscription for the offer run from five to 18 times. Mr Chris Ellerton, a leading banking analyst from Rowe & Pitman, the broker, commented: "I shouldn't think it has taken much money out of the stock market, but it has probably taken a lot out of the building societies."

Over in the grey market, Cleveland Securities, a licensed dealer, was yesterday quoting a middle price on the 50p partly-paid shares of 92p, while another licensed dealer, Prior Harwin, was offering 90p.

A spokesman for Prior said: "We're doing good two-way trade at all levels."

The rest of the banking sector was mixed with Bank of Scotland gaining 10p to 437p and Royal Bank firming a



couple of pence to 342p, while National Westminster eased 3p to 544p and Barclays, Lloyds and Midland all dipped 2p to 487p, 442p and 567p respectively. Leaders were of little interest with most ending the day a few pence lower, where changed. Glaxo was the biggest loser, down 13p at 952p. ICI eased 5p to 1,092p, Royal Insurance came back 5p to 817p, Bechtel up 4p to 401p and Boots slid 3p to 218p. The only blue chips to gain ground were Grand Met, up 3p at 411p, and Vickers, a penny firmer at 406p.

Shares in Petranol, the oil and gas producer with most of its interests in the United States, slumped 10p to 30p to match their all-time low after the group announced a one-for-one rights issue at 25p a share to raise £6 million. The City was horrified to learn that some £5 million of the new money will be used to clear the debts of Apollo, a private energy company operating in Texas and New Mexico, which Petranol is buying for 2.6 million shares and

\$228,000 (£158,000) cash. Like many companies of its ilk, Petranol has suffered heavily from the slump in energy prices over the past year. It was forced to re-schedule its £11 million bank debt earlier this year and its interim net profits slumped to £6,148 from £2.31 million in 1985.

Investors, who have seen their shares plummet from 305p in 1984, also had take-over hopes dashed in July when Inoco, a Dallas-based energy group, withdrew a contested £25 million all-paper bid after a Takeover Panel investigation. The Panel ruled that Inoco had acted in concert with the former Petranol chairman, Mr Clive Smith, who had accepted its terms for his 25 per cent stake. Other oil stocks held up well with BP gaining 5p to 675p. Shell putting on 7p to 913p, Lasso up 3p at 113p and Enterprise a penny harder at 132p.

Stores, always victims in times of threatened interest rate increases, eased across the board. Storehouse shed 8p to 315p. Woolworths shot 5p to 655p, Syle also dipped 5p to 205p. Paraffin Developments climbed 14p to 160p, after touching 160p at one time, on better-than-expected results. Several building sector analysts were so impressed that they have now raised their profit forecasts for the com-

pany for next year. Wood Mackenzie, the broker, has stepped up its forecast for 1987 from £30 million to £35 million, with £42 million expected for the following year. Mr Angus Thure, a building analyst at County Securities, is looking for £40 million in 1987 and £50 million in 1988, while watchers at Charterhouse Tilley, the Liverpool broker, are even more ambitious, expecting profits of £45 million next year.

BAT Industries peaked at 453p, up 12p, as a party of British analysts began a two-day visit to the Chicago offices of its American offshoot, while fellow-sector company Rothmans, up at 51p at one point, ended the day with a 4p gain at 146p after a badly-handled split buying order, which had dealers chasing stock.

United Scientific Holdings, the Alvis armoured vehicle manufacturer, lost some of its recent speculative froth, falling 8p to 160p. There has been persistent talk in recent weeks that Pilkington Bros has been casting an envious eye over USH and was considering an offer of 210p a share. That would value the entire group at £113 million. Now there is growing speculation that USH is about to sell-off part of its business to GKN, the engineering giant.

Last year was a difficult year for USH which saw pretax profits slide from £12 million to £10.14 million. The group says it has tackled short-term difficulties and will be trading profitably. The final dividend is expected to be maintained. Pilkington finished 4p lower at 431p.

Profit-taking after a recent strong run left Wellcome 1p down at 199p. Last week the group was given the go-ahead in an unprecedented move by the US drug authorities to administer anti-Aids drug on compassionate grounds. The new drug had behaved well during clinical trials, but experts said that it was still early days.

Analysts do not expect sales of the drug to have much impact on Wellcome's performance in the short term. And the result is: "Too high price, excessive credit expansion, balance of

COMMENT Kenneth Fleet Fiat shows the way to tomorrow's markets

The sale of Libya's 15 per cent stake in Fiat ends a remarkable decade of partnership between the Agnelli family and Colonel Gaddafi. It also points to a challenging future for London as the centre for international equity trading once the proposed integrated Stock Exchange is created.

The Libyans put up some £250 million in 1976 when Fiat's car plants were in deep trouble. They kept with the diversified giant of Italian industry through the thinnest times, investing more on the way. They stayed to see a full recovery - profits doubled to more than £800 million in the first half of this year.

After a decade, the roles were reversed. Libya, like many Arab oil producers, needed the money. Its politically useful shareholding had become an embarrassment (leading Fiat briefly to be blacklisted for Pentagon contracts). Gianni Agnelli had the money, and international investors the confidence to invest in Fiat. The Libyans cashed £2.2 billion, making a deservedly large profit.

The deal itself is a remarkable portent of things to come. The Agnelli family bought the entire 15 per cent. It kept 7.5 per cent of the ordinary shares at a cost of about £750 million, building a controlling 40 per cent voting stake. The remaining 7.5 per cent plus a clutch of non-voting securities with a total market value of £1.5 billion were quickly sold to a consortium of Deutsche Bank and the

Italian Mediobanca, which kept £350 million worth for Italians. Deutsche kept a similar amount within its network and, within a few hours on Tuesday night, spread the rest round a traditional - though impressive - eurobond syndicate.

The good news is that Deutsche Bank Capital Markets in London forms the centre of the international sales operation. The bad news is that no British firm was among the 12 lead managers. They included the three top German banks, the three top Swiss, Shearson Lehman and Salomon for the US, Paribas for France, Daiwa for Japan and the Arab Banking Corporation. The leading British eurobond firms, of which Mercury is the most notable, stayed out. Perhaps the advent of Big Bang next month left them unwilling to commit the £70 million entry fee.

This is just the sort of block trade which the new-style London securities market is being set up to handle. Thanks to Fiat's profits, which kept its shares up, the dealers should make almost 4 per cent, about £60 million. This deal is unusually large. But it shows that only the big boys can play. Significantly, no stock exchange is really involved in the whole operation. No wonder the London Stock Exchange agreed to merge with the international securities dealers. The British will have some work to do before they can play in the same league as their new partners.

The trade apocalypse

The Four Horsemen of the Apocalypse - balance of payments disaster, a tumbling pound, higher interest rates and accelerating inflation - rode roughshod through London yesterday. The August trade figures, easily the worst ever, provided the lash. The Bank of England, once more, had to dig into reserves to help the pound out.

It is demonstrably the case that monthly trade figures are erratic. It is no less true that Britain's balance of payments is tilting alarmingly on the wrong side. The cumulative current account surplus for the first eight months was just £68 million, in comparison with a surplus of £3.6 billion for the whole of last year.

The Chancellor's Budget-time forecast of a £3.5 billion 1986 surplus has been quietly forgotten. The Treasury says that there is no "presumption" of a shift into deficit next year. Erratic or not, there was a manufacturing trade deficit of more than £1 billion last month.

payments weakness and rising government borrowing circumstances unlikely to endear sterling to investors who, in any event, face increasing political risk on UK investments.

Out of all this, Phillips & Drew sees higher base rates coming. The gilt market has already caught on to this idea. Yesterday, as has now become almost customary, the falls extended to more than a point in the longer-dated stocks.

As so often, it is all a question of how the jigsaw slots together. In the latest three months, despite the August fall, export volume was up by 3 per cent. Import volume, over the same period, rose by 5 per cent. Extrapolating these figures produces the sort of balance of payments nightmare forecast by the National Institute, with the current account in deficit by nearly £6 billion.

But if stronger growth is coming through, and the recent sharp import rise mainly reflects restocking for the upturn, the picture is less worrying. Exporters should benefit from the pound's low level against the European currencies. Exports and imports could cross over, at least in terms of volume growth.

If not, and yesterday's trade figures prove to be a forerunner of even greater disasters ahead, the omens are not good. The balance of payments constraint would be back with a vengeance.

RECENT ISSUES

Hughes Food (20p)	24 +2
Local Lon Op	154 +2
MP Cash & C (100p)	93 36
Marina Ove (110p)	86 50
Newgate Transp	157
Sandell Perfins (125p)	129
Scott Mews 100% s25	271 +
Stanley Leisure (110p)	132 +2
Thames TV (150p)	245 +1
Trustee Sav Bk 2018 s27	235 +1
Unilever (85p)	37
Yorkshire TV (125p)	138

RIGHTS ISSUES

Barkley Tech F/P	220 -1
Brown & Tawse F/P	146
Bunzl N/P	13
Cadbury N/P	1
Christy Hunt N/P	8
New Nat Res N/P	3 1/2
Telegraph N/P	343 -2
Yorkshire TV (125p)	48 -1

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Val
Dec 86	89.52	89.51	89.17	89.20	8136
Mar 87	89.50	89.70	89.28	89.36	827
Jun 87	89.50	89.50	89.50	89.50	288
Sep 87	89.50	89.50	89.50	89.50	38
Dec 87	89.25	89.25	89.34	89.37	28
Mar 88	N/T				
Previous day's total open interest	13288				

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES	Market rates	September 24	September 24
N York	1.455-1.456	1.455-1.456	1.455-1.456
Australia dollar	2.025-2.026	2.025-2.026	2.025-2.026
Canada dollar	1.315-1.316	1.315-1.316	1.315-1.316
France franc	6.545-6.546	6.545-6.546	6.545-6.546
Germany DM	1.975-1.976	1.975-1.976	1.975-1.976
Italy Lira	115.44-115.45	115.44-115.45	115.44-115.45
Japan Yen	167.71-167.72	167.71-167.72	167.71-167.72
Spain Ptas	166.24-166.25	166.24-166.25	166.24-166.25
Switzerland Sfr	1.485-1.486	1.485-1.486	1.485-1.486
US Dollar	1.445-1.446	1.445-1.446	1.445-1.446

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
Sep 22	Oct 3	Dec 18	Jan 5
Oct 17	Oct 17	Jan 18	Feb 2
Oct 20	Oct 31	Jan 18	Feb 2

OTHER STERLING RATES

Argentina austral	1.531-1.532
Australia dollar	2.025-2.026
Bahian dollar	0.548-0.549
Brazil cruzeiro	16.91-16.92
Canada dollar	1.315-1.316
France franc	6.545-6.546
Germany DM	1.975-1.976
India rupee	18.30-18.31
Italy Lira	115.44-115.45
Japan Yen	167.71-167.72
Malaysia dollar	3.785-3.786
Mexico peso	16.91-16.92
New Zealand dollar	2.927-2.928
Saudi Arabia riyal	5.410-5.411
Singapore dollar	1.485-1.486
South Africa rand	3.234-3.235
U A E dirham	3.280-3.281

DOLLAR SPOT RATES

Ireland	1.280-1.281
Malaysia dollar	2.812-2.813

LONDON TRADED OPTIONS

Series	Call	Put	Call	Put
Allied Lyons (305)	300 15 25 37 8 12 17	330 5 13 22 33 35 40	350 2 12 21 32 34 39	380 1 11 20 31 33 38
BP (167)	600 13 14 15 7 8 17	650 40 82 83 13 23 35	700 10 19 28 39 41 46	750 15 24 33 44 46 51
Cons Gold (554)	500 58 75 92 8 20 30	550 23 40 57 12 24 36	600 7 27 40 52 72 82	650 18 31 44 56 76 86
Courtauld (287)	280 30 42 51 2 6 11	290 18 31 39 19 23 27	300 7 15 23 31 35 39	310 1 8 16 24 28 32
Com Union (278)	280 12 22 31 15 17 20	290 10 20 29 38 40 43	300 1 7 15 23 27 31	310 1 8 16 24 28 32
Cable & Wire (304)	300 18 36 42 8 14 20	325 8 19 28 39 41 46	350 1 4 12 20 24 28	375 1 4 12 20 24 28
Distillers (715)	600 130 140 150 1 1 1	650 80 90 100 1 1 1	700 30 40 50 1 1 1	750 20 30 40 1 1 1
GEC (172)	180 17 25 30 4 6 9	190 8 15 21 11 14 18	200 2 10 17 24 28 32	210 1 7 14 21 25 29
Grand Mer (411)	350 35 45 55 1 1 1	360 25 35 45 1 1 1	370 15 25 35 1 1 1	380 5 15 25 1 1 1
ICI (1092)	650 150 180 187 3 8 12	1000 102 132 140 7 15 20	1050 100 130 140 15 20	1100 97 127 137 40 50 57
Land Sec (316)	300 21 31 40 4 6 8	320 16 26 35 10 12 14	340 11 21 30 14 16 18	360 6 16 25 18 20 22
Mills & Spen (197)	200 20 27 32 1 2 5	230 7 17 22 8 12 14	250 1 9 14 17 21 25	280 1 11 16 19 23 27
Shell Trans (915)	850 127 150 185 2 3 18	880 87 115 150 7 17 24	910 37 65 100 12 20 28	940 27 55 90 17 24 32
Talgalor House (782)	300 6 12 21 20 28 36	310 1 11 20 24 32	320 1 12 21 25 33	330 1 13 22 26 34
Borcham (401)	380 12 38 45 1 17 22	420 5 20 33 22 28 34	460 1 14 27 36 42 48	500 1 16 29 38 44 50
Bovis (218)	220 20 27 35 1 3 7	240 15 22 30 1 12 17	260 10 17 25 1 10 14	280 5 12 20 1 8 12
BTR (298)	280 18 30 42 1 10 17	300 13 25 37 1 9 17	320 8 20 32 1 8 16	340 3 15 27 1 7 15
Black (725)	700 30 55 65 1 16 20	750 25 50 60 1 15 19	800 20 45 55 1 14 18	850 15 40 50 1 13 17
Blue Circle (563)	550 13 43 58 1 18 23	600 8 38 53 1 17 22	650 3 33 48 1 16 21	700 1 28 43 1 15 20
De Boers (760)	550 220 170 200 4 6 12	600 170 180 200 4 12 20	650 120 130 155 4 12 20	700 70 100 125 4 23 30
Dynco (354)	300 54 84 94 1 7 14	320 48 78 88 1 6 13	340 42 72 82 1 5 12	360 36 66 76 1 4 11
GAN (363)	280 3 24 38 2 14 18	290 1 13 28 2 13 17	300 1 12 27 2 12 16	310 1 11 26 2 11 15
Globe (552)	900 55 110 120 4 35 75	950 10 75 85 65 105	1000 5 70 80 60 100	1050 1 75 85 60 100
Hughes (191)	135 54 64 74 1 1 1	150 49 59 69 1 1 1	165 44 54 64 1 1 1	180 39 49 59 1 1 1

MONEY MARKET AND GOLD

Series	Nov	Dec	Jan	Feb	Mar	Apr
Agua	500 25 32 70 2 20 26	550 1 25 45 30 42 50	600 2 35 55 40 50 60	650 3 45 65 45 55 65	700 4 55 75 45 55 65	750 5 65 85 45 55 65
Thor Eth (469)	420 50 65 77 1 4 10	460 10 33 45 2 15 20	500 5 15 27 30 40 50	540 1 27 39 40 50 60	580 1 37 49 40 50 60	620 1 47 59 40 50 60
Brit Aero (439)	460 17 33 45 38 40 47	500 7 20 32 70 73 77	540 2 12 23 117 117 117	580 3 23 34 117 117 117	620 4 34 45 117 117 117	660 5 45 56 117 117 117
BAT Inds (493)	350 33 78 87 7 10 10	420 48 58 65 6 16 22	490 13 17 27 30 32 34	560 1 27 37 30 32 34	630 1 37 47 30 32 34	700 1 47 57 30 32 34
Barclays (497)	450 33 60 70 8 11 17	500 22 38 52 23 30 35	550 8 17 27 68 65 70	600 1 27 37 30 32 34	650 1 37 47 30 32 34	700 1 47 57 30 32 34
Brit Telecom (199)	180 15 25 30 17 18 24	200 2 11 18 17 18 24	220 2 11 18 17 18 24	240 2 11 18 17 18 24	260 2 11 18 17 18 24	280 2 11 18 17 18 24
Cardbury Scheppe (177)	180 21 30 34 3 7 10	190 8 14 18 17 18 24	200 3 8 15 26 27	210 3 9 16 27 28	220 3 10 17 28 29	230 3 11 18 29 30
Guinness (363)	300 38 40 53 5 11 17	320 18 28 38 40 43 46	340 8 18 28 40 43 46	360 3 28 38 40 43 46	380 3 38 48 40 43 46	400 3 48 58 40 43 46
Imperial Gr (383)	300 55 65 75 1 1 1	320 50 60 70 1 1 1	340 45 55 65 1 1 1	360 40 50 60 1 1 1	380 35 45 55 1 1 1	400 30 40 50 1 1 1
Ladbroke (356)	300 60 72 81 1 1 1	320 55 67 76 1 1 1	340 50 62 71 1 1 1	360 45 57 66 1 1 1	380 40 52 61 1 1 1	400 35 47 56 1 1 1
LASMO (113)	120 8 15 21 11 14 18	130 7 14 20 11 14 18	140 6 13 19 11 14 18	150 5 12 18 11 14 18	160 4 11 17 11 14 18	170 3 10 16 11 1

Table of Unit Trusts (A-Z) with columns for Name, Bid, Offer, Change, and Yield.

Table of Unit Trusts (A-Z) with columns for Name, Bid, Offer, Change, and Yield.

Table of Unit Trusts (A-Z) with columns for Name, Bid, Offer, Change, and Yield.

Table of Unit Trusts (A-Z) with columns for Name, Bid, Offer, Change, and Yield.

Table of Unlisted Securities with columns for Name, Price, Change, and Yield.

Table of Investment Trusts with columns for Name, Price, Change, and Yield.

Table of Commodities with columns for Name, Price, Change, and Yield.

Table of Financial Trusts with columns for Name, Price, Change, and Yield.

Financial news and market commentary at the bottom of the page.

COMMERCIAL PROPERTY

LET buys a higher profile

By Judith Huntley

London & Edinburgh Trust, the highly-rated property company, is entering a new phase in its development. Its decision to take a substantial minority stake in Kellock, the factoring company run by Mr Nick Oppenheim, is part of its avowed intent of increasing its exposure to the financial services sector.

Kellock will be a separately-quoted vehicle in which eventually all LET's financial services interests will be contained, leaving the company with a clear exposure to the commercial property market.

Not only should the separation of LET's financial services boost profits from that sector in the long term but it will be extremely useful in

maintaining a clear stock market rating for LET. And it will take the overheads of the financial services operations off LET's balance sheet.

LET is to keep its shareholding in Kellock to between 45 per cent and 49.9 per cent. Burlington, the insurance broking and personal financial services company, now part of LET, will be 75 per cent

owned by Kellock once the agreed offer goes through, expanding Kellock's activities in the process. Kellock will receive an injection of £7 million.

Mr John Beckwith, the chairman of LET, will become chairman of Kellock. He said yesterday: "I like putting businesses in little boxes. We need to import the best people into our financial services and let them run their own show. It is easier to do this if they are separate from LET."

A new chief executive for Kellock has been appointed but his name is being kept quiet until the circular to shareholders goes out in about three weeks.

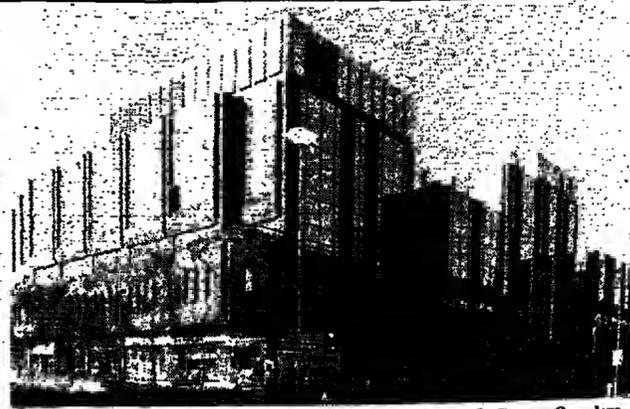
Burlington has made a name for itself in selling insurance to building contractors. Other spin-offs from LET's property development activities are seen as potentially profitable ventures. Asset financing, tax shelters and fund-raising are all services which LET feels it can sell to its joint-venture partners. But as Mr Beckwith points out, it will be easier to do this through Kellock than if they were still part of LET.

Kellock may buy a stake in an investment agency as part of its expansion.

The move to create a separate financial services company coincides with another separation from LET. London & Metropolitan, the joint-development company owned by LET and Balfour Beatty, is expected to make its stock market debut in November in a £50 million flotation.

This week L & M announced the appointment of Mr Norman Ireland, the finance director of BTR, as its new non-executive chairman in the run-up to going public.

LET will reduce its shareholding to 20 per cent, as will Balfour Beatty, once the company comes to the market.



Brown & Root UK has assigned the lease on 43,750 sq ft of offices at St Georges One, developed by Commercial Union in Wimbledon, to the BIS Group at an annual rent of £518,000

£10m deal for Lloyds Bristol HQ

Lloyds Bank is poised to pay £10 million for two disused bonded tobacco warehouses in the heart of Bristol's dockland. Lloyds aims to convert them into an administrative headquarters.

Bristol City Council, which had planned for the site to be converted into a £50 million hotel and sports complex, is prepared to change its policy so that Lloyds can go ahead as it promises to create 700 jobs.

The warehouses are owned by the Imperial Group, which has been taken over by Hanson Trust for £2.8 billion. Lord Hanson has already sold off Courage Brewery for £1.4 billion.

A deal with Lloyds will take him more than half way to recouping the total investment, leaving him with other Imperial assets such as cigarettes.

Bristol is rapidly becoming a major commercial centre and Lloyds looked at 70 sites before selecting the city, which has key motorway and rail links.

National Westminster has already established its taxation and share-transfer headquarters in the city.

Newspapers go south

The Daily Telegraph and Sunday Telegraph are negotiating to take 110,000 sq ft of space in the Marcopolo building on the south side of London's Chelsea Bridge developed by Flaxyard.

The Observer has already agreed to take 63,300 sq ft in the development but has yet to sign on the dotted line.

Flaxyard is not revealing the rents being negotiated for the development but The Observer will be paying a rent allied to the amount of additional technology the developer is having to provide for the newspaper.

Beacontree Estates, the joint company of Clarke, Nickolls & Coombs and J M Jones & Sons Holdings, has begun its £40 million

taxed development in Becontree Heath, Essex, with Higgs and Hill Developments, is building 115,000 sq ft of office and production space on a five-acre site at Manor Farm Road. Higgs and Hill is financing the scheme.

Wates City of London Properties and Wimpey Property Holdings have unveiled details of their £25 million-plus development bridging London Wall in the Square Mile.

The companies say the 300,000 sq ft scheme on a four-acre site will have an investment value of £150 million, once let.

Scottish Amicable Life

Assurance has bought 30 acres of the Brooklands development in Weybridge, Surrey, from Trafalgar Brookmount for £16.75 million.

The investment has 530,000 sq ft of income-producing industrial space. Scottish Amicable also has a development option on a further 15 acres at Brooklands.

**Alexanders
Laing & Cruickshank
Holdings Ltd**

*An international securities house
purpose built for the mid 80s
and beyond...*

For further information please contact Anthony Cronin
LAING & CRUICKSHANK, PERCY HOUSE, 7 COPTHALL AVENUE, LONDON EC2R 7BE TEL 01-688 2800

COMPANY NEWS

TRINITY INTERNATIONAL HOLDINGS: Interim dividend 5.0 (4.2p). Group turnover for 26 weeks to June 28 (figures in £000) 41,341 (42,412). Group pretax profit before extraordinary items 4,283 (2,670). Earnings per share 24.1p (13.5p).

GABICCL: Final dividend 2p making 3p. Year to June 19 (figures in £000). Turnover 9,686 (6,108), gross profit 3,116 (1,892), pretax profit 851 (736), tax 341 (324). Earnings per share 8.3p (7.3p).

BLUEBIRD TOYS: Turnover for the first half of 1986 £3.47 million (£2.2 million). Pretax profit £119,000 (£88,000). Earnings per share 1.26p (0.84p). Assuming a reasonable level of repeat orders to the weeks up to Christmas, the board is confident of a satisfactory increase in sales and profits for the full year.

MERIVALE MOORE: Dividend 3p (1.5p). Turnover for period to June 30 (figures in £000) 11,017 (7,872), pretax profit 2,301 (1,407) and tax 683 (554). Net asset value 119.1p (86.9p) and earnings per share 13.8p (8.5p).

W CANNING: Interim dividend 1.20p (1.15p). Sales for six months to June 28 (figures in £000) 35,456 (31,905), pretax profit 1,320 (1,125), tax 480 (472). Earnings per share 4.7p (3.6p). Profit before tax is after redundancy costs of £85,000 in period to June 28 (£91,000).

KEPPEL CORPORATION: The company has agreed to sell six million shares (40 per cent) of its subsidiary, Malaysian Motor and General Underwriters (Private) to NV Amey in the Netherlands.

SALE TILNEY: Interim dividend 3p (2.5p). Turnover for current first half (figs £000) 38,028 (33,093). Earnings per share 6.7p (6.0p).

RAINE INDUSTRIES: The company has sold Fox Umbrella Frames to a private company, Teampace, for £381,000, including the repayment of Fox's bank overdraft and intra-group loans.

LONDON TRUST: After talks with Phoenix Assurance, the trustees for the holders of the 3.5 per cent debenture stock, the 4 per cent debenture stock and the 5.5 per cent debenture stock, 1983-84, the trust reports that the 3.5 per cent will be redeemed at par, on or before May 1, 1987 and the 3.5 and the 4 per cent stocks at £105 per £100 on or before July 14, 2004.

YORK TRAILER HOLDINGS: Turnover for the six months to June 30 £15.78 million (£13.65 million). Pretax profit £767,000 (£592,000). Earnings per share 5.21p (3.99p).

HALLWOOD GROUP: The group has sold three commercial properties in the Flint, Michigan, US, area for \$3.3 million (£2.28 million), producing a gain of \$500,000 over book value.

INVESTORS IN INDUSTRY INTERNATIONAL BV: The company is to make a £60 million issue of 600 million (£66.45 million). The notes will be guaranteed by Investors in Industry Group, which is 15 per cent owned by the Bank of England with the balance held by the five British clearing banks. A London Stock Exchange quotation will be sought.

INVERGORDON DISTILLERS: First half of 1986. Interim dividend 1.5p (same), payable on Oct. 31. Sales £15.81 million (£12.79 million). Pretax profit £2.11 million (£2.01 million). Earnings per share 5.97p (5.94p).

ENTERPRISING INVESTORS KNOW REAL CAPITAL GROWTH CAN COME FROM THE UNLIKELIEST SOURCES.

There are many specialist investment funds in the UK. But few have performed as consistently well as The Fleming Enterprise Investment Trust.

This year alone the assets of Fleming Enterprise rose by an impressive 35%.

The portfolio consists of UK companies and divides into three main categories. Exciting smaller unquoted companies, the more enterprising quoted companies and companies which are "special situations".

The latter are currently either trading in an unfashionable area, recovering from a lean period, are under new management or are candidates for a takeover.

It's an area that many investors shy away from. But then our resourceful management team have built up an enviable reputation for selecting the most enterprising companies where the rewards are high.

Shares in Fleming Enterprise are currently trading at a substantial discount to their net asset value.

Thanks to Flemings' Dividend Reinvestment and Savings Scheme investment can also be made by regular savings from as little as £25 a month or with lump sums of £250 or more.

If you would like to find out more, simply return the coupon opposite.

FINANCIAL HIGHLIGHTS				
Year to 30th June	1984	1985	1986	Change 85/86
Net assets	£25.6m	£31.9m	£43.1m	+35.1%
Share price	203p	258p	325p	+36.0%
Current breakdown of portfolio:	Quoted companies - 82% Unquoted companies - 18%			

NEW MANAGEMENT TEAM POISED TO TAKE UP THE REINS

TAKEOVER THREAT LOOMS

IS THERE A PLACE FOR LOW TECH INDUSTRIES?

Yet another company achieves successful flotation

Please send me a copy of The Fleming Enterprise Investment Trust Annual Report 1986 and/or a copy of the Dividend Reinvestment & Savings Scheme brochure (if please tick) Post to: Robert Fleming Services Limited, 25 Copthall Avenue, London EC2R 7BE.

Name: _____

Address: _____

Postcode: _____

FLEMINGS INVESTMENT TRUSTS

BASE LENDING RATES

ABN	10.00%
Adami & Company	10.00%
BCCI	10.00%
Citibank Savings	10.75%
Consolidated Cris	10.00%
Continental Trust	10.00%
Co-operative Bank	10.00%
C. Hoare & Co.	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Max Westminster	10.00%
Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

† Mortgage Base Rate.

Large sums available for carefully considered, fully researched, cogently presented and well documented bright ideas.

If you're really serious about venture capital, then you'll find we are too.

For the right kind of company, of course.

A company that knows where it's going.

A company that has identified real market potential for its products or services.

And with an experienced management team already planning future growth.

If you need the funds to unleash that growth, then talk to us.

We are the Cardiff Consortium. A unique syndicate, comprising seven major British venture capital funds. Each one contributes its own particular management skills. But all have a proven track record of helping businesses to grow.

Based in Cardiff - though by no means tied to it - we offer a single source of finance for projects requiring around £500,000 or up to several millions.

You'll find our way of doing business is swift, decisive, and realistic.

But then you'll be used to that. It's probably the way you operate too.

Please send me more details of the Cardiff Consortium.

To: Norman Myerscough, The Cardiff Consortium, Pearl House, Greyfriars Road, Cardiff CF1 3XX. Telephone: 0222-378531.

Name: _____

Address: _____

Postcode: _____

Business Tel No: _____

THE CARDIFF CONSORTIUM

CHARITABLE INVESTMENT FUND - CITY OF CARDIFF VENTURE CAPITAL FUND - DEVELOPMENT CAPITAL GROUP - ENGLISH TRUST COMPANY - VENTURE LINK - WELSH DEVELOPMENT AGENCY - WELSH VENTURE CAPITAL FUND

£10m deal
for Lloyds
BristolHQ

available
considered,
arched,
resented
umented
ideas.

There are three tax-free investments you don't even have to declare on your tax form.

They are exempt from UK Income Tax at all levels, and Capital Gains Tax.

Moreover, all three of these tax-free investments have the added benefit of interest rates that are guaranteed over a full five years, whatever happens to other rates.

So it's worth asking yourself whether your current investment portfolio is as tax-efficient as you would like it to be.

Do your investments, for example, include the current 31st Issue of National Savings Certificates? These give you a tax-free return of 7.85% pa, guaranteed over a full five years.

The maximum holding has just been doubled to £10,000. You may invest up to this amount in addition to previous issues of Certificates you have already.

At the same time you can hold tax-free Index-linked Certificates. The new 4th Issue gives you Extra Interest of 4% pa guaranteed over a full five years, on top of inflation-proofing.

The maximum holding is £5,000.

In addition you can subscribe up to £200 a month to Yearly Plan, which yields fixed and tax-free returns at rates notified to you annually. The guaranteed rate currently on offer is 8.19% pa over five years.

Monthly payments are simple to make

by standing order and you can stop when it suits you.

And remember, everyone in your family has a separate entitlement to their own holding of tax-free National Savings investments.

Application forms and leaflets giving interest rate details for all three products are available at post offices.

The two current Issues of Savings Certificates can also be bought through your bank.

Or if you prefer you can fill in the coupon or telephone free on 0800 100 100 (24-hour service) and we will send you a comprehensive information pack on tax-free National Savings investments, including a copy of our book 'Investing in National Savings'.

It's worth doing now, because the longer you delay, the longer you could be paying more tax than you need.

To National Savings, FREEPOST 4335,
Bristol BS1 3YX.

Name _____

Address _____

Postcode _____

NATIONAL SAVINGS



GENERAL APPOINTMENTS

September 25, 1986

Every one of us lives in a local community, whether part of a sprawling conurbation, great city, industrial centre, market town or village. And every community is unique. Few are without problems and challenges. The inner cities with their heritage of industrial and commercial decline and consequent unemployment, poverty, poor infrastructure, racial tension and so on, present enormous problems with few obvious solutions.

At another extreme are isolated rural communities with ageing populations — the young having left to make their mark elsewhere — with few facilities, sporadic services and poor transport.

No community escapes the impact of demographic change, of major changes in the country's economic base and of changing social and cultural values. These help form the environment within which local government works.

The range of communities points up one of the local government's principal characteristics. Diversity of place is reflected in diversity of organization, approach and style. In all communities, however, local government takes place within a political framework.

In the UK we have local representative democracy. We elect councillors who are responsible for the way our local authorities work, for setting priorities and determining policy. However varied their environment, the managers and service providers do their job within this framework. Healthy communities depend

on the active co-operation of their local government with central government agencies, other public sector organizations, industry and commerce and voluntary organizations. The seamless web which draws them together reflects the complexity and interdependence of contemporary society. The local authority stands at the centre of the community's governance. It is not always the most popular of institutions.

Treated with suspicion, often regarded as bureaucratic, unresponsive and conservative, and deemed to have narrow horizons, local government has taken a battering in recent years. But such attitudes are far removed from the performance of many local councils over a century and more.

Up and down the country there are examples of town and county halls where local people have used their power and influence over the years to build and strengthen their communities with great effectiveness.

That is history. Today local government faces a great challenge as at any time and, at a time of declining financial resources, there is a new determination to meet the demands of a changing society by drawing on all the resources at the community's disposal.

In no small way, this is due to the people who work in it, their perception of the job they are doing and their style.

Local government is about governing local communities. This involves managing and providing major services and acting as a kind of broker in the development of the community.



Local government, often under fire, is now fighting back, says Michael Clarke

Town hall offices are caricatured as dull, petty-minded bureaucrats more interested in obstruction than creativity, in organizational self-interest than partnership, and who measure success by quiet survival to the pension.

The reality is quite different. There is no shortage of lively and imaginative managers. They and their staff have, by and large, long since recognized that the local authority can be successful only if it seeks to tap all the resources the community has to offer.

There has been recent debate about whether or not there is a new breed of manager in the private sector. There is no doubt that a management revolution is occurring in local government. A recent study carried out by the

Local Government Training Board in conjunction with the Audit Commission reveals examples of innovative and imaginative management practice of a high order.

The best in local government management practice will stand comparison with the best in management anywhere. Taking place within a framework which is political and concerned with the delivery of a wide range of services to the population, at large, this is no mean feat.

The jobs of management and leadership are extremely complex. Special challenges arise from the political context, as well as from community pressures and from the fact that the local authority is directly confronting major social and economic problems.

One piece of evidence of the management revolution is the importance now being attached to management development. Though there are opportunities for direct entry into managerial positions, local government mostly recruits the people who run its services from the professionals it already employs.

This has strengths and weaknesses. It produces people who are attuned to the business and ethos of their service but it runs the danger of limited horizons and of excluding other managerial talents. It puts an enormous premium on identifying managerial potential and developing it.

Every authority is its own employer and thus has a prime responsibility for actively nurturing and developing skills, talent and potential. From the Local Government Training

'It is exciting to watch the councillors, managers and staff working to achieve their ends'

Board (local government's own voluntary training agency for 20 years) we endeavour to lead and support.

In doing this we have not attempted to impose or recommend single or simple methods of management development. We have used the diversity of local government to encourage experimentation and variety and to learn from success and failure.

Through the variety, however, we have urged one single message — the importance of relating the development of people as managers to the job being done. Also, to the major issues — political, social, economic, organizational — confronting managers.

Among the tactics of training and development we have encouraged is the importance of learning from others. Local government management may be different — it certainly has its own characteristics and problems — but it is not that different. There are many examples of contacts being used to share experience and insight and to draw on them.

Among these are the use of business schools and other education or training institutions which set out to bring a range of managers together; exchange training programmes; use of secondments or job exchanges between individual authorities and other organizations to the public, private and voluntary sectors. They also encourage the development of partnerships and co-operative working arrangements as a means of developing people through new and broader experience.

Against this background, it is not surprising that local government has tapped into the "excellence" debate. Though far removed from its world, the American business bestseller *In Search of Excellence* provides as much stimulus and challenge for us as anyone. The holistic view of management, the key role and nature of leadership, the importance of culture and the flexible organization, closeness to the customer: these are all themes for local government to take seriously.

The last is one which the training board is urging local authorities to take special note of. Constant criticism of too much bureaucracy and of unresponsiveness must have some substance. As local government adjusts to reduced spending and to increased demands for value for money, it has to turn its attention to just what is value.

It is not simply economy or even efficiency. Effectiveness and the "human factor" have their

place. If these are to be secured, then the customer must be put first, whether it be the ratepayer, the citizen or the recipient of a particular service.

The *raison d'être* of local government is service for the public. To fulfil this its organizations must be accessible, flexible and responsive.

It is exciting to watch elected members, managers and staff searching for ways of achieving these qualities. In doing so, traditional conceptions and ways of doing things are often turned upside down. Many different local solutions are being found as authorities seek to serve their communities better, often in partnership with other agencies.

Given the range of local government services, and its special relationships with the local community, the possibilities are endless. Local government employs an enormous variety of people in all sorts of different professions and occupations.

Despite the criticism heaped upon it, it is an exciting and rewarding place to work.

As councils seek to lead the government of their communities they are directly confronting major social, economic and political changes and shaping the nation's response.

There is a tremendous challenge here which is also a challenge to local government's partners in the public, private and voluntary sectors to join in.

Michael Clarke is director of the Local Government Training Board

Appointments Phone: 01-481 4481

Appointments Phone: 01-481 4481

CJA RECRUITMENT CONSULTANTS

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-638 9216

A high level of autonomy provides the scope to develop this profitable and growing business

MANAGING DIRECTOR — SHARE REGISTRATION

LONDON ATTRACTIVE SALARY + BONUS AND GENEROUS BENEFITS

LEADING AND EXPANDING PROFESSIONAL REGISTRARS — SUBSIDIARY OF MAJOR MERCHANT BANK

For this appointment, we seek candidates, aged 35-50, with a minimum of 5 years' at general management level in the control of a market orientated commercial or banking operation. This experience will have been gained in substantial organisations noted for their recent new business development record, systems and controls. An understanding of share registration, associated activities and the potential opportunities in this field will be a considerable asset. The successful candidate will be responsible to the Chairman for all aspects of the management of a large, professional team providing a computerised quality and competitive service to a growing corporate client base. Essential qualities are leadership and client liaison skills, commercial flair and the ability to spearhead a strategy aimed at increased penetration and diversification in this market place. Initial attractive salary negotiable plus performance-related bonus, car, subsidised mortgage facility, non-contributory pension, life assurance, family BUPA and assistance with relocation, if necessary. Applications in strict confidence under reference MDSR 4439/TT to the Managing Director.

A front line position combining market-place research with financial analysis/modelling, offering excellent promotion prospects

NEW PRODUCT DEVELOPMENT — INTERNATIONAL CAPITAL MARKETS

CITY OF LONDON £16,000-£20,000 + BONUS + MORTGAGE SUBSIDY.

KLEINWORT BENSON GROUP

On behalf of our clients, the largest British international merchant bank, we invite applications for this appointment within the expanding international capital markets group from candidates, aged 25-29, with a mathematically-based degree or MBA, plus at least one year's experience in international or commercial banking. The successful candidate, reporting to a growing corporate client base, will provide analytical support on a wide range of projects, using financial modelling and spread sheet analysis, covering existing products and the development of new financial instruments. This will require close liaison with dealers/traders and will include an element of market research. Quick creative reflexes, excellent communication skills, sound analytical and commercial judgement are all essential qualities. Initial salary negotiable £16,000-£20,000 + bonus + mortgage subsidy, non-contributory pension, free life assurance, free family medical cover. Applications in strict confidence, under reference NPD 4440/TT, to the Managing Director.

35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE: 01-588 3588 or 01-588 3576. TELEFAX: 01-638 9216.
ORGANISATIONS REQUIRING ASSISTANCE ON RECRUITMENT, PLEASE TELEPHONE 01-628 7538.

MANAGING PUBLIC RESOURCES CONSULTING FOR GOVERNMENT

Government departments manage a wide variety of complex sensitive and public tasks. Demands and expectations grow, while the resources to meet them are squeezed. Peat Marwick consultants are in the business of helping government departments to provide the best possible service. We do this in many ways and many places, both in the UK and overseas. We help with policy planning, strategy and evaluation, financial management, operations, information technology, market appraisals; and our services cover all the major resources used by governments — people, money, property, systems, organisation.

We are looking for outstanding men and women who can demonstrate:

- a track record of success and practical achievement,
- first class intellectual, analytical and communicative skills,
- the personality and determination to make things happen,
- the sensitivity to create revolution through evolution,
- relevant professional or technical skills or experience in managing people or projects,
- a good and current understanding of the UK public sector.

In return we offer you challenge, opportunity and everyone's problems. You can expect constant pressure and deadlines, and you will get satisfaction from doing original things well and from convincing other people that your analyses and solutions are right and will work. Usually you will get the chance to implement them and to prove that they work too!

If you would like to hear more about us, please write in the first instance to Barrie Collins, and tell him what makes you stand out from the crowd.

PEAT MARWICK

Peat Marwick Management Consultants,
1 Puddle Dock, Blackfriars, London EC4V 3PD.

The Royal Bank of Scotland

Industrial Relations Manager

£18,000

One of Britain's leading Clearing Banks is seeking to recruit an experienced Industrial Relations Manager to enable the present job holder to move to another Personnel Management role.

The job holder will be based in London, reporting to the Head of Industrial Relations in Edinburgh, and will be primarily responsible for I/R matters affecting the 8/9000 staff in England and Wales, as well as sharing in Bank-wide negotiations with the Banking, Insurance & Finance Union. Applicants should have several years experience in Personnel Management, possibly in the financial sector, with a good knowledge of Employment Law. They should be qualified members of the IFM.

In addition to an attractive salary, there are substantial other benefits, including subsidised mortgage facilities, profit sharing, BUPA and a contributory Car Scheme. Interested applicants should send a full CV to:-

Peter Richards, Senior Personnel Manager,
The Royal Bank of Scotland plc,
PO Box 348, 42 Islington High Street, London N1 8XL.

A CAREER IN COMPUTER RECRUITMENT

Computac Personnel Services are a highly respected and long established Computer Recruitment Consultancy.

Due to our continued growth and success we are seeking two exceptional individuals to join us.

The successful candidates will probably be of Graduate standard, have a true desire to succeed and a genuine interest in the computer industry. Personal qualities are more important than experience. They will find high standards of achievement, a demanding but informal environment and a rewarding career.

For further details phone Martin Barry on 01-253 5042 or send a CV, for his attention.

COMPUVAC
121-125 CITY ROAD, LONDON EC1
Telephone 01-253 5042

COMPANY SECRETARY

A group of three companies (the first established in 1966), engaged in the marketing of mushrooms and other fruits and vegetables, require an A.I.C.S. qualified person. Annual turnover exceeds £4 million and there are some 24 employees. The businesses are very computer orientated.

This is a new appointment following considerable expansion over the last few years. The main responsibilities will include compliance with statutory and other legal requirements, property dealings, insurance and pensions, personnel, investments, security and also general administration. Additional responsibilities will be to produce, in collaboration with the companies' accountant, regular management accounts.

The job would suit an appropriately experienced person aged about 35 years who would be directly responsible to the chairman and would assist in developing future business interests.

Salary for discussion around £17,500 and benefits include pension and life insurance scheme, P.P.P. medical cover and permanent health insurance.

Please apply to the chairman, Greenhill Mushrooms Ltd, D113, New Court Garden Market, London SW8 giving full details of your Curriculum Vitae.

LUCAS AEROSPACE SALES & MARKETING MANAGER — ACTUATION SYSTEMS

As the acknowledged market leaders in electro-mechanical actuation and associated electronic systems, we intend to maintain our technological leadership and sustain our outstanding growth into the 1990's.

Our current Sales & Marketing Manager is taking up a new appointment and we seek a replacement who must be dynamic and enthusiastic. Reporting directly to the General Manager the successful applicant will join the Business Executive Team in managing this £15M. business to achieve its strategic objectives on the next generation of international Aerospace programmes.

The job will cover sales, contracts, publicity and all other commercial activities.

We are looking for a person with an Engineering Degree and considerable experience in the Aerospace market.

In return, we offer an attractive salary and a company car, together with the facilities, conditions and benefits of a large multi-national company. A good relocation package is available. Housing is reasonably priced in this area which is situated close to the Yorkshire Dales National Park and served by first class motorway, rail and air networks.

Why not give Phil Simmons a ring on Bradford (0274) 865046.
Lucas Aerospace Ltd
247 Sticker Lane
Bradford, West Yorkshire BD4 8RQ

Career Crisis?

You may be in the wrong job, have unfulfilled ambitions or have been made redundant. Our individually tailored, guaranteed programme for senior executives will ensure that you attain your career objectives quickly. To arrange a free, confidential discussion telephone 01-631-1110

Executive Action

37 Queen Anne Street, London W1M 0FB

THE ROYAL FINE ART COMMISSION OFFICE MANAGER

The Commission is an advisory body in artistic, architectural and engineering matters, but it is not essential for applicants to have any special knowledge of these subjects.

Duties will include preparations for and follow up to the Commission's monthly meetings, financial control and record management.

Terms and conditions of appointment analogous to those of an Executive Officer in the Civil Service. Applicants should have at least two 'A' level passes and be under 45 years old. Registered disabled people may apply.

Salary: £8,000 - £10,000 including London Weighting.

Write or phone for further details and an application form: The Royal Fine Art Commission, 7 St. James' Square London SW1 1JL (01-339 6573).

The Commission is an equal opportunities employer.
Closing date: 10th October, 1986.

PARLIAMENTARY CONSULTANCY

Political consultancy needs young graduates for executive posts. Responsibilities include work on client accounts, maintaining data base and monitoring Parliamentary and Government activity. Some experience (eg. as MPs research assistant) desirable. Salary about £8,000. Good prospects for career development.

Apply with C.V. to BOX 383.

Group Secretary

£9,000

The Technical Change Centre wishes to appoint a Secretary to be responsible, with an Assistant, for the provision of a full secretarial and w.p. service for a group of academic/research staff under the direction of a Programme Director. Phillips W.P. experience is preferred but capable applicants could be cross-trained.

Applicants should be in the 25-35 age group and have sound professional skills in audio, typing, word processing and secretarial experience. Benefits include 5 weeks leave, Season Ticket loan, medical and life insurance and a pension scheme.

If you are interested please ring 01-370-5770 for an interview.

TE THE TECHNICAL CHANGE CENTRE
114 Cromwell Road, London SW7 4ES

THE DIRECT LINE TO YOUR NEW CAREER

Employment opportunities ranging from £20,000 a year to £50,000 a year.

UNEMPLOYED:

Over 15,000 top positions are now advertised.

Working Hours: Accountants are in demand. Our graduates have immediate work in these sectors.

Apply to: Paul Fletcher on 01-434 0511

PAUL FLETCHER HUNT & ANON. LAYERS
Premier House, 77 Oxford Street, W1R 1BS.

RECRUITMENT CONSULTANTS

Needs young ambitious trainee with outgoing personality and motivation for this dynamic, expanding Accountancy/Financial consultancy. Full training given if required with excellent career prospects.

Contact David Brett on 01-629 3555

TRAINEE NEGOTIATORS

Within the financial services industry, in depth sophisticated training. Guaranteed basic OTE £24K+. Age 23 - 35.

Telephone: Personnel Manager on 01-488 9070 or send C.V. to Berwin La Roche Group plc 263 Regent Street, London W1

Charter
Up to

Please contact
Group Contact
PO Box 30

Busine
Make the

M
CO
Attr

DSB

Chartered Secretary Up to £13,000 + Car

We are looking for a Chartered Secretary to join a team providing a legal and secretarial service to the Group's UK and overseas subsidiaries.

Based at the Group's international headquarters at Peterborough and reporting to the Group Secretary, you will have specific responsibilities for the provision of legal and secretarial services to a number of subsidiary companies in the financial services sector of Group operations, with particular emphasis on travellers cheque and foreign money activities. A number of the companies are based outside the UK and part of the secretarial functions will involve attendance at board meetings in Europe and the Middle East. The position also encompasses the provision of legal services to the main UK travel company.

Ideally you will be a Chartered Secretary with some post qualification experience. A comprehensive knowledge of banking law and practice and a European language is desirable.

Benefits include contributory pension scheme, profit share scheme, personal loan facilities, holiday concessions and relocation assistance if necessary.

Please apply in writing, enclosing a full c.v. and quoting present salary, to the Personnel Manager, Group Central Services, Thomas Cook Group Limited, PO Box 36, Thorpe Wood, Peterborough PE3 6SA.

The Thomas Cook Group Limited—a member of the Midland Bank Group and an equal opportunity employer.



Are you a qualified accountant?
Are you an experienced manager?
Are you a good communicator?
Are you an innovator?

Are you our next Finance Director?

We are Shepherds Bush Housing Association Limited, a major charitable housing organisation, developing and managing homes in West London. With assets of over £50 millions, an annual turnover of £3 millions and a diverse and growing range of activities, we can provide a stimulating and rewarding environment in which to use your skills and experience and to enhance your career.

Our Finance Director heads a Division responsible for accounting and financial control, personnel management and administration. As an essential part of the Management Team, the Finance Director has the opportunity for a wide involvement in the policy planning and general management of SBHA.

Salary: £21,000 p.a. upwards plus non-contributory pension and other benefits.

If you would like further details contact:
HACAS Recruitment
2 Hertslet Road
London N7 6PL

who are advising the Association on this appointment.

For informal discussion contact Jeff Zitron of HACAS Recruitment on 01-609 9491
Closing date for applications: Monday, 13th October 1986
SBHA is implementing an Equal Opportunities Policy.



Shepherds Bush Housing Association Ltd

PERSONAL FINANCIAL SERVICES · UNIT TRUSTS · COMMUNICATIONS · DEALING ROOMS · INFORMATION SERVICES · OFFICE AUTOMATION · TREASURY

INFORMAL INTERVIEWS IT PROFESSIONALS

If your commitment to IT development matches ours, let's meet at the Waldorf Hotel, Aldwych, London, 29th September

We will be bringing a team of systems and communications experts to the Waldorf. They are pioneering one of the City's most ambitious investment banking developments. Experts who will tell you about the Bank's multi-million pound commitment to building the most sophisticated, structured environment. They'll also tell you about the Bank's determination to become one of the top 5 UK investment banks in Europe and a significant foreign competitor in the USA, Japan and Far East. The technology group are playing a key role in achieving this objective.

If you share our commitment to genuine cutting-edge development, then we really would like to meet you. And that invitation is extended to all seriously ambitious IT professionals, at all levels - from young Programmers right up to seasoned Project Leaders earning in excess of £30,000.

We can't think of any other technology development in the City that can match us for size, scope, capital investment, training potential, career prospects and total management commitment.

Meet our team between 12 noon and 8 p.m. at the Waldorf Hotel to learn more about our future plans. However, if you can't make it, phone our Consultant, Louise Wood, on 01-831 0111 during office hours or over the weekend on 01-244 9049 for an informal discussion. Alternatively, send your CV quoting ref: 341ST to: JM Management Services, Columbia House, 69 Aldwych, London WC2B 4DX.



NATWEST INVESTMENT BANK

CAPITAL MARKETS · SWAPS · UK & INTERNATIONAL EQUITIES · GILTS · INVESTMENT MANAGEMENT

Business Systems Analysts c.£20,000 + Car

Make the development of our new systems your next achievement.

Pizza Hut (UK), a joint venture company formed by PepsiCo and Whitbread, is the fastest growing restaurant chain in Britain. This month we're opening our 100th restaurant, and, to build on our achievement, we'll soon be making a major investment in the introduction of new sophisticated information systems.

Starting with an EPOS pilot, the various projects will offer you the chance to play a prominent role in the management of a major development programme, designed to support the continuing expansion of our business.

Initially, two Business Systems Analysts are needed to develop and implement the systems throughout the company.

You'll be the nucleus of a new team, led by our Business Systems Manager, in a 'greenfield opportunity', calling for the drive and personality to push projects through to their successful completion.

Development
Working with senior management, software houses and service bureaux, you'll be responsible for the specification, design, implementation and maintenance of new business and financial systems.

Implementation
In conjunction with the key users, you'll evaluate all relevant hardware and software products and ensure new systems are introduced smoothly into the company.

These tasks will call for IT specialists, with at least 5 years' project management experience and substantial knowledge of business and financial systems. Ideally, this should have been gained in a multi-unit retail or service environment, where you will have been responsible for the design of at least two major projects, and gained in-depth skills in the use of personal computing languages.

Visiting our restaurants and regional centres will take you away from Head Office some of the time and, occasionally, you'll also have the opportunity to travel abroad.

In addition to a salary of c.£20,000, the benefits, for both positions, include an executive company car, 4 weeks' holiday, pension scheme and free BUPA.

Please write, with full career details, to Brian Chandler, Business Systems Manager, Pizza Hut (UK) Ltd., Venture House, Hartley Avenue, Mill Hill, London NW7 2HX.



Home of the Pizza

LANDFILL OPERATIONS & MARKETING MANAGER

Browning-Ferris Industries, Inc., one of the world's largest waste service companies, has a position available for a Landfill Operations and Marketing Manager in its U.K. subsidiary. This highly visible position will be based in London but will require extensive international travel. Qualified candidates must be able to demonstrate the following:-

- 3-5 years landfill operating experience;
- Ability to develop new sites for waste disposal;
- In-depth knowledge of the hydrogeological area that are required to be addressed when siting new landfills and acquiring existing landfills;
- Ability to effectively manage the operations, engineering, equipment maintenance, and environmental compliance at the Company's landfills;
- Must possess strong communication skills and be willing to travel.

We offer an excellent salary and benefits package. For immediate consideration send a resume to:-

Mrs. Julie Bryan
Browning-Ferris Services (U.K.) Limited
79 Knightsbridge,
London SW1A 7RB
United Kingdom.

MARKETING CONTROLLER

Attractive Package—£40,000+ City

TSB England & Wales plc has gained a commanding position in retail banking, particularly within the personal sector market. This record of success in a highly competitive and dynamic market environment has been achieved through innovative marketing of a wide range of financial services and products.

A Marketing Controller is now sought to manage and direct our established and sophisticated marketing department. Embracing the entire range of marketing operations, the position will include responsibility for the identification and development of new products and services together with essential advertising and promotional support.

As a member of the senior management team, the Marketing Controller will have considerable scope in helping to shape the Bank's strategic policy, in addition to determining the form and impact of its marketing thrust. It is a position that calls for a rare blend of personal qualities including the ability to envisage medium and long-term consumer demands and the personal leadership

required to drive forward the development and practical implementation of new products. The ideal candidate will be aged 37-45 years, have considerable knowledge of and experience in the financial sector and be able to combine proven creative skills and flair with a high degree of profit orientation.

The compensation package for this senior post is in excess of £40,000 comprising basic remuneration, profit sharing scheme, attractive mortgage subsidy and attendant benefits.

Applicants will be considered alongside internal candidates.

For further details of this position, send in complete confidence a full CV, including details of your current remuneration to:

H. B. Nichol, Personnel Controller,
TSB England & Wales plc,
Administration Centre,
100 Lower Thames Street, London EC3R 6AQ
Closing date for applications is 21st October 1986.



TRAINEE ACCOUNT EXECUTIVE

Executive Recruitment - I.T.
Mayfair £10-£12,000

We are market leaders in assignment based specialist recruitment, operating across Banking, Insurance, and High Technology. Our Executive Search abilities are highly respected and we have a reputation for producing highly innovative, award-winning recruitment advertising.

To assist in the development of our expanding, largely blue-chip client base, we urgently require an additional Trainee Account Executive for our Technology division.

Responsibilities will include canvassing new and existing clients, research, and monitoring the computer press in order to arrange for our relevant specialist to secure new business.

You should be of graduate calibre and in your mid 20's, with some commercial/City experience which should include an understanding of the computer industry. Any formal telex/radio training will be a distinct advantage. The ambitious candidate can expect to progress to Account Executive within a year where earnings are unlimited and include a company car.

For further information please telephone or write (in confidence) to Craig Millar, Associate Director of Information Technology quoting Ref: CM057.

Lloyd Chapman & Associates
International Search and Selection
160 New Bond Street, London W1Y 0HR
Telephone: 01-408 1670

RETAIL GROUP MARKETING & SALES DIRECTOR

Chinacraft Ltd, the leading multiple Fine China, Crystal and Giftware Specialists, with other diversified interests, wish to appoint a Marketing and Sales Director of exceptional ability, reporting directly to the Chairman.

In addition to controlling the retail operation and building a team, the successful candidate will have the responsibility of creating and introducing new areas of merchandise, including our own brands.

A very substantial remuneration package will be offered, for this new position, to an outstanding applicant with a strong retail background, who can help to lead the continuing expansion and development of the Group. Write in confidence to:

The Chairman, The Chinacraft Group of Companies,
130, Buxley Road,
London W10 6BW



ART DEALER
Old established firm offers senior position to recent University Graduate to work and manage in every aspect of the business. Genuine interest in painting more important than Art history degree.
Applicants in writing ONLY to:
Lester, 13 Old Bond St., London W1.

CORPORATE FINANCE RESEARCH
Small London based firm specialising in acquisitions for listed public companies requires two graduate researchers. Applicants should show thoroughness and attention to detail and have the necessary commitment to master investigative work with a financial bias. Annual Salary £5,500.
Send CV with covering letter to:
Mr J P Mervis, J P Mervis & Co., 2 John Street, London WC1N 2EL. Tel: (01) 405 4072.

FOR THE
SOURCES
FINANCIAL

EROSPACE
SYSTEMS

Secretary

GENERAL APPOINTMENTS

£15-30K + Car London Manchester Birmingham

fast movers in Distribution

Accelerate into the professional environment of a leading firm of Management Consultants by joining our rapidly expanding regionalised Distribution Group. Projects range from specific investment studies to general strategic reviews, from improving transport efficiency to determining service levels. Our specifications are rigorous. We need graduates, aged 25-35, with exceptional talent and an outstanding record of success working at the forefront of developments in distribution. Perhaps in line management, warehouse design, operations planning, or materials handling. Please send your CV to: Deloitte Haskins & Sells Management Consultancy Division, 20 Old Bailey, London EC4M 7PL.

Director National Marriage Guidance Council

c£25,000 + car

Following a wide-ranging external review of its organisation and operations, MG is embarking on an ambitious development programme aimed at raising its public profile, attracting additional funding and expanding significantly the scale and scope of its personal counselling and other services. The organisation nationwide has an annual budget of £3 million and over 2,000 paid and volunteer staff operating from 200 offices and centres around the country.

The Director's key responsibilities will be to provide creative and sensitive leadership to the organisation as a whole and to ensure that it sets, and achieves, challenging objectives which reflect changing community needs. He/she will also play a key role in the implementation of the organisational and policy changes arising from the external review.

Candidates for this challenging appointment, who could come from varying backgrounds, must be able to demonstrate strong managerial and communications skills. Previous involvement with the voluntary sector, with fund-raising from public sector and private sources and with media relations would be obvious advantages.

The appointment will be offered on a five year, renewable contract. It is based in the Rugby headquarters and other terms include a car, pension scheme and assistance with relocation expenses.

Please reply in confidence with career details to Gregory T M Hinds, Executive Selection Division, Ref. HT551.

Coopers & Lybrand associates

Coopers & Lybrand Associates Limited management consultants
Shelley House 3 Noble Street
London EC2V 7DQ

Pensions Manager

Midlands, or possibly Northern Home Counties

Up to £20,000 p.a. + generous benefits

A prestigious international client is seeking to recruit an experienced Pensions Manager to be totally responsible for the administration of a self-invested fund of over £10m covering 2,300 members. The company plans significant growth over the next five years.

The successful applicant will take over the responsibility from an external source and will be required to set up and develop all the necessary systems and routines to ensure a smooth transition and continuance of operation. Responsibilities will include keeping members' records, all aspects of accounts, liaising with the Inland Revenue and DHSS and the provision of all necessary documentation to the members and the actuaries. He/she will also be required to set up and administer a pensioners' payroll.

The individual will play a significant part in advising on the development of pensions policy, but initially the priorities will be geared towards the practical side of running an effective pensions operation. The department is very small and therefore the Pensions Manager must expect to become fully involved in day-to-day matters. Supervision will be minimal and therefore the successful applicant will need to be very sound technically at all levels.

The successful applicant will demonstrate that he/she has the required level of experience, the personality to cope with personal contracts at all levels, together with the energy and flexibility required to become part of an organisation with a dynamic management style.

Salary is as indicated above with benefits which include non-contributory pension scheme, profit sharing, company car and BUPA. Relocation expenses will be paid if appropriate.

Applications with detailed CV, are invited from suitably qualified men and women, to the consultant advising on the appointment, quoting reference CLR LO9/A.

Norman Marks, Senior Consultant, William M. Mercer Fraser Ltd, 4 Southampton Place, London WC1A 2DA

WILLIAM M. MERCER FRASER LIMITED

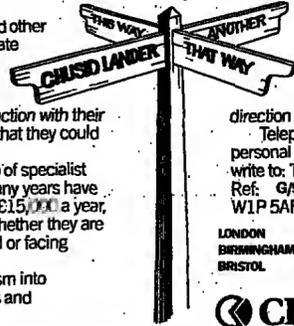
ARE YOU AT THE CROSSROADS OF YOUR CAREER?

Very often, executives and other professional people contemplate a change right in the middle of their career.

Most often their reasons for this are a general dissatisfaction with their present career and the belief that they could and should be doing better.

Chusid Lander is a group of specialist career consultants who for many years have been helping people earning £15,000 a year, or more, to get better jobs - whether they are currently in a job, unemployed or facing redundancy.

We have turned pessimism into optimism, failure into success and



Jaded Executives into highly successful people earning very much more - and we can prove it. For many years, we have been guiding people in the right

direction - now it's your turn! Telephone us to arrange a confidential personal assessment, without obligation, or write to: The Administrator, Chusid Lander, Ref: G/9/1 35/37 Fitzroy Street, London W1P 5AF - enclosing a brief career summary.

LONDON 01-580 6771 MANCHESTER 061-228 0069
BIRMINGHAM 021-643 8102 NOTTINGHAM 0549 37511
BRISTOL 0272 22367 GLASGOW 041-332 1502
BELFAST 0232 621824

CHUSID LANDER

Occupational Psychologist

Manchester

package up to £25,000 including a car

PA Personnel Services

PA Personnel Services, a highly successful business within the international PA consulting group, provides more services in more countries for the recruitment, development and retention of managerial staff than any competitor.

Our large and well-established Psychometrics practice, with an enthusiastic team of professionals based in Birmingham, Manchester, Edinburgh and London, has achieved a reputation for excellence in the versatility, quality and range of solutions it tailor-makes to meet specific client requirements in selection, counselling and development of individuals and working groups.

This rapidly developing centre of excellence is firmly committed to profitable growth, to maintaining its high standards, and to

pushing back still further the frontiers of current assessment knowledge and practice while remaining totally aware of clients' commercial needs.

We are seeking a lively person to join us in Manchester who will assist clients in every part of the public and private sectors. This new opportunity, which offers excellent development prospects, will appeal to those, probably aged 28-40, who have a post-graduate qualification in occupational psychology and experience of providing a professional service to senior management.

The remuneration package is geared to experience and qualifications and appropriate benefits include relocation assistance if needed.

Initially, please send a full cv, including current salary details, in complete confidence, to Dr Lynda Gratton.



PA Personnel Services

Executive Search - Selection - Psychometrics - Remuneration & Personnel Consultancy

Hyde Park House, 60a Knightsbridge, London SW1X 7LE.
Tel: 01-235 6060 Telex: 27874

AMERICAN EMBASSY

Requires a Personnel Clerk

To act as the Personnel Officers main assistant in the running of the American Personnel program.

Duties include processing new and departing American employees, liaising with the British authorities on diplomatic accreditation, and providing information on terms and conditions of employment to American employees.

Applicants require a good standard of education and the aptitude to research regulations. Two years office experience, preferably gained in a personnel environment, is required. Typing (minimum 40wpm) is required. Word processing experience, preferably Wang, would be an advantage.

Hours: 9am - 6pm, Monday to Friday. Salary: £8,974 p.a.

To apply send full details of qualifications and experience to:

PERSONNEL OFFICE
AMERICAN EMBASSY
24 GROSVENOR SQUARE
LONDON W1A 1AE

UNIVERSITY OF SOUTHAMPTON

FINANCE OFFICER

Applications are invited for the post of Finance Officer which will become vacant on the retirement of Mr J.H. Dalby, MA, FCA. The Finance Officer is responsible for initiating financial plans within financial administration of the University. Salary negotiable but in the region of £25,000 per annum. Further details may be obtained from the Secretary and Registrar, The University, Southampton SO9 5BN to whom applications should be sent by 31 October 1986.

JEAN MUIR LIMITED

We require a responsible assistant to help sell and promote the Jean Muir Main Collection on an international level based at our Mayfair showroom. Applicants must be hard working, organised and have at least 2-3 years relevant experience. Please write with CV to: Sandra Dutton, 59/61 Fitzroy Square, London EGM 3ED or telephone 01-631-0891.

WHICH CAREER SUITS BEST?

Professional Guidance and Assessment for all ages.

15-24 yrs: Chartered, Careers
25-34 yrs: Progress, Changes
35-54 yrs: Realise, 2nd Careers

Full details in free brochure.

● CAREER ANALYSTS
● 15-24 yrs: Career Path W1
● 01-535 5452 (24 hrs)

TRAINEE SALES AGENTS (Office Equipment)

Aged 21 to 28 with driving licence and Greater London based. c. £15K expected first year + car package.

Tel: Personnel Department
City Business Machines Group on

01-631 0208

for application form

Computer Sales Consultants

London HQ, c£38k Package + Car + Stock Options

Our client is a public company and the leading supplier of computer systems to the accountancy profession with over 1400 multi-user installations and a rapidly growing client base in the commercial financial sectors. Many of their clients are currently upgrading to the company's new generation of Unix based systems.

To meet this increasing demand, the sales team for the South East is set to expand and the need is for mature sales executives to develop both new and

existing business within the profession and associated markets. A background in accountancy is essential, as is at least two years' experience in sales or in running your own business.

You will have the confidence and personal credibility to work at senior level, and will be looking for a professional environment in which your career and talents can flourish.

To apply, please telephone or write to Brian Burgess quoting Ref: CM 050.

International Search and Selection

160 New Bond Street, London W1Y 0HR.
Telephone: 01-409 1371



MGM ASSURANCE

MGM ASSURANCE is a progressive mutual life office specialising in life assurance, pensions and investments.

Located at our modern Head Office in a very pleasant south coast environment, the following opportunity has arisen within our Life Operations division where we seek to offer the very highest standards of service to our policyholders and brokers using advanced on-line computer systems.

Experienced Life Technician

To provide guidance to staff, policyholders and brokers on technical aspects of life and annuity contracts to include trusts and taxation. Heading a small team, other duties will involve the drafting of policies and endorsements and undertaking special project work.

The successful applicant will probably be ACII Life qualified and have several years' relevant experience.

A competitive salary is offered and our attractive benefits package includes bonus, PHI and mortgage subsidy schemes. Relocation assistance will be available if appropriate.

Please write with detailed c.v., indicating the salary you seek, to Miss J. Gulland, Head of Personnel, MGM Assurance, MGM House, Heene Road, Worthing, West Sussex BN11 2DY. Tel. 0903-204631 Ext. 215.

MGM ASSURANCE

Marine and General Mutual Life Assurance Society
Established 1852

SHARE IN OUR SUCCESS

American Life is part of the American International Group, one of the world's leading financial services organisations.

We are expanding rapidly in the United Kingdom and we are looking for the right people in London, Hertfordshire, Essex and East Anglia to share in our success. We need especially people with experience in the financial services sector who have the potential to be managers within a short time.

If you are aged between 24 and 55 and you are ambitious, competitive and determined, we would like to hear from you.

We will help you develop your talents and reward you generously for your efforts.

If you would like to know more about our plans, please contact Jim Moore on 01-488 4673 or write to him at:-

AMERICAN LIFE

Careal House, 58 Mark Lane,
London EC3R 7NE.

HILL SAMUEL INVESTMENT SERVICES



A fresh start for successful business people

Hill Samuel Investment Services Limited is a leader in providing its clients with a complete personal financial service. Pensions, unit trusts, investments, personal portfolio management and life assurance are just some of our areas of involvement.

We recognise that it takes a very special person to explain these services and to advise our clients on how best to manage their money successfully.

If you are aged between 25-55, self-motivated and enjoy dealing with people, that person could be you.

If you are looking for an opportunity to develop a new career, talk to Hill Samuel.

Tel: Keith Agnew on 01 696 4955 or write to: Hill Samuel Investment Services Ltd, NLA Tower, 12-16 Addiscombe Road, Croydon CR9 6BP.

England

A key role in financial

based Manchester

NORTH WEST

General M

RESEARCH APPOINTMENT
DIPLOMATIC

TELEPHONE RESERVATION
CITY PROPERTY
CIRCA 1900

Edward Eronen 01-629

كحاضن الأجر

Tourism - England's growth industry

The English Tourist Board, as the Development Agency for tourism in England, has a vital part to play in stimulating investment in tourism and leisure projects, encouraging innovation, and as a bridge between the public and private sectors. Two senior positions in ETB's multi-disciplinary development team are now on offer.

Development Consultant

As a manager in ETB's Business Development Group you will act as lead consultant on a wide range of feasibility and viability studies, working with architects, surveyors and other professionals, on projects ranging from hotels to multi-mix leisure developments.

The post calls for good commercial experience, preferably tourism related, creativity and communication skills. An MBA, Accountancy or similar qualification is preferred.

Manager, Management Services

In the course of stimulating investment within the tourism and leisure industry ETB makes grants to selected projects. You will manage the team administering grant payments, control the Department's administration, and also maintain our recently created database system which operates on micro computers.

Additionally you will be responsible for developing a post-investment appraisal system to monitor the effectiveness of the scheme nationally. MBA qualified, or the equivalent, you should have 3-5 years experience, preferably in the tourist industry and including team management expertise with a detailed knowledge of computer operations. You must be able to combine creativity with a fast paced professional environment.

Excellent career prospects and salaries up to £16,500, plus additional allowances of £1,644 pa payable to qualified Accountants. A generous range of company benefits apply to both cases. Contact Patricia Barrett (01-846 9000 Ext. 4624) or Caroline Lowndes (01-846 9000 Ext. 4701) now for an application form and job description. Closing date for applications is 3rd October, 1986.



A key role in monitoring financial performance

Based Manchester

The North Western Regional Health Authority is the second largest region in England, with an annual revenue budget of £900 million, spread across 19 District Health Authorities and including a Capital Programme of £70 million per year.

This key position represents an excellent opportunity to work at the forefront of public service finance. Reporting to the Assistant General Manager, you will be responsible for managing a major section of the Treasurer's Department. You will be heavily involved in all aspects of the Department's operations through monitoring District and Regional financial performance and the achievement of short term plans, liaising closely with your counterparts in Financial Planning and Audit.

This is a highly innovative role, involving the development, implementation and maintenance of Region-wide financial accountability systems in collaboration with the Regional Computer Services Manager. Additionally you will be expected to

Salary up to £25,000 p.a.

contribute to the future success of the department through your involvement in the Regional Finance Training Scheme.

CIPFA qualified or the holder of a similar accounting qualification and ideally in your mid-late 30's, you will have extensive experience of financial monitoring gained in the public service, industry or commerce. Good managerial and communication skills together with the ability to interpret information quickly, are essential. Additionally you will need the strength of character to push through difficult decisions.

If you feel you possess the right professional and managerial qualities for this position, write or telephone for an application form and job description to the Regional Personnel Division, Gateway House, Piccadilly South, Manchester M80 7LP, quoting reference number R.112/A. Tel: 061-236 9456, Ext. 814.

Closing date for receipt of completed application forms 12.00pm, Friday, 3rd October, 1986.

NORTH WESTERN REGIONAL HEALTH AUTHORITY

General Manager

Salary commencing c.£35,000 + car

The present General Manager of the Company, who is the chief executive responsible to the Board, is retiring from that post on 1st July, 1987 and applications are invited for his successor from that date, but who will be expected to work with him as designate for the preceding three months.

The Company is a statutory water company providing the public water supply to 4 million domestic consumers and industrial and commercial customers in north west London and south west Hertfordshire. It is based at Watford with a workforce of some 340. It is expected that the successful candidate will be between the ages of 40 and 50 at the time of appointment. A professional qualification in a discipline appropriate to the Water Supply industry is essential. Experience in that industry will be an advantage but most important will be proven experience of successful

management at top or very senior level in a multi-disciplinary organisation with increasing involvement of new technology.

The Company has undergone major organisational change over the past three years in its continuing desire to improve its efficiency and service to the public. The person appointed to this post will be expected to head and develop the new organisation to these ends.

Public Service type pension scheme - membership obligatory.

More particulars of the Company and the appointment may be obtained by telephoning Watford (STD code 0923) 23333 ext 232 or ext 201. Written applications with full Curriculum Vitae in support to include details of two referees to be sent in envelope endorsed "Private - Appointment of General Manager" to W.A. Cosgrove, J.L.B., Solicitor, General Manager, to arrive not later than 24th October, 1986.

The Colne Valley Water Company

Blackwell House, Alport Road, Watford, Hertfordshire WD17 2EY

RETIRED EXECUTIVES

We need your help to promote Lifetime Alarm Appeals at City and District Council level throughout the UK. Lifetime is an emergency communications system for the elderly.

People from Industry, the Professions, Commerce and Government Service are particularly welcome. You will need an outgoing personality, enormous enthusiasm and well developed communication skills.

Whilst the work is voluntary, involving a couple of days a week, all normal out-of-pocket expenses will be reimbursed. The real reward will be the enormous personal satisfaction of bringing to fruition a vital part of the charity's objectives.

If available, a CV would be most helpful. Interviews will be arranged locally.

Please contact Ian Adams, Help the Aged, St James's Walk, London EC1R 0BE. Tel: 01-253 0253.

Lifetime Alarm Appeal Help the Aged

This space kindly donated by Tunistel Telecom Ltd.

ACTION RESOURCE CENTRE DIRECTOR

SECONDMENT PROGRAMME UNIT Starting salary: £15,421 p.a.

ARC is an expanding national organisation which mobilises business skills and resources to meet community needs. It brings business and voluntary sectors together in joint action on economic and social problems.

The Director of this new unit will be responsible to the Chief Executive for developing ARC's Secondment Programme and related services to companies which loan staff to community organisations.

The successful candidate for this challenging post will have:

- managerial experience, ideally in the private sector, probably in a personnel (staff development) or marketing role;
- a strong commitment to expanding the private sector's role in the community;
- an outgoing personality and excellent communication skills.

Further details and application form from: ARC, CAP House, 8/12 Long Lane, London EC1 9HD. Tel: 01-726 8987.

Closing date: 13 October.

THE MISSIONS TO SEAMEN

requires ADMINISTRATION SECRETARY

(In succession to the late Rear Admiral Jack Miller) To assume responsibility for the administration and welfare of the Central Office of this world-wide Missionary Society.

He/she should be a member of the Anglican Church, have proven administrative ability, and if possible fund-raising and computer experience.

Seafaring experience or close association with the industry desirable. Salary £11,280, plus London Weighting of £1,317 p.a. based on NALGO scales. Car provided. To start early December. Applications to be received by 10 October. Apply for job description and application form immediately to:

General Secretary (Dpt. LHQ) The Missions to Seamen, St. Michael Pastorate Royal, College Hill, EC4R 2PL. Tel: 01-248 5202 Ext. 34 or 35

EXECUTIVE JOB SEARCH

Are you earning £20,000 - £100,000 p.a. and seeking a new job? Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies. Contact us for a free and confidential meeting to assess if we can help you. If you are currently abroad ask for our Executive Expat Service.

Telephone: 01-734 3879 (24 hours) Connaught 32 Savile Row, London, W1 The Executive Job Search Professionals

URGENTLY REQUIRED FOR OVERSEAS CONTRACT

Senior Mechanical, Electrical, and Instrument Technicians. Also Mechanical, Electrical and Instrument Assistants. Very high salary and conditions. Successful applicants will be required to work a monthly shift pattern. One month abroad followed by one month home leave, all expenses paid.

Please send full C.V. and home telephone number by 2nd October to: MR T. SHEPPARD 48 ABERCROMBIE ROAD BEXLEY HEATH KENT

COMPUTER TERMINAL OPERATOR

Experienced and preferably bilingual (Spanish). Purchasing for South America. Located in London, SW1. Salary negotiable.

Phone Office Manager for interview 01-222 0566

Charity Recruitment

There's more to working for a Charity

Charity Recruitment is a new recruitment service set up to make it easier for you to find jobs in voluntary organisations and charities. We are interested in a wide range of specialisations, particularly within Housing, Ageing, Social Care, Secretarial and Fundraising. All you need to do is register with us and when a suitable job comes up you will automatically be considered.

For further details of this free service, please fill in the coupon and return it to: Charity Recruitment, 12 Ravensbourne Gardens, London W13 8EW. Tel: 01-991 0094.

Name: _____
 Address: _____
 All information supplied will be treated in the strictest confidence.

INFORMATION SYSTEMS DESIGN & MANAGEMENT

THE NEW IT INSTITUTE NEEDS

EXPERIENCED LECTURERS/ COURSE MANAGERS

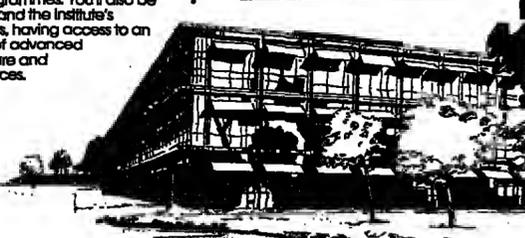
The new IT Institute has been set up as a partnership between a number of leading IT companies and Cranfield Institute of Technology in recognition of the key importance of IT in sourcing industrial expansion well into the next century. The new IT Institute seeks actively to attract experienced Lecturers with applications-based knowledge in three teaching areas:

- Information Systems Management
- Systems Analysis & Design
- Software Engineering

According to your discipline and experience, you'll devise and participate in a wide range of lectures, short courses and in-company programmes. You'll also be expected to expand the Institute's research activities, having access to an enviable range of advanced hardware, software and laboratory resources.

This is therefore a unique opportunity for ambitious applicants to come in at the start of an exciting and stimulating enterprise offering exceptional career prospects and a first class remuneration package geared to your age and experience. Please write your cv. to Dr. A. Lockhart, Company Secretary, c/o Cranfield Institute of Technology, Cranfield, Bedford MK43 0AL.

IT Institute



YOUNG PROFESSIONAL for Securities Industry £15,000-£20,000

This is an opportunity to play a critical role at a time when the securities industry is going through a major period of change associated not only with the effects of Big Bang but also the forthcoming Financial Services Legislation.

We wish to recruit an Assistant Manager in the Corporate Membership area who will be responsible for the advising companies which may be active in a variety of different securities markets, both domestic and international, in their corporate structures and the admission requirements of The Stock Exchange.

You will have a great deal of personal liaison at a senior level with prospective Corporate Members and their professional legal and tax advisers. You will also be involved in the preparation of papers to be considered by the Stock Exchange Council and will be expected to make a significant contribution to policy development in this important and fast changing area.

Aged late twenties or early thirties, you will have a degree and, ideally, a relevant professional qualification. Knowledge of the securities industry or a related area of activity would be a positive advantage.

The position represents a considerable career opportunity. Salary will be dependant upon experience and the benefits package includes free travel, BUPA, non contributory pension scheme, subsidised meals and 25 days holiday. Please write with a full curriculum vitae to:

Jennifer Gregson, Personnel Manager, The Stock Exchange, Old Broad Street, London EC2N 1HP. Tel: 01-588 2355.

THE STOCK EXCHANGE

A CAREER CHALLENGE FPS (MANAGEMENT) LTD

We have recently expanded into new offices in the city, and are continuing with our aggressive expansion programme in London and the South East. This is a highly rewarding opportunity with excellent promotion prospects in the exciting world of finance and investment.

Essentials are self-motivation, application to hard work, and an ability to absorb new ideas rapidly in wide-ranging fields, including Taxation, Investment, Insurance, Mortgages and Pensions.

The successful applicants will be ambitious, career-minded individuals, aged 23+. For further details phone 01-283-8040 and speak to Hugh Jory.

FPS (Management) Ltd 186-190 Bishopsgate London EC2M 4NL



THE INSTITUTE OF BANKERS ASSISTANT SECRETARY

The Institute wishes to appoint an Assistant Secretary, from 1 January 1987. Main initial responsibility will be for enhancing the services of the Institute's 104 local centres in the UK and overseas for its 120,000 members.

This is a career appointment with opportunities for increased responsibility in a fast developing professional association, one of the largest of its type in the world. Some travel will be required.

Applications are invited from graduates, AIBs, or their equivalent, with good administrative experience. The ability to communicate effectively with people of many nationalities, and at many different levels of seniority, is essential. Background in commercial education and/or banking/finance would be an advantage. Preferred age about 30.

Starting salary, including London allowance, will be in the range £18,500 - £21,500. Benefits include subsidised lunch facility, contributory pension scheme and staff housing loan (after qualifying period).

Applications, marked "Personal", to:

Eric Glover, Secretary-General, The Institute of Bankers, 10 Lombard Street, London EC3V 9AS by 30 September 1986.

STUART DEVLIN

General Manager to internationally renowned Designer/Goldsmith requires young career minded Secretary who is good with people. Good secretarial skills essential. The successful applicant should be efficient, adaptable, and willing to work as part of a small enthusiastic team. SALARY £8,000 Please telephone Carole Hedley-Saunders 01-253 5471

WARDROBE Exciting Clothes for Executive Women

Needs a highly professional sales person to join their team. Friendly personality essential. Good salary etc. Call Mrs Binder 01-629 7044

TELEPHONE RESEARCHER CITY PROPERTY CIRCA £10,000

We are a leading practice of Chartered Surveyors whose City of London Office urgently requires a Telephone Researcher to work alongside our Negotiators. Your polished speech and confident telephone manner will enable you to continually update our register of property company contacts and possibly instigate a property negotiation taking place. This is a happy, busy team and there is no hard selling involved, but a resilient personality is essential. If you are interested, please phone: Ruth Blossdale, on Ext 232

Edward Erdman 4 Grosvenor Street London, W1X 6AS TEL: 01-629 8191

CHRISTIAN AID invites applications from lay or ordained men or women for the post of Area Secretary for Oxfordshire, Berkshire and Buckinghamshire. The post is based in Oxford.

Commitment to issues of poverty and development from Christian standpoint needed. Also proven skills in communicating with wide range of people. Car driver essential. Write only for job description and application form enclosing a foolscap S.A.E. to:

Personnel Officer, Christian Aid, P.O. Box 1, London, SW9 8BH. Closing date for applications 22nd October.

Christian Aid THE CHURCHES IN ACTION WITH THE WORLD'S POOR

barnard marcus

EXPERIENCED NEGOTIATOR

required to join a dynamic team in the expanding business office of London's fastest-growing Estate Agents. Long hours and excellent career prospects a certainty. Car owner essential. Miss John de Haan on 01-223 0885

ESTATE AGENTS

In W9 require another Negotiator. Must be non smoker, aged 23 to 28 and own car. Full training given. Basic, car allowance and commission. Adrian on 286 6565

BANKING & ACCOUNTANCY APPOINTMENTS

ROYALTY MANAGER Music Publishing

Chappell Music Limited, part of the worldwide Chappell and Intersong Music Group, wish to recruit a Royalty Manager for their West End operation.

Reporting to the Chief Accountant, he or she will be responsible for ensuring the correct receipt, payment and recording of all royalty transactions in the U.K. and the collection of overseas royalties.

Leading and motivating an experienced royalty department, this challenging role calls for a sound accountancy background (preferably in music publishing) and ideally a good knowledge of the application of computerised royalty/accounting techniques. There will be close liaison with overseas Group sub-publishers and the Copyright Department.

We can offer an attractive salary and benefits including annual bonus, 5 weeks holiday, L.V.'s, with further career prospects within this major international organisation.

Please write with full personal and career details to:-
Barbara L. Scott,
Personnel Officer,
Chappell Music Limited,
129 Park Street,
London, W1Y 3FA.

Chappell Music Limited

CORPORATE FINANCE

Outstanding opportunities for young professionals

- The Clients**
- International investment banks
 - Major UK stockbrokers
- The Role**
- Mergers and Acquisitions
 - New Issues
 - Management Buyouts
 - Corporate Advisory Work
- The Candidate**
- ACA, Solicitor or Barrister, soon to qualify or recently qualified
 - Training with a major professional practice
 - Aged 24-27 years
 - Graduate with first class academic background
 - Strong interpersonal skills
- The Rewards**
- An opportunity to be at the forefront of the City revolution
 - Involvement in the immediate and future decision-making process of major corporations
 - Clearly defined long term prospects in a challenging and highly competitive environment
 - High basic salary in addition to bonus and other substantial banking benefits
- To discuss further a career in corporate finance, please contact Lindsay Sugden ACA on 01-404 5751, or write to Michael Page City, 39-41 Parker Street, London WC2B 5LH enclosing a curriculum vitae. Strict confidentiality assured.

Michael Page City
International Recruitment Consultants
London Brussels New York Paris Sydney
A member of Addison Consultancy Group PLC.

UK Banking Corporate Business Managers Up to £30,000

We invite applications for several key positions at manager level within a major European bank which has a long established presence in the UK. The Bank has a reputation for innovative financing techniques, and having restructured its activities in line with market developments, is now embarking on an aggressive expansion programme. It therefore seeks several corporate business managers who will have responsibility for identifying potential clients and marketing both to them and to the existing client base, a comprehensive range of services including debt, liquidity, interest rate and currency management.

The successful candidates, probably aged 25-33, will currently be involved in marketing to medium and large corporate clients at a senior level and should ideally have 3-5 years' banking experience in this sector. Strong credit appraisal and interpersonal skills are required, together with a broad knowledge of the latest banking products and an ability to make an early contribution to the Bank's expansion programme.

An attractive salary package is offered including profit-sharing and the usual bank benefits. Promotion prospects are excellent.

Those interested should contact Fiona Collins on 01-404 5751 or write to her enclosing a CV, at 39-41 Parker Street, London WC2B 5LH, quoting reference 3673.

Michael Page City
International Recruitment Consultants - London Brussels New York Paris Sydney
A member of Addison Consultancy Group PLC

MANAGEMENT ACCOUNTANT

International Record Company
POLYGRAM INTERNATIONAL requires a qualified accountant with a minimum of 2 years' sound experience at management level, preferably in the record industry, to work closely with managers at all levels in the Popular Music Division.

Reporting to the Financial Controller, the successful candidate will be responsible for the day-to-day F&A function of the Popular Music Division in London, co-ordinating activities with our Hamburg and Barm offices. Duties will also include participation in business planning, preparation of management information and evaluation of artist investment. Applicants should possess excellent skills in communication and ideally be in their late 20s.

Interested candidates should write enclosing full CV to:
Joe Hamlyn, Personnel Officer, Polygram International Limited, 45 Berkeley Square, London W1X 5DB.

polyGram

Management Accountant

£14,000-£15,000 neg South-East

Dussek Campbell, a part of the Burmah Oil Group, markets a range of wax and oil-based compounds and a variety of timber preservatives under the well-known Solignum name. We are seeking a management accountant to develop our management information systems and to co-ordinate financial projections, budgets and the financial input to strategic plans.

Reporting to the Financial Controller of Burmah's Coating Division, you will have prime responsibility for management accounting within the UK company and a co-ordinating role for the Division worldwide. Activities could range from in-depth analysis of regular monthly financial performance to financial appraisals of any projects related to the varied activities of the company.

Candidates should be graduates aged 25 to 35 who are at least part-qualified accountants. You should possess proven communication skills and, ideally, experience of using IBM PC/System 36 software. You must have experience in working with reporting systems within an industrial organisation.

Success in this role could lead to career advancement within the Burmah Group.

Situated within the London Borough of Bexley, there is easy access both to the M25/M2 motorways and to Central London.

Please apply, enclosing full cv, to the Resources Manager, Dussek Campbell Limited, Thames Road, Crayford, Kent DA1 4QJ.



Excellent Career Move in Eurobond Settlements

MINIMUM OF 3 YEARS' EXPERIENCE

Our client, a successful and dynamic Japanese Securities House, are seeking to appoint a person with managerial qualities to lead an expanding Bond Settlements section.

Applications are invited from motivated and able candidates, aged 25-30, with wide experience in all aspects of Eurobond Settlements.

A highly competitive salary and benefits package is offered.

Please write in confidence to:
David Bennett,
MARLBOROUGH EMPLOYMENT CONSULTANCY,
35/36 Great Marlborough Street,
London W1V 1BA,
or telephone: 01-424 4828

Marlborough
EMPLOYMENT CONSULTANCY

ACCOUNTS/ ADMIN MANAGER

We are a well established design, manufacturing & retail company involved in ladies high fashion. We require a dynamic professional with creative flair to take overall responsibility of the daily running, development and organisation of the company head office in East London. The successful applicant must be at least part qualified with a sound practical understanding of computers. Considerable work experience within manufacturing industry is essential. Salary Circa £20,000 per annum with fringe benefits & excellent career prospects.

All applications in confidence to 'Gina', 12 Ealing Broadway Shopping Centre, Ealing, London W5.

Recruitment Consultants

Better your connections

Not all recruitment companies are the same... WE are a young but rapidly expanding finance/accountancy consultancy, have a first class reputation, offer an environment conducive to the most ambitious, and seek nothing less than pre-eminence in the market place.

YOU are under 30, have a record of achievement in finance/accountancy recruitment, offer high potential plus the personal qualities essential to success, and seek fast track prospects coupled with excellent rewards.

If our corporate philosophy and objectives coincide with your personal profile and ambitions, WE should be talking. With our target earnings of around £25,000 plus car (consisting of a generous five figure basic salary plus quarterly bonuses) can YOU seriously afford to ignore these outstanding opportunities?

Not all recruitment companies are the same: YOU owe it to yourself to find out why.

Call me, John Constable, (in the evenings/at weekends 549 5519) or write briefly enclosing a CV and out of hours number.

EXECUTIVE CONNECTIONS
43 Regent Street, London W1B 4EP Telephone 01-240 8103

ADMINISTRATION MANAGER

OXFORD £16,000 + Car

A well established, rapidly expanding, multi-national publishing group with several European locations wish to recruit a part qualified accountant or administrator with an accounting background for their new UK operation.

The position reports directly to the Managing Director and involves the management of the accounting, computer, order processing, and warehouse functions. Additionally the post requires the implementation and development of computer systems.

Candidates should be aged 25-35; possess accounting/staff management experience and have a keen interest in computers.

A prime opportunity too for strong career growth within a successful and fast moving organisation. For further details call Sheila Williams on 01-629 4463 or write to her at the address below.

HARRISON & WILLIS LIMITED
CARDINAL HOUSE,
39-40 ALBEMARLE STREET
LONDON W1 3FD.

F.D. Designate

North London £20,000 + car

With a record of continued growth through progress into a general acquisition and expansion of activities, our client now has a turnover in excess of £2m.

A Financial Controller is sought to balance the management team and to take responsibility for all financial and administrative activities as well as the strengthening cost control and management reporting systems.

It is anticipated that the successful candidate will become Finance Director.

For further information call Miss Janet FCA on 01-327 5400 or write to Finance Director, FINANCIAL SELECTION SERVICES, DRAYTON HOUSE, GORDON STREET, BLOOMSBURY, LONDON WC1H 0AN.

FINANCIAL CONTROLLER (ACA/ACCA)

£22,000 + PROFIT SHARE + CAR + EXECUTIVE BENEFITS
CENTRAL LONDON LOCATION

Highly progressive and successful group with extensive leisure industry, involvement, currently seek an excellent Finance Manager. Commercial flair and first grade technical accounting abilities will enable you to assume full responsibility for a rapidly expanding profit centre.

Top remuneration and benefits package. Phone 01-499 6822.

ACA FINALIST/NEWLY QUALIFIED GROUP FINANCIAL ACCOUNTANT

£17,000 + CAR + PROFIT SHARE (c25%) + EXECUTIVE BENEFITS

High profile position within leading UK publishing group. Reporting to Board level, your portfolio will encompass a wide and varied range of financial accounting assignments. Considerable financial management of overseas subsidiaries (c30), including some travel. One of top 10 publishing houses. Ideal first move from profession for candidates in mid/late 20's. Phone 01-499 6822

For an initial discussion telephone Rory Macmillan MA on 01-499 6822

GK ACCOUNTANCY APPOINTMENTS
169 Piccadilly London W1V 9DD
International Recruitment Consultants

FINANCIAL AND ACCOUNTANCY

- ASSISTANT COLLECTIONS** in private £13,000 p.a. + 4-6% Commission on sales and Finance House Collections Experience 2-3 years. Tel: 01-499 8870. Fax: 01-499 8870. No. 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000.

PUBLIC APPOINTMENTS

Staff Physiotherapist Staff Occupational Therapists New Zealand.

The Wairarapa Hospital Board provides a comprehensive range of medical and allied services to a predominantly rural area of 44,000 people in the southern part of the North Island.

Our 192-bed base hospital is situated on an attractive, landscaped campus in the town of Masterton which offers access to a wide range of recreational, sporting and leisure opportunities: it's within range of North Island ski fields and close to the cities of Palmerston North and Wellington.

There are three full-time positions available on our close-knit team:

1. Staff Physiotherapist to provide a broad spectrum of services to medical, surgical and maternity wards, plus I.C.U. and outpatients.
2. Staff Occupational Therapist with our psychiatric service, being established early in 1987.
3. Staff Occupational Therapist on our rehabilitation team (surgical and medical wards) working mainly with C.V.A.s, M.S., rheumatoid arthritis, hip replacement and head injuries.

Applicants must be eligible for registration by the appropriate New Zealand qualifying board.

We'll assist successful applicants with airfares (subject to negotiating suitable length of service arrangements) and provide assistance with immigration formalities. Conditions of appointment and Application Forms are available from:

The Chief Executive,
Wairarapa Hospital Board,
P.O. Box 96,
Masterton, New Zealand
Telephone enquiries should be directed to The Charge Occupational Therapist or Charge Physiotherapist on (52) 83-099

Wairarapa Hospital Board

UNDERWRITER MORTGAGE/UNSECURED LENDING

An excellent opportunity for the ambitious Advances Executive to capitalise on experience by moving to our client, a Major US Banking Group. The post involves the analysis of proposals regarding secured and unsecured loan applications and consequent recommendations for action. Candidates will have at least 5 years lending experience of which our clients would expect to find three years credit analysis, preferably connected to consumer lending (both Small & Big ticket) and some knowledge of automated mortgage processing systems. Experience of the US Banking environment would be an advantage but by no means essential. A comprehensive benefits package, consistent with the banking world can be offered and the salary will be commensurate with a post of this level. Age: c 25.

For further details and first interview please contact:

ROBERT MILNE
on the telephone number below or write enclosing full CV.

Crawford Recruitment Services Limited
Walmar House, 288 Regent Street, London W1R 5HE
01-631 5045

EXECUTIVE CRÈME

SECRETARY/PA

circa. £12,000 pa West End

The Chairman and Managing Director of a busy West End advertising agency are looking for an experienced private secretary. Good shorthand and typing (WPM) speeds are essential. Literacy and good spelling are important as the candidate will generate certain correspondence themselves.

Tidy, efficient filing and sound office organisational skills are required. Interest in theatre and films an advantage.

Good speaking voice, easy telephone manner and charm vital to keep wheels running smoothly in demanding and idiosyncratic company.

We look forward to receiving your written application (with good references enclosed), detailing your skills.

This should be addressed to:
Mary Williams, Dewynters Ltd.,
38 Dover Street, London W1X 3RB.

RECORD COMPANY

£12,000

One of the largest record producers in the country seeks an experienced senior secretary to their chairman. This position carries a great deal of responsibility as you provide excellent PA support, liaise with clients and run his very busy office. Benefits include 5 weeks holiday and free concert tickets. 100/60 skills needed. Age ideally 25-35. Please telephone 01 240 3511.

Elizabeth Hunt
Recruitment Consultants
2-3 Bedford Street London WC2

كروان الأمل

PERSONAL

deal loads of HQ

All classified advertisements can be accepted by telephone (except announcements) 7 days prior to publication (at 5.00pm Monday for Wednesday). Should you wish to send an advertisement in writing please include your daytime phone number. **CLASSIFIED SERVICES DEPARTMENT.** If you have any queries or problems relating to your advertisement or if it has appeared, please contact our Customer Service Department by telephone on 01-481 4100.

ANNOUNCEMENTS

ELVEN-YEAR-OLD PETER is independent, streetwise and friendly. He is a fine young lad with a devotion to football and a love of music. He is looking for a family to share his life with. He is a friendly, outgoing, and intelligent young man. He is looking for a family to share his life with. He is a friendly, outgoing, and intelligent young man. He is looking for a family to share his life with.

SERVICES

FOR A REGULAR part-time Home Caregiver service to elderly, disabled, or infirm people, contact us. We provide a range of services including companionship, shopping, and meal preparation. Contact us on 01-730 8122.

LEGAL SERVICES

CONVEYANCING by fully qualified Solicitors. We provide a range of legal services including property transactions, wills, and probate. Contact us on 02-431 3298.

WANTED

225 per up to 1000 for sale. We are looking for a buyer for a large property in a prime location. Contact us on 01-928 1011.

FOR SALE

BRIGHTS OF NETTLEDEN £2 million. A large, modern property in a prime location. Contact us on 01-928 1011.

RESISTA CARPETS

Special Offer on carpets. We have a wide range of carpets available at a special price. Contact us on 01-730 8122.

ANNOUNCEMENTS

JOHN ROWLEY GOOD LUCK Charles Glover. A collection of poems and stories. Contact us on 01-730 8122.

FOR HER

MINK COAT for sale. A high quality mink coat. Contact us on 01-730 8122.

NECKLACE

SEND FOR YOUR FREE CHRISTMAS CARDS CATALOGUE. Contact us on 01-730 8122.

British Heart Foundation

The heart research charity. Contact us on 01-730 8122.

FOR SALE

SEATBELTS for sale. Contact us on 01-730 8122.

TOILETS FOR ANY EVENT

TOILETS FOR ANY EVENT. Contact us on 01-730 8122.

ANTIQUE & COLLECTABLES

WILLIAM IV Rosewood breakfast table. Contact us on 01-730 8122.

MUSICAL INSTRUMENTS

THE PIANO WORKSHOP offers a range of musical instruments. Contact us on 01-730 8122.

CLUBS

YOUNG GENTLEMEN'S club. Contact us on 01-730 8122.

EXCHANGES

LONDON/Amsterdam Exchange. Contact us on 01-730 8122.

FLATSHARE

CLAPHAM Common flatshare. Contact us on 01-730 8122.

WORLDWIDE

WORLDWIDE travel services. Contact us on 01-730 8122.

SWITZERLAND FROM ONLY £99 RETURN

SWITZERLAND FROM ONLY £99 RETURN. Contact us on 01-730 8122.

SHORT LETS

SHORT LETS available. Contact us on 01-730 8122.

ROYAL APARTMENTS W2

ROYAL APARTMENTS W2. Contact us on 01-730 8122.

FOR HER

FOR HER services. Contact us on 01-730 8122.

DOMESTIC & CATERING SITUATIONS

OVERSEAS AIR FAIR AGENCY. Contact us on 01-730 8122.

OVERSEAS TRAVEL

OVERSEAS TRAVEL services. Contact us on 01-730 8122.

DOMESTIC & CATERING SITUATIONS WANTED

DOMESTIC & CATERING SITUATIONS WANTED. Contact us on 01-730 8122.

OVERSEAS TRAVEL

OVERSEAS TRAVEL services. Contact us on 01-730 8122.

DISCOUNTED & GROUP FARES

DISCOUNTED & GROUP FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

DISCOUNTED FARES

DISCOUNTED FARES. Contact us on 01-730 8122.

WINTER SPORTS

WINTER SPORTS packages. Contact us on 01-730 8122.

GENERAL

GENERAL services. Contact us on 01-730 8122.

OVERLANDERS

OVERLANDERS services. Contact us on 01-730 8122.

SELF-CATERING CARIBBEAN

SELF-CATERING CARIBBEAN. Contact us on 01-730 8122.

SELF-CATERING BALEARICS

SELF-CATERING BALEARICS. Contact us on 01-730 8122.

SELF-CATERING FRANCE

SELF-CATERING FRANCE. Contact us on 01-730 8122.

SELF-CATERING GREECE

SELF-CATERING GREECE. Contact us on 01-730 8122.

SELF-CATERING PORTUGAL

SELF-CATERING PORTUGAL. Contact us on 01-730 8122.

SELF-CATERING ALBANIA

SELF-CATERING ALBANIA. Contact us on 01-730 8122.

SELF-CATERING COTSWOLDS

SELF-CATERING COTSWOLDS. Contact us on 01-730 8122.

SELF-CATERING LAKE DISTRICT

SELF-CATERING LAKE DISTRICT. Contact us on 01-730 8122.

SELF-CATERING RENTALS

SELF-CATERING RENTALS. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

RENTALS

RENTALS services. Contact us on 01-730 8122.

SQUASH RACKETS

Young pretenders closing in on Hickox's crown

By Colin McQuillan

For three years Jamie Hickox has built his professional squash career around virtual membership of the Blue Stratos British under-23 closed championship. Tomorrow, at Lamb's Squash Club in the heart of London, the 22-year-old Anglo-Canadian begins the exhausting four-day process of winning that highly negotiable national title for a record fourth time.

His task, against the most formidable field ever assembled from the domestic age group, is not an easy one. A rising standard of competitive squash is illustrated by the challenge that faces Hickox. Second seed this year is Adrian Davies, a 20-year-old Welshman who is already a highly experienced member of the Northern national league squad.

Scotland have Mark Lean, the Edinburgh graduate who ended Jonab Barrington's long undefeated domestic record, and who overturned Hickox in timely fashion last weekend's Knolls Invitation final. More significant, though, is the push into the under-23 level by teenagers representing a blossoming new generation of players.

Bob Lincoln, the national coach, has taken the under-19 squad through all levels of competition for the past two seasons. So familiar did the group become in winning in the early rounds of the tournament, they became known as "Lincoln's Raiders" as they coached and cajoled each other to a number of surprising victories. It proved a fine build-up towards silver medals at the junior team world championships in Australia earlier this year.

The brightest star among them is Del Harris, a 17-year-old from Essex, who has twice won the Drysdale Cup, the world's most coveted under-19 trophy. Many believe him capable of developing eventually to challenge even Jahangir Khan, the seemingly unbeatable world champion, Harris was a lower order mainstay of the Arlegh Hall side that lost the national league title on a courtlast last season. He plays a rare adventurous style of squash, filled with cut, spin and disguise which one day will decorate the game's upper reaches.

Intelligence is a characteristic, too, of Robert Graham, England's junior captain and last year's Essex rival of Harris. Having secured entry to university for this autumn, Graham chose instead to concentrate on competitive squash. After the world championships he stayed on in Australia to learn and practise at the national institute of squash, run by the former world champion, Geoff Hunt.

If courage and determination are the keys to success, then 18-year-old Paul Gregory, from Surrey, can rightly claim his place near the top of the junior game. Gregory is a deceptively fast and rubber-wristed. Since

RUGBY LEAGUE DIARY

Keith Macklin

operated upon and he has missed the opening games of the season, watching St Helens make a dream start with 278 points in five games.

Piener would not be human if his delight at Saints' success were tempered with the worry that Alex Murphy might not wish to change a winning team as long as St Helens keep running in the tries. Piener at his best is one of the most intelligent and consistent players in the game. But it was no secret that when Murphy arrived at St Helens last season he made it crystal clear that he was not there for a personality cult centred around the captain.

As the St Helens club secretary, Geoff Sturcliffe, puts it: "It's up to Harry to knuckle down to training and prove his fitness to both Maurice Bamford and Alex Murphy. He's been given clearance by his physiotherapist to start full training."

Gill's need is to prove to Bamford that he is willing to train hard and play for the good of the squad, rather than seek individual glories. When he manages to curb his brilliant, likeable but unpredictable personality, he is a thrilling winger and matchwinner. That is the type of player Great Britain need if they are to crack the rock-hard Australian defence.

BADMINTON

Television coverage of badminton at the Commonwealth Games in Edinburgh has prompted Carlsberg to put another £20,000 into their sponsorship of the forthcoming season. Announcing extended support for the championships, the main domestic competition, Mike Magee, Carlsberg's sponsorship manager, said: "Badminton is at its best in one of the most exciting sports I know and the TV coverage at the Commonwealth Games had a tremendous impact. The Carlsberg national championships will be held at Crawley from January 31 to February 3, when the best

county players will have the chance to challenge such established stars as Helen Troke, Southampton's European champion, and Steve Baddeley.

Carlsberg also announced they are to sponsor four regional tournaments for 41 county champions and runners-up. The winners of these competitions will go into the main draw for the national championships as "wild cards".

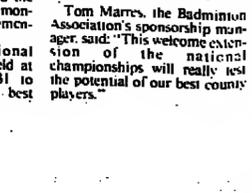
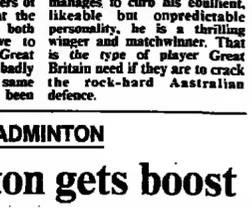
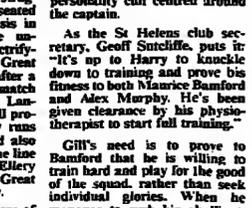
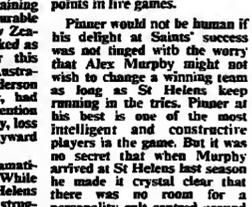
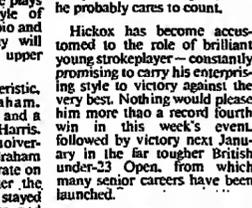
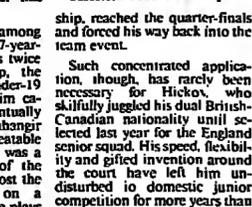
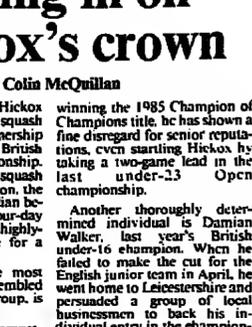
Tom Marrs, the Badminton Association's sponsorship manager, said: "This welcome extension of the national championships will really test the potential of our best county players."

Hickox record attempt

Reached the quarter-finals and forced his way back into the team event.

Such concentrated application, though, has rarely been necessary for Hickox, who skilfully juggled his dual British-Canadian nationality until selected last year for the England team. Nothing would place him more than a record fourth win in this week's event, followed by victory next January in the far tougher British under-23 Open, from which many senior careers have been launched.

Continued on page 34



Boycott may have been sacked by Yorkshire but his achievements make him part of the tapestry of the game

Stumps are drawn on a single-minded man of Yorkshire

By John Woodcock, Cricket Correspondent

As an accumulator of runs, Geoffrey Boycott has to rank with the greatest and the most dedicated of all time. As a batting technician, he has created a method for himself which is well nigh bullet-proof. As a member of a team, he can be shamelessly egotistical, like other famous and prolific batsmen before him. I write, advisedly, in the present tense.

His record for Yorkshire will stand as a monument to his enduring ability and insatiable appetite for making runs. In his 24 years as a regular member of Yorkshire's side, starting in 1963 when he was a bespectacled, rather callow youth of 22, he headed their batting averages no fewer than 21 times, both when they were near the top of the championship and languishing near the bottom.

On the other three occasions, he was second to John Hampshire, and on two of those he himself averaged over 50. Neither Sutcliffe nor Hutton, in whose footsteps Boycott followed, could equal that, though in Hutton's case his career was interrupted by the war.

To Boycott, batting is an extremely serious business. Because it has so consumed him, he has found it difficult to relate to his fellow players. It is beyond his understanding how when, after nets in the morning, he finds few takers to return for an afternoon session.

When he took over the England captaincy to Pakistan and New Zealand in 1977-78, after Mike Brearley had had to return home with a broken wrist, he tried, with unhappy results, to impose his own single-minded precepts upon his team.

He told me once that he would have been better suited by the

independence of a professional golfer's existence: he could have practiced on his own, as no doubt he would have, from dawn till dusk. If, during his retirement, he should give the game his full attention, I have not the slightest doubt he will be a difficult man to beat.

I hate to think, though, that we have seen the last of him as a batsman. Some would say he was born with a chip on his shoulder, but there are lots like that. He is a good old stick really, whose presence in the game has been a constant source of inspiration, indignation and inquisition. He needs only 1,574 more runs to reach 50,000, which only Hobbs, Woolley, Hendren, Mead, Grace, Hammond and Sutcliffe have ever done before.

As a milestone man, if not an idolater, he would love that, and I find it hard to believe that he will not be back at the crease next summer, tiding a county over, showing Yorkshire what they are missing and initiating some young batsman or other in the art of survival. Although 46, Boycott is still hard and fit and full of runs.

The innings of his that is most used in evidence, either for or against him, is neither one of his 22 Test hundreds, nor one of his 129 other first-class hundreds; it is not even his 191 against Australia in 1977, his 100th hundred scored before his own adoring tribesmen after he had come out of his self-imposed three-year exile from Test cricket, in which, denied the England captaincy, he was the human face of resentment.

No, his innings most frequently recalled is the 146 he scored for Yorkshire against Surrey in the 1965 Gillette Cup final. In a sense he gave himself away that day by showing that when he chose to he

could play all the strokes, not in a style to give the greatest aesthetic pleasure but with a clinical efficiency that was to the bowlers' despair. His special glory remains the back foot forced past either hand of cover point.

It is a pity if someone so articulate and frequently likeable, of such immense statistical achievement, who has made enough money out of the game never to want, should feel unfulfilled. I fancy he does, but he is self-sufficient enough to cope with it.

He had not been about for long when he showed what he is made of. It was his first tour, to South Africa in 1964-65, and England were replying to a South African total of 502 in the final Test match at Port Elizabeth. Ted Dexter was just getting up steam when Boycott, his partner, pushed Peter Pollock to mid-on, calling as he did so for a single. By the time Boycott changed his mind Dexter was so hopelessly committed that he ended up beyond the wicket at Boycott's end, though not before Boycott had got there first.

There was only one thing for Boycott to do then. That was to make a hundred, which, I need hardly say, he did: 117, to be precise, in a little matter of seven hours. "On this occasion," wrote Charles Fortune, "Boycott was the sort of guest with whom from time to time we all get landed. One who says no to every suggestion that might brighten the evening, yet cannot take his hat and go."

Whether he is on the way now, time will tell. He will be much missed if he is, not only in Yorkshire. He is a part of the tapestry of the game, and there are not too many like that.

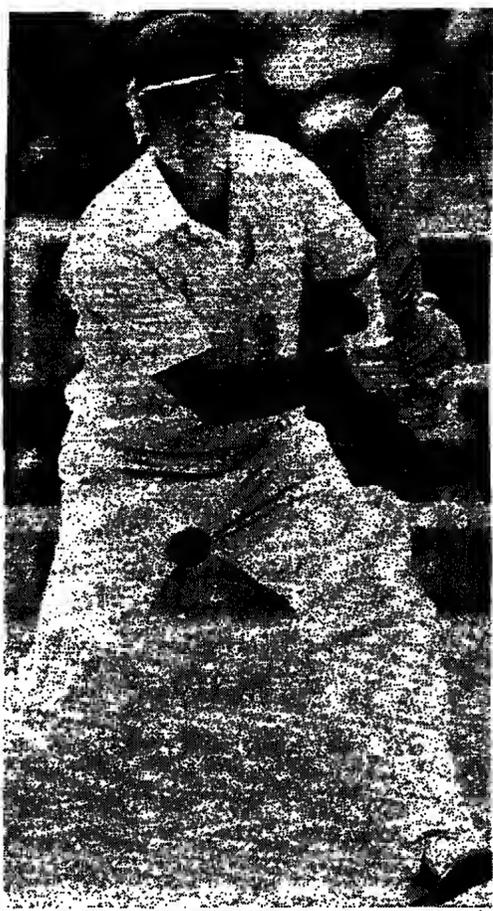
Geoff Boycott's record

	Matches	Inns	NO	Runs	HS	100s	Ave	St	R	Wt	Ave	Bowl
Yorkshire (1962-86)	414	674	111	32,570	260*	103	57.85	200	685	28	23.75	4-14
Tests (1964-1981/82)	108	193	23	8,114	246*	22	47.73	33	382	7	54.57	3-47
Other first-class matches	37	147	28	7,742	261	26	65.06	31	42	10	41.20	3-89
Total first-class	528	1,014	162	48,422	261*	151	58.84	208	1,089	45	32.42	4-14
One-day internationals	36	34	4	1,082	105	1	36.07	5	105	5	21.00	2-14
Gillette Cup/NatWest	40	39	4	1,378	146	1	38.37	9	238	8	29.75	2-12
Bank Trophy	1	1	0	24	5,051	108*	2	37.58	71	14	43.64	1-16
John Player League	57	55	9	2,052	142	3	44.61	14	227	2	113.50	1-16
Benson and Hedges Cup												

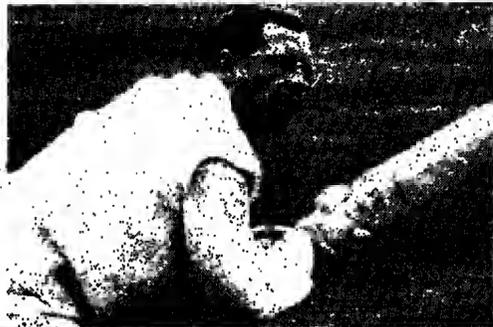
Boycott made his first-class debut in 1962, for Yorkshire against the Pakistanis at Bradford (scoring 4 and 4), and his England debut in 1964 against Australia at Trent Bridge (scoring 48). He was capped by Yorkshire in 1963 and captained the county from 1971 to 1978.

Highest score: 261 not out, MCC v Board of Control, 1973-74.
 Highest Test score: 246 not out, England v India, Headingley, 1967.
 Highest score for Yorkshire: 260 not out, Yorkshire v Essex, Colchester, 1970.
 Highest one-day score: 146, Yorkshire v Surrey, Lord's, 1965.

(Compiled by Simon Willmet)



Craftsman who toiled to be a legend; apprentice who kept on learning



Yorkshire calm as Boycott era comes to a close

By Peter Ball

After the turmoil and bitterness of the last decade, the response in Yorkshire yesterday to the county committee's decision not to renew Geoffrey Boycott's contract was sober. Realization that a chapter had been finally closed on one of the most turbulent times in Yorkshire's history took precedence over any other emotion, friend and foe concurring with the Yorkshire Post's verdict that now was the time to praise Boycott, not to bury him.

Even his closest friends accepted that this time there could be no turning back. The only hint of dissent came from Peter Briggs, one of the leading members of the Yorkshire Reform Group who had led the way in the overthrow of the old committee in 1984.

"We will have to wait and see what the members feel about it," Briggs said.

"One person does not make a team"

"I don't expect there will be the same future as last time, because there is not the same clear injection, but I think the decision will cost the club money," a reference to the belief that some members will lapse their membership as a result.

Tony Vane, the lone voice on the cricket sub-committee advocating the renewal of Boycott's contract, however, agreed with the club chairman Brian Walsh's expectation that the decision would be accepted without demur.

Paying tribute to Boycott, Vane said: "I am proud to call him a friend. His contribution to Yorkshire has been immense and, statistically, he is the greatest English batsman since the war." Vane, however, added: "There will be no repeat of what happened three years ago. The matter is closed. I accept the decision with sadness but with good grace because that is democracy."

Brian Close, Boycott's predecessor as captain and chairman of the cricket committee, also spoke of his sadness at having to make the decision. "I am a sentimentalist and it would have been nice to say 'keep going, keep on breaking records' but as a committee, we had to consider the best interests of Yorkshire as a whole."

"He has been a great player in his own era, dedicated, always single-minded, and in the course of the last 20 years no-one can say he hasn't done his stuff. But while he has been ultra-successful the team have not."

"One person does not make a team and the atmosphere in the dressing room has not been helpful. So many players have left and become stars elsewhere and I think for the last several years it has been very difficult for players in the side who have been overshadowed and kept in the backwater by his presence. One of his faults, perhaps, has been that he put himself above the game and the club."

Looking back on his own time as a colleague of Boycott's, Close was unable to select any particular innings which stood out. "We shared so many partnerships although he agreed that Boycott's uncharacteristically aggressive 146 against Surrey in the 1965 Gillette Cup final remained first in his mind."

"I went in No. 3 and gave him his instructions throughout the innings," Close chuckled, adding, "as captain I had no difficulty with him because I read him straightaway and taught him what was required. The trouble came when he finished up running the job himself."

Boycott's contemporaries are not alone in admiring his technique and application. Sir Len Hutton, a batsman of even greater gifts, who had described the revolution in 1964 as "a victory for non-cricketers over cricketers", was reluctant to discuss the decision yesterday but he said of Boycott the batsman: "He certainly took a bit of getting on. He must be the best five-day player there has ever been."

That view is echoed by Ronnie Burnett, another former Yorkshire captain and chairman of the cricket committee who took the decision to release Boycott in 1983.

Right decision has been taken

"He always has been and still is a perfect five-day Test player. I'm sure he could fully justify himself in the England side even now," he said. But he has not been a good three-day player for some time. Unless it was on a sticky wicket, if he got a hundred in a normal county match it made it very difficult for Yorkshire to win the game, because at his normal rate it takes him around 80 overs and that is too slow."

That belief makes Burnett agree that the right decision has been taken.

Calling time on intimidation

From Mr E. Ford

Sir, I am much interested in your article and of its follow up - particularly Tim Rice's contribution - and I agree with almost all his concerns and wishes. Two years ago, I put forward four suggestions for removing the intimidatory bowling which is ruining first-class cricket. Since then, despite a mounting number of injuries and an augmentation of the protective arm and required of batsmen, nothing effective has been done to arrest the decline of this historic national game. I am accordingly emboldened to repeat them. They are:

1. That a chalk line be drawn across the middle of the pitch half way between the wickets and the laws of the game amended so that any ball bouncing on the bowler's side of that line should be a no-ball and called as such by the umpire.
2. That bowlers must have both feet behind the bowling crease when delivering the ball. This perhaps is the most controversial suggestion but I submit that all bowlers, fast, medium or slow, would very soon adopt it. It would take the edge off the 90-miles an hour delivery. It would give more room for the seam-bowler's swerve, and be a positive help to the slow bowler whose deception depends largely on variation and flight. Moreover it would make the umpires' task easier, both in spotting a no-ball and in being able to call in time for the batsman to react to the call.
3. That no fieldsmen should be allowed to wear a helmet. The only reason for this amendment is to enable a fielder to stand within a few feet of the batsman, while the bowler then hurls at him short balls which, if he plays them defensively, he must do by putting his hat to them high in the air from which they are likely to fall to the ground within a short distance from the bat. Leg theory has long been exploited by in-swingers, such as Worcestershire's Fred Root, or by off-break bowlers like Gloucestershire's Goddard, who might station three or four men close in on the leg side, to take catches but not so close that they needed crash helmets to protect their skulls from grievous harm. Even the much abused body-line bowling of Larwood, designed to overcome the dominance of Bradman, did not demand this "leg-trap" to be dressed like motor cyclists. They did not venture nearer to the batsman than was reasonably prudent for a man in conventional cricketing clothes.
4. That a line be drawn at a reasonable distance behind the wicket (say 22 yards), beyond which no bowler could go to start his run. It is inconceivable that these elongated runs are quite unnecessary. They slow up the over-rate intolerably, and lead to a plethora of no-balls, which were unheard of by the great fast bowlers of old. Over-long runs makes practice in nets and certainly indoors, impracticable.

THE STATE OF ENGLISH CRICKET

Contrived finish

From Mr Keith W. Trembling

Sir, With the possible exception of four-day county championship matches - because of the inevitably reduced number of games and the likely consequent effect of falling county club memberships - may I wholeheartedly agree with Tim Rice's diagnosis of the needs of English first-class cricket.

Particularly I would wish to underscore his dislike of contrived finishes and forfeited innings. I write as a fervent, though exiled, Surrey supporter, but deeply deplore their gaining of third place money by means of such a contrived finish in their final game. Such machinations are manifestly unfair to other counties.

May I comment too on his eleventh point, viz. the waiting time for MCC membership. Having waited for five years I naively assumed I might be getting near the top of the list. Not a bit of it! On enquiry I was informed that at the present rate of turnover I might expect to become a full member in another 20 years! Since I shall then, if spared, be 76, I despair of ever getting in. While appreciating that there have to be some limits, should not the permitted numbers be considerably increased? Think of the extra income, MCC!

Yours sincerely,
 KEITH W. TREMBLING,
 2, Bennett Street,
 Sandiacre,
 Nottingham,
 September 19.

Quiet times

From Mr J. P. F. Warner

Sir, Your cricket correspondent ended the first part of his series, "The state of English cricket" by referring to a remark made to us by my father, Sir Pelham.

I remember we were much amused that he could imagine we doubted his love of cricket. We were in a clock tower box at Lord's - the weather good, the cricket keen, the crowd, except when applause was merited, quiet! One could hear "the patter of the bowlers' feet."

I fear that in the present cricket climate if he were watching, or talking of the game he would say, "You know, Woodcock, I loved cricket once."

And he would still admire the writing of your cricket correspondent.

Yours faithfully,
 JOHN WARNER,
 Winnie's Cottage,
 Hyde Common,
 Fordingbridge, Hampshire,
 September 17.

Readers of *The Times* give their views on the issues raised by last week's series, examining the faults and suggesting some cures for the game.

Playing days

From Mr Alan Rowan-Robinson

Sir, There have been constant references to what is said to be a seven-day week for county cricketers. It should be noted that the cricket season this year lasted for 153 days and the rare player who participated in every Britannic Assurance and John Player Special League match would be engaged on 88 days. In addition, he would be expected to be involved for six days against a university and a touring team. A reasonable run in the two knock-out competitions would take, say, a further nine days. This programme amounts to 103 playing days, about two days out of three during the season.

Yours faithfully,
 ALAN ROWAN-ROBINSON,
 Round Hill, Ashbrook Lane,
 St Ippolyts, Hitchin,
 Hertfordshire,
 September 19.

Safety first

From Mr D. McFarlane

Sir, I have read the marvellous article by your cricket correspondent on the state of English cricket. It sums up the position perfectly.

One aspect I have never understood. Why should the close-in fielder be allowed to protect himself by the use of a helmet? The solution is obvious. He should field no closer than his safety permits.

Yours faithfully,
 D. McFARLANE,
 New Mile Corner,
 Winkfield Road,
 Ascot, Berkshire,
 September 17.

Terror tactics

From Miss E. Poole Hughes

Sir, I would simply like to say how glad I was to read Mr Woodcock's article on the state of English cricket.

It is comforting to know that one's feelings about cricket are shared by experts like Mr Woodcock and to see them so ably expressed on paper!

To me the "terror" tactics of some of the fast bowlers is one of the worst features of the present day game.

Yours sincerely,
 ESTHER POOLE HUGHES,
 St Ethelbert's House,
 Castle Hill,
 Hereford,
 September 17.

Underhand antics

From Mr G. Collins

Sir, After the rules, introducing a five pace run up to the crease for bowlers. Those that want to run 100 yards before singing the ball at the batsman would then be disqualified. The game was never meant to be played in such a ludicrous fashion. Remember it started off with underarm bowling. If underhand methods to the game are continued to be allowed then we will continue to look like a bunch of idiots. We will not then need videos, helmets and body armour to combat this invidious deterioration of our game.

I remain,
 Yours faithfully,
 GERALD COLLINS,
 2, Haymerle House,
 Peckham Park Road, SE15,
 September 17.

Original law of the crease was best

From The Reverend Prebendary W.R. Chignell

Sir, May I make a few suggestions which I do not recall having been mentioned by experts, perhaps because they are unable to see the wood because of their proximity to the trees.

1. When cricket began to take shape an agricultural chain was put down and wickets were placed at the extremities of this common measurement - ie 22 yards.
2. A bowling crease was marked in line with the stumps at each end of the pitch. This was to prevent any bowler from delivering the ball with either foot nearer than 22 yards from the wicket at the opposite end.
3. At some time, probably in the last century or in the late eighteenth century, the rot set in. Bowlers succeeded in getting the law changed so that they could place one foot beyond the bowling crease provided that the other was behind it at the moment of delivery. This remained the law until quite recent times.
4. Then some bowlers dragged their back foot quite a considerable distance and were frequently no-balled when the drag went over the bowling crease. Incidentally this must have been a very difficult decision for the umpire who had to look in two directions at the same time upwards and downwards - to be really accurate!
5. So the law was altered again to the present ridiculous practice whereby the bowling crease no longer serves any purpose and the bowlers now bowl from 20 yards, two feet away from the wicket at the other end. If my lamentable maths are correct this means the batsman defending his wicket from the bowler is only 19 yards and one foot away from him at the moment of delivery.

I would suggest that our cricket law makers should re-establish the original use of the bowling crease. If this were to be done, the following advantages would take place: 1. The angle of the dangerous short-pitched ball would not be so steep because the bowler would be bowling from at least four feet further away. 2. The umpire would not only have a better view but also would be able to call and signal a no-ball sooner, thus giving the batsman more chance to give the ball a resounding whack, which was always a special joy and very satisfactory! 3. There would also be no excuse for a bowler to run down the pitch, as so often happens today.

If in the opinion of the umpire a bowler bowls a ball which bounces higher than the shoulders of a particular batsman, he should: 1. Call and signal "boundary wide" - i.e. bowling at a Harry Pilling this would be about four and a half feet, and if at Joel Garner about six feet something. Furthermore

this should be in the bowler's analysis. The ball is just as dangerous the first time as the twentieth time. No captain is going to stand for a bowler giving away four runs with any frequency. To safeguard against a captain and a bowler agreeing to spend a few boundary wides for some reason, the umpire should have power to warn the captain that the bowler will not be allowed to bowl again in that match, should he bowl another boundary wide.

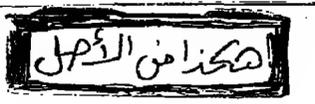
No fieldsmen placed in front of the wicket, both on the off and leg side may be stationed nearer than five yards from the batsman. (Please forgive a story about this. Some few years ago I wrote in the Worcestershire county "cricket year book a remark to the effect that "no sane cricketer ever fielded at silly-mid-off to Don Kenyon's batting." Later I received a short note from the Rev. P. D. S. Blake (Oxford University and Sussex): "Dear Chignell, I am sorry to say that you are wrong in your remark about fielding silly-mid-off to Don Kenyon. When at Oxford I did - for one ball. Yours, P. D. S. Blake."

If this limit were placed on the fielding side, no "armament" should be allowed except, of course, for the wicketkeeper. The likely results of this would be: far less push and prod and the rediscovery of splendid shots, and far less defensive bowling hopping for the deadly dull bat and pad verdict.

Bowlers should be encouraged to vary their bowling so that no longer do we have to endure a great bowler like Underwood becoming an automaton. In order to achieve this the present law should be scrapped and, in its place the law should be something like this: If in the opinion of the umpire a ball, wherever pitched, was going to hit the wicket, but was prevented from doing so by the batsman's legs, he shall give the batsman out. If the ball hits the bat first this would clearly not be out. If it hits the leg first and then the bat, an lbw decision would be correct. A batsman has a bat with which to defend wicket; to use his legs to do so turns him into a footballer, not a cricketer.

Such a law as is suggested above would give both off and leg spinners an equally good chance to use their skills. My old friend, Roly Jenkins, bowled many a batsman round his legs with balls pitched outside the leg stump, indeed he almost seemed capable of bowling a ball that turned at right angles! Why should such skill be penalized today?

Yours sincerely,
 W R CHIGNELL,
 Dene Hollow,
 Worcester,
 September 22.



SPORT

Mansell under Ferrari threat

By John Blunsden Enzo Ferrari announced at his racing headquarters in Maranello yesterday that he is considering taking legal action against Nigel Mansell for alleged breach of contract.

In revealing that he had signed Gerhard Berger, the talented Austrian driver, to partner Michele Alboreto in his Formula One team next season, the Commentatore stated that he had reached an agreement with Mansell "earlier this season" but that the English driver had subsequently "unexpectedly broken the accord".

Ferrari was one of several teams wooing Mansell during the summer and, after saying Mr Ferrari the courtesy of a personal visit in July, he left Italy with an offer for 1987 which he duly considered, along with those from several other teams. But, at the end of the day, Mansell's loyalty to the Canon-Williams team prevailed and, in August, he signed a new two-year contract with them.

But, perhaps significantly, when Stefan Johansson, the Swedish driver whom Berger will be replacing, asked a senior Ferrari team official last month whether Mansell had signed a contract, he was told "no".

Although plagued with mechanical problems this season, Berger's personal performances at the wheel of his Benetton-BMW have marked him as a driver of great potential. It has been said of him that he combines many of the qualities of two fellow Austrians - notably the car control of the late Jochen Rindt, the posthumous world champion in 1970, and the racing intelligence of Niki Lauda, the title holder in 1975, 1977 and 1984.

Yet, the announcement yesterday indicated that Berger, aged 27, had not been Mr Ferrari's first choice. Although the signing of the Austrian means that Johansson's two-year career as a Ferrari driver is drawing to a close, there is little chance of the London-based Swede remaining unemployed.

Mr Ferrari also confirmed yesterday that John Barnard, until recently head of the engineering department of the McLaren International racing team, has been taken onto the Ferrari payroll as technical director and charged with the task of designing a winning chassis for 1987. His three year contract begins on November 1 and it has been left to him to decide whether he wishes to be based in England or Italy.

SNOOKER

Higgins pays the price

Alex Higgins was fined £2,000 by snooker's governing body yesterday after being found guilty of bringing the game into disrepute.

The Irishman was fined and severely reprimanded by the World Professional Billiards and Snooker Association at a hearing in Birmingham, after complaints about his conduct during the Mercantile Credit Classic, at Warrington in January.

The case arose from abusive comments Higgins was alleged to have made to officials after being beaten by Rex Williams, the chairman of the WPBSA. The player's manager, Howard Kruger, said: "I am surprised at the severity of the fine for an incident which has been blown out of all proportion. I don't think it was fair to leave the case hanging around for almost nine months."

The fine, however, is not the highest for a professional player. Two seasons ago Tony Knowles was fined £5,000 for bringing the game into disrepute after the publication in a national newspaper of an article concerning his private life.

Higgins has been fined a total of £5,200 for a variety of offences in his 15 years as a professional. His previous highest single fine was £1,500 for an incident at the 1982 world championship.

Kirk Stevens, of Canada, who also appeared before the board to explain why he failed to show up at the Irish Benson and Hedges tournament in April, was fined £500 and reprimanded.

Cup success gives Smith a desire for the big times

By Clive White Denis Smith was feeling envious of John Hollins, his defeated rival yesterday. For a manager whose York City team had displayed more obvious first division qualities than Hollins's Chelsea the previous evening in their Littlewoods Cup tie, it was not how most third division managers would have felt. But then most third division managers have not spent most of their career competing with the best.

Smith was envious of Chelsea, who York beat 1-0 in the first leg of their second round tie at Bootham Crescent, because at the weekend Chelsea go to Old Trafford for a League game while York go to Low Pasture, better known as Belle Vue, the home of Doncaster Rovers. Smith is only too familiar with that ground and the Doncaster team. He is now in his fifth season at York but still none of the first division clubs have made a serious approach for a rare manager of integrity.

"People say to me you've been at York for so long you can't be that ambitious. It's

not a question of my ambition but how ambitious are first division chairmen to come in and compete for me. York have looked after me very well," he said. "When I came to York I told them that it was a stepping stone. The first division is where it matters. It makes you envious to think where Chelsea are off to next."

More football on page 40

Smith has built up the stepping stone into the sort of solid foundations that are common in this city. The season before he joined them the club had had to apply for re-election to the League for the sixth time. Two seasons later they were the fourth division title with a League record of 101 points. Fine FA Cup performances in the last two seasons against Liverpool, whom they have twice forced to a fifth round replay, and Arsenal, whom they beat, have helped finance considerable improvements within the club.

But cup runs, though lucrative, invariably interfere with the League target if only because of injuries and suspensions, which was York's trouble last season when they slipped from a solid promotion position to seventh place. Even that was not bad for a manager who placed his entertainment as his chief priority. "We play the way I would enjoy watching football. It's based on the spectator's view rather than the manager's. They wouldn't come here to watch if we played it any other way," he said.

Such a beautiful city demands beautiful football and Smith has succeeded in providing that and success, too, no easy marriage. He has done so by maintaining the high ideals which served Stoke City so faithfully through the years there as a player. But the time must come soon when Smith, like Constantine the Great, who was once Emperor of this historic city, will move on to bigger, if not better, places and found his own Constantinople.

Bilardo prefers to stay in Argentina

Buenos Aires (Reuters) - Carlos Bilardo will probably refuse a lucrative coaching job in European club football to prepare Argentina for their defence of the World Cup in Italy in 1990. Bilardo said he had received better offers from Italy, West Germany and France than from the Argentine Football Association could ever make but admitted he preferred to stay in his own country.

Bilardo who confounded his critics by taking Argentina to their second World Cup, said he would advise Julio Grondona, president of the AFA, of his decision before the end of September. "There are two things: the four years and the departure of players," he said.

Bilardo, whose current contract ends on December 31, said it was very hard to build a team when the best players were tempted abroad by much better pay terms than they could ever command in Argentina. But he has already overcome those difficulties once. Before the World Cup in Mexico, he gathered his squad together just one month before the finals and built a winning team around Diego Maradona.

Seven of the World Cup winning squad were with foreign clubs before the Mexico finals. Three more have gone to Europe since, and Bilardo expected more to leave. He could not be sure of having his full team for the South American championship next year and said: "We will have to work with those that come up." Bilardo, a hard-working coach who said his success in Mexico was the result of 20 years' work, noted signs of change in Argentinian league

football following the national team's example. The cautious Bilardo was widely criticized before the World Cup by players who were dropped, by his predecessor, Cesar Menotti, and by the press and spectators for his defensive tactics. But Grondona, who backed him to the hilt, is expected to make the now popular coach an offer that will permit him to stay on.

Bilardo has often said South American football was 15 years behind the European game in coaching techniques and tactics, although not in individual playing skills. "We achieved the perfect balance," he said of his World Cup team, adding that the positive changes in the domestic game would make it easier for him in the future. "We will work on bettering the same system." An obsessive tactician, he explained: "We must work on more dead-ball variations, the offside trap and rhythm."

Bilardo gained a reputation for being very superstitious during the World Cup. He always sat down on the bench first before a match and his team walked onto the pitch in the same order and lined up in the same formations for the anthems and the photographers. When Argentina beat South Korea in their opening match and he remembered he had borrowed Jose-Luis Brown's toothpaste the night before, he was compelled to borrow it every night for the rest of the tournament. Bilardo said that, outside competition, he had no superstitions, but "if we were playing tonight and we won, I might ask Jose to come back here tomorrow."

Liege to get a financial facelift

Brussels (Reuters) - Bernard Tapie, a Free-spending French entrepreneur, who has pumped thousands of francs into revitalizing the French football club of Marseille is now keen on giving Belgium's Standard Liege a financial facelift.

Officials for the club, once one of the great names of European football but languishing in the wilderness since a bribery scandal three years ago, said: "Bernard Tapie intends to extend his interests in football into Belgium and is interested in Standard."

In 1962, Standard Liege reached the semi-finals of the European Cup and in 1982 they were beaten finalists in the European Cup Winners' Cup and Belgian champions. The next year the club was racked by a bribery scandal which saw them stripped of the title and led to the loss of several leading players and the then-manager.

In order to win the title for the second year running, players of a little-fancied club in the north had been bought to lose the final game of the season. Standard had at least to draw to ensure retaining the championship.

Ironically, Tapie's interest comes at a moment when Standard, lying third in the Belgian league, are showing the first signs of worthwhile recovery from the affair. Next month the flamboyant Tapie is due in Brussels to present a television programme, during which he is expected to announce his arrival on the Belgian football landscape.



Club selection: Greg Norman sizes up for Ballesteros

Rafferty prepares to stop top duel

By Mitchell Platts

Ronan Rafferty goes into the \$1 million Dunhill Cup at St Andrews today intent on destroying the tingling prospect of Severiano Ballesteros and Greg Norman meeting in the semi-finals. Ballesteros has lost his place at the top of the Sony World Rankings this year to Norman and he would enjoy nothing more than the opportunity of a head-to-head confrontation on the Old course where he won the Open Championship in 1984.

Norman, the Open champion, said: "Seve told me after I had won the European Open at Sunningdale earlier this month that he wants to drill me in the Suntory world match play championship which is at Wentworth next week. I told him that we might be meeting before that in the Dunhill Cup."

I accept that neither of us has anything to prove. But it would be a marvellous challenge for both of us and I am sure that the supporters of the game would appreciate such a confrontation at St Andrews."

Ballesteros said: "We have had some very good matches in the past and we have remained very good friends. I am looking forward to the possibility of playing Greg here and again at Wentworth next week."

If Spain and Australia collide in the semi-finals, then Norman will nominate Ballesteros as his opponent.

Indian apathy left intact by tied Test

From Richard Streeton, Delhi

In keeping with the Indian way of life, which seldom lacks contrast or contradiction, the tied Test match at Madras, between India and Australia, has failed to make an atom of difference to ticket sales to the second Test, which starts here tomorrow. The dramatic Madras finale in any other country would have boosted attendances for the next match, particularly as it follows so soon afterwards.

Delhi officials, however, predict meagre crowds over the five days of the Feroz Shah Kotla ground, even though this is the first Test played in the Indian capital for two years, when Edmunds and Pocock bowled England to victory. There are several explanations and it should be forgotten that Delhi never matches rival Indian cities in attendance terms. The ground only holds 27,000 when full.

But the Madras game does remain a big talking point across the country, naturally, and for ticket sales here to stay static is a disappointment to the Indian Board. The simple reason is that in common with the worldwide trend, Indian spectators are now fully converted to limited-overs cricket.

In India's case the enthusiasm for the instant variety was fuelled by their 1983 World Cup triumph. So, 48 hours after tomorrow's poorly supported Test match is scheduled to end, the same ground next Thursday will be filled for the fourth one-day international between the same sides.

Television, too, quickly comes into any discussion these days on Indian Test attendances. Nearly every ball is screened and in a country of low national incomes, this must also help to reduce crowds. The Cricket Board of Control, ironically, receives no fee from the government-owned television service but at least the local cricket association, which stage the Tests, reap rich rewards from their advertising boards.

Unlike Australia it has never been realistic for the area where the Test is being played to be blacked out within a hundred mile radius. "Any government who took

While television cameras hovered hopefully round the gates Geoffrey Boycott sat at home yesterday pondering his future after his dismissal by Yorkshire County Cricket Club.

Boycott so far has declined to make any statement on his plans, although he has already had three substantial offers for his exclusive version of Tuesday's events, but it is thought that he has not seen the end of his connexion with cricket.

His friend and supporter, Yorkshire committee man Tony Vann, said that Boycott had taken the decision well. "He was very buoyant when we had dinner after the meeting. He took it on the chin and showed great character. I am sure he will bounce back. He has come back from adversity in 1978 and 1983 and I am sure he will do so again. Cricket in the widest context has not heard the last of him."

Suggestions that Boycott may yet continue his career with another county can probably be discounted, however. Glamorgan, who are interested in almost anybody, seem likely to make an exception in Boycott's case, although it is believed they may be interested in the pace bowler Graham Stevenson, the other player Yorkshire released on Tuesday. Derbyshire, a regular resting place for former Yorkshire players, are also unlikely to extend their interest to encompass the former England opening batsman.

Boycott is still a member of the Yorkshire committee, and the expectation was yesterday that he would content himself with keeping contact with the game from that position. His unrivalled tactical brain and expertise could undoubtedly be usefully exploited in some capacity.

He has, however, already made some mark as a commentator and it could well be that that is where his future will ultimately develop.

Delhi's poor ticket sales do not detract, of course, from the undoubted glip that five-day cricket has been given by the Madras tie. Bapu Nadkarni, the former Test all-rounder, epitomized the attitude of several ex-Indian players when he said: "In the present era when five-day Tests are losing spectator appeal, the time has come for a shot in the

arm for Test cricket. Test playing countries all over the world should be grateful to these two countries for playing such a memorable match."

In the rushed fashion of modern times, there has been no respite for the players, who met yesterday in a one-day international at Hyderabad. "This was, incidentally, India's 100th one-day international, which emphasizes how they have proliferated. India played their first one-day match overseas, at Leeds in 1974; their first at home was not until 1981-82 against Fletcher's England team."

There has not yet been the chance, therefore, to discuss events in Madras with the cricketers. Already Maninder Singh, the last man out, has been quoted in print to the effect that he believed he got "a nick" of the ball which dismissed him leg-before. Shastri, the batsman at the other end, also believes Maninder did.

Meanwhile in Delhi, I gather, you can get odds for 2,000-1 against tomorrow's Test being tied. In London before leaving, Ladbrokes offered me 1,000-1 against lightning striking twice. These, it was stressed in both cities, are odds for punters wanting a bet. The laws of probability for another tied Test, common sense suggests, should be astronomical.

Ritchie lifts the gloom with his 75

Hyderabad (Reuters) - An afternoon downpour forced India and Australia to abandon the third one-day international yesterday, leaving the teams level at 1-1 in the six-game series. Ritchie top-scored for Australia with an enterprising 75, including four sixes and seven fours. He was stumped trying for another six off the last ball of the innings - reduced to 47 overs because of India's slow over rate.

AUSTRALIA: 1-55, 2-76, 3-111, 4-122, 5-158, 6-242. INDIA: 1-10, 2-10, 3-10, 4-10, 5-10, 6-10. FALL OF WICKETS: 1-55, 2-76, 3-111, 4-122, 5-158, 6-242. BOWLING: Kent 10-1-40-1, R P Singh 4-1-12-4, Madan Lal 9-0-50-1, Shastri 10-0-32-2, Maninder 7-0-42-0, G Sharma 7-0-50-2.

NEW ZEALAND: 1-55, 2-76, 3-111, 4-122, 5-158, 6-242. INDIA: 1-10, 2-10, 3-10, 4-10, 5-10, 6-10. FALL OF WICKETS: 1-55, 2-76, 3-111, 4-122, 5-158, 6-242. BOWLING: Kent 10-1-40-1, R P Singh 4-1-12-4, Madan Lal 9-0-50-1, Shastri 10-0-32-2, Maninder 7-0-42-0, G Sharma 7-0-50-2.

Somerset now want ballot over sackings

Somerset's committee want the row over the dismissal of Viv Richards and Joel Garner to be settled by a secret postal ballot of all full members. This would replace the special general meeting, requisitioned by 100 members, after the committee had decided not to renew the contracts of Richards and Garner.

Michael Hill, the club's chairman, said last night: "This would give all our members a much fairer chance of registering their opinion. A postal ballot of this sort is not covered by the present club rules, so it would need the agreement of both sides to accept the result as binding. We have put this possibility to the members who requisitioned the special general meeting, but so far we have not had their reaction."

Under club rules, the vote of no-confidence in the committee will be decided by a simple majority of those present and voting at the special general meeting the venue and time of which has to be made known to members before October 1.

BASKETBALL

Manchester steps up European glory bid

By Nicholas Harling

The mouthwatering prospect of home and away European cup ties with Real Madrid, as big a name in basketball circles as in football, awaits Sharp Manchester league title.

All the English champions have to do, and it is by no means as easy a task as it looks on paper, is to hold on to the 91-67 advantage they gained in the first leg of their preliminary round tie against Sporting Lisbon Benfica at Salford on Wednesday, when they visit Lisbon for Sunday's return match.

A 24-point lead should be enough for any team to advance but it is with the memory of what happened to them in Italy two years ago that Nigel Roden, the United director, said yesterday: "It is not all over. We have got to play well over there."

Roden only too vividly recalls the night that United went to Livorno with a 15-point lead in the European Cup Winners' Cup, only to be thrashed by 25 on the Italian coastal resort.

If United get through on aggregate against Lisbon, they

stage the home leg of their first round tie against Madrid, the crack Spanish club, next Wednesday and they will still not have beaten the defence of their Carlsberg National league title.

An intimidating fixture schedule awaits United but with players of the calibre of new 6 ft 10 in American shot-blocker Derrick Phillips, his long-serving compatriot Will Brown and Kevin Penny, they need not have too many reservations.

All three players were outstanding against Lisbon. Penny in particular, inspiring United's recovery after they had fallen behind 14-7 after seven minutes. Phillips (24 pts) and Brown (20) were United's top scorers on a night when they had five players who made double figures. Jeff Jones, who had been doubtful beforehand with a groin injury, Dave Gardner and Penny being the others.

One Lisbon player they must all be wary of is Carlos Lisboa, a Portuguese international, who finished the game with 31 points.

Richmond ring the changes

Richmond predictably make sweeping changes after last Saturday's 49-9 thrashing by Northampton for this weekend's Merit Table game at Bedford.

Nick Southern and John

Heaton come in at centre. Steve Allum takes over on the left wing and back row changes bring in David Kenningham, with Charlie Vyvan moving from lock to No 8 and Andy Maren stepping in to fill the gap.

Tough going

Yamoussoukro (Reuters) - Fifty finely-tuned cars sped into the West African bush yesterday at the start of the Ivory Coast's eighteenth motor rally. For four days drivers will race over 2,512 miles of mostly bumpy dirt tracks, made more difficult by recent rains. Few are expected to cross the finishing line on Saturday in an event which counts towards the world rally drivers' championship, but not for manufacturers' prize.

France, as usual, are well represented in the major sporting event of this former French colony, but the favourite is the Swede Bjorn Waldegard, in a Toyota, who won the event in 1980 and 1983 and shared victory in 1985.

Other top sportsmen accompanying Charlton to Switzerland are Sebastian Coe, Jody Simpson, Tessa Sanderson and Duncan Goodhew, the former Olympic swimming champion.

Bobby Charlton has been chosen as part of the team to represent Birmingham in their bid to stage the Olympic Games. The former England football international has accepted the invitation of Denis Howell, the president of the Birmingham Olympic Council, to talk to members of the International Olympic Committee before they vote in Lausanne next month on which city will host the 1992 summer games.

Other top sportsmen accompanying Charlton to Switzerland are Sebastian Coe, Jody Simpson, Tessa Sanderson and Duncan Goodhew, the former Olympic swimming champion.

Bobby Charlton has been chosen as part of the team to represent Birmingham in their bid to stage the Olympic Games. The former England football international has accepted the invitation of Denis Howell, the president of the Birmingham Olympic Council, to talk to members of the International Olympic Committee before they vote in Lausanne next month on which city will host the 1992 summer games.

Other top sportsmen accompanying Charlton to Switzerland are Sebastian Coe, Jody Simpson, Tessa Sanderson and Duncan Goodhew, the former Olympic swimming champion.

SPORT IN BRIEF

Dilley waiting

Graham Dilley, the Kent and England fast bowler whose contract with his county expires at the end of the year, said yesterday that he hopes to settle his future soon. Kent have said they will be offering the player a new contract, but Dilley, who leaves for Australia with the England squad in two weeks time, said: "I haven't seen it yet. I am keen to do so in order to decide on my future as soon as possible."

No deal

Wigston Fields, of the Leicestershire Senior League, have had a chance of a cash bonus denied by the Football Association. With an average home gate of around 70, the club wanted to switch Saturday's FA Cup second-round qualifying tie to the ground of their opponents, Kidderminster Harriers.

The GM Vauxhall Conference side, whose average attendance is 1,500, agreed to stage the match. But the FA have refused to sanction the switch and Wigston now face the extra cost of erecting a marquee to cater for the visiting team.

Held up

Stefan Edberg, of Sweden, the defending champion, faltered against the slow-ball tactics of Leo Lavalle, of Mexico, before winning his opening match in the San Francisco grand prix tennis event. Edberg, who won 6-3, 3-6, 6-3, said: "I started to fall into the same trap I fell into in Philadelphia, where I lost to him in January. He plays so slow and doesn't give you any speed, but I got into his game in the second set." Edberg is seeded to meet John McEnroe, who beat him in Los Angeles on Sunday, in the semi-finals.

Debut boy

Richard Crawford, the former England rugby union schoolboy international who joined Rosslyn Park from Richmond at the start of the season, makes his first-team debut on the left wing at London Irish on Saturday. Crawford is one of four changes in a side beaten 33-3 at Gosforth last weekend.

